

004 St Elizabeth Hospital
 1506 S Oneida St
 Appleton, WI 54915
 920-738-2000

Type: GSM - General Medical & Surgical
 Control: Religious Organization
 Fiscal Year: 10/01/2002 to 09/30/2003

County: Outagamie
 Analysis Area: Lake Winnebago (3)
 Volume Group: 6

Selected Utilization Statistics	FY 2003	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2003 vs. 2002	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	45.2%	58.2%	0.78	54.6%	0.83	58.3%	0.78	42.2%	1.07
Obstetrics	42.7%	39.8%	1.07	40.8%	1.05	39.4%	1.08	45.4%	0.94
Pediatrics	0.0%	48.9%	N/A	21.0%	N/A	67.2%	N/A	0.0%	N/A
Total Hospital	43.3%	56.2%	0.77	50.2%	0.86	53.3%	0.81	43.1%	1.01
Average Census (Patients)									
Adult Medical-Surgical	26.2	31.7	0.83	25.3	1.04	48.6	0.54	24.9	1.05
Obstetrics	8.5	5.1	1.67	5.4	1.58	7.4	1.15	9.1	0.94
Pediatrics	0.0	2.0	N/A	0.4	N/A	7.4	N/A	0.0	N/A
Total Hospital	87.5	54.7	1.60	41.8	2.09	92.2	0.95	85.3	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.9	0.85	3.6	0.92	3.9	0.85	3.4	0.97
Obstetrics	2.4	2.4	0.99	2.4	0.99	2.5	0.95	2.3	1.03
Pediatrics	0.0	2.4	N/A	2.3	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.2	4.5	0.92	4.0	1.04	4.3	0.97	4.3	0.97
Surgical Operations									
Inpatient	2,372	1,579	1.50	1,403	1.69	2,793	0.85	2,283	1.04
Outpatient	5,387	3,500	1.54	4,672	1.15	6,435	0.84	5,403	1.00
Inpatient as % of All Surgeries	30.6%	31.1%	0.98	23.1%	1.32	30.3%	1.01	29.7%	1.03
Outpatient Visits									
Non-Emergency Visits	53,594	78,926	0.68	50,970	1.05	156,399	0.34	54,295	0.99
Emergency Visits	23,104	14,405	1.60	12,639	1.83	24,284	0.95	18,220	1.27
Full-Time Equivalents (FTEs)									
Administrators	30.0	16.5	1.82	21.2	1.42	31.7	0.95	31.0	0.97
Nurses, Licensed	257.1	164.2	1.57	134.5	1.91	279.4	0.92	193.8	1.33
Ancillary Nursing Personnel	46.7	57.5	0.81	32.3	1.44	103.2	0.45	34.8	1.34
All Other Personnel	582.2	379.9	1.53	289.2	2.01	711.9	0.82	518.4	1.12
Total FTEs	915.9	618.1	1.48	477.2	1.92	1,126.2	0.81	778.1	1.18
FTEs per 100 Patient Census (Adjusted)									
Administrators	17.2	16.7	1.03	14.9	1.15	17.8	0.96	18.3	0.94
Nurses, Licensed	147.0	166.1	0.89	94.3	1.56	157.3	0.93	114.6	1.28
Ancillary Nursing Personnel	26.7	58.2	0.46	22.6	1.18	58.1	0.46	20.6	1.30
All Other Personnel	333.0	384.3	0.87	202.7	1.64	400.9	0.83	306.6	1.09
Total FTEs	523.9	625.4	0.84	334.4	1.57	634.2	0.83	460.1	1.14

Total Hospital:
 Beds Set Up & Staffed 202
 Discharges 7,680
 Inpatient Days 31,951

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 32
 Total Births 1,292
 Newborn Days 2,546

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2003	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	58	2,900	9,573	45.2%	26.2	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	15	129	1,748	31.9%	4.8	13.6
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	20	1,316	3,116	42.7%	8.5	2.4
Psychiatric	1	44	1,062	4,380	27.3%	12.0	4.1
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	181	2,101	48.0%	5.8	11.6
Step-Down (Special Care)	1	23	1,521	5,143	61.3%	14.1	3.4
Neonatal Intensive/Intermediate Care	1	10	147	2,012	55.1%	5.5	13.7
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	1	20	424	5,053	69.2%	13.8	11.9
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	30	0	30.0	Radiological Services Personnel	9	0	9.0
Physicians & Dentists	2	0	2.0	Occupational Therapists	1	4	1.7
Medical & Dental Residents	0	0	0.0	Occupational Therapy Assistants/Aides	5	0	5.0
Registered Nurses	220	69	247.5	Physical Therapists	20	2	21.1
Certified Nurse Midwives	0	0	0.0	Physical Therapy Assistants/Aides	7	1	7.1
Licensed Practical Nurses	9	2	9.6	Recreational Therapists	0	0	0.0
Ancillary Nursing Personnel	43	8	46.7	Psychologists	1	0	1.0
Physician Assistants	2	0	2.0	Social Workers	5	0	5.0
Nurse Practitioners	0	0	0.0	All Other Health Professionals	354	47	374.3
Medical Records Personnel	2	2	3.0	All Other Personnel	94	17	100.2
Pharmacy Personnel	15	1	15.3				
Clinical Laboratory Personnel	35	2	35.5				
				Total	854	155	915.9

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Selected Financial Statistics	FY 2003		All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2003 vs. 2002	
			Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$66,136,305	40.9%	41.6%	0.98	41.5%	0.99	38.4%	1.07	40.6%	1.01
Medical Assistance	\$10,332,878	6.4%	9.7%	0.66	6.4%	1.00	10.1%	0.63	5.7%	1.12
Commercial	\$81,928,921	50.7%	42.4%	1.19	48.4%	1.05	46.7%	1.08	51.5%	0.98
All Other	\$3,316,114	2.1%	6.2%	0.33	3.7%	0.55	4.9%	0.42	2.2%	0.93
Deductions as % of Total Gross Patient Revenue										
Medicare	\$36,263,432	22.4%	24.8%	0.90	21.6%	1.04	23.5%	0.95	20.8%	1.08
Medical Assistance	\$6,806,841	4.2%	6.7%	0.63	4.1%	1.03	6.8%	0.62	3.2%	1.32
Commercial	\$18,070,243	11.2%	9.4%	1.19	10.2%	1.10	11.6%	0.96	13.1%	0.85
Charity Care	\$639,758	0.4%	1.1%	0.36	0.9%	0.44	1.0%	0.40	0.5%	0.79
All Other	\$246,362	0.2%	1.3%	0.12	0.3%	0.51	1.5%	0.10	0.1%	1.52
Total Deductions	\$62,026,636	38.4%	43.3%	0.89	37.0%	1.04	44.4%	0.86	37.7%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.5%	4.8%	1.14	2.9%	1.88	7.5%	0.73	3.6%	1.52
Net Gains/Losses as % of Net Income		29.8%	12.0%	2.48	20.0%	1.49	15.2%	1.96	50.5%	0.59
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$50,035,773	51.7%	48.0%	1.08	51.8%	1.00	48.5%	1.07	53.1%	0.97
Supplies & Services	\$32,328,046	33.4%	40.2%	0.83	35.3%	0.95	40.0%	0.84	33.2%	1.01
Capital Component	\$11,517,649	11.9%	8.7%	1.37	10.5%	1.13	8.8%	1.35	11.2%	1.06
Bad Debt	\$2,835,543	2.9%	3.1%	0.95	2.6%	1.13	2.7%	1.09	2.4%	1.22
Fiscal Statistics										
Operating Margin (%)		8.3%	6.4%	1.29	5.9%	1.40	6.7%	1.23	4.2%	1.97
Total Hospital Net Income (%)		11.4%	7.1%	1.60	7.3%	1.56	7.8%	1.46	8.1%	1.40
Return on Equity (%)		11.4%	11.2%	1.01	10.5%	1.08	11.7%	0.97	7.9%	1.44
Current Ratio		2.5	2.5	1.02	2.7	0.94	2.6	0.98	2.2	1.16
Days in Net Patient Accounts Receivable		54.4	56.1	0.97	57.6	0.94	62.7	0.87	61.5	0.88
Average Payment Period		57.8	52.7	1.10	41.5	1.39	48.8	1.19	69.2	0.84
Equity Financing (%)		69.3%	57.8%	1.20	63.9%	1.08	59.8%	1.16	67.6%	1.03
Long-Term Debt to Equity Ratio		0.3	0.5	0.63	0.4	0.78	0.4	0.78	0.3	1.04
Times Interest Earned		6.1	5.4	1.12	4.7	1.29	6.0	1.01	6.9	0.88
Total Asset Turnover		0.7	0.9	0.74	0.9	0.74	0.9	0.74	0.6	1.11
Average Age of Plant (Years)		13.5	9.6	1.40	8.6	1.56	9.5	1.42	13.1	1.03
Increase (Decrease) Total Net Patient Revenue		16.5%	10.1%	1.63	10.7%	1.54	10.5%	1.57	N/A	N/A
Outpatient Gross Revenue (% of Total GPR)		49.9%	44.7%	1.12	56.2%	0.89	48.1%	1.04	49.8%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$6,918	\$8,772	0.79	\$6,816	1.01	\$8,121	0.85	\$6,415	1.08
Inpatient Net Revenue per Day		\$1,635	\$1,944	0.84	\$1,691	0.97	\$1,904	0.86	\$1,494	1.09
Outpatient Net Revenue per Visit		\$619	\$373	1.66	\$548	1.13	\$348	1.78	\$542	1.14

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$161,714,218	Cash & Cash Equivalents	\$13,722,992	Current Liabilities	\$14,136,644
Less Deductions	\$62,026,636	Net Patient Receivables	\$14,864,358	Long-Term Debt	\$34,252,273
Net Patient Revenue	\$99,687,582	Other Receivables	\$4,289,183	Other Liabilities	\$48,491
Plus Other Revenue	\$5,753,245			Subtotal	\$48,437,408
Total Revenue	\$105,440,832	Land, Buildings & Equipment (Net)	\$42,780,405	Unrestricted Fund Balance	\$109,369,630
Less Expenses	\$96,717,011	Other Assets	\$82,150,100	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$3,694,886			Total Liabilities & Fund Balance	\$157,807,038
Net Income	\$12,418,707	Total Assets	\$157,807,038		