

004 St Elizabeth Hospital
 1506 S Oneida St
 Appleton, WI 54915
 920-738-2000

Type: GMS - General Medical & Surgical
 Control: Religious Organization
 Fiscal Year: Oct 1 to Sep 30

County: Outagamie
 Analysis Area: Lake Winnebago (3)
 Volume Group: 6

Selected Utilization Statistics	FY 2004	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2004 vs. 2003	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	47.1%	59.8%	0.79	46.3%	1.02	58.2%	0.81	45.2%	1.04
Obstetrics	45.2%	40.6%	1.11	39.3%	1.15	39.0%	1.16	42.7%	1.06
Pediatrics	0.0%	50.6%	N/A	19.9%	N/A	78.0%	N/A	0.0%	N/A
Total Hospital	47.9%	56.6%	0.85	46.0%	1.04	53.5%	0.90	43.3%	1.11
Average Census (Patients)									
Adult Medical-Surgical	26.8	32.3	0.83	23.5	1.14	47.6	0.56	26.2	1.02
Obstetrics	9.0	5.4	1.67	5.3	1.71	7.1	1.27	8.5	1.06
Pediatrics	0.0	2.1	N/A	0.5	N/A	7.2	N/A	0.0	N/A
Total Hospital	91.5	55.0	1.66	40.2	2.28	89.2	1.03	87.5	1.05
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	3.9	0.87	3.7	0.92	3.9	0.87	3.3	1.03
Obstetrics	2.4	2.4	1.01	2.4	1.01	2.5	0.97	2.4	1.02
Pediatrics	0.0	2.4	N/A	2.4	N/A	2.2	N/A	0.0	N/A
Total Hospital	4.1	4.4	0.94	4.0	1.04	4.2	0.99	4.2	1.00
Surgical Operations									
Inpatient	2,341	1,553	1.51	1,240	1.89	2,756	0.85	2,372	0.99
Outpatient	5,226	3,651	1.43	4,553	1.15	6,489	0.81	5,387	0.97
Inpatient as % of All Surgeries	30.9%	29.9%	1.03	21.4%	1.45	29.8%	1.04	30.6%	1.01
Outpatient Visits									
Non-Emergency Visits	53,609	80,062	0.67	49,464	1.08	159,467	0.34	53,594	1.00
Emergency Visits	24,120	14,837	1.63	12,331	1.96	24,373	0.99	23,104	1.04
Full-Time Equivalents (FTEs)									
Administrators	30.0	17.5	1.71	17.2	1.74	35.5	0.85	30.0	1.00
Nurses, Licensed	188.0	168.8	1.11	123.6	1.52	288.7	0.65	257.1	0.73
Ancillary Nursing Personnel	33.7	34.3	0.98	22.2	1.52	54.0	0.62	46.7	0.72
All Other Personnel	474.9	405.3	1.17	277.4	1.71	727.1	0.65	582.2	0.82
Total FTEs	726.5	626.0	1.16	440.3	1.65	1,105.4	0.66	915.9	0.79
FTEs per 100 Patient Census (Adjusted)									
Administrators	16.7	17.4	0.96	12.6	1.32	20.4	0.82	17.2	0.97
Nurses, Licensed	104.4	167.9	0.62	90.3	1.16	165.4	0.63	147.0	0.71
Ancillary Nursing Personnel	18.7	34.2	0.55	16.2	1.16	30.9	0.61	26.7	0.70
All Other Personnel	263.7	403.1	0.65	202.9	1.30	416.6	0.63	333.0	0.79
Total FTEs	403.5	622.6	0.65	322.1	1.25	633.4	0.64	523.9	0.77

Total Hospital:

Beds Set Up & Staffed 191
 Discharges 8,086
 Inpatient Days 33,482

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 25
 Total Births 1,288
 Newborn Days 2,552

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed Sep 30, 2004	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	57	2,893	9,818	47.1%	26.8	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	107	1,150	0.0%	3.1	10.7
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	20	1,365	3,309	45.2%	9.0	2.4
Psychiatric	1	44	1,196	5,201	32.3%	14.2	4.3
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	360	1,974	44.9%	5.4	5.5
Step-Down (Special Care)	1	23	1,422	5,024	59.7%	13.7	3.5
Neonatal Intensive/Intermediate Care	1	15	86	3,069	55.9%	8.4	35.7
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	1	20	423	4,445	60.7%	12.1	10.5
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	30	0	30.0	Radiological Services Personnel	26	10	30.2
Physicians & Dentists	0	0	0.0	Respiratory Therapists	7	2	8.5
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	11	7.6
Registered Nurses	80	207	180.6	Occupational Therapy Assistants/Aides	2	2	2.5
Certified Nurse Midwives	0	0	0.0	Physical Therapists	12	16	19.5
Licensed Practical Nurses	4	7	7.4	Physical Therapy Assistants/Aides	7	1	7.1
Ancillary Nursing Personnel	15	33	33.7	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	3	3.3
Nurse Practitioners	0	0	0.0	Psychologists	0	1	0.8
Medical Records Personnel	1	3	1.4	Social Workers	4	2	4.8
Pharmacy Personnel	17	3	18.3	All Other Health Professionals	58	67	92.8
Clinical Laboratory Personnel	35	2	35.5	All Other Personnel	161	130	225.9
Surgical Personnel	13	4	15.8				
				Total	477	504	726.5

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Selected Financial Statistics	FY 2004	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2004 vs. 2003		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$73,483,429	40.6%	41.6%	0.98	41.9%	0.97	38.2%	1.06	40.9%	0.99
Medical Assistance	\$13,760,848	7.6%	10.2%	0.74	7.1%	1.07	11.1%	0.68	6.4%	1.19
Commercial	\$89,257,062	49.3%	41.9%	1.18	46.8%	1.05	45.6%	1.08	50.7%	0.97
All Other	\$4,630,127	2.6%	6.2%	0.41	4.1%	0.62	5.1%	0.50	2.1%	1.25
Deductions as % of Total Gross Patient Revenue										
Medicare	\$40,994,367	22.6%	25.3%	0.89	23.1%	0.98	24.1%	0.94	22.4%	1.01
Medical Assistance	\$9,524,906	5.3%	7.5%	0.70	4.8%	1.10	8.1%	0.65	4.2%	1.25
Commercial	\$19,459,939	10.7%	9.6%	1.12	10.6%	1.01	11.6%	0.93	11.2%	0.96
Charity Care	\$1,632,237	0.9%	1.1%	0.82	1.0%	0.90	1.0%	0.90	0.4%	2.28
All Other	\$210,320	0.1%	1.3%	0.09	0.4%	0.29	1.2%	0.10	0.2%	0.76
Total Deductions	\$71,821,769	39.7%	44.8%	0.89	39.9%	0.99	46.0%	0.86	38.4%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		-0.1%	4.5%	N/A	2.6%	N/A	7.1%	N/A	5.5%	N/A
Net Gains/Losses as % of Net Income		46.6%	15.4%	3.03	37.6%	1.24	12.6%	3.70	29.8%	1.57
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$54,641,486	52.3%	48.4%	1.08	49.7%	1.05	48.5%	1.08	51.7%	1.01
Supplies & Services	\$35,328,062	33.8%	39.5%	0.86	36.3%	0.93	39.7%	0.85	33.4%	1.01
Capital Component	\$11,277,430	10.8%	8.8%	1.23	11.1%	0.97	8.7%	1.24	11.9%	0.91
Bad Debt	\$3,152,142	3.0%	3.4%	0.89	2.9%	1.04	3.0%	1.01	2.9%	1.03
Fiscal Statistics										
Operating Margin (%)		4.4%	6.5%	0.68	2.9%	1.51	7.4%	0.59	8.3%	0.53
Total Hospital Net Income (%)		7.9%	7.6%	1.04	4.6%	1.72	8.4%	0.94	11.4%	0.70
Return on Equity (%)		7.6%	11.5%	0.66	6.6%	1.15	11.7%	0.65	11.4%	0.67
Current Ratio		1.9	2.6	0.72	3.3	0.56	2.9	0.64	2.5	0.73
Days in Net Patient Accounts Receivable		59.7	52.8	1.13	51.8	1.15	57.8	1.03	54.4	1.10
Average Payment Period		80.3	53.7	1.50	43.4	1.85	49.5	1.62	57.8	1.39
Equity Financing (%)		68.7%	57.5%	1.19	54.8%	1.25	60.6%	1.13	69.3%	0.99
Long-Term Debt to Equity Ratio		0.3	0.5	0.55	0.5	0.55	0.4	0.69	0.3	0.88
Times Interest Earned		4.6	6.2	0.74	2.7	1.70	6.9	0.66	6.1	0.75
Total Asset Turnover		0.6	0.9	0.70	0.8	0.79	0.8	0.79	0.7	0.95
Average Age of Plant (Years)		13.7	9.1	1.51	7.8	1.76	9.2	1.49	13.5	1.02
Increase (Decrease) Total Net Patient Revenue		9.7%	9.1%	1.06	12.0%	0.80	9.4%	1.03	16.5%	0.58
Outpatient Gross Revenue (% of Total GPR)		49.2%	45.3%	1.09	56.9%	0.86	48.9%	1.01	49.9%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$7,218	\$9,256	0.78	\$7,471	0.97	\$8,702	0.83	\$6,918	1.04
Inpatient Net Revenue per Day		\$1,743	\$2,088	0.83	\$1,848	0.94	\$2,066	0.84	\$1,635	1.07
Outpatient Net Revenue per Visit		\$655	\$404	1.62	\$582	1.13	\$378	1.73	\$619	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$181,131,466	Cash & Cash Equivalents	\$14,980,236	Current Liabilities	\$21,188,545
Less Deductions	\$71,821,769	Net Patient Receivables	\$17,821,221	Long-Term Debt	\$32,623,561
Net Patient Revenue	\$109,309,697	Other Receivables	\$3,781,273	Other Liabilities	\$79,994
Plus Other Revenue	-\$113,134			Subtotal	\$53,892,100
Total Revenue	\$109,196,564	Land, Buildings & Equipment (Net)	\$43,006,351	Unrestricted Fund Balance	\$118,237,056
Less Expenses	\$104,399,120	Other Assets	\$92,540,075	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$4,191,830			Total Liabilities & Fund Balance	\$172,129,156
Net Income	\$8,989,274	Total Assets	\$172,129,156		