

008 St Clare Hospital and Health Services
 707 14th St
 Baraboo, WI 53913
 608-356-1400

Type: GMS - General Medical & Surgical
 Control: Religious Organization
 Fiscal Year: 01/01/2003 to 12/31/2003

County: Sauk
 Analysis Area: Southern (1)
 Volume Group: 4

Selected Utilization Statistics	FY 2003	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2003 vs. 2002	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	34.8%	58.2%	0.60	55.5%	0.63	46.9%	0.74	35.8%	0.97
Obstetrics	19.3%	39.8%	0.48	41.0%	0.47	26.7%	0.72	19.6%	0.98
Pediatrics	0.0%	48.9%	N/A	49.7%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	34.3%	56.2%	0.61	56.7%	0.60	44.5%	0.77	35.2%	0.97
Average Census (Patients)									
Adult Medical-Surgical	18.8	31.7	0.59	31.2	0.60	15.9	1.18	19.3	0.97
Obstetrics	2.1	5.1	0.42	4.7	0.45	1.7	1.25	2.2	0.97
Pediatrics	0.0	2.0	N/A	1.7	N/A	0.0	N/A	0.0	N/A
Total Hospital	28.8	54.7	0.53	56.0	0.51	21.3	1.35	29.5	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	3.9	0.88	3.7	0.93	3.5	0.98	2.9	1.19
Obstetrics	2.3	2.4	0.96	2.0	1.15	2.3	1.00	2.4	0.96
Pediatrics	0.0	2.4	N/A	3.3	N/A	1.8	N/A	0.0	N/A
Total Hospital	3.4	4.5	0.76	4.5	0.76	3.5	0.97	3.3	1.03
Surgical Operations									
Inpatient	612	1,579	0.39	1,943	0.31	624	0.98	758	0.81
Outpatient	1,823	3,500	0.52	4,790	0.38	2,059	0.89	2,712	0.67
Inpatient as % of All Surgeries	25.1%	31.1%	0.81	28.9%	0.87	23.3%	1.08	21.8%	1.15
Outpatient Visits									
Non-Emergency Visits	16,328	78,926	0.21	110,702	0.15	51,953	0.31	15,397	1.06
Emergency Visits	23,315	14,405	1.62	14,259	1.64	11,135	2.09	23,425	1.00
Full-Time Equivalents (FTEs)									
Administrators	31.8	16.5	1.93	18.5	1.72	12.5	2.54	32.8	0.97
Nurses, Licensed	86.7	164.2	0.53	168.8	0.51	80.5	1.08	83.1	1.04
Ancillary Nursing Personnel	6.8	57.5	0.12	45.8	0.15	25.2	0.27	6.8	0.99
All Other Personnel	219.1	379.9	0.58	466.9	0.47	206.0	1.06	209.1	1.05
Total FTEs	344.2	618.1	0.56	700.1	0.49	324.2	1.06	331.7	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	48.2	16.7	2.89	15.4	3.13	23.5	2.05	46.6	1.03
Nurses, Licensed	131.5	166.1	0.79	140.5	0.94	151.9	0.87	118.3	1.11
Ancillary Nursing Personnel	10.2	58.2	0.18	38.1	0.27	47.4	0.22	9.7	1.06
All Other Personnel	332.4	384.3	0.86	388.4	0.86	387.6	0.86	297.7	1.12
Total FTEs	522.3	625.4	0.84	582.4	0.90	610.0	0.86	472.3	1.11

Total Hospital:
 Beds Set Up & Staffed 84
 Discharges 3,088
 Inpatient Days 10,506

Contract with:
 Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 8
 Total Births 309
 Newborn Days 691

008 St Clare Hospital and Health Services
Baraboo, WI 53913

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2003	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	54	1,992	6,860	34.8%	18.8	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	1	0	316	699	0.0%	1.9	2.2
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	11	337	775	19.3%	2.1	2.3
Psychiatric	1	10	149	1,764	48.3%	4.8	11.8
Alcoholism/chemical dependency	1	5	155	1,049	57.5%	2.9	6.8
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	4	139	223	15.3%	0.6	1.6
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	30	2	31.8	Radiological Services Personnel	10	7	11.2
Physicians & Dentists	5	3	5.7	Occupational Therapists	1	2	2.0
Medical & Dental Residents	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Registered Nurses	46	57	71.6	Physical Therapists	2	6	4.2
Certified Nurse Midwives	0	0	0.0	Physical Therapy Assistants/Aides	2	2	2.5
Licensed Practical Nurses	8	12	14.0	Recreational Therapists	0	0	0.0
Ancillary Nursing Personnel	6	2	6.8	Psychologists	0	0	0.0
Physician Assistants	1	5	2.7	Social Workers	2	4	3.5
Nurse Practitioners	1	1	1.0	All Other Health Professionals	39	40	52.7
Medical Records Personnel	2	1	2.7	All Other Personnel	67	95	113.7
Pharmacy Personnel	5	0	5.0				
Clinical Laboratory Personnel	11	4	13.4				
				Total	238	243	344.2

008 St Clare Hospital and Health Services

Baraboo, WI 53913

Selected Financial Statistics	FY 2003	All GMS Hospitals		Analysis Area		Volume Group		FY 2003 vs. 2002		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$31,109,764	44.8%	41.6%	1.08	38.8%	1.15	46.7%	0.96	44.4%	1.01
Medical Assistance	\$5,615,263	8.1%	9.7%	0.83	7.4%	1.09	8.3%	0.97	7.2%	1.12
Commercial	\$28,531,525	41.1%	42.4%	0.97	47.1%	0.87	39.7%	1.03	42.5%	0.97
All Other	\$4,186,068	6.0%	6.2%	0.97	6.8%	0.89	5.3%	1.14	5.9%	1.02
Deductions as % of Total Gross Patient Revenue										
Medicare	\$18,350,361	26.4%	24.8%	1.07	21.4%	1.23	27.4%	0.96	26.2%	1.01
Medical Assistance	\$4,069,028	5.9%	6.7%	0.87	4.8%	1.22	5.5%	1.07	4.7%	1.25
Commercial	\$6,432,686	9.3%	9.4%	0.99	10.5%	0.88	5.9%	1.57	9.2%	1.01
Charity Care	\$784,282	1.1%	1.1%	1.03	1.3%	0.87	1.0%	1.13	1.1%	1.03
All Other	\$504,197	0.7%	1.3%	0.56	1.3%	0.56	0.5%	1.45	0.9%	0.81
Total Deductions	\$30,140,554	43.4%	43.3%	1.00	39.4%	1.10	40.4%	1.07	42.0%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.0%	4.8%	0.84	8.8%	0.46	3.0%	1.35	5.8%	0.70
Net Gains/Losses as % of Net Income		11.4%	12.0%	0.95	22.3%	0.51	35.7%	0.32	1.4%	8.12
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$20,345,478	53.5%	48.0%	1.11	50.1%	1.07	54.3%	0.99	52.0%	1.03
Supplies & Services	\$11,798,682	31.0%	40.2%	0.77	38.9%	0.80	31.9%	0.97	33.2%	0.93
Capital Component	\$3,173,023	8.3%	8.7%	0.96	8.1%	1.03	9.8%	0.85	8.6%	0.97
Bad Debt	\$2,704,122	7.1%	3.1%	2.29	3.0%	2.37	3.9%	1.82	6.2%	1.15
Fiscal Statistics										
Operating Margin (%)		7.2%	6.4%	1.12	4.7%	1.53	3.1%	2.31	6.6%	1.09
Total Hospital Net Income (%)		8.0%	7.1%	1.13	6.0%	1.34	4.8%	1.67	6.7%	1.20
Return on Equity (%)		10.9%	11.2%	0.97	11.0%	0.99	6.3%	1.72	10.5%	1.03
Current Ratio		2.5	2.5	0.98	2.3	1.07	3.1	0.79	2.6	0.94
Days in Net Patient Accounts Receivable		46.7	56.1	0.83	57.9	0.81	58.6	0.80	54.0	0.86
Average Payment Period		36.0	52.7	0.68	49.1	0.73	51.7	0.70	32.9	1.09
Equity Financing (%)		61.3%	57.8%	1.06	50.4%	1.22	56.4%	1.09	56.0%	1.09
Long-Term Debt to Equity Ratio		0.5	0.5	0.94	0.7	0.67	0.5	0.94	0.6	0.78
Times Interest Earned		5.2	5.4	0.96	4.6	1.12	3.2	1.62	4.1	1.26
Total Asset Turnover		0.8	0.9	0.91	0.9	0.91	0.7	1.17	0.9	0.91
Average Age of Plant (Years)		7.9	9.6	0.82	9.9	0.80	8.5	0.93	8.7	0.91
Increase (Decrease) Total Net Patient Revenue		9.0%	10.1%	0.89	10.3%	0.87	9.4%	0.96	N/A	N/A
Outpatient Gross Revenue (% of Total GPR)		56.3%	44.7%	1.26	44.7%	1.26	60.0%	0.94	54.4%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,189	\$8,772	0.71	\$9,152	0.68	\$5,767	1.07	\$4,893	1.26	
Inpatient Net Revenue per Day	\$1,621	\$1,944	0.83	\$2,007	0.81	\$1,612	1.01	\$1,356	1.20	
Outpatient Net Revenue per Visit	\$562	\$373	1.51	\$272	2.07	\$329	1.71	\$520	1.08	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$69,442,620	Cash & Cash Equivalents	\$757,472	Current Liabilities	\$3,532,562
Less Deductions	\$30,140,554	Net Patient Receivables	\$5,027,511	Long-Term Debt	\$14,320,366
Net Patient Revenue	\$39,302,066	Other Receivables	\$553,701	Other Liabilities	\$1,422,359
Plus Other Revenue	\$1,657,078			Subtotal	\$19,275,287
Total Revenue	\$40,959,144	Land, Buildings & Equipment (Net)	\$18,894,407	Unrestricted Fund Balance	\$30,523,501
Less Expenses	\$38,021,305	Other Assets	\$24,565,697	Restricted Fund Balance	\$384,353
Non-Operating Gains/Losses	\$376,900			Total Liabilities & Fund Balance	\$49,798,788
Net Income	\$3,314,739	Total Assets	\$49,798,788		