

**154 Winnebago Mental Health Institute**  
 PO Box 9  
 Winnebago, WI 54985  
 920-235-4910

Fiscal Year: 07/01 to 06/30  
 Type: Psychiatric  
 Control: State

County: Winnebago  
 Analysis Area: Lake Winnebago (3)  
 Volume Group: N/A

		FY 2019 vs. 2018		
Selected Utilization Statistics	FY 2019	FY 2018	Ratio	
<b>Occupancy Rate (%)</b>				
Psychiatric	89.2%	83.2%	1.07	
Alcoholism/Chemical Dependency	0.0%	0.0%	N/A	
Total Hospital	95.2%	93.1%	1.02	
<b>Average Census (Patients)</b>				
Psychiatric	164.1	153.0	1.07	
Alcoholism/Chemical Dependency	11.1	18.4	N/A	
Total Hospital	175.2	171.4	1.02	
<b>Average Length of Stay (Days)</b>				
Psychiatric	18.8	17.6	1.07	
Alcoholism/Chemical Dependency	20.8	33.2	0.63	
Total Hospital	18.9	18.5	1.02	
<b>Outpatient Visits</b>				
Non-Emergency Visits	0	0	N/A	
Emergency Visits	0	0	N/A	
<b>Full-Time Equivalents (FTEs)</b>				
Administrators	35.0	38.0	0.92	
Nurses, Licensed	66.8	75.5	0.88	
Psychologists	11.4	5.5	2.07	
Social Workers	23.0	19.7	1.16	
All Other Personnel	466.4	476.4	0.98	
Total FTEs	602.5	615.1	0.98	
<b>FTEs per 100 Patient Census (Adjusted)</b>				
Administrators	24.4	27.4	0.89	
Nurses, Licensed	46.5	54.4	0.85	
Psychologists	7.9	4.0	2.00	
Social Workers	16.0	14.2	1.13	
All Other Personnel	324.9	343.5	0.95	
Total FTEs	419.8	443.6	0.95	

**Total Hospital:**

Beds Set Up & Staffed 184  
 Discharges 3,376  
 Inpatient Days 63,956

**Contract with:**

Health Maintenance  
 Organization (HMO) No  
 Preferred Provider  
 Organization (PPO) No

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	1	184	3,181	59,892	89.2%	164.1	18.8
<b>Alcoholism/chemical dependency</b>	1	0	195	4,064	0.0%	11.1	20.8
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	34	1	35.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	16	0	16.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	57	14	64.8	Occupational Therapists	9	1	9.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	9	5	13.1
Licensed Practical Nurses	1	0	1.0	Physical Therapists	0	1	0.0
Ancillary Nursing Personnel	220	4	223.8	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	9	0	9.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	1	2.8
Nurse Practitioners	1	0	1.0	Psychologists	7	5	11.4
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	21	3	23.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	13	8	21.7
Health Info Mgmt-Administrators/Technicians	6	1	7.0	All Other Personnel	142	18	155.4
Pharmacy Personnel	5	0	5.0				
Clinical Laboratory Personnel	2	2	3.6				
				<b>Total</b>	<b>554</b>	<b>64</b>	<b>602.5</b>

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			FY 2019 vs. 2018		
Selected Financial Statistics			FY 2019	FY 2018	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>					
Medicare	\$10,536,185	21.3%	21.3%	21.3%	1.00
Medical Assistance	\$11,901,849	24.1%	27.2%	27.2%	0.89
Commercial	\$9,469,926	19.2%	20.9%	20.9%	0.92
All Other	\$17,444,398	35.3%	30.7%	30.7%	1.15
<b>Deductions as % of Total Gross Patient Revenue</b>					
Medicare	\$2,499,892	5.1%	5.3%	5.3%	0.96
Medical Assistance	\$1,513,511	3.1%	5.9%	5.9%	0.52
Commercial	\$0	0.0%	0.0%	0.0%	N/A
Charity Care	\$0	0.0%	0.0%	0.0%	N/A
Bad Debt	\$0	0.0%	0.0%	0.0%	N/A
All Other	\$0	0.0%	0.0%	0.0%	N/A
Total Deductions	\$4,013,403	8.1%	11.2%	11.2%	0.73
<b>Other Revenue &amp; Net Gains or Losses</b>					
Other Revenue as % of Total Revenue		36.0%	32.4%	32.4%	1.11
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>					
Salary/Fringe Benefits	\$53,693,443	66.5%	71.3%	71.3%	0.93
Supplies & Services	\$24,751,408	30.7%	27.0%	27.0%	1.14
Capital Component	\$2,260,485	2.8%	1.7%	1.7%	1.65
<b>Fiscal Statistics</b>					
Operating Margin (%)		-13.9%	-22.9%	-22.9%	0.61
Total Hospital Net Income (%)		-13.4%	-22.2%	-22.2%	0.60
Return on Equity (%)		0.0%	0.0%	0.0%	N/A
Current Ratio		0.0	0.0	0.0	N/A
Days in Net Patient Accounts Receivable		0.0	0.0	0.0	N/A
Average Payment Period		0.0	0.0	0.0	N/A
Equity Financing (%)		0.0%	0.0%	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.0	0.0	N/A
Times Interest Earned		-248.0	-4,122.1	-4,122.1	0.06
Total Asset Turnover		0.0	0.0	0.0	N/A
Average Age of Plant (Years)		0.0	0.0	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		12.1%	-14.9%	-14.9%	N/A
Outpatient Gross Revenue (% of Total GPR)		0.3%	0.3%	0.3%	1.01
<b>Net Revenue Statistics</b>					
Inpatient Net Revenue per Discharge		\$13,390	\$11,919	\$11,919	1.12
Inpatient Net Revenue per Day		\$865	\$799	\$799	1.08
Outpatient Net Revenue per Visit		\$0	\$0	\$0	N/A
<b>Income Statement</b>			<b>Assets</b>		<b>Liabilities &amp; Fund Balances</b>
Gross Patient Revenue (GPR)	\$49,352,358	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$4,013,403	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$45,338,955	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$25,511,975			Subtotal	\$0
Total Revenue	\$70,850,930	Land, Buildings & Equipment (Net)	\$0	Unrestricted Fund Balance	\$0
Less Expenses	\$80,705,336	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$341,442			Total Liabilities & Fund Balance	\$0
Net Income	-\$9,512,964	Total Assets	\$0		