

016 Boscobel Area Health Care
 205 Parker St
 Boscobel, WI 53805
 608-375-4112

Type: GMS - General Medical & Surgical
 Control: Other Not-For-Profit
 Fiscal Year: 07/01/2002 to 06/30/2003

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 2

Selected Utilization Statistics	FY 2003	All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2003 vs. 2002	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	18.8%	58.2%	0.32	55.5%	0.34	30.6%	0.61	24.7%	0.76
Obstetrics	18.2%	39.8%	0.46	41.0%	0.44	14.2%	1.28	13.0%	1.40
Pediatrics	0.0%	48.9%	N/A	49.7%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	28.7%	56.2%	0.51	56.7%	0.51	31.0%	0.93	31.0%	0.93
Average Census (Patients)									
Adult Medical-Surgical	4.5	31.7	0.14	31.2	0.14	5.3	0.85	5.9	0.76
Obstetrics	0.4	5.1	0.07	4.7	0.08	0.3	1.21	0.3	1.21
Pediatrics	0.0	2.0	N/A	1.7	N/A	0.0	N/A	0.0	N/A
Total Hospital	12.6	54.7	0.23	56.0	0.23	6.6	1.91	13.6	0.93
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.9	0.89	3.7	0.94	3.7	0.94	4.1	0.85
Obstetrics	2.0	2.4	0.84	2.0	1.01	2.1	0.96	2.1	0.96
Pediatrics	0.0	2.4	N/A	3.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.2	4.5	0.70	4.5	0.70	3.2	0.98	3.5	0.90
Surgical Operations									
Inpatient	142	1,579	0.09	1,943	0.07	108	1.31	152	0.93
Outpatient	401	3,500	0.11	4,790	0.08	605	0.66	424	0.95
Inpatient as % of All Surgeries	26.2%	31.1%	0.84	28.9%	0.90	15.1%	1.73	26.4%	0.99
Outpatient Visits									
Non-Emergency Visits	2,564	78,926	0.03	110,702	0.02	30,158	0.09	2,767	0.93
Emergency Visits	1,377	14,405	0.10	14,259	0.10	5,195	0.27	1,366	1.01
Full-Time Equivalents (FTEs)									
Administrators	0.0	16.5	N/A	18.5	N/A	3.2	N/A	0.0	N/A
Nurses, Licensed	27.7	164.2	0.17	168.8	0.16	27.0	1.03	26.9	1.03
Ancillary Nursing Personnel	14.6	57.5	0.25	45.8	0.32	6.6	2.20	16.0	0.91
All Other Personnel	83.4	379.9	0.22	466.9	0.18	90.3	0.92	87.4	0.95
Total FTEs	125.6	618.1	0.20	700.1	0.18	127.1	0.99	130.3	0.96
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	16.7	N/A	15.4	N/A	17.8	N/A	0.0	N/A
Nurses, Licensed	137.9	166.1	0.83	140.5	0.98	150.1	0.92	119.1	1.16
Ancillary Nursing Personnel	72.4	58.2	1.24	38.1	1.90	36.8	1.97	71.0	1.02
All Other Personnel	415.0	384.3	1.08	388.4	1.07	501.9	0.83	387.2	1.07
Total FTEs	625.4	625.4	1.00	582.4	1.07	706.6	0.89	577.3	1.08

Total Hospital:
 Beds Set Up & Staffed 44
 Discharges 1,462
 Inpatient Days 4,606

Contract with:
 Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 1
 Discharges 26
 Inpatient Days 273

Newborn Nursery:
 Bassinets 2
 Total Births 66
 Newborn Days 121

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2003	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	24	471	1,644	18.8%	4.5	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	2	66	133	18.2%	0.4	2.0
Psychiatric	1	16	909	2,909	49.8%	8.0	3.2
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	2	16	23	3.2%	0.1	1.4
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Radiological Services Personnel	2	1	2.6
Physicians & Dentists	3	2	3.3	Occupational Therapists	1	0	1.0
Medical & Dental Residents	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Registered Nurses	14	17	23.1	Physical Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Physical Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	1	5	3.8	Recreational Therapists	0	0	0.0
Ancillary Nursing Personnel	7	16	14.6	Psychologists	1	0	1.0
Physician Assistants	1	0	1.0	Social Workers	2	1	2.4
Nurse Practitioners	0	1	0.8	All Other Health Professionals	3	4	4.4
Medical Records Personnel	8	1	8.2	All Other Personnel	37	22	47.8
Pharmacy Personnel	1	3	2.8				
Clinical Laboratory Personnel	5	0	5.0				
				Total	90	73	125.6

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Selected Financial Statistics	FY 2003	All GMS Hospitals		Analysis Area		Volume Group		FY 2003 vs. 2002		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$8,232,662	39.5%	41.6%	0.95	38.8%	1.02	45.3%	0.87	36.4%	1.08
Medical Assistance	\$4,271,802	20.5%	9.7%	2.11	7.4%	2.77	10.5%	1.95	18.5%	1.11
Commercial	\$6,448,655	30.9%	42.4%	0.73	47.1%	0.66	36.9%	0.84	34.8%	0.89
All Other	\$1,900,545	9.1%	6.2%	1.47	6.8%	1.34	7.3%	1.25	10.3%	0.88
Deductions as % of Total Gross Patient Revenue										
Medicare	\$4,799,436	23.0%	24.8%	0.93	21.4%	1.08	22.1%	1.04	20.6%	1.12
Medical Assistance	\$1,107,565	5.3%	6.7%	0.79	4.8%	1.11	5.8%	0.92	3.5%	1.52
Commercial	\$1,367,176	6.6%	9.4%	0.70	10.5%	0.62	6.7%	0.98	5.6%	1.17
Charity Care	\$44,160	0.2%	1.1%	0.19	1.3%	0.16	1.0%	0.21	0.3%	0.71
All Other	\$525,287	2.5%	1.3%	1.94	1.3%	1.94	1.1%	2.29	2.4%	1.05
Total Deductions	\$7,843,624	37.6%	43.3%	0.87	39.4%	0.95	36.7%	1.02	32.4%	1.16
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.1%	4.8%	0.22	8.8%	0.12	2.2%	0.49	1.3%	0.83
Net Gains/Losses as % of Net Income		24.9%	12.0%	2.08	22.3%	1.12	N/A	N/A	29.9%	0.83
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$7,719,523	59.1%	48.0%	1.23	50.1%	1.18	54.9%	1.08	55.9%	1.06
Supplies & Services	\$3,552,530	27.2%	40.2%	0.68	38.9%	0.70	30.0%	0.91	29.7%	0.92
Capital Component	\$1,382,050	10.6%	8.7%	1.22	8.1%	1.31	10.7%	0.99	9.9%	1.07
Bad Debt	\$408,828	3.1%	3.1%	1.01	3.0%	1.04	4.4%	0.71	4.4%	0.71
Fiscal Statistics										
Operating Margin (%)		0.7%	6.4%	0.11	4.7%	0.14	-0.5%	N/A	0.9%	0.75
Total Hospital Net Income (%)		0.9%	7.1%	0.13	6.0%	0.15	0.0%	N/A	1.3%	0.69
Return on Equity (%)		2.7%	11.2%	0.24	11.0%	0.25	-0.1%	N/A	4.0%	0.68
Current Ratio		1.9	2.5	0.76	2.3	0.82	2.3	0.82	1.6	1.18
Days in Net Patient Accounts Receivable		49.3	56.1	0.88	57.9	0.85	65.9	0.75	60.6	0.81
Average Payment Period		49.3	52.7	0.94	49.1	1.00	52.3	0.94	69.6	0.71
Equity Financing (%)		50.4%	57.8%	0.87	50.4%	1.00	40.9%	1.23	44.1%	1.14
Long-Term Debt to Equity Ratio		0.6	0.5	1.20	0.7	0.86	0.8	0.75	0.7	0.86
Times Interest Earned		1.4	5.4	0.26	4.6	0.31	1.0	1.42	1.6	0.89
Total Asset Turnover		1.5	0.9	1.69	0.9	1.69	1.1	1.38	1.3	1.17
Average Age of Plant (Years)		12.0	9.6	1.25	9.9	1.22	10.8	1.12	12.1	1.00
Increase (Decrease) Total Net Patient Revenue		4.2%	10.1%	0.41	10.3%	0.41	30.5%	0.14	N/A	N/A
Outpatient Gross Revenue (% of Total GPR)		37.2%	44.7%	0.83	44.7%	0.83	63.3%	0.59	39.6%	0.94
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$6,049	\$8,772	0.69	\$9,152	0.66	\$5,383	1.12	\$5,198	1.16
Inpatient Net Revenue per Day		\$1,810	\$1,944	0.93	\$2,007	0.90	\$1,523	1.19	\$1,491	1.21
Outpatient Net Revenue per Visit		\$1,060	\$373	2.84	\$272	3.90	\$218	4.86	\$1,227	0.86

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$20,853,664	Cash & Cash Equivalents	\$1,015,966	Current Liabilities	\$1,686,915
Less Deductions	\$7,843,624	Net Patient Receivables	\$1,757,618	Long-Term Debt	\$2,617,314
Net Patient Revenue	\$13,010,040	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$141,641			Subtotal	\$4,304,229
Total Revenue	\$13,151,681	Land, Buildings & Equipment (Net)	\$5,224,844	Unrestricted Fund Balance	\$4,365,570
Less Expenses	\$13,062,931	Other Assets	\$671,371	Restricted Fund Balance	\$50,000
Non-Operating Gains/Losses	\$29,465			Total Liabilities & Fund Balance	\$8,669,799
Net Income	\$118,215	Total Assets	\$8,669,799		