

010 Beaver Dam Community Hospitals Inc
 707 S University Ave
 Beaver Dam, WI 53916
 920-887-7181

Type: GMS - General Medical & Surgical
 Control: Other Not-For-Profit
 Fiscal Year: Jul 1 to Jun 30

County: Dodge
 Analysis Area: Southern (1)
 Volume Group: 5

Selected Utilization Statistics	FY 2004	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2004 vs. 2003	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	18.9%	59.8%	0.32	56.0%	0.34	51.8%	0.37	21.8%	0.87
Obstetrics	23.7%	40.6%	0.58	42.5%	0.56	33.8%	0.70	23.7%	1.00
Pediatrics	0.0%	50.6%	N/A	49.0%	N/A	19.7%	N/A	0.0%	N/A
Total Hospital	23.2%	56.6%	0.41	56.4%	0.41	48.9%	0.47	25.0%	0.93
Average Census (Patients)									
Adult Medical-Surgical	13.1	32.3	0.40	30.9	0.42	26.2	0.50	15.0	0.87
Obstetrics	2.8	5.4	0.53	5.0	0.57	3.7	0.77	2.8	1.00
Pediatrics	0.0	2.1	N/A	1.8	N/A	0.6	N/A	0.0	N/A
Total Hospital	21.6	55.0	0.39	55.0	0.39	39.4	0.55	23.2	0.93
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.9	0.71	3.6	0.77	3.5	0.80	3.2	0.86
Obstetrics	2.4	2.4	1.01	2.0	1.21	2.3	1.05	2.4	1.00
Pediatrics	0.0	2.4	N/A	3.3	N/A	2.3	N/A	0.0	N/A
Total Hospital	2.8	4.4	0.65	4.4	0.65	3.8	0.75	3.3	0.86
Surgical Operations									
Inpatient	864	1,553	0.56	1,617	0.53	1,201	0.72	735	1.18
Outpatient	2,371	3,651	0.65	5,045	0.47	3,237	0.73	2,486	0.95
Inpatient as % of All Surgeries	26.7%	29.9%	0.89	24.3%	1.10	27.1%	0.99	22.8%	1.17
Outpatient Visits									
Non-Emergency Visits	66,348	80,062	0.83	119,084	0.56	67,729	0.98	57,410	1.16
Emergency Visits	12,605	14,837	0.85	14,741	0.86	16,387	0.77	12,705	0.99
Full-Time Equivalents (FTEs)									
Administrators	32.8	17.5	1.88	14.3	2.30	12.6	2.61	31.6	1.04
Nurses, Licensed	129.4	168.8	0.77	183.2	0.71	144.7	0.89	111.7	1.16
Ancillary Nursing Personnel	56.5	34.3	1.65	30.8	1.83	24.8	2.28	15.4	3.68
All Other Personnel	336.0	405.3	0.83	504.1	0.67	367.2	0.91	442.8	0.76
Total FTEs	554.6	626.0	0.89	732.4	0.76	549.3	1.01	601.4	0.92
FTEs per 100 Patient Census (Adjusted)									
Administrators	59.2	17.4	3.40	12.3	4.81	13.9	4.26	52.4	1.13
Nurses, Licensed	233.3	167.9	1.39	157.3	1.48	159.7	1.46	185.3	1.26
Ancillary Nursing Personnel	101.9	34.2	2.98	26.4	3.86	27.4	3.72	25.5	4.00
All Other Personnel	606.1	403.1	1.50	432.8	1.40	405.3	1.50	734.5	0.83
Total FTEs	1,000.5	622.6	1.61	628.8	1.59	606.3	1.65	997.6	1.00

Total Hospital:
 Beds Set Up & Staffed 93
 Discharges 2,785
 Inpatient Days 7,905

Contract with:
 Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 8
 Discharges 82
 Inpatient Days 339

Newborn Nursery:
 Bassinets 8
 Total Births 383
 Newborn Days 748

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed Jun 30, 2004	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	69	1,717	4,779	18.9%	13.1	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	431	1,042	23.7%	2.8	2.4
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	85	399	18.2%	1.1	4.7
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	1	6	470	1,346	61.3%	3.7	2.9
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
 4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	31	3	32.8	Radiological Services Personnel	16	6	18.8
Physicians & Dentists	0	1	0.6	Respiratory Therapists	2	0	2.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	3	3	4.8
Registered Nurses	60	69	100.9	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	4	3	5.4
Licensed Practical Nurses	13	26	28.5	Physical Therapy Assistants/Aides	5	1	5.7
Ancillary Nursing Personnel	19	70	56.5	Recreational Therapists	1	0	1.0
Physician Assistants	1	4	2.4	Dietitians & Nutritionists	2	2	3.5
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	15	0	15.0	Social Workers	2	4	4.1
Pharmacy Personnel	8	7	10.8	All Other Health Professionals	9	10	12.7
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	179	135	246.4
Surgical Personnel	2	1	2.8	Total	372	345	554.6

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Selected Financial Statistics	FY 2004	All GMS Hospitals		Analysis Area		Volume Group		FY 2004 vs. 2003		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$34,205,576	43.2%	41.6%	1.04	39.2%	1.10	42.5%	1.02	42.8%	1.01
Medical Assistance	\$4,923,903	6.2%	10.2%	0.61	8.0%	0.78	8.5%	0.73	5.7%	1.09
Commercial	\$38,215,803	48.3%	41.9%	1.15	46.2%	1.04	42.6%	1.13	49.1%	0.98
All Other	\$1,837,655	2.3%	6.2%	0.37	6.7%	0.35	6.4%	0.36	2.4%	0.97
Deductions as % of Total Gross Patient Revenue										
Medicare	\$21,631,613	27.3%	25.3%	1.08	22.3%	1.23	26.3%	1.04	25.8%	1.06
Medical Assistance	\$4,180,019	5.3%	7.5%	0.70	5.7%	0.93	6.2%	0.85	3.9%	1.35
Commercial	\$9,135,798	11.5%	9.6%	1.20	11.2%	1.03	6.9%	1.67	11.8%	0.98
Charity Care	\$188,876	0.2%	1.1%	0.22	1.4%	0.17	1.1%	0.22	0.4%	0.55
All Other	\$259,172	0.3%	1.3%	0.25	1.6%	0.20	1.1%	0.30	0.3%	1.03
Total Deductions	\$35,395,478	44.7%	44.8%	1.00	42.2%	1.06	41.7%	1.07	42.2%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		9.8%	4.5%	2.18	8.7%	1.13	4.1%	2.40	10.8%	0.91
Net Gains/Losses as % of Net Income		12.8%	15.4%	0.83	24.8%	0.52	19.7%	0.65	-86.5%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$25,595,270	55.7%	48.4%	1.15	50.4%	1.10	51.7%	1.08	58.4%	0.95
Supplies & Services	\$14,819,287	32.2%	39.5%	0.82	38.4%	0.84	33.9%	0.95	30.7%	1.05
Capital Component	\$3,738,211	8.1%	8.8%	0.92	8.2%	0.99	10.5%	0.77	8.5%	0.96
Bad Debt	\$1,827,835	4.0%	3.4%	1.17	2.9%	1.37	3.9%	1.02	2.4%	1.66
Fiscal Statistics										
Operating Margin (%)		5.3%	6.5%	0.82	5.8%	0.91	5.5%	0.96	-2.8%	N/A
Total Hospital Net Income (%)		6.0%	7.6%	0.79	7.6%	0.79	6.8%	0.89	-1.5%	N/A
Return on Equity (%)		10.7%	11.5%	0.93	14.3%	0.75	10.8%	0.99	-2.8%	N/A
Current Ratio		1.2	2.6	0.46	2.3	0.52	2.2	0.55	1.0	1.15
Days in Net Patient Accounts Receivable		50.3	52.8	0.95	55.4	0.91	57.5	0.87	48.7	1.03
Average Payment Period		84.5	53.7	1.57	50.0	1.69	55.9	1.51	75.5	1.12
Equity Financing (%)		52.8%	57.5%	0.92	48.1%	1.10	50.7%	1.04	49.1%	1.07
Long-Term Debt to Equity Ratio		0.5	0.5	0.92	0.7	0.66	0.6	0.77	0.5	0.86
Times Interest Earned		6.9	6.2	1.12	6.0	1.15	3.8	1.82	-0.3	N/A
Total Asset Turnover		0.9	0.9	1.03	0.9	1.03	0.8	1.16	0.9	1.01
Average Age of Plant (Years)		10.7	9.1	1.17	9.5	1.12	7.9	1.35	10.1	1.05
Increase (Decrease) Total Net Patient Revenue		9.8%	9.1%	1.07	9.7%	1.01	16.4%	0.60	4.8%	2.02
Outpatient Gross Revenue (% of Total GPR)		61.0%	45.3%	1.35	45.1%	1.35	56.6%	1.08	61.5%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$5,184		\$9,256	0.56	\$9,628	0.54	\$6,572	0.79	\$4,964	1.04
Inpatient Net Revenue per Day	\$1,804		\$2,088	0.86	\$2,198	0.82	\$1,770	1.02	\$1,535	1.18
Outpatient Net Revenue per Visit	\$366		\$404	0.91	\$284	1.29	\$438	0.84	\$374	0.98

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$79,182,937	Cash & Cash Equivalents	\$3,201,602	Current Liabilities	\$9,983,446
Less Deductions	\$35,395,478	Net Patient Receivables	\$6,017,642	Long-Term Debt	\$12,730,000
Net Patient Revenue	\$43,787,459	Other Receivables	\$1,271,853	Other Liabilities	\$2,079,272
Plus Other Revenue	\$4,768,676			Subtotal	\$24,792,718
Total Revenue	\$48,556,134	Land, Buildings & Equipment (Net)	\$24,913,150	Unrestricted Fund Balance	\$27,731,285
Less Expenses	\$45,980,603	Other Assets	\$17,119,756	Restricted Fund Balance	\$4,857,855
Non-Operating Gains/Losses	\$378,897			Total Liabilities & Fund Balance	\$52,524,003
Net Income	\$2,954,428	Total Assets	\$52,524,003		