

001 Amery Regional Medical Center
 225 Scholl Ct
 Amery, WI 54001
 715-268-8000

Type: GSM - Critical Access Hospital
 Control: Other Not-For-Profit
 Fiscal Year: 01/01/2003 to 12/31/2003

County: Polk
 Analysis Area: West Central (5A)
 Volume Group: 3

Selected Utilization Statistics	FY 2003	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2003 vs. 2002	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	73.4%	58.2%	1.26	42.8%	1.72	38.6%	1.90	99.1%	0.74
Obstetrics	0.0%	39.8%	N/A	28.2%	N/A	22.5%	N/A	80.8%	N/A
Pediatrics	0.0%	48.9%	N/A	12.6%	N/A	10.7%	N/A	0.0%	N/A
Total Hospital	79.0%	56.2%	1.41	41.5%	1.90	33.3%	2.37	102.0%	0.77
Average Census (Patients)									
Adult Medical-Surgical	8.8	31.7	0.28	14.1	0.63	7.6	1.16	8.9	0.99
Obstetrics	0.9	5.1	0.17	1.9	0.47	0.9	0.99	0.8	1.11
Pediatrics	0.0	2.0	N/A	0.1	N/A	0.1	N/A	0.0	N/A
Total Hospital	10.3	54.7	0.19	21.1	0.49	9.4	1.09	10.2	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	3.7	3.9	0.96	3.3	1.13	3.1	1.20	3.9	0.96
Obstetrics	2.0	2.4	0.82	2.3	0.86	2.3	0.86	2.4	0.82
Pediatrics	0.0	2.4	N/A	2.1	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.2	4.5	0.71	3.7	0.87	3.1	1.04	3.3	0.97
Surgical Operations									
Inpatient	263	1,579	0.17	605	0.43	266	0.99	312	0.84
Outpatient	1,084	3,500	0.31	1,319	0.82	1,159	0.94	1,031	1.05
Inpatient as % of All Surgeries	19.5%	31.1%	0.63	31.5%	0.62	18.7%	1.04	23.2%	0.84
Outpatient Visits									
Non-Emergency Visits	70,924	78,926	0.90	34,876	2.03	25,394	2.79	69,605	1.02
Emergency Visits	4,852	14,405	0.34	6,706	0.72	5,723	0.85	5,167	0.94
Full-Time Equivalents (FTEs)									
Administrators	3.0	16.5	0.18	8.1	0.37	4.6	0.65	3.0	1.00
Nurses, Licensed	36.0	164.2	0.22	71.4	0.50	41.0	0.88	36.5	0.99
Ancillary Nursing Personnel	0.0	57.5	N/A	28.0	N/A	15.2	N/A	7.5	N/A
All Other Personnel	140.3	379.9	0.37	162.0	0.87	97.9	1.43	121.2	1.16
Total FTEs	179.3	618.1	0.29	269.6	0.67	158.7	1.13	168.2	1.07
FTEs per 100 Patient Census (Adjusted)									
Administrators	8.8	16.7	0.53	17.8	0.50	17.5	0.50	8.9	0.99
Nurses, Licensed	105.8	166.1	0.64	156.2	0.68	154.9	0.68	108.7	0.97
Ancillary Nursing Personnel	0.0	58.2	N/A	61.2	N/A	57.6	N/A	22.4	N/A
All Other Personnel	412.7	384.3	1.07	354.3	1.16	370.2	1.11	361.3	1.14
Total FTEs	527.3	625.4	0.84	589.5	0.89	600.2	0.88	501.3	1.05

Total Hospital:
 Beds Set Up & Staffed 13
 Discharges 1,168
 Inpatient Days 3,750

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 1
 Discharges 13
 Inpatient Days 80

Newborn Nursery:
 Bassinets 5
 Total Births 155
 Newborn Days 325

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2003	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	12	862	3,217	73.4%	8.8	3.7
Orthopedic	0	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	0	0	0	0	0.0%	0.0	0.0
Hospice	0	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	0	0	0	0	0.0%	0.0	0.0
Other Acute	0	0	0	0	0.0%	0.0	0.0
Pediatric, acute	0	0	0	0	0.0%	0.0	0.0
Obstetrics	1	0	165	325	0.0%	0.9	2.0
Psychiatric	0	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	0	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	1	141	211	57.8%	0.6	1.5
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	5	2	6.3
Physicians & Dentists	0	0	0.0	Occupational Therapists	1	1	1.5
Medical & Dental Residents	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Registered Nurses	25	12	32.9	Physical Therapists	2	2	3.3
Certified Nurse Midwives	0	0	0.0	Physical Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	1	2	2.1	Recreational Therapists	0	0	0.0
Ancillary Nursing Personnel	0	0	0.0	Psychologists	0	0	0.0
Physician Assistants	0	0	0.0	Social Workers	2	0	2.0
Nurse Practitioners	1	0	1.0	All Other Health Professionals	32	7	35.6
Medical Records Personnel	5	0	5.0	All Other Personnel	61	14	69.1
Pharmacy Personnel	2	2	3.0				
Clinical Laboratory Personnel	12	0	12.0				
				Total	154	43	179.3

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Selected Financial Statistics	FY 2003	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2003 vs. 2002		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$11,845,262	38.0%	41.6%	0.91	44.0%	0.86	41.8%	0.91	36.8%	1.03
Medical Assistance	\$3,349,017	10.7%	9.7%	1.11	8.2%	1.31	8.5%	1.26	8.8%	1.22
Commercial	\$14,295,928	45.9%	42.4%	1.08	42.2%	1.09	44.1%	1.04	46.6%	0.98
All Other	\$1,679,314	5.4%	6.2%	0.87	5.6%	0.96	5.7%	0.95	7.8%	0.69
Deductions as % of Total Gross Patient Revenue										
Medicare	\$3,413,422	11.0%	24.8%	0.44	24.0%	0.46	21.6%	0.51	12.5%	0.88
Medical Assistance	\$1,576,366	5.1%	6.7%	0.75	5.4%	0.94	4.8%	1.05	4.9%	1.03
Commercial	\$2,070,820	6.6%	9.4%	0.71	6.6%	1.01	7.5%	0.89	7.0%	0.95
Charity Care	\$185,600	0.6%	1.1%	0.54	0.8%	0.74	0.6%	0.99	0.4%	1.49
All Other	\$673,668	2.2%	1.3%	1.66	1.1%	1.96	0.7%	3.09	0.5%	4.32
Total Deductions	\$7,919,876	25.4%	43.3%	0.59	38.0%	0.67	35.1%	0.72	25.3%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.7%	4.8%	0.14	3.0%	0.22	4.0%	0.17	0.9%	0.75
Net Gains/Losses as % of Net Income		8.6%	12.0%	0.72	36.4%	0.24	16.2%	0.53	10.6%	0.81
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$9,300,085	42.4%	48.0%	0.88	52.3%	0.81	50.5%	0.84	39.9%	1.06
Supplies & Services	\$10,314,704	47.1%	40.2%	1.17	36.4%	1.29	36.6%	1.29	46.9%	1.00
Capital Component	\$1,643,527	7.5%	8.7%	0.86	8.1%	0.93	9.5%	0.79	8.0%	0.94
Bad Debt	\$651,457	3.0%	3.1%	0.96	3.2%	0.93	3.4%	0.87	5.2%	0.57
Fiscal Statistics										
Operating Margin (%)		6.4%	6.4%	1.00	9.3%	0.69	8.9%	0.72	5.1%	1.25
Total Hospital Net Income (%)		7.0%	7.1%	0.98	12.6%	0.55	9.2%	0.76	5.7%	1.22
Return on Equity (%)		14.8%	11.2%	1.32	16.4%	0.90	13.1%	1.13	13.4%	1.10
Current Ratio		2.3	2.5	0.93	2.6	0.89	3.3	0.70	2.6	0.89
Days in Net Patient Accounts Receivable		63.3	56.1	1.13	71.7	0.88	74.2	0.85	82.2	0.77
Average Payment Period		65.6	52.7	1.24	50.2	1.31	53.3	1.23	48.2	1.36
Equity Financing (%)		54.4%	57.8%	0.94	67.2%	0.81	57.1%	0.95	52.0%	1.05
Long-Term Debt to Equity Ratio		0.5	0.5	1.00	0.3	1.67	0.5	1.00	0.6	0.84
Times Interest Earned		5.8	5.4	1.07	11.2	0.51	5.8	0.99	4.5	1.28
Total Asset Turnover		1.1	0.9	1.28	0.8	1.43	0.8	1.43	1.2	0.96
Average Age of Plant (Years)		8.0	9.6	0.84	9.2	0.87	8.8	0.91	7.5	1.07
Increase (Decrease) Total Net Patient Revenue		5.9%	10.1%	0.59	12.0%	0.49	12.2%	0.49	N/A	N/A
Outpatient Gross Revenue (% of Total GPR)		69.8%	44.7%	1.56	53.8%	1.30	64.5%	1.08	69.8%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,631	\$8,772	0.76	\$6,018	1.10	\$4,913	1.35	\$6,202	1.07	
Inpatient Net Revenue per Day	\$2,043	\$1,944	1.05	\$1,550	1.32	\$1,393	1.47	\$1,909	1.07	
Outpatient Net Revenue per Visit	\$203	\$373	0.54	\$375	0.54	\$349	0.58	\$199	1.02	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$31,169,521	Cash & Cash Equivalents	\$4,286,527	Current Liabilities	\$3,739,726
Less Deductions	\$7,919,876	Net Patient Receivables	\$4,030,507	Long-Term Debt	\$5,566,058
Net Patient Revenue	\$23,249,645	Other Receivables	\$30,752	Other Liabilities	\$0
Plus Other Revenue	\$157,299			Subtotal	\$9,305,784
Total Revenue	\$23,406,944	Land, Buildings & Equipment (Net)	\$7,876,324	Unrestricted Fund Balance	\$11,092,254
Less Expenses	\$21,909,773	Other Assets	\$4,173,928	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$140,519			Total Liabilities & Fund Balance	\$20,398,038
Net Income	\$1,637,690	Total Assets	\$20,398,038		