

**008 St Clare Hospital and Health Services**  
 707 14th St  
 Baraboo, WI 53913  
 608-356-1400

Type:           GMS - General Medical & Surgical  
 Control:       Religious Organization  
 Fiscal Year:   Jan 1 to Dec 31

County:       Sauk  
 Analysis Area: Southern (1)  
 Volume Group: 4

Selected Utilization Statistics	FY 2004	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2004 vs. 2003	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	38.3%	59.8%	0.64	56.0%	0.68	51.5%	0.74	34.8%	1.10
Obstetrics	21.3%	40.6%	0.53	42.5%	0.50	28.9%	0.74	19.3%	1.11
Pediatrics	0.0%	50.6%	N/A	49.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	40.1%	56.6%	0.71	56.4%	0.71	49.3%	0.81	34.3%	1.17
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	18.4	32.3	0.57	30.9	0.59	15.2	1.21	18.8	0.98
Obstetrics	2.1	5.4	0.40	5.0	0.43	1.8	1.19	2.1	1.00
Pediatrics	0.0	2.1	N/A	1.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	30.9	55.0	0.56	55.0	0.56	21.8	1.42	28.8	1.07
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.5	3.9	0.89	3.6	0.97	3.5	1.00	3.4	1.01
Obstetrics	2.4	2.4	0.99	2.0	1.19	2.3	1.03	2.3	1.03
Pediatrics	0.0	2.4	N/A	3.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.8	4.4	0.85	4.4	0.85	3.6	1.04	3.4	1.11
<b>Surgical Operations</b>									
Inpatient	555	1,553	0.36	1,617	0.34	564	0.98	612	0.91
Outpatient	1,970	3,651	0.54	5,045	0.39	2,370	0.83	1,823	1.08
Inpatient as % of All Surgeries	22.0%	29.9%	0.74	24.3%	0.90	19.2%	1.14	25.1%	0.87
<b>Outpatient Visits</b>									
Non-Emergency Visits	15,622	80,062	0.20	119,084	0.13	45,731	0.34	16,328	0.96
Emergency Visits	21,937	14,837	1.48	14,741	1.49	11,202	1.96	23,315	0.94
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	28.7	17.5	1.64	14.3	2.01	8.2	3.50	31.8	0.90
Nurses, Licensed	76.1	168.8	0.45	183.2	0.42	80.2	0.95	86.7	0.88
Ancillary Nursing Personnel	3.8	34.3	0.11	30.8	0.12	17.4	0.22	6.8	0.56
All Other Personnel	229.0	405.3	0.56	504.1	0.45	219.2	1.04	219.1	1.05
Total FTEs	337.6	626.0	0.54	732.4	0.46	325.1	1.04	344.2	0.98
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	39.5	17.4	2.27	12.3	3.21	14.6	2.70	48.2	0.82
Nurses, Licensed	104.6	167.9	0.62	157.3	0.66	143.6	0.73	131.5	0.80
Ancillary Nursing Personnel	5.2	34.2	0.15	26.4	0.20	31.2	0.17	10.2	0.51
All Other Personnel	314.5	403.1	0.78	432.8	0.73	392.2	0.80	332.4	0.95
Total FTEs	463.8	622.6	0.74	628.8	0.74	581.6	0.80	522.3	0.89

**Total Hospital:**

Beds Set Up & Staffed   77  
 Discharges               3,005  
 Inpatient Days           11,301

**Contract with:**

Health Maintenance  
 Organization (HMO)   Yes  
 Preferred Provider  
 Organization (PPO)   Yes

**Medicare-certified Swing Beds:**

Beds Set Up & Staffed   0  
 Discharges               0  
 Inpatient Days           0

**Newborn Nursery:**

Bassinets               8  
 Total Births           306  
 Newborn Days         660

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed Dec 31, 2004	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	48	1,930	6,729	38.3%	18.4	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	1	0	317	662	0.0%	1.8	2.1
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	10	329	781	21.3%	2.1	2.4
<b>Psychiatric</b>	1	10	157	1,781	48.7%	4.9	11.3
<b>Alcoholism/chemical dependency</b>	1	6	159	1,165	53.1%	3.2	7.3
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	3	113	220	20.0%	0.6	1.9
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	27	2	28.7	Radiological Services Personnel	7	6	11.4
Physicians & Dentists	5	2	5.8	Respiratory Therapists	2	0	2.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	3	1.9
Registered Nurses	40	56	63.8	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	2	5	3.9
Licensed Practical Nurses	7	10	10.5	Physical Therapy Assistants/Aides	1	2	2.0
Ancillary Nursing Personnel	2	4	3.8	Recreational Therapists	0	0	0.0
Physician Assistants	2	3	3.3	Dietitians & Nutritionists	0	2	1.0
Nurse Practitioners	1	1	1.8	Psychologists	0	0	0.0
Medical Records Personnel	2	1	2.8	Social Workers	2	4	3.7
Pharmacy Personnel	4	1	4.0	All Other Health Professionals	43	41	55.6
Clinical Laboratory Personnel	10	5	12.8	All Other Personnel	67	91	114.0
Surgical Personnel	5	0	5.0				
				<b>Total</b>	<b>230</b>	<b>239</b>	<b>337.6</b>

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Selected Financial Statistics	FY 2004	All GMS Hospitals		Analysis Area		Volume Group		FY 2004 vs. 2003		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$35,909,513	46.5%	41.6%	1.12	39.2%	1.19	45.7%	1.02	44.8%	1.04
Medical Assistance	\$6,430,591	8.3%	10.2%	0.82	8.0%	1.04	9.1%	0.92	8.1%	1.03
Commercial	\$29,690,380	38.5%	41.9%	0.92	46.2%	0.83	39.0%	0.99	41.1%	0.94
All Other	\$5,182,568	6.7%	6.2%	1.08	6.7%	1.00	6.1%	1.10	6.0%	1.11
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$22,564,535	29.2%	25.3%	1.16	22.3%	1.31	28.5%	1.03	26.4%	1.11
Medical Assistance	\$5,039,400	6.5%	7.5%	0.87	5.7%	1.15	6.8%	0.96	5.9%	1.11
Commercial	\$6,963,461	9.0%	9.6%	0.94	11.2%	0.81	6.4%	1.41	9.3%	0.97
Charity Care	\$736,790	1.0%	1.1%	0.87	1.4%	0.68	0.9%	1.06	1.1%	0.84
All Other	\$538,291	0.7%	1.3%	0.54	1.6%	0.44	0.7%	1.00	0.7%	0.96
Total Deductions	\$35,842,477	46.4%	44.8%	1.04	42.2%	1.10	43.3%	1.07	43.4%	1.07
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		4.3%	4.5%	0.96	8.7%	0.50	3.7%	1.17	4.0%	1.07
Net Gains/Losses as % of Net Income		31.3%	15.4%	2.03	24.8%	1.26	13.5%	2.32	11.4%	2.75
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$21,801,501	54.2%	48.4%	1.12	50.4%	1.08	53.6%	1.01	53.5%	1.01
Supplies & Services	\$12,074,029	30.0%	39.5%	0.76	38.4%	0.78	33.0%	0.91	31.0%	0.97
Capital Component	\$3,212,767	8.0%	8.8%	0.91	8.2%	0.97	9.4%	0.85	8.3%	0.96
Bad Debt	\$3,111,946	7.7%	3.4%	2.28	2.9%	2.67	4.0%	1.94	7.1%	1.09
<b>Fiscal Statistics</b>										
Operating Margin (%)		7.0%	6.5%	1.08	5.8%	1.21	6.6%	1.07	7.2%	0.98
Total Hospital Net Income (%)		9.9%	7.6%	1.30	7.6%	1.30	7.6%	1.30	8.0%	1.24
Return on Equity (%)		12.5%	11.5%	1.09	14.3%	0.88	10.2%	1.23	10.9%	1.15
Current Ratio		1.9	2.6	0.74	2.3	0.84	3.7	0.52	2.5	0.78
Days in Net Patient Accounts Receivable		48.8	52.8	0.92	55.4	0.88	53.2	0.92	46.7	1.04
Average Payment Period		41.1	53.7	0.77	50.0	0.82	57.9	0.71	36.0	1.14
Equity Financing (%)		64.8%	57.5%	1.13	48.1%	1.35	58.9%	1.10	61.3%	1.06
Long-Term Debt to Equity Ratio		0.4	0.5	0.79	0.7	0.56	0.3	1.32	0.5	0.84
Times Interest Earned		6.7	6.2	1.07	6.0	1.11	5.1	1.30	5.2	1.29
Total Asset Turnover		0.8	0.9	0.88	0.9	0.88	0.8	0.99	0.8	0.96
Average Age of Plant (Years)		8.8	9.1	0.97	9.5	0.93	9.1	0.97	7.9	1.12
Increase (Decrease) Total Net Patient Revenue		5.3%	9.1%	0.58	9.7%	0.54	7.8%	0.67	9.0%	0.58
Outpatient Gross Revenue (% of Total GPR)		57.6%	45.3%	1.27	45.1%	1.28	60.9%	0.95	56.3%	1.02
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$5,715		\$9,256	0.62	\$9,628	0.59	\$6,142	0.93	\$6,189	0.92
Inpatient Net Revenue per Day	\$1,520		\$2,088	0.73	\$2,198	0.69	\$1,682	0.90	\$1,621	0.94
Outpatient Net Revenue per Visit	\$644		\$404	1.59	\$284	2.27	\$395	1.63	\$562	1.15

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$77,213,052	Cash & Cash Equivalents	-\$355,554	Current Liabilities	\$4,277,237
Less Deductions	\$35,842,477	Net Patient Receivables	\$5,513,662	Long-Term Debt	\$13,956,760
Net Patient Revenue	\$41,370,575	Other Receivables	\$421,324	Other Liabilities	\$932,574
Plus Other Revenue	\$1,868,979			Subtotal	\$19,166,571
Total Revenue	\$43,239,555	Land, Buildings & Equipment (Net)	\$21,047,605	Unrestricted Fund Balance	\$35,316,859
Less Expenses	\$40,200,243	Other Assets	\$27,856,392	Restricted Fund Balance	\$374,220
Non-Operating Gains/Losses	\$1,386,288			Total Liabilities & Fund Balance	\$54,483,430
Net Income	\$4,425,600	Total Assets	\$54,483,429		