

**005 Franciscan Skemp Healthcare - Arcadia**  
 464 S St Joseph Ave  
 Arcadia, WI 54612  
 608-323-3341

Type:           GMS - Critical Access Hospital  
 Control:       Religious Organization  
 Fiscal Year:   01/01/2003 to 12/31/2003

County:        Trempealeau  
 Analysis Area: Southwestern (5B)  
 Volume Group: 1

Selected Utilization Statistics	FY 2003	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2003 vs. 2002	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	6.8%	58.2%	0.12	51.8%	0.13	22.7%	0.30	6.2%	1.09
Obstetrics	9.2%	39.8%	0.23	37.6%	0.25	9.9%	0.93	6.8%	1.36
Pediatrics	3.4%	48.9%	0.07	36.1%	0.09	16.4%	0.07	4.1%	0.84
Total Hospital	6.6%	56.2%	0.12	45.0%	0.15	21.7%	0.30	6.1%	1.08
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.4	31.7	0.04	14.7	0.09	3.6	0.38	1.2	1.13
Obstetrics	0.3	5.1	0.05	2.6	0.11	1.1	0.25	0.2	1.38
Pediatrics	0.1	2.0	0.03	1.0	0.07	0.5	0.14	0.1	0.68
Total Hospital	1.6	54.7	0.03	27.2	0.06	6.1	0.27	1.5	1.10
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.3	3.9	0.58	3.1	0.73	4.6	0.49	2.3	0.98
Obstetrics	2.1	2.4	0.86	2.6	0.79	2.4	0.86	1.8	1.15
Pediatrics	1.8	2.4	0.74	3.3	0.54	1.8	0.99	1.8	0.99
Total Hospital	2.1	4.5	0.47	3.7	0.58	5.6	0.38	2.4	0.89
<b>Surgical Operations</b>									
Inpatient	17	1,579	0.01	448	0.04	39	0.44	19	0.89
Outpatient	119	3,500	0.03	1,830	0.07	156	0.76	147	0.81
Inpatient as % of All Surgeries	12.5%	31.1%	0.40	19.7%	0.63	20.1%	0.62	11.4%	1.10
<b>Outpatient Visits</b>									
Non-Emergency Visits	16,103	78,926	0.20	32,861	0.49	7,450	2.16	12,981	1.24
Emergency Visits	1,353	14,405	0.09	7,443	0.18	1,494	0.91	1,265	1.07
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	3.5	16.5	0.21	6.0	0.58	2.5	1.40	3.7	0.95
Nurses, Licensed	15.1	164.2	0.09	113.2	0.13	20.2	0.75	12.5	1.21
Ancillary Nursing Personnel	2.8	57.5	0.05	43.4	0.06	8.7	0.32	2.3	1.20
All Other Personnel	27.4	379.9	0.07	250.6	0.11	40.4	0.68	26.7	1.03
Total FTEs	48.7	618.1	0.08	413.1	0.12	71.7	0.68	45.3	1.08
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	87.3	16.7	5.23	12.5	6.98	28.7	3.04	96.2	0.91
Nurses, Licensed	375.9	166.1	2.26	235.8	1.59	232.5	1.62	321.8	1.17
Ancillary Nursing Personnel	68.6	58.2	1.18	90.3	0.76	99.9	0.69	60.2	1.14
All Other Personnel	682.5	384.3	1.78	522.0	1.31	466.1	1.46	685.4	1.00
Total FTEs	1,214.3	625.4	1.94	860.7	1.41	827.2	1.47	1,163.6	1.04

**Total Hospital:**  
 Beds Set Up & Staffed   25  
 Discharges                282  
 Inpatient Days            601

**Contract with:**  
 Health Maintenance    Yes  
 Organization (HMO)  
 Preferred Provider      No  
 Organization (PPO)

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed   3  
 Discharges               76  
 Inpatient Days           856

**Newborn Nursery:**  
 Bassinets                3  
 Total Births             50  
 Newborn Days           100

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2003	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	20	219	494	6.8%	1.4	2.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	2	14	25	3.4%	0.1	1.8
<b>Obstetrics</b>	1	3	49	101	9.2%	0.3	2.1
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	5	3.5	Radiological Services Personnel	1	1	1.9
Physicians & Dentists	0	0	0.0	Occupational Therapists	0	1	0.6
Medical & Dental Residents	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Registered Nurses	8	7	11.8	Physical Therapists	0	1	0.5
Certified Nurse Midwives	0	0	0.0	Physical Therapy Assistants/Aides	0	2	0.7
Licensed Practical Nurses	0	8	3.3	Recreational Therapists	0	1	0.5
Ancillary Nursing Personnel	0	6	2.8	Psychologists	0	0	0.0
Physician Assistants	0	0	0.0	Social Workers	0	2	1.0
Nurse Practitioners	0	0	0.0	All Other Health Professionals	0	6	2.6
Medical Records Personnel	0	3	1.2	All Other Personnel	0	37	14.9
Pharmacy Personnel	0	1	0.4				
Clinical Laboratory Personnel	2	2	3.1				
				<b>Total</b>	11	83	48.7

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Selected Financial Statistics	FY 2003	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2003 vs. 2002		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$2,283,307	44.3%	41.6%	1.07	45.8%	0.97	55.1%	0.80	44.0%	1.01
Medical Assistance	\$396,777	7.7%	9.7%	0.79	6.6%	1.17	10.4%	0.74	6.9%	1.12
Commercial	\$2,041,823	39.7%	42.4%	0.94	38.1%	1.04	28.7%	1.38	40.9%	0.97
All Other	\$426,582	8.3%	6.2%	1.34	9.5%	0.87	5.7%	1.45	8.2%	1.01
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$510,295	9.9%	24.8%	0.40	25.9%	0.38	25.4%	0.39	8.8%	1.13
Medical Assistance	\$226,141	4.4%	6.7%	0.66	4.5%	0.98	6.0%	0.73	4.5%	0.98
Commercial	\$584,003	11.3%	9.4%	1.21	5.7%	1.99	6.0%	1.89	7.2%	1.58
Charity Care	\$55,725	1.1%	1.1%	0.98	0.8%	1.35	0.4%	2.71	1.1%	0.98
All Other	\$59,240	1.2%	1.3%	0.89	3.1%	0.37	0.5%	2.30	1.0%	1.15
Total Deductions	\$1,435,404	27.9%	43.3%	0.64	40.0%	0.70	38.2%	0.73	22.6%	1.23
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.5%	4.8%	0.10	4.4%	0.11	1.5%	0.32	1.0%	0.47
Net Gains/Losses as % of Net Income		0.0%	12.0%	N/A	3.4%	N/A	16.9%	N/A	0.0%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$2,638,706	65.4%	48.0%	1.36	49.7%	1.32	52.4%	1.25	65.1%	1.00
Supplies & Services	\$996,657	24.7%	40.2%	0.61	40.5%	0.61	36.8%	0.67	24.5%	1.01
Capital Component	\$191,455	4.7%	8.7%	0.55	5.6%	0.85	8.2%	0.58	4.8%	0.99
Bad Debt	\$210,030	5.2%	3.1%	1.68	4.1%	1.27	2.6%	2.00	5.6%	0.93
<b>Fiscal Statistics</b>										
Operating Margin (%)		-8.2%	6.4%	N/A	11.0%	N/A	2.5%	N/A	-7.4%	1.11
Total Hospital Net Income (%)		-8.2%	7.1%	N/A	11.3%	N/A	3.0%	N/A	-7.4%	1.11
Return on Equity (%)		-9.1%	11.2%	N/A	15.6%	N/A	19.1%	N/A	-10.2%	0.89
Current Ratio		40.5	2.5	16.19	4.5	8.99	1.6	25.30	33.2	1.22
Days in Net Patient Accounts Receivable		138.8	56.1	2.47	70.6	1.97	63.7	2.18	103.8	1.34
Average Payment Period		3.3	52.7	0.06	52.3	0.06	62.5	0.05	3.0	1.10
Equity Financing (%)		99.0%	57.8%	1.71	70.8%	1.40	20.8%	4.76	98.8%	1.00
Long-Term Debt to Equity Ratio		0.0	0.5	N/A	0.1	N/A	2.1	N/A	0.0	N/A
Times Interest Earned		0.0	5.4	N/A	24.3	N/A	3.0	N/A	0.0	N/A
Total Asset Turnover		1.1	0.9	1.22	1.0	1.09	1.3	0.84	1.4	0.78
Average Age of Plant (Years)		20.5	9.6	2.14	13.3	1.54	9.3	2.21	23.3	0.88
Increase (Decrease) Total Net Patient Revenue		6.4%	10.1%	0.64	9.6%	0.67	20.0%	0.32	N/A	N/A
Outpatient Gross Revenue (% of Total GPR)		58.9%	44.7%	1.32	43.4%	1.36	29.9%	1.97	60.1%	0.98
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$5,035		\$8,772	0.57	\$8,170	0.62	\$11,728	0.43	\$6,007	0.84
Inpatient Net Revenue per Day	\$961		\$1,944	0.49	\$2,121	0.45	\$1,821	0.53	\$2,468	0.39
Outpatient Net Revenue per Visit	\$128		\$373	0.34	\$442	0.29	\$301	0.42	\$147	0.87

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$5,148,489	Cash & Cash Equivalents	\$0	Current Liabilities	\$35,000
Less Deductions	\$1,435,404	Net Patient Receivables	\$1,411,670	Long-Term Debt	\$0
Net Patient Revenue	\$3,713,085	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$17,660			Subtotal	\$35,000
Total Revenue	\$3,730,745	Land, Buildings & Equipment (Net)	\$1,990,527	Unrestricted Fund Balance	\$3,372,131
Less Expenses	\$4,036,848	Other Assets	\$4,934	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$3,407,131	Total Liabilities & Fund Balance	\$3,407,131
Net Income	-\$306,103				