

016 Boscobel Area Health Care
 205 Parker St
 Boscobel, WI 53805
 608-375-4112

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 2

| Selected Utilization Statistics | FY 2005 | All GMS Hospitals | | Analysis Area 1 | | Volume Group 2 | | FY 2005 vs. 2004 | |
|---|---------|-------------------|-------|-----------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2004 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 17.3% | 59.1% | 0.29 | 56.2% | 0.31 | 27.5% | 0.63 | 15.1% | 1.15 |
| Obstetrics | 18.8% | 41.6% | 0.45 | 43.2% | 0.43 | 17.2% | 1.09 | 17.9% | 1.05 |
| Pediatrics | 0.0% | 54.2% | N/A | 50.0% | N/A | 2.9% | N/A | 0.0% | N/A |
| Total Hospital | 30.8% | 57.7% | 0.53 | 56.1% | 0.55 | 29.3% | 1.05 | 25.4% | 1.21 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 3.6 | 31.3 | 0.12 | 30.5 | 0.12 | 5.1 | 0.71 | 3.6 | 1.01 |
| Obstetrics | 0.4 | 5.4 | 0.07 | 5.3 | 0.07 | 0.9 | 0.42 | 0.4 | 1.05 |
| Pediatrics | 0.0 | 2.2 | N/A | 1.8 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 10.8 | 54.6 | 0.20 | 54.7 | 0.20 | 6.7 | 1.61 | 11.2 | 0.97 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.2 | 3.7 | 0.88 | 3.5 | 0.93 | 3.1 | 1.05 | 3.2 | 1.00 |
| Obstetrics | 2.1 | 2.4 | 0.86 | 1.9 | 1.09 | 2.4 | 0.86 | 2.0 | 1.01 |
| Pediatrics | 0.0 | 2.5 | N/A | 3.2 | N/A | 1.8 | N/A | 0.0 | N/A |
| Total Hospital | 3.2 | 4.3 | 0.74 | 4.2 | 0.76 | 2.9 | 1.10 | 3.0 | 1.07 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 107 | 1,644 | 0.07 | 1,676 | 0.06 | 176 | 0.61 | 113 | 0.95 |
| Outpatient | 407 | 3,777 | 0.11 | 5,339 | 0.08 | 1,003 | 0.41 | 326 | 1.25 |
| Inpatient as % of All Surgeries | 20.8% | 30.3% | 0.69 | 23.9% | 0.87 | 14.9% | 1.40 | 25.7% | 0.81 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 2,683 | 84,436 | 0.03 | 127,197 | 0.02 | 23,680 | 0.11 | 2,537 | 1.06 |
| Emergency Visits | 1,762 | 15,777 | 0.11 | 15,798 | 0.11 | 4,508 | 0.39 | 1,338 | 1.32 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 0.0 | 17.4 | N/A | 14.0 | N/A | 3.3 | N/A | 0.0 | N/A |
| Nurses, Licensed | 32.1 | 173.6 | 0.19 | 191.2 | 0.17 | 27.9 | 1.15 | 28.9 | 1.11 |
| Ancillary Nursing Personnel | 16.4 | 34.8 | 0.47 | 30.6 | 0.54 | 8.0 | 2.05 | 12.3 | 1.33 |
| All Other Personnel | 95.0 | 410.2 | 0.23 | 521.0 | 0.18 | 73.6 | 1.29 | 83.5 | 1.14 |
| Total FTEs | 143.5 | 636.0 | 0.23 | 757.3 | 0.19 | 112.7 | 1.27 | 124.8 | 1.15 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 0.0 | 17.1 | N/A | 11.8 | N/A | 20.4 | N/A | 0.0 | N/A |
| Nurses, Licensed | 137.4 | 170.3 | 0.81 | 161.3 | 0.85 | 175.5 | 0.78 | 150.3 | 0.91 |
| Ancillary Nursing Personnel | 70.1 | 34.1 | 2.06 | 25.8 | 2.72 | 50.0 | 1.40 | 64.0 | 1.10 |
| All Other Personnel | 406.2 | 402.4 | 1.01 | 440.0 | 0.92 | 462.1 | 0.88 | 434.2 | 0.94 |
| Total FTEs | 613.7 | 623.8 | 0.98 | 638.9 | 0.96 | 708.0 | 0.87 | 648.4 | 0.95 |

Total Hospital:
 Beds Set Up & Staffed 35
 Discharges 1,233
 Inpatient Days 3,933

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 1
 Discharges 40
 Inpatient Days 395

Newborn Nursery:
 Bassinets 2
 Total Births 66
 Newborn Days 110

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 09/30/2005 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 21 | 409 | 1,329 | 17.3% | 3.6 | 3.2 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 1 | 2 | 66 | 137 | 18.8% | 0.4 | 2.1 |
| Psychiatric | 1 | 10 | 741 | 2,444 | 67.0% | 6.7 | 3.3 |
| Alcoholism/chemical dependency | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 1 | 2 | 17 | 23 | 3.2% | 0.1 | 1.4 |
| Cardiac Intensive Unit | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 0 | 0 | 0.0 | Radiological Services Personnel | 3 | 2 | 3.4 |
| Physicians & Dentists | 5 | 0 | 5.0 | Respiratory Therapists | 0 | 1 | 0.9 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Occupational Therapists | 1 | 0 | 1.0 |
| Registered Nurses | 9 | 23 | 27.5 | Occupational Therapy Assistants/Aides | 0 | 1 | 1.0 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Physical Therapists | 1 | 1 | 1.7 |
| Licensed Practical Nurses | 1 | 6 | 3.9 | Physical Therapy Assistants/Aides | 1 | 1 | 1.8 |
| Ancillary Nursing Personnel | 9 | 11 | 16.4 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 1 | 0 | 1.0 | Dietitians & Nutritionists | 0 | 0 | 0.0 |
| Nurse Practitioners | 0 | 1 | 0.8 | Psychologists | 1 | 0 | 1.0 |
| Medical Records Personnel | 8 | 0 | 8.0 | Social Workers | 3 | 2 | 3.9 |
| Pharmacy Personnel | 1 | 2 | 2.3 | All Other Health Professionals | 2 | 0 | 2.0 |
| Clinical Laboratory Personnel | 5 | 0 | 5.0 | All Other Personnel | 38 | 30 | 56.3 |
| Surgical Personnel | 0 | 1 | 0.8 | Total | 89 | 82 | 143.5 |

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| Selected Financial Statistics | FY 2005 | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2005 vs. 2004 | | |
|--|-------------|-------------------|---------|---------------|----------|--------------|---------|------------------|---------|------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2004 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$7,818,874 | 38.8% | 41.4% | 0.94 | 38.4% | 1.01 | 48.0% | 0.81 | 35.2% | 1.10 |
| Medical Assistance | \$2,704,976 | 13.4% | 10.2% | 1.32 | 7.9% | 1.70 | 8.5% | 1.58 | 22.1% | 0.61 |
| Commercial | \$7,400,656 | 36.7% | 41.7% | 0.88 | 46.3% | 0.79 | 38.0% | 0.97 | 28.7% | 1.28 |
| All Other | \$2,236,255 | 11.1% | 6.8% | 1.63 | 7.5% | 1.48 | 5.5% | 2.02 | 14.0% | 0.79 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$3,812,753 | 18.9% | 25.3% | 0.75 | 22.1% | 0.86 | 24.1% | 0.78 | 15.9% | 1.19 |
| Medical Assistance | \$1,562,452 | 7.7% | 7.7% | 1.01 | 5.9% | 1.31 | 5.2% | 1.49 | 9.2% | 0.84 |
| Commercial | \$2,256,854 | 11.2% | 9.7% | 1.15 | 12.2% | 0.92 | 9.2% | 1.22 | 10.5% | 1.07 |
| Charity Care | \$21,882 | 0.1% | 1.5% | 0.07 | 1.5% | 0.07 | 0.8% | 0.14 | 0.4% | 0.27 |
| All Other | \$398,271 | 2.0% | 1.5% | 1.32 | 2.0% | 0.99 | 1.3% | 1.52 | 2.0% | 1.00 |
| Total Deductions | \$8,052,212 | 39.9% | 45.7% | 0.87 | 43.7% | 0.91 | 40.7% | 0.98 | 38.0% | 1.05 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 1.3% | 4.4% | 0.30 | 8.8% | 0.15 | 1.9% | 0.69 | 1.0% | 1.35 |
| Net Gains/Losses as % of Net Income | | 18.6% | 12.3% | 1.51 | 25.6% | 0.73 | 1.3% | 14.29 | -38.5% | N/A |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$7,064,511 | 59.3% | 47.5% | 1.25 | 49.5% | 1.20 | 47.9% | 1.24 | 61.0% | 0.97 |
| Supplies & Services | \$3,455,331 | 29.0% | 40.2% | 0.72 | 39.3% | 0.74 | 38.5% | 0.75 | 27.9% | 1.04 |
| Capital Component | \$1,006,462 | 8.4% | 8.7% | 0.97 | 8.0% | 1.06 | 10.1% | 0.84 | 8.8% | 0.96 |
| Bad Debt | \$387,947 | 3.3% | 3.6% | 0.90 | 3.1% | 1.05 | 3.5% | 0.93 | 2.3% | 1.43 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | 2.9% | 7.6% | 0.38 | 6.6% | 0.44 | 6.5% | 0.44 | -3.9% | N/A |
| Total Hospital Net Income (%) | | 3.5% | 8.6% | 0.41 | 8.6% | 0.41 | 6.6% | 0.53 | -2.8% | N/A |
| Return on Equity (%) | | 5.1% | 7.2% | 0.71 | 7.6% | 0.67 | 7.4% | 0.69 | -4.5% | N/A |
| Current Ratio | | 2.5 | 2.8 | 0.91 | 2.2 | 1.15 | 1.7 | 1.49 | 2.0 | 1.26 |
| Days in Net Patient Accounts Receivable | | 69.7 | 51.2 | 1.36 | 51.8 | 1.35 | 59.3 | 1.18 | 57.6 | 1.21 |
| Average Payment Period | | 52.0 | 53.8 | 0.97 | 52.3 | 0.99 | 71.1 | 0.73 | 42.7 | 1.22 |
| Equity Financing (%) | | 52.8% | 58.5% | 0.90 | 48.5% | 1.09 | 34.8% | 1.52 | 50.0% | 1.06 |
| Long-Term Debt to Equity Ratio | | 0.5 | 0.4 | 1.33 | 0.7 | 0.76 | 1.2 | 0.44 | 0.6 | 0.85 |
| Times Interest Earned | | 4.9 | 6.9 | 0.70 | 7.0 | 0.69 | 4.2 | 1.16 | -1.6 | N/A |
| Total Asset Turnover | | 1.4 | 0.8 | 1.79 | 0.9 | 1.59 | 1.1 | 1.30 | 1.6 | 0.89 |
| Average Age of Plant (Years) | | 19.8 | 9.1 | 2.18 | 9.3 | 2.13 | 8.2 | 2.42 | 12.6 | 1.58 |
| Increase (Decrease) Total Net Patient Revenue | | -5.3% | 9.1% | N/A | 11.1% | N/A | 16.8% | N/A | 2.4% | N/A |
| Outpatient Gross Revenue (% of Total GPR) | | 54.0% | 46.6% | 1.16 | 46.2% | 1.17 | 57.9% | 0.93 | 42.0% | 1.29 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | | \$4,423 | \$9,724 | 0.45 | \$10,202 | 0.43 | \$7,032 | 0.63 | \$5,367 | 0.82 |
| Inpatient Net Revenue per Day | | \$1,281 | \$2,239 | 0.57 | \$2,400 | 0.53 | \$2,030 | 0.63 | \$1,743 | 0.74 |
| Outpatient Net Revenue per Visit | | \$1,447 | \$430 | 3.36 | \$298 | 4.85 | \$338 | 4.28 | \$1,342 | 1.08 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|--------------|-----------------------------------|-------------|----------------------------------|-------------|
| Gross Patient Revenue (GPR) | \$20,160,761 | Cash & Cash Equivalents | \$1,458,056 | Current Liabilities | \$1,638,813 |
| Less Deductions | \$8,052,212 | Net Patient Receivables | \$2,313,482 | Long-Term Debt | \$2,407,885 |
| Net Patient Revenue | \$12,108,549 | Other Receivables | \$0 | Other Liabilities | \$0 |
| Plus Other Revenue | \$160,467 | | | Subtotal | \$4,046,698 |
| Total Revenue | \$12,269,016 | Land, Buildings & Equipment (Net) | \$4,343,458 | Unrestricted Fund Balance | \$4,535,833 |
| Less Expenses | \$11,914,251 | Other Assets | \$467,535 | Restricted Fund Balance | \$0 |
| Non-Operating Gains/Losses | \$80,957 | | | Total Liabilities & Fund Balance | \$8,582,531 |
| Net Income | \$435,722 | Total Assets | \$8,582,531 | | |