

**020 St Joseph's Hospital**  
 2661 Cty Rd I  
 Chippewa Falls, WI 54729  
 715-723-1811

Type:           GMS - General Medical & Surgical  
 Control:       Religious Organization  
 Fiscal Year:   07/01/2002 to 06/30/2003

County:        Chippewa  
 Analysis Area: West Central (5A)  
 Volume Group: 5

Selected Utilization Statistics	FY 2003	All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2003 vs. 2002	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	25.7%	58.2%	0.44	42.8%	0.60	51.0%	0.50	28.3%	0.91
Obstetrics	20.8%	39.8%	0.52	28.2%	0.74	30.5%	0.68	22.2%	0.94
Pediatrics	0.0%	48.9%	N/A	12.6%	N/A	18.0%	N/A	0.0%	N/A
Total Hospital	35.3%	56.2%	0.63	41.5%	0.85	54.8%	0.64	39.7%	0.89
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	16.7	31.7	0.53	14.1	1.18	27.0	0.62	18.4	0.91
Obstetrics	2.7	5.1	0.53	1.9	1.42	3.5	0.77	2.9	0.93
Pediatrics	0.0	2.0	N/A	0.1	N/A	0.4	N/A	0.0	N/A
Total Hospital	44.9	54.7	0.82	21.1	2.13	45.4	0.99	50.4	0.89
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.9	3.9	0.74	3.3	0.87	3.6	0.80	2.9	0.99
Obstetrics	2.2	2.4	0.91	2.3	0.95	2.3	0.95	2.2	0.99
Pediatrics	0.0	2.4	N/A	2.1	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.3	4.5	0.96	3.7	1.16	4.1	1.05	4.3	1.00
<b>Surgical Operations</b>									
Inpatient	698	1,579	0.44	605	1.15	1,115	0.63	687	1.02
Outpatient	2,102	3,500	0.60	1,319	1.59	2,804	0.75	2,017	1.04
Inpatient as % of All Surgeries	24.9%	31.1%	0.80	31.5%	0.79	28.5%	0.87	25.4%	0.98
<b>Outpatient Visits</b>									
Non-Emergency Visits	48,741	78,926	0.62	34,876	1.40	64,153	0.76	40,394	1.21
Emergency Visits	15,610	14,405	1.08	6,706	2.33	16,051	0.97	15,820	0.99
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	45.0	16.5	2.73	8.1	5.56	12.4	3.63	37.5	1.20
Nurses, Licensed	117.4	164.2	0.71	71.4	1.64	142.6	0.82	139.0	0.84
Ancillary Nursing Personnel	33.7	57.5	0.59	28.0	1.20	33.5	1.00	40.6	0.83
All Other Personnel	280.4	379.9	0.74	162.0	1.73	332.2	0.84	318.5	0.88
Total FTEs	476.4	618.1	0.77	269.6	1.77	520.7	0.92	535.6	0.89
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	44.8	16.7	2.68	17.8	2.52	12.1	3.70	33.1	1.35
Nurses, Licensed	116.8	166.1	0.70	156.2	0.75	139.8	0.84	122.7	0.95
Ancillary Nursing Personnel	33.5	58.2	0.58	61.2	0.55	32.9	1.02	35.8	0.94
All Other Personnel	279.0	384.3	0.73	354.3	0.79	325.7	0.86	281.2	0.99
Total FTEs	474.1	625.4	0.76	589.5	0.80	510.4	0.93	472.9	1.00

**Total Hospital:**  
 Beds Set Up & Staffed   127  
 Discharges                3,812  
 Inpatient Days           16,384

**Contract with:**  
 Health Maintenance Organization (HMO)   Yes  
 Preferred Provider Organization (PPO)    Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed   0  
 Discharges                0  
 Inpatient Days            0

**Newborn Nursery:**  
 Bassinets                12  
 Total Births             429  
 Newborn Days           951

**020 St Joseph's Hospital**  
Chippewa Falls, WI 54729

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2003	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	65	2,123	6,092	25.7%	16.7	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	13	452	988	20.8%	2.7	2.2
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	1	43	1,043	8,285	52.8%	22.7	7.9
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	194	1,067	48.7%	2.9	5.5
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	45	0	45.0	Radiological Services Personnel	10	11	18.9
Physicians & Dentists	0	0	0.0	Occupational Therapists	1	7	4.8
Medical & Dental Residents	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.3
Registered Nurses	34	113	107.8	Physical Therapists	8	9	12.0
Certified Nurse Midwives	0	0	0.0	Physical Therapy Assistants/Aides	4	3	5.9
Licensed Practical Nurses	5	8	9.6	Recreational Therapists	0	0	0.0
Ancillary Nursing Personnel	10	39	33.7	Psychologists	0	0	0.0
Physician Assistants	0	0	0.0	Social Workers	4	1	4.6
Nurse Practitioners	0	0	0.0	All Other Health Professionals	45	29	62.1
Medical Records Personnel	10	7	13.7	All Other Personnel	92	66	129.1
Pharmacy Personnel	5	8	11.0				
Clinical Laboratory Personnel	12	7	17.1				
				<b>Total</b>	286	309	476.4

**020 St Joseph's Hospital**

Chippewa Falls, WI 54729

Selected Financial Statistics	FY 2003	All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2003 vs. 2002		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2002	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$26,404,524	40.2%	41.6%	0.97	44.0%	0.91	41.7%	0.96	38.4%	1.05
Medical Assistance	\$9,101,303	13.8%	9.7%	1.43	8.2%	1.69	9.2%	1.50	13.8%	1.00
Commercial	\$25,496,906	38.8%	42.4%	0.91	42.2%	0.92	43.1%	0.90	39.8%	0.97
All Other	\$4,740,531	7.2%	6.2%	1.16	5.6%	1.29	6.0%	1.20	8.1%	0.89
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$14,963,787	22.8%	24.8%	0.92	24.0%	0.95	25.6%	0.89	19.7%	1.16
Medical Assistance	\$6,171,212	9.4%	6.7%	1.40	5.4%	1.74	6.4%	1.47	9.0%	1.04
Commercial	\$3,019,087	4.6%	9.4%	0.49	6.6%	0.70	6.8%	0.68	4.9%	0.94
Charity Care	\$501,041	0.8%	1.1%	0.69	0.8%	0.95	1.1%	0.69	0.7%	1.09
All Other	\$850,777	1.3%	1.3%	1.00	1.1%	1.18	0.8%	1.62	1.6%	0.81
Total Deductions	\$25,505,904	38.8%	43.3%	0.90	38.0%	1.02	40.7%	0.95	35.9%	1.08
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		5.5%	4.8%	1.15	3.0%	1.83	4.7%	1.17	6.6%	0.83
Net Gains/Losses as % of Net Income		41.6%	12.0%	3.47	36.4%	1.14	6.4%	6.50	16.9%	2.46
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$25,115,924	61.5%	48.0%	1.28	52.3%	1.18	51.7%	1.19	60.8%	1.01
Supplies & Services	\$12,192,034	29.9%	40.2%	0.74	36.4%	0.82	34.7%	0.86	30.3%	0.99
Capital Component	\$2,100,375	5.1%	8.7%	0.59	8.1%	0.64	10.2%	0.50	5.4%	0.95
Bad Debt	\$1,401,100	3.4%	3.1%	1.11	3.2%	1.07	3.4%	1.01	3.4%	1.01
<b>Fiscal Statistics</b>										
Operating Margin (%)		4.2%	6.4%	0.65	9.3%	0.45	5.6%	0.74	7.2%	0.58
Total Hospital Net Income (%)		6.9%	7.1%	0.97	12.6%	0.55	5.9%	1.17	8.5%	0.81
Return on Equity (%)		10.5%	11.2%	0.94	16.4%	0.64	10.0%	1.05	12.6%	0.83
Current Ratio		2.2	2.5	0.90	2.6	0.86	2.4	0.94	2.2	1.02
Days in Net Patient Accounts Receivable		71.1	56.1	1.27	71.7	0.99	55.7	1.28	71.7	0.99
Average Payment Period		41.7	52.7	0.79	50.2	0.83	58.2	0.72	43.9	0.95
Equity Financing (%)		73.1%	57.8%	1.26	67.2%	1.09	53.5%	1.37	75.9%	0.96
Long-Term Debt to Equity Ratio		0.1	0.5	0.28	0.3	0.47	0.5	0.28	0.2	0.70
Times Interest Earned		1417.7	5.4	262.54	11.2	126.58	3.7	383.16	2551.0	0.56
Total Asset Turnover		1.1	0.9	1.20	0.8	1.35	0.9	1.20	1.1	0.98
Average Age of Plant (Years)		13.4	9.6	1.39	9.2	1.45	8.3	1.61	13.3	1.01
Increase (Decrease) Total Net Patient Revenue		7.0%	10.1%	0.69	12.0%	0.58	7.2%	0.97	N/A	N/A
Outpatient Gross Revenue (% of Total GPR)		55.3%	44.7%	1.24	53.8%	1.03	55.5%	1.00	53.2%	1.04
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$5,243		\$8,772	0.60	\$6,018	0.87	\$5,987	0.88	\$4,344	1.21
Inpatient Net Revenue per Day	\$1,158		\$1,944	0.60	\$1,550	0.75	\$1,457	0.79	\$955	1.21
Outpatient Net Revenue per Visit	\$331		\$373	0.89	\$375	0.88	\$418	0.79	\$340	0.97

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$65,743,264	Cash & Cash Equivalents	\$1,296,709	Current Liabilities	\$4,490,326
Less Deductions	\$25,505,904	Net Patient Receivables	\$7,836,263	Long-Term Debt	\$4,042,117
Net Patient Revenue	\$40,237,360	Other Receivables	\$281,421	Other Liabilities	\$2,097,134
Plus Other Revenue	\$2,340,080			Subtotal	\$10,629,577
Total Revenue	\$42,577,440	Land, Buildings & Equipment (Net)	\$15,386,289	Unrestricted Fund Balance	\$28,827,651
Less Expenses	\$40,809,433	Other Assets	\$14,656,546	Restricted Fund Balance	\$3,345,785
Non-Operating Gains/Losses	\$1,259,470			Total Liabilities & Fund Balance	\$39,457,228
Net Income	\$3,027,477	Total Assets	\$39,457,228		