

**005 Franciscan Skemp Healthcare - Arcadia**  
 464 S St Josephs Ave  
 Arcadia, WI 54612  
 608-323-3341

Type:           GMS - Critical Access Hospital  
 Control:       Religious Organization  
 Fiscal Year:   Jan 1 to Dec 31

County:        Trempealeau  
 Analysis Area: Southwestern (5B)  
 Volume Group: 1

Selected Utilization Statistics	FY 2004	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2004 vs. 2003	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	7.2%	59.8%	0.12	56.0%	0.13	20.1%	0.36	6.8%	1.06
Obstetrics	6.3%	40.6%	0.15	37.2%	0.17	4.7%	1.34	9.2%	0.68
Pediatrics	1.5%	50.6%	0.03	27.2%	0.06	17.4%	0.03	3.4%	0.44
Total Hospital	6.6%	56.6%	0.12	45.7%	0.15	36.3%	0.18	6.6%	1.01
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.4	32.3	0.04	15.6	0.09	2.7	0.53	1.4	1.06
Obstetrics	0.2	5.4	0.03	2.5	0.08	0.1	1.89	0.3	0.68
Pediatrics	0.0	2.1	0.01	0.7	0.04	0.7	0.04	0.1	0.44
Total Hospital	1.7	55.0	0.03	26.6	0.06	9.1	0.18	1.6	1.01
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.5	3.9	0.64	3.3	0.76	3.0	0.84	2.3	1.11
Obstetrics	1.8	2.4	0.76	2.4	0.76	1.8	1.01	2.1	0.88
Pediatrics	2.2	2.4	0.92	2.6	0.85	1.9	1.16	1.8	1.23
Total Hospital	2.5	4.4	0.56	3.7	0.66	7.4	0.33	2.1	1.15
<b>Surgical Operations</b>									
Inpatient	30	1,553	0.02	460	0.07	31	0.97	17	1.76
Outpatient	144	3,651	0.04	1,844	0.08	138	1.04	119	1.21
Inpatient as % of All Surgeries	17.2%	29.9%	0.58	20.0%	0.86	18.4%	0.94	12.5%	1.38
<b>Outpatient Visits</b>									
Non-Emergency Visits	21,089	80,062	0.26	32,827	0.64	8,694	2.43	16,103	1.31
Emergency Visits	1,446	14,837	0.10	7,640	0.19	1,663	0.87	1,353	1.07
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	2.9	17.5	0.16	6.5	0.44	2.8	1.03	3.5	0.82
Nurses, Licensed	12.0	168.8	0.07	134.6	0.09	25.6	0.47	15.1	0.80
Ancillary Nursing Personnel	1.7	34.3	0.05	22.4	0.08	9.0	0.19	2.8	0.63
All Other Personnel	30.5	405.3	0.08	267.3	0.11	51.1	0.60	27.4	1.11
Total FTEs	47.1	626.0	0.08	431.0	0.11	88.5	0.53	48.7	0.97
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	60.1	17.4	3.46	13.6	4.42	21.1	2.85	87.3	0.69
Nurses, Licensed	250.1	167.9	1.49	281.1	0.89	192.0	1.30	375.9	0.67
Ancillary Nursing Personnel	36.3	34.2	1.06	46.8	0.78	67.6	0.54	68.6	0.53
All Other Personnel	634.7	403.1	1.57	558.1	1.14	383.5	1.66	682.5	0.93
Total FTEs	981.2	622.6	1.58	899.7	1.09	664.3	1.48	1,214.3	0.81

**Total Hospital:**

Beds Set Up & Staffed    25  
 Discharges                   247  
 Inpatient Days             607

**Contract with:**

Health Maintenance        Yes  
 Organization (HMO)  
 Preferred Provider  
 Organization (PPO)        No

**Medicare-certified Swing Beds:**

Beds Set Up & Staffed       2  
 Discharges                   53  
 Inpatient Days             672

**Newborn Nursery:**

Bassinets                    3  
 Total Births                 39  
 Newborn Days             70

**005 Franciscan Skemp Healthcare - Arcadia**  
Arcadia, WI 54612

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed Dec 31, 2004	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	20	210	527	7.2%	1.4	2.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>							
	1	2	5	11	1.5%	0.0	2.2
<b>Obstetrics</b>							
	1	3	38	69	6.3%	0.2	1.8
<b>Psychiatric</b>							
	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>							
	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>							
	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>							
	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	4	2.9	Radiological Services Personnel	2	1	2.0
Physicians & Dentists	0	0	0.0	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	1	0.6
Registered Nurses	5	7	10.2	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	1	0.6
Licensed Practical Nurses	0	4	1.8	Physical Therapy Assistants/Aides	0	2	0.9
Ancillary Nursing Personnel	1	2	1.7	Recreational Therapists	0	1	0.6
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.1
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	0	1	0.5	Social Workers	0	2	2.3
Pharmacy Personnel	0	1	0.5	All Other Health Professionals	1	4	2.8
Clinical Laboratory Personnel	3	0	3.0	All Other Personnel	0	43	16.3
Surgical Personnel	0	1	0.4				
				<b>Total</b>	<b>13</b>	<b>76</b>	<b>47.1</b>

**005 Franciscan Skemp Healthcare - Arcadia**

Arcadia, WI 54612

Selected Financial Statistics	FY 2004	All GMS Hospitals		Analysis Area		Volume Group		FY 2004 vs. 2003		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$2,868,016	41.7%	41.6%	1.00	45.9%	0.91	57.0%	0.73	44.3%	0.94
Medical Assistance	\$606,911	8.8%	10.2%	0.87	8.5%	1.04	9.3%	0.95	7.7%	1.15
Commercial	\$2,804,726	40.8%	41.9%	0.97	37.3%	1.09	29.1%	1.40	39.7%	1.03
All Other	\$593,690	8.6%	6.2%	1.39	8.3%	1.04	4.5%	1.92	8.3%	1.04
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$781,132	11.4%	25.3%	0.45	25.8%	0.44	26.1%	0.44	9.9%	1.15
Medical Assistance	\$469,256	6.8%	7.5%	0.91	5.8%	1.18	5.3%	1.29	4.4%	1.55
Commercial	\$436,505	6.4%	9.6%	0.66	6.9%	0.92	6.5%	0.98	11.3%	0.56
Charity Care	\$33,169	0.5%	1.1%	0.44	0.7%	0.69	0.4%	1.21	1.1%	0.45
All Other	\$58,390	0.8%	1.3%	0.65	2.2%	0.39	0.4%	2.12	1.2%	0.74
Total Deductions	\$1,778,452	25.9%	44.8%	0.58	41.3%	0.63	38.7%	0.67	27.9%	0.93
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.4%	4.5%	0.09	4.3%	0.09	2.5%	0.16	0.5%	0.86
Net Gains/Losses as % of Net Income		0.0%	15.4%	N/A	2.6%	N/A	12.5%	N/A	0.0%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$3,050,953	64.1%	48.4%	1.32	49.7%	1.29	47.5%	1.35	65.4%	0.98
Supplies & Services	\$1,177,430	24.7%	39.5%	0.63	41.2%	0.60	38.9%	0.64	24.7%	1.00
Capital Component	\$251,509	5.3%	8.8%	0.60	5.5%	0.96	10.9%	0.48	4.7%	1.11
Bad Debt	\$278,306	5.8%	3.4%	1.72	3.6%	1.62	2.6%	2.25	5.2%	1.12
<b>Fiscal Statistics</b>										
Operating Margin (%)		7.0%	6.5%	1.08	9.9%	0.71	-2.4%	N/A	-8.2%	N/A
Total Hospital Net Income (%)		7.0%	7.6%	0.92	10.1%	0.69	-2.8%	N/A	-8.2%	N/A
Return on Equity (%)		11.6%	11.5%	1.01	13.4%	0.87	-19.8%	N/A	-9.1%	N/A
Current Ratio		29.9	2.6	11.50	5.1	5.86	2.0	14.95	40.5	0.74
Days in Net Patient Accounts Receivable		85.5	52.8	1.62	65.5	1.31	65.8	1.30	138.8	0.62
Average Payment Period		3.2	53.7	0.06	48.5	0.07	54.6	0.06	3.3	0.97
Equity Financing (%)		82.1%	57.5%	1.43	71.0%	1.16	15.3%	5.36	99.0%	0.83
Long-Term Debt to Equity Ratio		0.0	0.5	N/A	0.1	N/A	4.4	N/A	0.0	N/A
Times Interest Earned		0.0	6.2	N/A	27.1	N/A	0.0	N/A	0.0	N/A
Total Asset Turnover		1.4	0.9	1.52	0.9	1.52	1.1	1.24	1.1	1.25
Average Age of Plant (Years)		17.9	9.1	1.97	13.0	1.38	5.9	3.04	20.5	0.87
Increase (Decrease) Total Net Patient Revenue		37.2%	9.1%	4.09	10.5%	3.54	31.0%	1.20	6.4%	5.80
Outpatient Gross Revenue (% of Total GPR)		65.4%	45.3%	1.44	44.4%	1.47	31.3%	2.09	58.9%	1.11
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$5,500	\$9,256	0.59	\$9,005	0.61	\$13,855	0.40	\$5,035	1.09
Inpatient Net Revenue per Day		\$1,179	\$2,088	0.56	\$2,330	0.51	\$1,758	0.67	\$961	1.23
Outpatient Net Revenue per Visit		\$151	\$404	0.37	\$459	0.33	\$352	0.43	\$128	1.18

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$6,873,343	Cash & Cash Equivalents	\$0	Current Liabilities	\$40,000
Less Deductions	\$1,778,452	Net Patient Receivables	\$1,190,357	Long-Term Debt	\$0
Net Patient Revenue	\$5,094,891	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$20,771			Subtotal	\$40,000
Total Revenue	\$5,115,662	Land, Buildings & Equipment (Net)	\$2,542,468	Unrestricted Fund Balance	\$3,068,674
Less Expenses	\$4,758,198	Other Assets	\$5,849	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$3,738,674	Total Liabilities & Fund Balance	\$3,108,674
Net Income	\$357,464				