

010 Beaver Dam Community Hospitals Inc
 707 S University Ave
 Beaver Dam, WI 53916
 920-887-7181

Type: GMS - General Medical & Surgical
 Control: Other Not-For-Profit
 Fiscal Year: 07/01/2002 to 06/30/2003

County: Dodge
 Analysis Area: Southern (1)
 Volume Group: 5

Selected Utilization Statistics	FY 2003	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2003 vs. 2002	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	21.8%	58.2%	0.37	55.5%	0.39	51.0%	0.43	23.3%	0.93
Obstetrics	23.7%	39.8%	0.60	41.0%	0.58	30.5%	0.78	22.7%	1.04
Pediatrics	0.0%	48.9%	N/A	49.7%	N/A	18.0%	N/A	0.0%	N/A
Total Hospital	25.0%	56.2%	0.44	56.7%	0.44	54.8%	0.46	25.6%	0.98
Average Census (Patients)									
Adult Medical-Surgical	15.0	31.7	0.47	31.2	0.48	27.0	0.56	16.1	0.93
Obstetrics	2.8	5.1	0.56	4.7	0.61	3.5	0.81	2.7	1.05
Pediatrics	0.0	2.0	N/A	1.7	N/A	0.4	N/A	0.0	N/A
Total Hospital	23.2	54.7	0.42	56.0	0.41	45.4	0.51	23.8	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	3.9	0.83	3.7	0.88	3.6	0.90	3.3	0.98
Obstetrics	2.4	2.4	1.01	2.0	1.21	2.3	1.05	2.4	1.01
Pediatrics	0.0	2.4	N/A	3.3	N/A	2.1	N/A	0.0	N/A
Total Hospital	3.3	4.5	0.74	4.5	0.74	4.1	0.81	3.0	1.10
Surgical Operations									
Inpatient	735	1,579	0.47	1,943	0.38	1,115	0.66	817	0.90
Outpatient	2,486	3,500	0.71	4,790	0.52	2,804	0.89	2,389	1.04
Inpatient as % of All Surgeries	22.8%	31.1%	0.73	28.9%	0.79	28.5%	0.80	25.5%	0.89
Outpatient Visits									
Non-Emergency Visits	57,410	78,926	0.73	110,702	0.52	64,153	0.89	59,745	0.96
Emergency Visits	12,705	14,405	0.88	14,259	0.89	16,051	0.79	12,893	0.99
Full-Time Equivalents (FTEs)									
Administrators	31.6	16.5	1.92	18.5	1.71	12.4	2.55	35.5	0.89
Nurses, Licensed	111.7	164.2	0.68	168.8	0.66	142.6	0.78	104.3	1.07
Ancillary Nursing Personnel	15.4	57.5	0.27	45.8	0.34	33.5	0.46	12.4	1.24
All Other Personnel	442.8	379.9	1.17	466.9	0.95	332.2	1.33	400.2	1.11
Total FTEs	601.4	618.1	0.97	700.1	0.86	520.7	1.15	552.4	1.09
FTEs per 100 Patient Census (Adjusted)									
Administrators	52.4	16.7	3.14	15.4	3.40	12.1	4.33	56.4	0.93
Nurses, Licensed	185.3	166.1	1.12	140.5	1.32	139.8	1.33	165.6	1.12
Ancillary Nursing Personnel	25.5	58.2	0.44	38.1	0.67	32.9	0.77	19.6	1.30
All Other Personnel	734.5	384.3	1.91	388.4	1.89	325.7	2.26	635.5	1.16
Total FTEs	997.6	625.4	1.60	582.4	1.71	510.4	1.95	877.1	1.14

Total Hospital:
 Beds Set Up & Staffed 93
 Discharges 2,561
 Inpatient Days 8,482

Contract with:
 Health Maintenance Yes
 Organization (HMO)
 Preferred Provider Yes
 Organization (PPO)

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 8
 Discharges 99
 Inpatient Days 430

Newborn Nursery:
 Bassinets 8
 Total Births 390
 Newborn Days 790

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2003	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	69	1,688	5,480	21.8%	15.0	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	430	1,038	23.7%	2.8	2.4
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	78	392	17.9%	1.1	5.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	1	6	365	1,142	52.1%	3.1	3.1
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
 4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	30	3	31.6	Radiological Services Personnel	13	7	16.7
Physicians & Dentists	0	1	0.6	Occupational Therapists	3	3	4.5
Medical & Dental Residents	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	1.0
Registered Nurses	57	70	96.1	Physical Therapists	8	3	9.2
Certified Nurse Midwives	0	0	0.0	Physical Therapy Assistants/Aides	7	7	10.1
Licensed Practical Nurses	8	12	15.7	Recreational Therapists	0	0	0.0
Ancillary Nursing Personnel	11	9	15.4	Psychologists	0	0	0.0
Physician Assistants	0	5	1.7	Social Workers	1	4	3.8
Nurse Practitioners	0	0	0.0	All Other Health Professionals	7	6	10.0
Medical Records Personnel	13	2	13.9	All Other Personnel	299	120	359.9
Pharmacy Personnel	10	5	11.5				
Clinical Laboratory Personnel	0	0	0.0				
				Total	467	259	601.4

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Selected Financial Statistics	FY 2003	All GMS Hospitals		Analysis Area		Volume Group		FY 2003 vs. 2002		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$29,537,489	42.8%	41.6%	1.03	38.8%	1.10	41.7%	1.03	43.8%	0.98
Medical Assistance	\$3,930,207	5.7%	9.7%	0.59	7.4%	0.77	9.2%	0.62	5.0%	1.14
Commercial	\$33,932,731	49.1%	42.4%	1.16	47.1%	1.04	43.1%	1.14	49.3%	1.00
All Other	\$1,652,057	2.4%	6.2%	0.39	6.8%	0.35	6.0%	0.40	2.0%	1.20
Deductions as % of Total Gross Patient Revenue										
Medicare	\$17,802,605	25.8%	24.8%	1.04	21.4%	1.20	25.6%	1.01	25.1%	1.03
Medical Assistance	\$2,698,726	3.9%	6.7%	0.58	4.8%	0.81	6.4%	0.61	3.4%	1.15
Commercial	\$8,145,729	11.8%	9.4%	1.25	10.5%	1.12	6.8%	1.73	9.5%	1.24
Charity Care	\$299,193	0.4%	1.1%	0.39	1.3%	0.33	1.1%	0.39	0.2%	2.17
All Other	\$220,297	0.3%	1.3%	0.25	1.3%	0.25	0.8%	0.40	0.3%	1.06
Total Deductions	\$29,166,550	42.2%	43.3%	0.98	39.4%	1.07	40.7%	1.04	38.5%	1.10
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		10.8%	4.8%	2.24	8.8%	1.22	4.7%	2.29	10.7%	1.01
Net Gains/Losses as % of Net Income		-86.5%	12.0%	N/A	22.3%	N/A	6.4%	N/A	11.6%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$26,848,097	58.4%	48.0%	1.22	50.1%	1.17	51.7%	1.13	59.9%	0.98
Supplies & Services	\$14,112,730	30.7%	40.2%	0.76	38.9%	0.79	34.7%	0.89	28.3%	1.09
Capital Component	\$3,884,575	8.5%	8.7%	0.97	8.1%	1.04	10.2%	0.83	9.1%	0.93
Bad Debt	\$1,097,864	2.4%	3.1%	0.77	3.0%	0.80	3.4%	0.70	2.7%	0.89
Fiscal Statistics										
Operating Margin (%)		-2.8%	6.4%	N/A	4.7%	N/A	5.6%	N/A	4.6%	N/A
Total Hospital Net Income (%)		-1.5%	7.1%	N/A	6.0%	N/A	5.9%	N/A	5.2%	N/A
Return on Equity (%)		-2.8%	11.2%	N/A	11.0%	N/A	10.0%	N/A	8.1%	N/A
Current Ratio		1.0	2.5	0.42	2.3	0.45	2.4	0.43	1.1	0.95
Days in Net Patient Accounts Receivable		48.7	56.1	0.87	57.9	0.84	55.7	0.87	46.5	1.05
Average Payment Period		75.5	52.7	1.43	49.1	1.54	58.2	1.30	76.8	0.98
Equity Financing (%)		49.1%	57.8%	0.85	50.4%	0.97	53.5%	0.92	52.2%	0.94
Long-Term Debt to Equity Ratio		0.5	0.5	1.07	0.7	0.77	0.5	1.07	0.6	0.89
Times Interest Earned		-0.3	5.4	N/A	4.6	N/A	3.7	N/A	5.2	N/A
Total Asset Turnover		0.9	0.9	1.02	0.9	1.02	0.9	1.02	0.8	1.15
Average Age of Plant (Years)		10.1	9.6	1.05	9.9	1.02	8.3	1.22	10.5	0.96
Increase (Decrease) Total Net Patient Revenue		4.8%	10.1%	0.48	10.3%	0.47	7.2%	0.67	N/A	N/A
Outpatient Gross Revenue (% of Total GPR)		61.5%	44.7%	1.37	44.7%	1.37	55.5%	1.11	59.4%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$4,964	\$8,772	0.57	\$9,152	0.54	\$5,987	0.83	\$4,753	1.04
Inpatient Net Revenue per Day		\$1,535	\$1,944	0.79	\$2,007	0.77	\$1,457	1.05	\$1,489	1.03
Outpatient Net Revenue per Visit		\$374	\$373	1.00	\$272	1.37	\$418	0.89	\$332	1.13

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$69,052,484	Cash & Cash Equivalents	\$1,408,396	Current Liabilities	\$8,930,391
Less Deductions	\$29,166,550	Net Patient Receivables	\$5,317,240	Long-Term Debt	\$12,825,242
Net Patient Revenue	\$39,885,934	Other Receivables	\$1,102,962	Other Liabilities	\$3,012,769
Plus Other Revenue	\$4,808,865			Subtotal	\$24,768,402
Total Revenue	\$44,694,799	Land, Buildings & Equipment (Net)	\$23,179,473	Unrestricted Fund Balance	\$23,915,138
Less Expenses	\$45,943,266	Other Assets	\$17,675,469	Restricted Fund Balance	\$58,512
Non-Operating Gains/Losses	\$579,005			Total Liabilities & Fund Balance	\$48,683,540
Net Income	-\$669,462	Total Assets	\$48,683,540		