

010 Beaver Dam Community Hospitals Inc
 707 S University Ave
 Beaver Dam, WI 53916
 920-887-7181

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Dodge
 Analysis Area: Southern (1)
 Volume Group: 5

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	18.8%	59.1%	0.32	56.2%	0.33	52.4%	0.36	18.9%	0.99
Obstetrics	24.8%	41.6%	0.60	43.2%	0.57	32.6%	0.76	23.7%	1.04
Pediatrics	0.0%	54.2%	N/A	50.0%	N/A	14.9%	N/A	0.0%	N/A
Total Hospital	21.3%	57.7%	0.37	56.1%	0.38	50.8%	0.42	23.2%	0.92
Average Census (Patients)									
Adult Medical-Surgical	12.9	31.3	0.41	30.5	0.42	24.2	0.53	13.1	0.99
Obstetrics	3.0	5.4	0.55	5.3	0.56	3.5	0.85	2.8	1.04
Pediatrics	0.0	2.2	N/A	1.8	N/A	0.3	N/A	0.0	N/A
Total Hospital	19.8	54.6	0.36	54.7	0.36	39.9	0.50	21.6	0.92
Average Length of Stay (Days)									
Adult Medical-Surgical	2.9	3.7	0.77	3.5	0.82	3.5	0.82	2.8	1.03
Obstetrics	2.4	2.4	1.01	1.9	1.28	2.3	1.06	2.4	1.00
Pediatrics	0.0	2.5	N/A	3.2	N/A	2.3	N/A	0.0	N/A
Total Hospital	2.8	4.3	0.65	4.2	0.67	3.7	0.76	2.8	0.99
Surgical Operations									
Inpatient	759	1,644	0.46	1,676	0.45	1,115	0.68	864	0.88
Outpatient	2,775	3,777	0.73	5,339	0.52	3,173	0.87	2,371	1.17
Inpatient as % of All Surgeries	21.5%	30.3%	0.71	23.9%	0.90	26.0%	0.83	26.7%	0.80
Outpatient Visits									
Non-Emergency Visits	64,975	84,436	0.77	127,197	0.51	72,860	0.89	66,348	0.98
Emergency Visits	13,055	15,777	0.83	15,798	0.83	18,144	0.72	12,605	1.04
Full-Time Equivalents (FTEs)									
Administrators	36.1	17.4	2.07	14.0	2.58	14.7	2.46	32.8	1.10
Nurses, Licensed	104.9	173.6	0.60	191.2	0.55	132.6	0.79	129.4	0.81
Ancillary Nursing Personnel	3.3	34.8	0.10	30.6	0.11	23.1	0.14	56.5	0.06
All Other Personnel	314.5	410.2	0.77	521.0	0.60	345.3	0.91	336.0	0.94
Total FTEs	458.8	636.0	0.72	757.3	0.61	516.3	0.89	554.6	0.83
FTEs per 100 Patient Census (Adjusted)									
Administrators	62.7	17.1	3.67	11.8	5.31	15.1	4.15	59.2	1.06
Nurses, Licensed	182.1	170.3	1.07	161.3	1.13	136.6	1.33	233.3	0.78
Ancillary Nursing Personnel	5.8	34.1	0.17	25.8	0.22	23.8	0.24	101.9	0.06
All Other Personnel	545.9	402.4	1.36	440.0	1.24	355.6	1.54	606.1	0.90
Total FTEs	796.5	623.8	1.28	638.9	1.25	531.6	1.50	1,000.5	0.80

Total Hospital:

Beds Set Up & Staffed 93
 Discharges 2,570
 Inpatient Days 7,224

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed 8
 Discharges 26
 Inpatient Days 111

Newborn Nursery:

Bassinets 8
 Total Births 405
 Newborn Days 795

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	69	1,650	4,724	18.8%	12.9	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	447	1,085	24.8%	3.0	2.4
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	54	358	16.3%	1.0	6.6
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	1	6	369	1,057	48.3%	2.9	2.9
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
 4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	35	2	36.1	Radiological Services Personnel	13	7	16.7
Physicians & Dentists	0	1	0.6	Respiratory Therapists	3	0	3.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	4	1	4.8
Registered Nurses	51	73	94.3	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	5	2	5.5
Licensed Practical Nurses	5	13	10.6	Physical Therapy Assistants/Aides	2	2	3.1
Ancillary Nursing Personnel	1	4	3.3	Recreational Therapists	0	0	0.0
Physician Assistants	2	2	2.6	Dietitians & Nutritionists	3	2	4.5
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	15	0	15.0	Social Workers	1	3	2.3
Pharmacy Personnel	8	7	11.2	All Other Health Professionals	15	11	20.8
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	155	135	218.5
Surgical Personnel	4	3	6.1	Total	322	268	458.8

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$35,952,289	40.8%	41.4%	0.98	38.4%	1.06	42.6%	0.96	43.2%	0.94
Medical Assistance	\$6,850,743	7.8%	10.2%	0.76	7.9%	0.98	10.3%	0.75	6.2%	1.25
Commercial	\$42,885,699	48.6%	41.7%	1.17	46.3%	1.05	39.0%	1.25	48.3%	1.01
All Other	\$2,502,930	2.8%	6.8%	0.42	7.5%	0.38	8.1%	0.35	2.3%	1.22
Deductions as % of Total Gross Patient Revenue										
Medicare	\$23,509,306	26.7%	25.3%	1.05	22.1%	1.21	26.7%	1.00	27.3%	0.98
Medical Assistance	\$6,210,761	7.0%	7.7%	0.91	5.9%	1.19	8.0%	0.88	5.3%	1.33
Commercial	\$10,694,785	12.1%	9.7%	1.25	12.2%	0.99	7.7%	1.57	11.5%	1.05
Charity Care	\$239,772	0.3%	1.5%	0.18	1.5%	0.18	1.5%	0.18	0.2%	1.14
All Other	\$261,061	0.3%	1.5%	0.20	2.0%	0.15	2.0%	0.15	0.3%	0.90
Total Deductions	\$40,915,685	46.4%	45.7%	1.02	43.7%	1.06	46.0%	1.01	44.7%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		9.4%	4.4%	2.13	8.8%	1.06	4.2%	2.23	9.8%	0.95
Net Gains/Losses as % of Net Income		28.8%	12.3%	2.34	25.6%	1.12	13.3%	2.16	12.8%	2.24
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$24,459,577	49.7%	47.5%	1.05	49.5%	1.00	50.5%	0.98	55.7%	0.89
Supplies & Services	\$16,140,008	32.8%	40.2%	0.82	39.3%	0.83	35.3%	0.93	32.2%	1.02
Capital Component	\$6,396,532	13.0%	8.7%	1.49	8.0%	1.62	9.9%	1.31	8.1%	1.60
Bad Debt	\$2,219,921	4.5%	3.6%	1.25	3.1%	1.46	4.2%	1.07	4.0%	1.13
Fiscal Statistics										
Operating Margin (%)		5.6%	7.6%	0.74	6.6%	0.86	6.1%	0.93	5.3%	1.06
Total Hospital Net Income (%)		7.7%	8.6%	0.90	8.6%	0.90	6.9%	1.12	6.0%	1.28
Return on Equity (%)		3.6%	7.2%	0.50	7.6%	0.47	5.5%	0.65	5.6%	0.63
Current Ratio		0.7	2.8	0.25	2.2	0.32	3.0	0.24	1.2	0.59
Days in Net Patient Accounts Receivable		50.4	51.2	0.98	51.8	0.97	54.4	0.93	50.3	1.00
Average Payment Period		127.2	53.8	2.36	52.3	2.43	51.2	2.48	84.5	1.51
Equity Financing (%)		27.7%	58.5%	0.47	48.5%	0.57	58.6%	0.47	52.8%	0.52
Long-Term Debt to Equity Ratio		2.1	0.4	5.24	0.7	3.00	0.4	5.24	0.5	4.57
Times Interest Earned		8.9	6.9	1.29	7.0	1.27	5.1	1.75	6.9	1.29
Total Asset Turnover		0.5	0.8	0.56	0.9	0.50	0.8	0.56	0.9	0.49
Average Age of Plant (Years)		6.4	9.1	0.70	9.3	0.69	8.9	0.72	10.7	0.60
Increase (Decrease) Total Net Patient Revenue		8.0%	9.1%	0.88	11.1%	0.72	7.0%	1.14	9.8%	0.81
Outpatient Gross Revenue (% of Total GPR)		65.7%	46.6%	1.41	46.2%	1.42	59.0%	1.11	61.0%	1.08
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$5,494		\$9,724	0.56	\$10,202	0.54	\$6,453	0.85	\$5,184	1.06
Inpatient Net Revenue per Day	\$1,945		\$2,239	0.87	\$2,400	0.81	\$1,721	1.13	\$1,804	1.08
Outpatient Net Revenue per Visit	\$423		\$430	0.98	\$298	1.42	\$445	0.95	\$366	1.15

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$88,191,661	Cash & Cash Equivalents	\$1,658,207	Current Liabilities	\$15,276,222
Less Deductions	\$40,915,685	Net Patient Receivables	\$6,530,821	Long-Term Debt	\$67,273,986
Net Patient Revenue	\$47,275,976	Other Receivables	\$666,372	Other Liabilities	\$1,147,150
Plus Other Revenue	\$4,883,882			Subtotal	\$83,697,358
Total Revenue	\$52,159,859	Land, Buildings & Equipment (Net)	\$44,986,690	Unrestricted Fund Balance	\$32,073,894
Less Expenses	\$49,216,038	Other Assets	\$61,929,162	Restricted Fund Balance	\$6,240,450
Non-Operating Gains/Losses	\$1,188,161			Total Liabilities & Fund Balance	\$115,771,252
Net Income	\$4,131,982	Total Assets	\$115,771,252		