

001 Amery Regional Medical Center
 225 Scholl Ct
 Amery, WI 54001
 715-268-8000

Type: GMS - Critical Access Hospital
 Control: Other Not-For-Profit
 Fiscal Year: Jan 1 to Dec 31

County: Polk
 Analysis Area: West Central (5A)
 Volume Group: 3

Selected Utilization Statistics	FY 2004	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2004 vs. 2003	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	160.2%	59.8%	2.68	50.1%	3.20	42.6%	3.76	73.4%	2.18
Obstetrics	91.8%	40.6%	2.26	30.2%	3.04	28.5%	3.22	0.0%	N/A
Pediatrics	0.0%	50.6%	N/A	13.8%	N/A	16.2%	N/A	0.0%	N/A
Total Hospital	120.0%	56.6%	2.12	45.9%	2.62	39.1%	3.07	79.0%	1.52
Average Census (Patients)									
Adult Medical-Surgical	8.0	32.3	0.25	13.9	0.58	7.4	1.08	8.8	0.91
Obstetrics	0.9	5.4	0.17	2.0	0.46	1.1	0.83	0.9	1.03
Pediatrics	0.0	2.1	N/A	0.1	N/A	0.1	N/A	0.0	N/A
Total Hospital	9.6	55.0	0.17	20.9	0.46	9.8	0.98	10.3	0.93
Average Length of Stay (Days)									
Adult Medical-Surgical	3.9	3.9	0.99	3.2	1.21	3.1	1.25	3.7	1.04
Obstetrics	2.5	2.4	1.02	2.3	1.07	2.3	1.07	2.0	1.25
Pediatrics	0.0	2.4	N/A	1.9	N/A	1.7	N/A	0.0	N/A
Total Hospital	3.3	4.4	0.75	3.7	0.89	3.0	1.10	3.2	1.03
Surgical Operations									
Inpatient	247	1,553	0.16	568	0.43	276	0.89	263	0.94
Outpatient	1,926	3,651	0.53	1,503	1.28	926	2.08	1,084	1.78
Inpatient as % of All Surgeries	11.4%	29.9%	0.38	27.4%	0.41	22.9%	0.50	19.5%	0.58
Outpatient Visits									
Non-Emergency Visits	76,203	80,062	0.95	31,425	2.42	27,483	2.77	70,924	1.07
Emergency Visits	4,271	14,837	0.29	6,740	0.63	6,024	0.71	4,852	0.88
Full-Time Equivalents (FTEs)									
Administrators	3.0	17.5	0.17	6.5	0.46	4.6	0.65	3.0	1.00
Nurses, Licensed	41.7	168.8	0.25	72.3	0.58	45.1	0.92	36.0	1.16
Ancillary Nursing Personnel	1.6	34.3	0.05	13.8	0.12	10.0	0.16	0.0	N/A
All Other Personnel	146.8	405.3	0.36	182.2	0.81	109.0	1.35	140.3	1.05
Total FTEs	193.1	626.0	0.31	274.9	0.70	168.7	1.14	179.3	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.8	17.4	0.45	14.2	0.55	16.7	0.47	8.8	0.88
Nurses, Licensed	108.0	167.9	0.64	157.2	0.69	164.6	0.66	105.8	1.02
Ancillary Nursing Personnel	4.2	34.2	0.12	30.1	0.14	36.5	0.12	0.0	N/A
All Other Personnel	380.2	403.1	0.94	396.1	0.96	397.9	0.96	412.7	0.92
Total FTEs	500.1	622.6	0.80	597.6	0.84	615.7	0.81	527.3	0.95

Total Hospital:
 Beds Set Up & Staffed 8
 Discharges 1,064
 Inpatient Days 3,515

Contract with:
 Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 1
 Discharges 14
 Inpatient Days 87

Newborn Nursery:
 Bassinets 5
 Total Births 135
 Newborn Days 300

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed Dec 31, 2004	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	5	757	2,932	160.2%	8.0	3.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	1	137	336	91.8%	0.9	2.5
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	2	170	247	33.7%	0.7	1.5
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	7	2	8.3
Physicians & Dentists	0	0	0.0	Respiratory Therapists	1	1	1.5
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	0	2.0
Registered Nurses	28	17	38.6	Occupational Therapy Assistants/Aides	0	1	0.5
Certified Nurse Midwives	0	0	0.0	Physical Therapists	2	2	3.3
Licensed Practical Nurses	1	2	2.1	Physical Therapy Assistants/Aides	2	0	2.0
Ancillary Nursing Personnel	1	1	1.6	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	3	0	3.0	Social Workers	1	0	1.0
Pharmacy Personnel	2	2	2.9	All Other Health Professionals	34	4	36.1
Clinical Laboratory Personnel	7	0	7.0	All Other Personnel	65	16	74.1
Surgical Personnel	3	2	4.1				
				Total	164	50	193.1

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Selected Financial Statistics	FY 2004	All GMS Hospitals		Analysis Area		Volume Group		FY 2004 vs. 2003		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$12,842,747	36.9%	41.6%	0.89	43.0%	0.86	42.2%	0.87	38.0%	0.97
Medical Assistance	\$3,300,556	9.5%	10.2%	0.93	8.6%	1.10	8.2%	1.16	10.7%	0.88
Commercial	\$17,518,975	50.4%	41.9%	1.20	42.3%	1.19	43.6%	1.16	45.9%	1.10
All Other	\$1,119,789	3.2%	6.2%	0.52	6.1%	0.53	6.0%	0.54	5.4%	0.60
Deductions as % of Total Gross Patient Revenue										
Medicare	\$4,635,999	13.3%	25.3%	0.53	23.7%	0.56	20.8%	0.64	11.0%	1.22
Medical Assistance	\$1,164,045	3.3%	7.5%	0.45	6.0%	0.56	5.6%	0.60	5.1%	0.66
Commercial	\$2,543,510	7.3%	9.6%	0.76	7.4%	0.99	8.5%	0.86	6.6%	1.10
Charity Care	\$231,836	0.7%	1.1%	0.61	0.8%	0.83	0.7%	0.95	0.6%	1.12
All Other	\$512,406	1.5%	1.3%	1.13	0.6%	2.46	0.6%	2.46	2.2%	0.68
Total Deductions	\$9,087,796	26.1%	44.8%	0.58	38.5%	0.68	36.3%	0.72	25.4%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.0%	4.5%	0.45	3.1%	0.66	4.3%	0.48	0.7%	3.05
Net Gains/Losses as % of Net Income		15.7%	15.4%	1.02	21.9%	0.72	25.5%	0.62	8.6%	1.83
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,494,965	41.6%	48.4%	0.86	52.1%	0.80	50.4%	0.83	42.4%	0.98
Supplies & Services	\$11,480,561	45.5%	39.5%	1.15	36.7%	1.24	35.7%	1.27	47.1%	0.97
Capital Component	\$2,233,270	8.9%	8.8%	1.01	7.9%	1.12	10.1%	0.88	7.5%	1.18
Bad Debt	\$1,022,012	4.1%	3.4%	1.19	3.3%	1.23	3.8%	1.07	3.0%	1.36
Fiscal Statistics										
Operating Margin (%)		3.8%	6.5%	0.59	9.3%	0.41	6.1%	0.63	6.4%	0.60
Total Hospital Net Income (%)		4.5%	7.6%	0.59	11.7%	0.38	8.1%	0.55	7.0%	0.65
Return on Equity (%)		9.7%	11.5%	0.84	15.8%	0.61	10.0%	0.97	14.8%	0.66
Current Ratio		2.3	2.6	0.88	2.9	0.79	3.3	0.69	2.3	0.99
Days in Net Patient Accounts Receivable		58.7	52.8	1.11	58.8	1.00	62.2	0.94	63.3	0.93
Average Payment Period		61.0	53.7	1.14	46.1	1.32	57.8	1.06	65.6	0.93
Equity Financing (%)		57.9%	57.5%	1.01	66.5%	0.87	56.2%	1.03	54.4%	1.06
Long-Term Debt to Equity Ratio		0.4	0.5	0.80	0.3	1.33	0.5	0.80	0.5	0.80
Times Interest Earned		4.7	6.2	0.76	10.9	0.43	5.1	0.92	5.8	0.82
Total Asset Turnover		1.2	0.9	1.37	0.9	1.37	0.7	1.77	1.1	1.08
Average Age of Plant (Years)		8.3	9.1	0.92	8.0	1.04	8.0	1.04	8.0	1.04
Increase (Decrease) Total Net Patient Revenue		10.5%	9.1%	1.16	12.3%	0.85	11.2%	0.94	5.9%	1.77
Outpatient Gross Revenue (% of Total GPR)		75.1%	45.3%	1.66	54.5%	1.38	64.1%	1.17	69.8%	1.08
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,758		\$9,256	0.73	\$6,715	1.01	\$5,378	1.26	\$6,631	1.02
Inpatient Net Revenue per Day	\$2,015		\$2,088	0.97	\$1,735	1.16	\$1,577	1.28	\$2,043	0.99
Outpatient Net Revenue per Visit	\$229		\$404	0.57	\$465	0.49	\$353	0.65	\$203	1.13

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$34,782,067	Cash & Cash Equivalents	\$4,513,056	Current Liabilities	\$4,026,227
Less Deductions	\$9,087,796	Net Patient Receivables	\$4,117,518	Long-Term Debt	\$4,906,880
Net Patient Revenue	\$25,694,271	Other Receivables	\$235,060	Other Liabilities	\$0
Plus Other Revenue	\$536,879			Subtotal	\$8,933,107
Total Revenue	\$26,231,150	Land, Buildings & Equipment (Net)	\$7,810,183		
Less Expenses	\$25,230,808	Other Assets	\$4,521,932	Unrestricted Fund Balance	\$12,264,642
Non-Operating Gains/Losses	\$186,885			Restricted Fund Balance	\$0
Net Income	\$1,187,227	Total Assets	\$21,197,749	Total Liabilities & Fund Balance	\$21,197,749