

002 Langlade Memorial Hospital
 112 E 5th Ave
 Antigo, WI 54409
 715-623-2331

Type: GSM - General Medical & Surgical
 Control: Religious Organization
 Fiscal Year: 01/01/2003 to 12/31/2003

County: Langlade
 Analysis Area: North Central (6)
 Volume Group: 4

Selected Utilization Statistics	FY 2003	All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2003 vs. 2002	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	36.1%	58.2%	0.62	64.0%	0.56	46.9%	0.77	39.5%	0.91
Obstetrics	38.3%	39.8%	0.96	44.0%	0.87	26.7%	1.43	27.9%	1.37
Pediatrics	0.0%	48.9%	N/A	52.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	37.0%	56.2%	0.66	62.0%	0.60	44.5%	0.83	39.0%	0.95
Average Census (Patients)									
Adult Medical-Surgical	12.3	31.7	0.39	28.9	0.42	15.9	0.77	13.0	0.94
Obstetrics	1.5	5.1	0.30	3.9	0.39	1.7	0.90	1.7	0.90
Pediatrics	0.0	2.0	N/A	1.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	15.5	54.7	0.28	51.0	0.30	21.3	0.73	16.8	0.93
Average Length of Stay (Days)									
Adult Medical-Surgical	4.6	3.9	1.17	3.7	1.23	3.5	1.30	3.5	1.30
Obstetrics	2.4	2.4	1.02	2.5	0.98	2.3	1.06	2.6	0.94
Pediatrics	0.0	2.4	N/A	3.1	N/A	1.8	N/A	0.0	N/A
Total Hospital	3.8	4.5	0.85	4.2	0.91	3.5	1.09	3.9	0.98
Surgical Operations									
Inpatient	305	1,579	0.19	1,583	0.19	624	0.49	262	1.16
Outpatient	1,182	3,500	0.34	1,875	0.63	2,059	0.57	1,178	1.00
Inpatient as % of All Surgeries	20.5%	31.1%	0.66	45.8%	0.45	23.3%	0.88	18.2%	1.13
Outpatient Visits									
Non-Emergency Visits	41,115	78,926	0.52	53,296	0.77	51,953	0.79	41,366	0.99
Emergency Visits	11,013	14,405	0.76	11,571	0.95	11,135	0.99	11,334	0.97
Full-Time Equivalents (FTEs)									
Administrators	5.0	16.5	0.30	16.0	0.31	12.5	0.40	5.0	1.00
Nurses, Licensed	80.2	164.2	0.49	145.4	0.55	80.5	1.00	63.2	1.27
Ancillary Nursing Personnel	75.5	57.5	1.31	77.2	0.98	25.2	2.99	40.0	1.89
All Other Personnel	211.1	379.9	0.56	326.6	0.65	206.0	1.02	286.9	0.74
Total FTEs	371.7	618.1	0.60	565.2	0.66	324.2	1.15	395.1	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	8.2	16.7	0.49	17.9	0.46	23.5	0.35	8.0	1.02
Nurses, Licensed	131.4	166.1	0.79	162.9	0.81	151.9	0.87	101.0	1.30
Ancillary Nursing Personnel	123.7	58.2	2.13	86.4	1.43	47.4	2.61	63.8	1.94
All Other Personnel	346.0	384.3	0.90	365.8	0.95	387.6	0.89	458.1	0.76
Total FTEs	609.3	625.4	0.97	633.0	0.96	610.0	1.00	630.8	0.97

Total Hospital:
 Beds Set Up & Staffed 42
 Discharges 1,486
 Inpatient Days 5,675

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 2
 Discharges 86
 Inpatient Days 738

Newborn Nursery:
 Bassinets 8
 Total Births 205
 Newborn Days 448

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2003	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	34	983	4,479	36.1%	12.3	4.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	229	559	38.3%	1.5	2.4
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	4	274	637	43.6%	1.7	2.3
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Radiological Services Personnel	19	4	21.2
Physicians & Dentists	4	2	5.5	Occupational Therapists	3	1	4.1
Medical & Dental Residents	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Registered Nurses	52	49	77.7	Physical Therapists	6	0	6.0
Certified Nurse Midwives	0	0	0.0	Physical Therapy Assistants/Aides	5	2	6.0
Licensed Practical Nurses	2	2	2.5	Recreational Therapists	0	0	0.0
Ancillary Nursing Personnel	41	56	75.5	Psychologists	0	0	0.0
Physician Assistants	4	1	4.0	Social Workers	1	0	1.0
Nurse Practitioners	0	0	0.0	All Other Health Professionals	11	4	12.4
Medical Records Personnel	7	8	12.8	All Other Personnel	89	41	114.1
Pharmacy Personnel	4	1	5.0				
Clinical Laboratory Personnel	12	9	17.1				
				Total	267	180	371.7

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Selected Financial Statistics	FY 2003	All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2003 vs. 2002		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$26,506,739	46.0%	41.6%	1.11	48.1%	0.96	46.7%	0.98	45.5%	1.01
Medical Assistance	\$7,046,252	12.2%	9.7%	1.26	8.7%	1.40	8.3%	1.47	12.6%	0.97
Commercial	\$20,837,932	36.1%	42.4%	0.85	38.9%	0.93	39.7%	0.91	35.2%	1.03
All Other	\$3,257,877	5.7%	6.2%	0.91	4.2%	1.35	5.3%	1.07	6.7%	0.84
Deductions as % of Total Gross Patient Revenue										
Medicare	\$14,282,446	24.8%	24.8%	1.00	25.8%	0.96	27.4%	0.90	24.1%	1.03
Medical Assistance	\$4,732,177	8.2%	6.7%	1.23	5.6%	1.47	5.5%	1.49	7.3%	1.12
Commercial	\$1,384,988	2.4%	9.4%	0.26	3.6%	0.67	5.9%	0.41	2.7%	0.89
Charity Care	\$1,352,596	2.3%	1.1%	2.13	1.5%	1.56	1.0%	2.35	0.9%	2.61
All Other	\$722,263	1.3%	1.3%	0.96	0.3%	4.18	0.5%	2.51	1.0%	1.25
Total Deductions	\$22,474,470	39.0%	43.3%	0.90	36.9%	1.06	40.4%	0.96	36.1%	1.08
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		6.6%	4.8%	1.38	3.4%	1.94	3.0%	2.20	7.8%	0.85
Net Gains/Losses as % of Net Income		-28.2%	12.0%	N/A	N/A	2.01	35.7%	N/A	-13.5%	2.09
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$20,827,241	55.0%	48.0%	1.14	48.6%	1.13	54.3%	1.01	53.0%	1.04
Supplies & Services	\$12,448,888	32.9%	40.2%	0.82	39.5%	0.83	31.9%	1.03	36.7%	0.90
Capital Component	\$3,627,182	9.6%	8.7%	1.10	9.2%	1.04	9.8%	0.98	7.0%	1.37
Bad Debt	\$992,046	2.6%	3.1%	0.84	2.7%	0.97	3.9%	0.67	3.2%	0.82
Fiscal Statistics										
Operating Margin (%)		-0.6%	6.4%	N/A	7.9%	N/A	3.1%	N/A	-3.8%	0.16
Total Hospital Net Income (%)		-0.5%	7.1%	N/A	7.0%	N/A	4.8%	N/A	-3.3%	0.15
Return on Equity (%)		-1.5%	11.2%	N/A	10.5%	N/A	6.3%	N/A	-9.9%	0.15
Current Ratio		2.1	2.5	0.85	2.1	1.01	3.1	0.68	1.5	1.42
Days in Net Patient Accounts Receivable		61.8	56.1	1.10	53.9	1.15	58.6	1.05	75.7	0.82
Average Payment Period		48.7	52.7	0.92	59.5	0.82	51.7	0.94	66.8	0.73
Equity Financing (%)		36.9%	57.8%	0.64	60.0%	0.62	56.4%	0.65	36.3%	1.02
Long-Term Debt to Equity Ratio		1.2	0.5	2.49	0.5	2.49	0.5	2.49	1.1	1.13
Times Interest Earned		0.8	5.4	0.14	6.1	0.12	3.2	0.24	-1.0	N/A
Total Asset Turnover		1.2	0.9	1.28	0.9	1.28	0.7	1.65	1.1	1.05
Average Age of Plant (Years)		9.0	9.6	0.94	10.0	0.90	8.5	1.06	10.4	0.86
Increase (Decrease) Total Net Patient Revenue		8.5%	10.1%	0.84	11.7%	0.72	9.4%	0.90	N/A	N/A
Outpatient Gross Revenue (% of Total GPR)		74.5%	44.7%	1.67	40.5%	1.84	60.0%	1.24	73.2%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$6,235	\$8,772	0.71	\$8,377	0.74	\$5,767	1.08	\$5,730	1.09
Inpatient Net Revenue per Day		\$1,531	\$1,944	0.79	\$1,943	0.79	\$1,612	0.95	\$1,478	1.04
Outpatient Net Revenue per Visit		\$486	\$373	1.30	\$406	1.20	\$329	1.48	\$444	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$57,648,800	Cash & Cash Equivalents	\$3,042,069	Current Liabilities	\$4,811,847
Less Deductions	\$22,474,470	Net Patient Receivables	\$5,955,058	Long-Term Debt	\$14,976,356
Net Patient Revenue	\$35,174,330	Other Receivables	\$134,640	Other Liabilities	\$756,179
Plus Other Revenue	\$2,489,318			Subtotal	\$20,544,382
Total Revenue	\$37,663,648	Land, Buildings & Equipment (Net)	\$20,779,416	Unrestricted Fund Balance	\$12,031,982
Less Expenses	\$37,895,357	Other Assets	\$2,665,181	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$50,903			Total Liabilities & Fund Balance	\$32,576,364
Net Income	-\$180,806	Total Assets	\$32,576,364		