

001 Amery Regional Medical Center
 225 Scholl Ct
 Amery, WI 54001
 715-268-8000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Polk
 Analysis Area: West Central (5A)
 Volume Group: 4

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	165.6%	59.1%	2.80	51.0%	3.25	56.3%	2.94	160.2%	1.03
Obstetrics	85.5%	41.6%	2.05	33.1%	2.58	34.4%	2.48	91.8%	0.93
Pediatrics	0.0%	54.2%	N/A	12.4%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	122.4%	57.7%	2.12	48.8%	2.51	51.2%	2.39	120.0%	1.02
Average Census (Patients)									
Adult Medical-Surgical	8.3	31.3	0.26	14.4	0.57	13.1	0.63	8.0	1.03
Obstetrics	0.9	5.4	0.16	2.2	0.39	1.6	0.53	0.9	0.93
Pediatrics	0.0	2.2	N/A	0.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	9.8	54.6	0.18	21.9	0.45	18.1	0.54	9.6	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.7	0.73	3.4	0.79	3.2	0.84	3.9	0.69
Obstetrics	2.3	2.4	0.95	2.4	0.95	2.2	1.04	2.5	0.93
Pediatrics	0.0	2.5	N/A	1.7	N/A	2.4	N/A	0.0	N/A
Total Hospital	3.2	4.3	0.74	3.7	0.86	3.4	0.94	3.3	0.96
Surgical Operations									
Inpatient	256	1,644	0.16	640	0.40	526	0.49	247	1.04
Outpatient	1,981	3,777	0.52	1,593	1.24	1,989	1.00	1,926	1.03
Inpatient as % of All Surgeries	11.4%	30.3%	0.38	28.7%	0.40	20.9%	0.55	11.4%	1.01
Outpatient Visits									
Non-Emergency Visits	77,327	84,436	0.92	36,848	2.10	48,393	1.60	76,203	1.01
Emergency Visits	4,392	15,777	0.28	7,069	0.62	10,360	0.42	4,271	1.03
Full-Time Equivalents (FTEs)									
Administrators	3.0	17.4	0.17	8.4	0.36	7.6	0.39	3.0	1.00
Nurses, Licensed	42.5	173.6	0.24	78.4	0.54	69.2	0.61	41.7	1.02
Ancillary Nursing Personnel	2.3	34.8	0.07	15.1	0.15	15.5	0.15	1.6	1.39
All Other Personnel	166.7	410.2	0.41	186.0	0.90	193.4	0.86	146.8	1.14
Total FTEs	214.5	636.0	0.34	288.0	0.74	285.7	0.75	193.1	1.11
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.6	17.1	0.45	17.0	0.45	15.6	0.49	7.8	0.98
Nurses, Licensed	108.2	170.3	0.64	158.1	0.68	141.7	0.76	108.0	1.00
Ancillary Nursing Personnel	5.8	34.1	0.17	30.5	0.19	31.8	0.18	4.2	1.36
All Other Personnel	424.7	402.4	1.06	375.3	1.13	396.4	1.07	380.2	1.12
Total FTEs	546.3	623.8	0.88	580.9	0.94	585.4	0.93	500.1	1.09

Total Hospital:
 Beds Set Up & Staffed 8
 Discharges 1,123
 Inpatient Days 3,575

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 1
 Discharges 10
 Inpatient Days 69

Newborn Nursery:
 Bassinets 5
 Total Births 133
 Newborn Days 266

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	5	1,123	3,022	165.6%	8.3	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	1	137	312	85.5%	0.9	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	2	181	238	32.6%	0.7	1.3
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	8	2	9.3
Physicians & Dentists	0	0	0.0	Respiratory Therapists	1	1	1.5
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	0	2.0
Registered Nurses	29	16	38.8	Occupational Therapy Assistants/Aides	0	1	0.5
Certified Nurse Midwives	0	0	0.0	Physical Therapists	4	1	4.5
Licensed Practical Nurses	1	3	2.7	Physical Therapy Assistants/Aides	2	0	2.0
Ancillary Nursing Personnel	1	2	2.3	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	3	0	3.0	Social Workers	1	0	1.0
Pharmacy Personnel	2	2	2.9	All Other Health Professionals	37	6	40.0
Clinical Laboratory Personnel	11	0	11.0	All Other Personnel	75	15	83.5
Surgical Personnel	4	1	4.4	Total	186	50	214.5

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$14,504,471	38.0%	41.4%	0.92	43.7%	0.87	44.1%	0.86	36.9%	1.03
Medical Assistance	\$3,209,212	8.4%	10.2%	0.82	9.0%	0.93	8.7%	0.97	9.5%	0.89
Commercial	\$19,018,508	49.9%	41.7%	1.20	41.8%	1.19	40.7%	1.23	50.4%	0.99
All Other	\$1,405,423	3.7%	6.8%	0.54	5.4%	0.68	6.5%	0.57	3.2%	1.14
Deductions as % of Total Gross Patient Revenue										
Medicare	\$4,535,315	11.9%	25.3%	0.47	23.9%	0.50	25.9%	0.46	13.3%	0.89
Medical Assistance	\$1,522,946	4.0%	7.7%	0.52	6.4%	0.62	6.2%	0.64	3.3%	1.19
Commercial	\$2,795,859	7.3%	9.7%	0.76	7.6%	0.96	7.2%	1.02	7.3%	1.00
Charity Care	\$281,124	0.7%	1.5%	0.49	1.2%	0.61	1.1%	0.67	0.7%	1.11
All Other	\$580,816	1.5%	1.5%	1.02	0.8%	1.90	1.2%	1.27	1.5%	1.03
Total Deductions	\$9,716,061	25.5%	45.7%	0.56	39.8%	0.64	41.6%	0.61	26.1%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.2%	4.4%	0.49	3.1%	0.70	2.8%	0.77	2.0%	1.06
Net Gains/Losses as % of Net Income		18.1%	12.3%	1.47	7.5%	2.41	8.6%	2.10	15.7%	1.15
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$11,930,393	43.0%	47.5%	0.90	51.3%	0.84	52.1%	0.82	41.6%	1.03
Supplies & Services	\$12,454,939	44.8%	40.2%	1.12	37.8%	1.19	34.7%	1.29	45.5%	0.99
Capital Component	\$2,394,839	8.6%	8.7%	0.99	7.6%	1.13	8.9%	0.97	8.9%	0.97
Bad Debt	\$992,276	3.6%	3.6%	0.99	3.3%	1.08	4.4%	0.81	4.1%	0.88
Fiscal Statistics										
Operating Margin (%)		4.4%	7.6%	0.58	10.9%	0.40	7.6%	0.58	3.8%	1.15
Total Hospital Net Income (%)		5.3%	8.6%	0.62	11.7%	0.45	8.3%	0.64	4.5%	1.18
Return on Equity (%)		6.4%	7.2%	0.89	10.8%	0.60	6.4%	1.01	5.6%	1.15
Current Ratio		1.2	2.8	0.45	2.6	0.48	3.0	0.42	2.3	0.54
Days in Net Patient Accounts Receivable		50.3	51.2	0.98	56.8	0.89	53.7	0.94	58.7	0.86
Average Payment Period		79.1	53.8	1.47	49.1	1.61	59.8	1.32	61.0	1.30
Equity Financing (%)		57.6%	58.5%	0.98	69.5%	0.83	59.0%	0.98	57.9%	0.99
Long-Term Debt to Equity Ratio		0.3	0.4	0.81	0.3	1.08	0.5	0.65	0.4	0.81
Times Interest Earned		5.9	6.9	0.86	12.3	0.48	5.5	1.07	4.7	1.25
Total Asset Turnover		1.2	0.8	1.50	0.9	1.33	0.8	1.50	1.2	0.97
Average Age of Plant (Years)		8.9	9.1	0.98	8.2	1.09	9.0	0.99	8.3	1.07
Increase (Decrease) Total Net Patient Revenue		10.6%	9.1%	1.17	13.9%	0.76	10.0%	1.06	10.5%	1.01
Outpatient Gross Revenue (% of Total GPR)		75.1%	46.6%	1.61	56.0%	1.34	63.1%	1.19	75.1%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,869		\$9,724	0.71	\$6,837	1.00	\$6,384	1.08	\$6,758	1.02
Inpatient Net Revenue per Day	\$2,134		\$2,239	0.95	\$1,738	1.23	\$1,825	1.17	\$2,015	1.06
Outpatient Net Revenue per Visit	\$252		\$430	0.59	\$490	0.52	\$393	0.64	\$229	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$38,137,614	Cash & Cash Equivalents	\$2,494,149	Current Liabilities	\$5,774,959
Less Deductions	\$9,716,061	Net Patient Receivables	\$3,916,209	Long-Term Debt	\$4,509,707
Net Patient Revenue	\$28,421,553	Other Receivables	\$327,776	Other Liabilities	\$0
Plus Other Revenue	\$630,009			Subtotal	\$10,284,666
Total Revenue	\$29,051,562	Land, Buildings & Equipment (Net)	\$8,057,567	Unrestricted Fund Balance	\$13,947,543
Less Expenses	\$27,772,447	Other Assets	\$9,436,507	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$282,384			Total Liabilities & Fund Balance	\$24,232,208
Net Income	\$1,561,499	Total Assets	\$24,232,208		