

015 Bloomer Memorial Medical Ctr - Mayo Health Systems
 1501 Thompson St
 Bloomer, WI 54724
 715-568-2000

Type: GSM - Critical Access Hospital
 Control: Other Not-For-Profit
 Fiscal Year: 01/01/2003 to 12/31/2003

County: Chippewa
 Analysis Area: West Central (5A)
 Volume Group: 1

Selected Utilization Statistics	FY 2003	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2003 vs. 2002	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	27.0%	58.2%	0.46	42.8%	0.63	22.7%	1.19	12.4%	2.18
Obstetrics	0.0%	39.8%	N/A	28.2%	N/A	9.9%	N/A	0.0%	N/A
Pediatrics	0.0%	48.9%	N/A	12.6%	N/A	16.4%	N/A	0.0%	N/A
Total Hospital	10.8%	56.2%	0.19	41.5%	0.26	21.7%	0.50	12.4%	0.87
Average Census (Patients)									
Adult Medical-Surgical	2.7	31.7	0.09	14.1	0.19	3.6	0.75	3.1	0.87
Obstetrics	0.0	5.1	N/A	1.9	N/A	1.1	N/A	0.0	N/A
Pediatrics	0.0	2.0	N/A	0.1	N/A	0.5	N/A	0.0	N/A
Total Hospital	2.7	54.7	0.05	21.1	0.13	6.1	0.44	3.1	0.87
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.9	0.70	3.3	0.82	4.6	0.59	4.0	0.68
Obstetrics	0.0	2.4	N/A	2.3	N/A	2.4	N/A	0.0	N/A
Pediatrics	0.0	2.4	N/A	2.1	N/A	1.8	N/A	0.0	N/A
Total Hospital	2.6	4.5	0.57	3.7	0.70	5.6	0.46	4.0	0.64
Surgical Operations									
Inpatient	18	1,579	0.01	605	0.03	39	0.46	19	0.95
Outpatient	476	3,500	0.14	1,319	0.36	156	3.05	456	1.04
Inpatient as % of All Surgeries	3.6%	31.1%	0.12	31.5%	0.12	20.1%	0.18	4.0%	0.91
Outpatient Visits									
Non-Emergency Visits	15,034	78,926	0.19	34,876	0.43	7,450	2.02	14,069	1.07
Emergency Visits	1,372	14,405	0.10	6,706	0.20	1,494	0.92	1,550	0.89
Full-Time Equivalents (FTEs)									
Administrators	1.0	16.5	0.06	8.1	0.12	2.5	0.40	1.0	1.00
Nurses, Licensed	18.8	164.2	0.11	71.4	0.26	20.2	0.93	17.2	1.09
Ancillary Nursing Personnel	13.1	57.5	0.23	28.0	0.47	8.7	1.50	11.2	1.17
All Other Personnel	66.0	379.9	0.17	162.0	0.41	40.4	1.63	45.4	1.45
Total FTEs	98.8	618.1	0.16	269.6	0.37	71.7	1.38	74.8	1.32
FTEs per 100 Patient Census (Adjusted)									
Administrators	14.6	16.7	0.88	17.8	0.82	28.7	0.51	16.4	0.89
Nurses, Licensed	274.5	166.1	1.65	156.2	1.76	232.5	1.18	281.5	0.98
Ancillary Nursing Personnel	191.4	58.2	3.29	61.2	3.13	99.9	1.92	184.2	1.04
All Other Personnel	966.0	384.3	2.51	354.3	2.73	466.1	2.07	745.1	1.30
Total FTEs	1,446.7	625.4	2.31	589.5	2.45	827.2	1.75	1,227.2	1.18

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 383
 Inpatient Days 985

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 8
 Discharges 187
 Inpatient Days 2,801

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2003	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	10	363	985	27.0%	2.7	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	15	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	1	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	2	0	20	352	0.0%	1.0	17.6

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Radiological Services Personnel	4	1	4.7
Physicians & Dentists	0	0	0.0	Occupational Therapists	1	0	1.0
Medical & Dental Residents	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Registered Nurses	12	14	17.8	Physical Therapists	2	1	2.1
Certified Nurse Midwives	0	0	0.0	Physical Therapy Assistants/Aides	21	0	21.0
Licensed Practical Nurses	1	0	1.0	Recreational Therapists	0	0	0.0
Ancillary Nursing Personnel	11	8	13.1	Psychologists	0	0	0.0
Physician Assistants	2	0	2.0	Social Workers	1	0	1.0
Nurse Practitioners	0	0	0.0	All Other Health Professionals	3	3	4.3
Medical Records Personnel	3	2	3.9	All Other Personnel	4	41	19.2
Pharmacy Personnel	0	1	0.2				
Clinical Laboratory Personnel	6	1	6.6				
				Total	52	74	79.3

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Selected Financial Statistics	FY 2003	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2003 vs. 2002		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$5,382,539	60.9%	41.6%	1.46	44.0%	1.38	55.1%	1.10	57.5%	1.06
Medical Assistance	\$252,763	2.9%	9.7%	0.29	8.2%	0.35	10.4%	0.27	3.1%	0.92
Commercial	\$2,424,310	27.4%	42.4%	0.65	42.2%	0.65	28.7%	0.96	30.6%	0.90
All Other	\$784,344	8.9%	6.2%	1.43	5.6%	1.58	5.7%	1.56	8.7%	1.02
Deductions as % of Total Gross Patient Revenue										
Medicare	\$65,042	0.7%	24.8%	0.03	24.0%	0.03	25.4%	0.03	3.9%	0.19
Medical Assistance	\$126,984	1.4%	6.7%	0.21	5.4%	0.27	6.0%	0.24	1.8%	0.80
Commercial	\$74,610	0.8%	9.4%	0.09	6.6%	0.13	6.0%	0.14	0.8%	1.05
Charity Care	\$50,117	0.6%	1.1%	0.52	0.8%	0.71	0.4%	1.42	0.5%	1.13
All Other	\$191,308	2.2%	1.3%	1.66	1.1%	1.97	0.5%	4.33	1.7%	1.27
Total Deductions	\$508,060	5.7%	43.3%	0.13	38.0%	0.15	38.2%	0.15	8.7%	0.66
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.0%	4.8%	0.83	3.0%	1.33	1.5%	2.66	4.5%	0.89
Net Gains/Losses as % of Net Income		22.6%	12.0%	1.88	36.4%	0.62	16.9%	1.34	-0.7%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$4,225,933	60.5%	48.0%	1.26	52.3%	1.16	52.4%	1.16	56.7%	1.07
Supplies & Services	\$2,144,376	30.7%	40.2%	0.76	36.4%	0.84	36.8%	0.83	35.0%	0.88
Capital Component	\$425,683	6.1%	8.7%	0.70	8.1%	0.75	8.2%	0.74	5.6%	1.09
Bad Debt	\$184,200	2.6%	3.1%	0.85	3.2%	0.82	2.6%	1.01	2.6%	1.01
Fiscal Statistics										
Operating Margin (%)		20.5%	6.4%	3.21	9.3%	2.21	2.5%	8.21	13.6%	1.51
Total Hospital Net Income (%)		25.0%	7.1%	3.52	12.6%	1.99	3.0%	8.34	13.5%	1.85
Return on Equity (%)		26.6%	11.2%	2.37	16.4%	1.62	19.1%	1.39	13.0%	2.04
Current Ratio		1.3	2.5	0.53	2.6	0.51	1.6	0.82	1.6	0.82
Days in Net Patient Accounts Receivable		68.2	56.1	1.22	71.7	0.95	63.7	1.07	67.0	1.02
Average Payment Period		73.8	52.7	1.40	50.2	1.47	62.5	1.18	56.5	1.31
Equity Financing (%)		91.4%	57.8%	1.58	67.2%	1.36	20.8%	4.40	163.5%	0.56
Long-Term Debt to Equity Ratio		0.0	0.5	N/A	0.3	N/A	2.1	N/A	0.0	N/A
Times Interest Earned		0.0	5.4	N/A	11.2	N/A	3.0	N/A	0.0	N/A
Total Asset Turnover		0.9	0.9	1.02	0.8	1.15	1.3	0.70	1.6	0.57
Average Age of Plant (Years)		14.6	9.6	1.52	9.2	1.59	9.3	1.57	12.9	1.13
Increase (Decrease) Total Net Patient Revenue		31.0%	10.1%	3.07	12.0%	2.58	20.0%	1.55	N/A	N/A
Outpatient Gross Revenue (% of Total GPR)		60.5%	44.7%	1.35	53.8%	1.12	29.9%	2.02	65.3%	0.93
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$4,267		\$8,772	0.49	\$6,018	0.71	\$11,728	0.36	\$10,285	0.41
Inpatient Net Revenue per Day	\$588		\$1,944	0.30	\$1,550	0.38	\$1,821	0.32	\$3,775	0.16
Outpatient Net Revenue per Visit	\$243		\$373	0.65	\$375	0.65	\$301	0.81	\$226	1.08

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$8,843,956	Cash & Cash Equivalents	\$97,917	Current Liabilities	\$1,357,694
Less Deductions	\$508,060	Net Patient Receivables	\$1,557,136	Long-Term Debt	\$0
Net Patient Revenue	\$8,335,896	Other Receivables	\$43,246	Other Liabilities	\$0
Plus Other Revenue	\$349,980			Subtotal	\$1,357,694
Total Revenue	\$8,783,076	Land, Buildings & Equipment (Net)	\$2,035,032	Unrestricted Fund Balance	\$8,764,750
Less Expenses	\$6,980,193	Other Assets	\$5,851,672	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$525,798			Total Liabilities & Fund Balance	\$10,122,443
Net Income	\$2,328,681	Total Assets	\$9,585,003		