

027 Chippewa Valley Hospital
 1220 3rd Ave W
 Durand, WI 54736
 715-672-4211

Type: GMS - Critical Access Hospital
 Control: Religious Organization
 Fiscal Year: Jan 1 to Dec 31

County: Pepin
 Analysis Area: West Central (5A)
 Volume Group: 1

Selected Utilization Statistics	FY 2004	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2004 vs. 2003	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	15.8%	59.8%	0.26	50.1%	0.32	20.1%	0.79	15.3%	1.04
Obstetrics	0.0%	40.6%	N/A	30.2%	N/A	4.7%	N/A	0.0%	N/A
Pediatrics	0.0%	50.6%	N/A	13.8%	N/A	17.4%	N/A	0.0%	N/A
Total Hospital	15.8%	56.6%	0.28	45.9%	0.34	36.3%	0.44	15.1%	1.05
Average Census (Patients)									
Adult Medical-Surgical	4.0	32.3	0.12	13.9	0.28	2.7	1.47	3.8	1.04
Obstetrics	0.0	5.4	N/A	2.0	N/A	0.1	N/A	0.0	N/A
Pediatrics	0.0	2.1	N/A	0.1	N/A	0.7	N/A	0.0	N/A
Total Hospital	4.0	55.0	0.07	20.9	0.19	9.1	0.43	3.8	1.05
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	3.9	0.79	3.2	0.96	3.0	1.03	3.2	0.97
Obstetrics	0.0	2.4	N/A	2.3	N/A	1.8	N/A	0.0	N/A
Pediatrics	0.0	2.4	N/A	1.9	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.7	4.4	0.62	3.7	0.74	7.4	0.37	3.2	0.87
Surgical Operations									
Inpatient	23	1,553	0.01	568	0.04	31	0.74	26	0.88
Outpatient	203	3,651	0.06	1,503	0.14	138	1.47	206	0.99
Inpatient as % of All Surgeries	10.2%	29.9%	0.34	27.4%	0.37	18.4%	0.55	11.2%	0.91
Outpatient Visits									
Non-Emergency Visits	7,272	80,062	0.09	31,425	0.23	8,694	0.84	6,568	1.11
Emergency Visits	1,404	14,837	0.09	6,740	0.21	1,663	0.84	1,270	1.11
Full-Time Equivalents (FTEs)									
Administrators	1.0	17.5	0.06	6.5	0.15	2.8	0.36	1.0	1.00
Nurses, Licensed	13.7	168.8	0.08	72.3	0.19	25.6	0.53	13.3	1.02
Ancillary Nursing Personnel	6.4	34.3	0.19	13.8	0.46	9.0	0.71	6.5	0.98
All Other Personnel	48.3	405.3	0.12	182.2	0.27	51.1	0.95	54.6	0.88
Total FTEs	69.3	626.0	0.11	274.9	0.25	88.5	0.78	75.4	0.92
FTEs per 100 Patient Census (Adjusted)									
Administrators	14.3	17.4	0.82	14.2	1.01	21.1	0.68	15.5	0.92
Nurses, Licensed	195.2	167.9	1.16	157.2	1.24	192.0	1.02	206.6	0.94
Ancillary Nursing Personnel	91.1	34.2	2.67	30.1	3.03	67.6	1.35	100.4	0.91
All Other Personnel	690.6	403.1	1.71	396.1	1.74	383.5	1.80	847.0	0.82
Total FTEs	991.2	622.6	1.59	597.6	1.66	664.3	1.49	1,169.6	0.85

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 527
 Inpatient Days 1,448

Contract with:
 Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 2
 Discharges 66
 Inpatient Days 858

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed Dec 31, 2004	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	25	469	1,448	15.8%	4.0	3.1
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Radiological Services Personnel	0	3	2.4
Physicians & Dentists	0	0	0.0	Respiratory Therapists	1	0	1.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	4	7	7.4	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	0	0.0
Licensed Practical Nurses	3	6	6.3	Physical Therapy Assistants/Aides	0	0	0.0
Ancillary Nursing Personnel	1	8	6.4	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	3	1	3.8	Social Workers	1	0	1.0
Pharmacy Personnel	0	1	0.5	All Other Health Professionals	3	0	3.0
Clinical Laboratory Personnel	3	1	3.2	All Other Personnel	17	27	31.6
Surgical Personnel	1	1	1.8	Total	38	55	69.3

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Selected Financial Statistics	FY 2004	All GMS Hospitals		Analysis Area		Volume Group		FY 2004 vs. 2003		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2003	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$5,795,662	48.8%	41.6%	1.17	43.0%	1.14	57.0%	0.86	47.8%	1.02
Medical Assistance	\$2,157,134	18.2%	10.2%	1.78	8.6%	2.11	9.3%	1.95	21.2%	0.86
Commercial	\$2,751,037	23.2%	41.9%	0.55	42.3%	0.55	29.1%	0.80	23.4%	0.99
All Other	\$1,160,799	9.8%	6.2%	1.58	6.1%	1.60	4.5%	2.17	7.6%	1.28
Deductions as % of Total Gross Patient Revenue										
Medicare	\$640,241	5.4%	25.3%	0.21	23.7%	0.23	26.1%	0.21	7.8%	0.69
Medical Assistance	\$596,229	5.0%	7.5%	0.67	6.0%	0.84	5.3%	0.95	6.3%	0.80
Commercial	\$523,210	4.4%	9.6%	0.46	7.4%	0.60	6.5%	0.68	5.1%	0.87
Charity Care	\$44,889	0.4%	1.1%	0.34	0.8%	0.47	0.4%	0.95	0.1%	4.14
All Other	\$0	0.0%	1.3%	N/A	0.6%	N/A	0.4%	N/A	0.0%	N/A
Total Deductions	\$1,804,569	15.2%	44.8%	0.34	38.5%	0.40	38.7%	0.39	19.3%	0.79
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.6%	4.5%	0.57	3.1%	0.83	2.5%	1.03	4.1%	0.63
Net Gains/Losses as % of Net Income		9.1%	15.4%	0.59	21.9%	0.42	12.5%	0.73	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$5,324,958	56.3%	48.4%	1.16	52.1%	1.08	47.5%	1.18	61.2%	0.92
Supplies & Services	\$3,447,727	36.4%	39.5%	0.92	36.7%	0.99	38.9%	0.94	32.2%	1.13
Capital Component	\$644,239	6.8%	8.8%	0.77	7.9%	0.86	10.9%	0.62	6.8%	1.00
Bad Debt	\$44,889	0.5%	3.4%	0.14	3.3%	0.14	2.6%	0.18	-0.1%	N/A
Fiscal Statistics										
Operating Margin (%)		8.4%	6.5%	1.29	9.3%	0.90	-2.4%	N/A	7.1%	1.18
Total Hospital Net Income (%)		9.1%	7.6%	1.20	11.7%	0.78	-2.8%	N/A	7.1%	1.28
Return on Equity (%)		79.1%	11.5%	6.87	15.8%	5.00	-19.8%	N/A	19883.1%	0.00
Current Ratio		5.3	2.6	2.03	2.9	1.82	2.0	2.64	3.6	1.45
Days in Net Patient Accounts Receivable		39.6	52.8	0.75	58.8	0.67	65.8	0.60	41.5	0.96
Average Payment Period		31.8	53.7	0.59	46.1	0.69	54.6	0.58	38.8	0.82
Equity Financing (%)		15.2%	57.5%	0.26	66.5%	0.23	15.3%	0.99	0.0%	319.10
Long-Term Debt to Equity Ratio		4.9	0.5	9.82	0.3	16.36	4.4	1.12	1,829.6	0.00
Times Interest Earned		6.4	6.2	1.03	10.9	0.59	0.0	N/A	5.6	1.14
Total Asset Turnover		1.3	0.9	1.45	0.9	1.45	1.1	1.19	1.3	0.98
Average Age of Plant (Years)		21.4	9.1	2.35	8.0	2.67	5.9	3.62	21.1	1.01
Increase (Decrease) Total Net Patient Revenue		13.7%	9.1%	1.50	12.3%	1.11	31.0%	0.44	6.6%	2.07
Outpatient Gross Revenue (% of Total GPR)		43.4%	45.3%	0.96	54.5%	0.80	31.3%	1.39	41.4%	1.05
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$10,881	\$9,256	1.18	\$6,715	1.62	\$13,855	0.79	\$11,753	0.93
Inpatient Net Revenue per Day		\$2,810	\$2,088	1.35	\$1,735	1.62	\$1,758	1.60	\$2,479	1.13
Outpatient Net Revenue per Visit		\$416	\$404	1.03	\$465	0.89	\$352	1.18	\$359	1.16

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$11,864,632	Cash & Cash Equivalents	\$2,560,733	Current Liabilities	\$795,694
Less Deductions	\$1,804,569	Net Patient Receivables	\$1,089,131	Long-Term Debt	\$5,909,071
Net Patient Revenue	\$10,060,063	Other Receivables	\$286,303	Other Liabilities	\$0
Plus Other Revenue	\$266,987			Subtotal	\$6,704,765
Total Revenue	\$10,327,050	Land, Buildings & Equipment (Net)	\$3,037,517	Unrestricted Fund Balance	\$1,203,956
Less Expenses	\$9,461,813	Other Assets	\$935,037	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$86,605			Total Liabilities & Fund Balance	\$7,908,721
Net Income	\$951,842	Total Assets	\$7,908,721		