

**004 St Elizabeth Hospital**  
 1506 S Oneida St  
 Appleton, WI 54915  
 920-738-2000

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Outagamie  
 Analysis Area: Lake Winnebago (3)  
 Volume Group: 6

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	49.4%	59.1%	0.84	47.5%	1.04	59.5%	0.83	47.1%	1.05
Obstetrics	47.5%	41.6%	1.14	37.1%	1.28	42.0%	1.13	45.2%	1.05
Pediatrics	0.0%	54.2%	N/A	22.7%	N/A	85.7%	N/A	0.0%	N/A
Total Hospital	48.6%	57.7%	0.84	46.8%	1.04	56.1%	0.87	47.9%	1.02
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	27.7	31.3	0.88	23.2	1.19	47.6	0.58	26.8	1.03
Obstetrics	9.0	5.4	1.67	5.2	1.74	8.4	1.07	9.0	1.00
Pediatrics	0.0	2.2	N/A	0.4	N/A	8.4	N/A	0.0	N/A
Total Hospital	91.9	54.6	1.68	39.8	2.31	93.0	0.99	91.5	1.00
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.8	3.7	0.75	3.4	0.81	3.7	0.75	3.4	0.81
Obstetrics	2.4	2.4	0.99	2.4	0.99	2.6	0.91	2.4	0.98
Pediatrics	0.0	2.5	N/A	2.0	N/A	2.4	N/A	0.0	N/A
Total Hospital	4.3	4.3	1.01	3.9	1.11	4.2	1.03	4.1	1.04
<b>Surgical Operations</b>									
Inpatient	2,490	1,644	1.51	1,281	1.94	3,329	0.75	2,341	1.06
Outpatient	5,068	3,777	1.34	4,797	1.06	7,486	0.68	5,226	0.97
Inpatient as % of All Surgeries	32.9%	30.3%	1.09	21.1%	1.56	30.8%	1.07	30.9%	1.06
<b>Outpatient Visits</b>									
Non-Emergency Visits	49,307	84,436	0.58	52,804	0.93	164,395	0.30	53,609	0.92
Emergency Visits	28,698	15,777	1.82	13,426	2.14	25,464	1.13	24,120	1.19
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	31.0	17.4	1.78	21.1	1.47	29.5	1.05	30.0	1.03
Nurses, Licensed	187.6	173.6	1.08	135.6	1.38	311.5	0.60	188.0	1.00
Ancillary Nursing Personnel	32.1	34.8	0.92	21.0	1.53	55.1	0.58	33.7	0.95
All Other Personnel	474.8	410.2	1.16	287.3	1.65	765.1	0.62	474.9	1.00
Total FTEs	725.5	636.0	1.14	465.0	1.56	1,161.3	0.62	726.5	1.00
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	17.2	17.1	1.00	15.3	1.12	16.6	1.03	16.7	1.03
Nurses, Licensed	103.8	170.3	0.61	98.4	1.05	175.3	0.59	104.4	0.99
Ancillary Nursing Personnel	17.8	34.1	0.52	15.2	1.17	31.0	0.57	18.7	0.95
All Other Personnel	262.7	402.4	0.65	208.5	1.26	430.6	0.61	263.7	1.00
Total FTEs	401.4	623.8	0.64	337.4	1.19	653.6	0.61	403.5	1.00

**Total Hospital:**  
 Beds Set Up & Staffed 189  
 Discharges 7,761  
 Inpatient Days 33,550

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 25  
 Total Births 1,333  
 Newborn Days 2,436

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	56	3,660	10,101	49.4%	27.7	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	19	1,387	3,295	47.5%	9.0	2.4
<b>Psychiatric</b>	1	43	1,013	4,315	27.5%	11.8	4.3
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	913	2,212	50.5%	6.1	2.4
Step-Down (Special Care)	1	24	2,002	5,347	61.0%	14.6	2.7
Neonatal Intensive/Intermediate Care	1	15	218	3,413	62.3%	9.4	15.7
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	1	20	451	4,867	66.7%	13.3	10.8
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	31	0	31.0	Radiological Services Personnel	37	7	40.3
Physicians & Dentists	0	0	0.0	Respiratory Therapists	8	0	8.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	10	7.6
Registered Nurses	80	167	180.2	Occupational Therapy Assistants/Aides	2	3	3.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	13	15	20.8
Licensed Practical Nurses	4	7	7.4	Physical Therapy Assistants/Aides	4	4	5.5
Ancillary Nursing Personnel	18	23	32.1	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	3	3.1
Nurse Practitioners	0	0	0.0	Psychologists	1	0	1.0
Medical Records Personnel	1	3	1.4	Social Workers	3	2	3.8
Pharmacy Personnel	11	6	12.4	All Other Health Professionals	83	127	128.7
Clinical Laboratory Personnel	25	15	34.3	All Other Personnel	138	102	188.0
Surgical Personnel	15	3	17.1	<b>Total</b>	<b>478</b>	<b>494</b>	<b>725.5</b>

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$83,008,152	41.9%	41.4%	1.01	41.9%	1.00	37.1%	1.13	40.6%	1.03
Medical Assistance	\$16,635,401	8.4%	10.2%	0.82	6.8%	1.23	12.4%	0.68	7.6%	1.10
Commercial	\$92,147,515	46.5%	41.7%	1.11	46.5%	1.00	45.1%	1.03	49.3%	0.94
All Other	\$6,442,948	3.3%	6.8%	0.48	4.8%	0.68	5.4%	0.60	2.6%	1.27
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$48,401,087	24.4%	25.3%	0.97	23.9%	1.02	23.7%	1.03	22.6%	1.08
Medical Assistance	\$12,821,662	6.5%	7.7%	0.84	4.8%	1.35	9.1%	0.71	5.3%	1.23
Commercial	\$19,915,909	10.0%	9.7%	1.04	11.3%	0.89	11.0%	0.91	10.7%	0.94
Charity Care	\$2,174,337	1.1%	1.5%	0.73	1.3%	0.84	1.4%	0.78	0.9%	1.22
All Other	\$359,794	0.2%	1.5%	0.12	0.5%	0.36	1.1%	0.16	0.1%	1.56
Total Deductions	\$83,672,790	42.2%	45.7%	0.92	41.7%	1.01	46.4%	0.91	39.7%	1.06
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		-0.5%	4.4%	N/A	2.7%	N/A	7.4%	N/A	-0.1%	5.08
Net Gains/Losses as % of Net Income		47.8%	12.3%	3.88	31.4%	1.52	12.2%	3.92	46.6%	1.02
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$55,072,137	50.9%	47.5%	1.07	48.9%	1.04	47.2%	1.08	52.3%	0.97
Supplies & Services	\$36,566,458	33.8%	40.2%	0.84	36.8%	0.92	41.3%	0.82	33.8%	1.00
Capital Component	\$11,534,886	10.7%	8.7%	1.23	11.0%	0.97	8.7%	1.23	10.8%	0.99
Bad Debt	\$4,930,802	4.6%	3.6%	1.27	3.2%	1.43	2.8%	1.63	3.0%	1.51
<b>Fiscal Statistics</b>										
Operating Margin (%)		5.1%	7.6%	0.68	4.8%	1.07	8.2%	0.63	4.4%	1.17
Total Hospital Net Income (%)		9.4%	8.6%	1.09	6.9%	1.36	9.2%	1.02	7.9%	1.19
Return on Equity (%)		6.2%	7.2%	0.86	5.5%	1.12	7.8%	0.79	5.2%	1.18
Current Ratio		1.5	2.8	0.54	3.4	0.45	2.3	0.66	1.9	0.82
Days in Net Patient Accounts Receivable		55.1	51.2	1.08	51.4	1.07	54.1	1.02	59.7	0.92
Average Payment Period		78.6	53.8	1.46	43.6	1.80	55.7	1.41	80.3	0.98
Equity Financing (%)		71.1%	58.5%	1.22	52.2%	1.36	55.2%	1.29	68.7%	1.03
Long-Term Debt to Equity Ratio		0.2	0.4	0.60	0.6	0.40	0.5	0.48	0.3	0.87
Times Interest Earned		6.4	6.9	0.93	3.9	1.64	6.5	0.98	4.6	1.40
Total Asset Turnover		0.6	0.8	0.78	0.8	0.78	0.8	0.78	0.6	0.99
Average Age of Plant (Years)		13.7	9.1	1.50	7.8	1.75	8.5	1.61	13.7	0.99
Increase (Decrease) Total Net Patient Revenue		4.8%	9.1%	0.53	7.4%	0.65	8.8%	0.55	9.7%	0.50
Outpatient Gross Revenue (% of Total GPR)		49.3%	46.6%	1.06	57.9%	0.85	47.8%	1.03	49.2%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$7,758		\$9,724	0.80	\$7,753	1.00	\$9,588	0.81	\$7,218	1.07
Inpatient Net Revenue per Day	\$1,795		\$2,239	0.80	\$1,911	0.94	\$2,298	0.78	\$1,743	1.03
Outpatient Net Revenue per Visit	\$697		\$430	1.62	\$595	1.17	\$409	1.70	\$655	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$198,234,016	Cash & Cash Equivalents	\$11,322,506	Current Liabilities	\$21,484,959
Less Deductions	\$83,672,790	Net Patient Receivables	\$17,292,268	Long-Term Debt	\$30,884,750
Net Patient Revenue	\$114,561,226	Other Receivables	\$1,503,311	Other Liabilities	\$115,561
Plus Other Revenue	-\$600,019			Subtotal	\$52,485,270
Total Revenue	\$113,961,207	Land, Buildings & Equipment (Net)	\$51,786,113	Unrestricted Fund Balance	\$129,070,353
Less Expenses	\$108,104,284	Other Assets	\$99,651,425	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$5,359,461			Total Liabilities & Fund Balance	\$181,555,623
Net Income	\$11,216,384	Total Assets	\$181,555,623		