

015 Bloomer Medical Center - Mayo Health Systems
 1501 Thompson St
 Bloomer, WI 54724
 715-568-2000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Chippewa
 Analysis Area: West Central (5A)
 Volume Group: 1

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	10.5%	59.1%	0.18	51.0%	0.21	19.5%	0.54	20.7%	0.50
Obstetrics	0.0%	41.6%	N/A	33.1%	N/A	6.3%	N/A	0.0%	N/A
Pediatrics	0.0%	54.2%	N/A	12.4%	N/A	18.8%	N/A	0.0%	N/A
Total Hospital	10.6%	57.7%	0.18	48.8%	0.22	38.4%	0.28	8.3%	1.28
Average Census (Patients)									
Adult Medical-Surgical	2.6	31.3	0.08	14.4	0.18	2.7	0.97	2.1	1.26
Obstetrics	0.0	5.4	N/A	2.2	N/A	0.1	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	0.1	N/A	0.8	N/A	0.0	N/A
Total Hospital	2.6	54.6	0.05	21.9	0.12	9.9	0.27	2.1	1.28
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.7	0.76	3.4	0.83	3.4	0.83	2.6	1.08
Obstetrics	0.0	2.4	N/A	2.4	N/A	1.9	N/A	0.0	N/A
Pediatrics	0.0	2.5	N/A	1.7	N/A	1.7	N/A	0.0	N/A
Total Hospital	2.8	4.3	0.66	3.7	0.77	8.3	0.34	2.6	1.09
Surgical Operations									
Inpatient	461	1,644	0.28	640	0.72	44	10.48	25	18.44
Outpatient	32	3,777	0.01	1,593	0.02	110	0.29	402	0.08
Inpatient as % of All Surgeries	93.5%	30.3%	3.09	28.7%	3.26	28.7%	3.26	5.9%	15.97
Outpatient Visits									
Non-Emergency Visits	13,099	84,436	0.16	36,848	0.36	8,425	1.55	14,149	0.93
Emergency Visits	1,628	15,777	0.10	7,069	0.23	1,935	0.84	1,388	1.17
Full-Time Equivalents (FTEs)									
Administrators	3.0	17.4	0.17	8.4	0.36	1.9	1.58	1.0	3.00
Nurses, Licensed	20.1	173.6	0.12	78.4	0.26	23.9	0.84	20.6	0.98
Ancillary Nursing Personnel	9.1	34.8	0.26	15.1	0.60	8.5	1.06	9.6	0.95
All Other Personnel	54.1	410.2	0.13	186.0	0.29	47.5	1.14	53.0	1.02
Total FTEs	86.2	636.0	0.14	288.0	0.30	81.9	1.05	84.2	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	41.1	17.1	2.40	17.0	2.41	13.1	3.13	16.5	2.49
Nurses, Licensed	275.4	170.3	1.62	158.1	1.74	164.3	1.68	339.2	0.81
Ancillary Nursing Personnel	123.8	34.1	3.63	30.5	4.06	58.6	2.11	157.3	0.79
All Other Personnel	739.6	402.4	1.84	375.3	1.97	326.3	2.27	873.2	0.85
Total FTEs	1,179.9	623.8	1.89	580.9	2.03	562.3	2.10	1,386.2	0.85

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 340
 Inpatient Days 966

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 6
 Discharges 162
 Inpatient Days 2,311

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	25	340	955	10.5%	2.6	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	2	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	2	5	4.8
Physicians & Dentists	0	0	0.0	Respiratory Therapists	1	0	1.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	14	9	18.6	Occupational Therapy Assistants/Aides	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	1	1	1.7
Licensed Practical Nurses	1	1	1.5	Physical Therapy Assistants/Aides	1	2	1.7
Ancillary Nursing Personnel	7	6	9.1	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	1	1	1.6
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	2	0	2.0	Social Workers	1	0	1.0
Pharmacy Personnel	0	1	0.5	All Other Health Professionals	1	16	9.1
Clinical Laboratory Personnel	8	1	8.7	All Other Personnel	3	42	17.1
Surgical Personnel	2	0	2.0	Total	51	85	86.2

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$7,069,675	59.3%	41.4%	1.43	43.7%	1.36	56.4%	1.05	57.2%	1.04
Medical Assistance	\$306,481	2.6%	10.2%	0.25	9.0%	0.29	11.3%	0.23	3.2%	0.80
Commercial	\$3,511,053	29.5%	41.7%	0.71	41.8%	0.70	26.1%	1.13	29.2%	1.01
All Other	\$1,029,441	8.6%	6.8%	1.27	5.4%	1.60	6.2%	1.39	10.4%	0.83
Deductions as % of Total Gross Patient Revenue										
Medicare	\$514,278	4.3%	25.3%	0.17	23.9%	0.18	25.3%	0.17	-4.7%	N/A
Medical Assistance	\$209,470	1.8%	7.7%	0.23	6.4%	0.27	6.4%	0.27	2.0%	0.90
Commercial	\$109,368	0.9%	9.7%	0.09	7.6%	0.12	5.5%	0.17	1.0%	0.91
Charity Care	\$51,716	0.4%	1.5%	0.29	1.2%	0.36	0.5%	0.87	0.3%	1.52
All Other	\$261,030	2.2%	1.5%	1.46	0.8%	2.74	0.5%	4.38	1.8%	1.21
Total Deductions	\$1,145,862	9.6%	45.7%	0.21	39.8%	0.24	38.2%	0.25	0.4%	24.07
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.1%	4.4%	0.71	3.1%	1.01	3.2%	0.98	3.7%	0.84
Net Gains/Losses as % of Net Income		12.1%	12.3%	0.98	7.5%	1.61	2.0%	6.05	12.0%	1.01
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$5,586,050	58.3%	47.5%	1.23	51.3%	1.14	50.6%	1.15	60.1%	0.97
Supplies & Services	\$3,271,390	34.2%	40.2%	0.85	37.8%	0.90	39.5%	0.87	32.0%	1.07
Capital Component	\$436,949	4.6%	8.7%	0.52	7.6%	0.60	8.3%	0.55	5.2%	0.87
Bad Debt	\$280,000	2.9%	3.6%	0.81	3.3%	0.89	1.6%	1.83	2.7%	1.07
Fiscal Statistics										
Operating Margin (%)		13.9%	7.6%	1.83	10.9%	1.28	4.5%	3.09	8.7%	1.59
Total Hospital Net Income (%)		15.5%	8.6%	1.80	11.7%	1.33	4.6%	3.37	9.8%	1.58
Return on Equity (%)		20.1%	7.2%	2.79	10.8%	1.86	7.1%	2.83	11.6%	1.72
Current Ratio		0.7	2.8	0.24	2.6	0.26	2.0	0.34	1.0	0.66
Days in Net Patient Accounts Receivable		60.9	51.2	1.19	56.8	1.07	69.6	0.87	69.5	0.88
Average Payment Period		114.3	53.8	2.12	49.1	2.33	60.6	1.89	87.6	1.30
Equity Financing (%)		114.8%	58.5%	1.96	69.5%	1.65	55.9%	2.05	115.9%	0.99
Long-Term Debt to Equity Ratio		0.0	0.4	0.06	0.3	0.08	0.4	0.06	0.0	N/A
Times Interest Earned		214.4	6.9	31.08	12.3	17.43	3.4	63.07	0.0	N/A
Total Asset Turnover		1.3	0.8	1.59	0.9	1.41	1.5	0.85	1.2	1.08
Average Age of Plant (Years)		19.1	9.1	2.10	8.2	2.33	10.7	1.79	16.5	1.16
Increase (Decrease) Total Net Patient Revenue		21.1%	9.1%	2.32	13.9%	1.52	10.3%	2.05	5.5%	3.87
Outpatient Gross Revenue (% of Total GPR)		63.9%	46.6%	1.37	56.0%	1.14	32.1%	1.99	65.8%	0.97
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$9,581	\$9,724	0.99	\$6,837	1.40	\$14,623	0.66	\$9,714	0.99
Inpatient Net Revenue per Day		\$1,344	\$2,239	0.60	\$1,738	0.77	\$1,624	0.83	\$1,518	0.89
Outpatient Net Revenue per Visit		\$378	\$430	0.88	\$490	0.77	\$339	1.12	\$280	1.35

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$11,916,650	Cash & Cash Equivalents	-\$30,930	Current Liabilities	\$2,899,729
Less Deductions	\$1,145,862	Net Patient Receivables	\$1,796,492	Long-Term Debt	\$242,415
Net Patient Revenue	\$10,770,788	Other Receivables	\$59,212	Other Liabilities	\$0
Plus Other Revenue	\$349,705			Subtotal	\$3,142,144
Total Revenue	\$11,120,493	Land, Buildings & Equipment (Net)	\$1,663,558	Unrestricted Fund Balance	\$10,058,896
Less Expenses	\$9,574,389	Other Assets	\$5,275,393	Restricted Fund Balance	\$217,072
Non-Operating Gains/Losses	\$212,928			Total Liabilities & Fund Balance	\$13,201,040
Net Income	\$1,759,033	Total Assets	\$8,763,725		