

**015 Bloomer Medical Center - Mayo Health Systems**  
 1501 Thompson St  
 Bloomer, WI 54724  
 715-568-2000

Type:           GMS - Critical Access Hospital  
 Control:       Other Not-For-Profit  
 Fiscal Year:   Jan 1 to Dec 31

County:        Chippewa  
 Analysis Area: West Central (5A)  
 Volume Group: 1

Selected Utilization Statistics	FY 2004	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2004 vs. 2003	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	20.7%	59.8%	0.35	50.1%	0.41	20.1%	1.03	27.0%	0.77
Obstetrics	0.0%	40.6%	N/A	30.2%	N/A	4.7%	N/A	0.0%	N/A
Pediatrics	0.0%	50.6%	N/A	13.8%	N/A	17.4%	N/A	0.0%	N/A
Total Hospital	8.3%	56.6%	0.15	45.9%	0.18	36.3%	0.23	10.8%	0.77
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	2.1	32.3	0.06	13.9	0.15	2.7	0.77	2.7	0.77
Obstetrics	0.0	5.4	N/A	2.0	N/A	0.1	N/A	0.0	N/A
Pediatrics	0.0	2.1	N/A	0.1	N/A	0.7	N/A	0.0	N/A
Total Hospital	2.1	55.0	0.04	20.9	0.10	9.1	0.23	2.7	0.77
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.6	3.9	0.67	3.2	0.82	3.0	0.87	2.7	0.96
Obstetrics	0.0	2.4	N/A	2.3	N/A	1.8	N/A	0.0	N/A
Pediatrics	0.0	2.4	N/A	1.9	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.6	4.4	0.59	3.7	0.70	7.4	0.35	2.6	1.01
<b>Surgical Operations</b>									
Inpatient	25	1,553	0.02	568	0.04	31	0.81	18	1.39
Outpatient	402	3,651	0.11	1,503	0.27	138	2.91	476	0.84
Inpatient as % of All Surgeries	5.9%	29.9%	0.20	27.4%	0.21	18.4%	0.32	3.6%	1.61
<b>Outpatient Visits</b>									
Non-Emergency Visits	14,149	80,062	0.18	31,425	0.45	8,694	1.63	15,034	0.94
Emergency Visits	1,388	14,837	0.09	6,740	0.21	1,663	0.83	1,372	1.01
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	1.0	17.5	0.06	6.5	0.15	2.8	0.36	1.0	1.00
Nurses, Licensed	20.6	168.8	0.12	72.3	0.28	25.6	0.80	18.8	1.10
Ancillary Nursing Personnel	9.6	34.3	0.28	13.8	0.69	9.0	1.06	13.1	0.73
All Other Personnel	53.0	405.3	0.13	182.2	0.29	51.1	1.04	66.0	0.80
Total FTEs	84.2	626.0	0.13	274.9	0.31	88.5	0.95	98.8	0.85
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	16.5	17.4	0.95	14.2	1.16	21.1	0.78	14.6	1.12
Nurses, Licensed	339.2	167.9	2.02	157.2	2.16	192.0	1.77	274.5	1.24
Ancillary Nursing Personnel	157.3	34.2	4.60	30.1	5.22	67.6	2.33	191.4	0.82
All Other Personnel	873.2	403.1	2.17	396.1	2.20	383.5	2.28	966.0	0.90
Total FTEs	1,386.2	622.6	2.23	597.6	2.32	664.3	2.09	1,446.7	0.96

**Total Hospital:**

Beds Set Up & Staffed    25  
 Discharges                   291  
 Inpatient Days               759

**Contract with:**

Health Maintenance  
 Organization (HMO)    Yes  
 Preferred Provider  
 Organization (PPO)    Yes

**Medicare-certified Swing Beds:**

Beds Set Up & Staffed    5  
 Discharges                   159  
 Inpatient Days               1,900

**Newborn Nursery:**

Bassinets                   0  
 Total Births                 0  
 Newborn Days               0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed Dec 31, 2004	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	10	291	759	20.7%	2.1	2.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	15	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	2	0	176	2,230	0.0%	6.1	12.7

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Radiological Services Personnel	4	1	4.9
Physicians & Dentists	0	0	0.0	Respiratory Therapists	1	0	1.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	0	1.0
Registered Nurses	14	7	18.4	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	1	2	1.5
Licensed Practical Nurses	1	1	1.2	Physical Therapy Assistants/Aides	1	2	1.8
Ancillary Nursing Personnel	7	4	9.6	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	1	1	1.6
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	4	0	4.0	Social Workers	0	1	0.2
Pharmacy Personnel	0	0	0.0	All Other Health Professionals	1	2	2.0
Clinical Laboratory Personnel	6	1	6.8	All Other Personnel	3	58	24.3
Surgical Personnel	2	0	2.0	<b>Total</b>	<b>51</b>	<b>80</b>	<b>84.2</b>

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Selected Financial Statistics	FY 2004	All GMS Hospitals		Analysis Area		Volume Group		FY 2004 vs. 2003		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$5,106,453	57.2%	41.6%	1.37	43.0%	1.33	57.0%	1.00	60.9%	0.94
Medical Assistance	\$285,331	3.2%	10.2%	0.31	8.6%	0.37	9.3%	0.34	2.9%	1.12
Commercial	\$2,605,877	29.2%	41.9%	0.70	42.3%	0.69	29.1%	1.00	27.4%	1.06
All Other	\$930,830	10.4%	6.2%	1.68	6.1%	1.71	4.5%	2.32	8.9%	1.18
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	-\$416,252	-4.7%	25.3%	N/A	23.7%	N/A	26.1%	N/A	0.7%	N/A
Medical Assistance	\$174,484	2.0%	7.5%	0.26	6.0%	0.33	5.3%	0.37	1.4%	1.36
Commercial	\$90,525	1.0%	9.6%	0.11	7.4%	0.14	6.5%	0.16	0.8%	1.20
Charity Care	\$25,516	0.3%	1.1%	0.26	0.8%	0.36	0.4%	0.71	0.6%	0.50
All Other	\$161,400	1.8%	1.3%	1.39	0.6%	3.01	0.4%	4.52	2.2%	0.84
Total Deductions	\$35,672	0.4%	44.8%	0.01	38.5%	0.01	38.7%	0.01	5.7%	0.07
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.7%	4.5%	0.83	3.1%	1.21	2.5%	1.50	4.0%	0.94
Net Gains/Losses as % of Net Income		12.0%	15.4%	0.78	21.9%	0.55	12.5%	0.96	22.6%	0.53
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$5,062,800	60.1%	48.4%	1.24	52.1%	1.15	47.5%	1.26	60.5%	0.99
Supplies & Services	\$2,696,604	32.0%	39.5%	0.81	36.7%	0.87	38.9%	0.82	30.7%	1.04
Capital Component	\$441,445	5.2%	8.8%	0.60	7.9%	0.66	10.9%	0.48	6.1%	0.86
Bad Debt	\$230,000	2.7%	3.4%	0.80	3.3%	0.83	2.6%	1.05	2.6%	1.03
<b>Fiscal Statistics</b>										
Operating Margin (%)		8.7%	6.5%	1.34	9.3%	0.94	-2.4%	N/A	20.5%	0.43
Total Hospital Net Income (%)		9.8%	7.6%	1.29	11.7%	0.84	-2.8%	N/A	25.0%	0.39
Return on Equity (%)		10.0%	11.5%	0.87	15.8%	0.64	-19.8%	N/A	26.6%	0.38
Current Ratio		1.0	2.6	0.40	2.9	0.36	2.0	0.51	1.3	0.78
Days in Net Patient Accounts Receivable		69.5	52.8	1.32	58.8	1.18	65.8	1.06	68.2	1.02
Average Payment Period		87.6	53.7	1.63	46.1	1.90	54.6	1.60	73.8	1.19
Equity Financing (%)		115.9%	57.5%	2.02	66.5%	1.74	15.3%	7.57	91.4%	1.27
Long-Term Debt to Equity Ratio		0.0	0.5	N/A	0.3	N/A	4.4	N/A	0.0	N/A
Times Interest Earned		0.0	6.2	N/A	10.9	N/A	0.0	N/A	0.0	N/A
Total Asset Turnover		1.2	0.9	1.30	0.9	1.30	1.1	1.07	0.9	1.28
Average Age of Plant (Years)		16.5	9.1	1.81	8.0	2.06	5.9	2.80	14.6	1.13
Increase (Decrease) Total Net Patient Revenue		5.5%	9.1%	0.60	12.3%	0.44	31.0%	0.18	31.0%	0.18
Outpatient Gross Revenue (% of Total GPR)		65.8%	45.3%	1.45	54.5%	1.21	31.3%	2.10	60.5%	1.09
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$9,714	\$9,256	1.05	\$6,715	1.45	\$13,855	0.70	\$4,267	2.28
Inpatient Net Revenue per Day		\$1,518	\$2,088	0.73	\$1,735	0.87	\$1,758	0.86	\$588	2.58
Outpatient Net Revenue per Visit		\$280	\$404	0.69	\$465	0.60	\$352	0.80	\$243	1.15

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$8,928,491	Cash & Cash Equivalents	\$127,682	Current Liabilities	\$1,959,144
Less Deductions	\$35,672	Net Patient Receivables	\$1,688,031	Long-Term Debt	\$0
Net Patient Revenue	\$8,892,819	Other Receivables	\$40,690	Other Liabilities	\$0
Plus Other Revenue	\$345,448			Subtotal	\$1,959,144
Total Revenue	\$9,238,267	Land, Buildings & Equipment (Net)	\$2,270,458	Unrestricted Fund Balance	\$9,129,702
Less Expenses	\$8,430,849	Other Assets	\$3,751,762	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$110,051			Total Liabilities & Fund Balance	\$11,088,846
Net Income	\$917,469	Total Assets	\$7,878,623		