

**017 Wheaton Franciscan Healthcare-Elmbrook Memorial Hospital**  
 19333 W North Ave  
 Brookfield, WI 53045  
 262-785-2000

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Waukesha  
 Analysis Area: Southeastern (2A)  
 Volume Group: 6

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	83.3%	59.1%	1.41	67.0%	1.24	59.5%	1.40	81.1%	1.03
Obstetrics	59.3%	41.6%	1.43	41.3%	1.44	42.0%	1.41	65.0%	0.91
Pediatrics	0.0%	54.2%	N/A	18.4%	N/A	85.7%	N/A	0.0%	N/A
Total Hospital	78.9%	57.7%	1.37	63.6%	1.24	56.1%	1.41	76.2%	1.04
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	61.7	31.3	1.97	48.2	1.28	47.6	1.30	60.0	1.03
Obstetrics	4.7	5.4	0.88	6.8	0.70	8.4	0.56	5.2	0.91
Pediatrics	0.0	2.2	N/A	0.8	N/A	8.4	N/A	0.0	N/A
Total Hospital	72.6	54.6	1.33	82.2	0.88	93.0	0.78	70.1	1.04
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.0	3.7	1.08	3.7	1.08	3.7	1.08	4.0	1.01
Obstetrics	2.5	2.4	1.03	2.5	0.99	2.6	0.95	2.5	0.99
Pediatrics	0.0	2.5	N/A	1.8	N/A	2.4	N/A	0.0	N/A
Total Hospital	4.0	4.3	0.93	4.3	0.93	4.2	0.95	3.5	1.15
<b>Surgical Operations</b>									
Inpatient	2,896	1,644	1.76	2,036	1.42	3,329	0.87	2,709	1.07
Outpatient	5,848	3,777	1.55	4,144	1.41	7,486	0.78	5,654	1.03
Inpatient as % of All Surgeries	33.1%	30.3%	1.09	32.9%	1.01	30.8%	1.08	32.4%	1.02
<b>Outpatient Visits</b>									
Non-Emergency Visits	76,775	84,436	0.91	128,980	0.60	164,395	0.47	70,066	1.10
Emergency Visits	14,045	15,777	0.89	22,463	0.63	25,464	0.55	13,921	1.01
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	17.6	17.4	1.01	25.4	0.69	29.5	0.60	21.5	0.82
Nurses, Licensed	204.3	173.6	1.18	220.8	0.93	311.5	0.66	216.4	0.94
Ancillary Nursing Personnel	72.3	34.8	2.08	46.2	1.56	55.1	1.31	75.4	0.96
All Other Personnel	361.9	410.2	0.88	537.1	0.67	765.1	0.47	378.6	0.96
Total FTEs	656.0	636.0	1.03	829.5	0.79	1,161.3	0.56	691.8	0.95
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	11.4	17.1	0.67	13.8	0.83	16.6	0.69	15.2	0.75
Nurses, Licensed	132.9	170.3	0.78	120.1	1.11	175.3	0.76	153.4	0.87
Ancillary Nursing Personnel	47.0	34.1	1.38	25.1	1.87	31.0	1.52	53.4	0.88
All Other Personnel	235.3	402.4	0.58	292.2	0.81	430.6	0.55	268.4	0.88
Total FTEs	426.6	623.8	0.68	451.3	0.95	653.6	0.65	490.4	0.87

**Total Hospital:**  
 Beds Set Up & Staffed 92  
 Discharges 6,617  
 Inpatient Days 26,495

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 18  
 Total Births 683  
 Newborn Days 1,629

**017 Wheaton Franciscan Healthcare-Elmbrook Memorial Hospital**  
 Brookfield, WI 53045

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	74	5,631	22,510	83.3%	61.7	4.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	8	698	1,731	59.3%	4.7	2.5
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	145	1,615	73.7%	4.4	11.1
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	4	37	119	8.2%	0.3	3.2
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
 4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	17	1	17.6	Radiological Services Personnel	33	39	57.3
Physicians & Dentists	0	1	0.5	Respiratory Therapists	4	12	9.1
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	5	3.8
Registered Nurses	75	209	202.0	Occupational Therapy Assistants/Aides	0	1	0.9
Certified Nurse Midwives	0	0	0.0	Physical Therapists	2	9	7.9
Licensed Practical Nurses	0	1	0.5	Physical Therapy Assistants/Aides	2	8	6.0
Ancillary Nursing Personnel	33	71	72.3	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	6	2.8
Nurse Practitioners	1	2	1.8	Psychologists	1	0	1.0
Medical Records Personnel	6	3	8.2	Social Workers	0	0	0.0
Pharmacy Personnel	12	13	17.1	All Other Health Professionals	29	32	38.4
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	112	161	185.4
Surgical Personnel	18	12	23.6	<b>Total</b>	<b>346</b>	<b>586</b>	<b>656.0</b>

**017 Wheaton Franciscan Healthcare-Elmbrook Memorial Hospital**  
 Brookfield, WI 53045

Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$115,740,188	40.3%	41.4%	0.97	42.6%	0.95	37.1%	1.09	40.0%	1.01
Medical Assistance	\$4,787,360	1.7%	10.2%	0.16	6.9%	0.24	12.4%	0.13	1.8%	0.94
Commercial	\$160,977,069	56.0%	41.7%	1.34	46.1%	1.21	45.1%	1.24	57.6%	0.97
All Other	\$5,903,615	2.1%	6.8%	0.30	4.3%	0.48	5.4%	0.38	0.7%	2.89
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$83,602,575	29.1%	25.3%	1.15	27.5%	1.06	23.7%	1.23	28.7%	1.01
Medical Assistance	\$4,227,558	1.5%	7.7%	0.19	5.4%	0.27	9.1%	0.16	1.5%	0.96
Commercial	\$60,542,850	21.1%	9.7%	2.17	11.7%	1.80	11.0%	1.92	22.5%	0.94
Charity Care	\$1,200,867	0.4%	1.5%	0.28	1.2%	0.35	1.4%	0.30	0.5%	0.93
All Other	\$3,032,655	1.1%	1.5%	0.70	0.5%	2.11	1.1%	0.96	0.0%	85,153.55
Total Deductions	\$152,606,505	53.1%	45.7%	1.16	46.2%	1.15	46.4%	1.14	53.2%	1.00
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		1.4%	4.4%	0.32	2.7%	0.51	7.4%	0.19	1.5%	0.93
Net Gains/Losses as % of Net Income		0.0%	12.3%	0.00	5.1%	0.00	12.2%	0.00	0.0%	1.00
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$44,291,904	40.5%	47.5%	0.85	46.6%	0.87	47.2%	0.86	45.0%	0.90
Supplies & Services	\$54,821,387	50.2%	40.2%	1.25	39.2%	1.28	41.3%	1.21	45.1%	1.11
Capital Component	\$8,054,132	7.4%	8.7%	0.85	9.4%	0.78	8.7%	0.85	8.1%	0.91
Bad Debt	\$2,125,708	1.9%	3.6%	0.54	4.7%	0.41	2.8%	0.69	1.8%	1.11
<b>Fiscal Statistics</b>										
Operating Margin (%)		20.0%	7.6%	2.64	12.0%	1.67	8.2%	2.44	23.1%	0.87
Total Hospital Net Income (%)		20.0%	8.6%	2.33	12.6%	1.59	9.2%	2.18	23.1%	0.87
Return on Equity (%)		16.4%	7.2%	2.27	9.7%	1.69	7.8%	2.10	21.0%	0.78
Current Ratio		1.1	2.8	0.39	4.0	0.27	2.3	0.48	2.1	0.51
Days in Net Patient Accounts Receivable		44.3	51.2	0.87	49.1	0.90	54.1	0.82	52.3	0.85
Average Payment Period		59.1	53.8	1.10	43.8	1.35	55.7	1.06	36.9	1.60
Equity Financing (%)		85.0%	58.5%	1.45	66.6%	1.28	55.2%	1.54	87.4%	0.97
Long-Term Debt to Equity Ratio		0.1	0.4	0.14	0.3	0.19	0.5	0.11	0.1	0.80
Times Interest Earned		49.2	6.9	7.12	11.0	4.47	6.5	7.56	67.7	0.73
Total Asset Turnover		0.8	0.8	1.02	0.8	1.02	0.8	1.02	0.9	0.90
Average Age of Plant (Years)		7.5	9.1	0.82	9.4	0.80	8.5	0.88	7.1	1.06
Increase (Decrease) Total Net Patient Revenue		15.1%	9.1%	1.66	9.0%	1.68	8.8%	1.72	16.0%	0.94
Outpatient Gross Revenue (% of Total GPR)		52.9%	46.6%	1.14	53.0%	1.00	47.8%	1.11	50.3%	1.05
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$8,500	\$9,724	0.87	\$8,298	1.02	\$9,588	0.89	\$6,904	1.23
Inpatient Net Revenue per Day		\$2,123	\$2,239	0.95	\$1,910	1.11	\$2,298	0.92	\$1,981	1.07
Outpatient Net Revenue per Visit		\$865	\$430	2.01	\$447	1.94	\$409	2.11	\$789	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$287,408,232	Cash & Cash Equivalents	\$2,775	Current Liabilities	\$16,620,832
Less Deductions	\$152,606,505	Net Patient Receivables	\$16,377,347	Long-Term Debt	\$7,929,553
Net Patient Revenue	\$134,801,727	Other Receivables	\$155,734	Other Liabilities	\$522,295
Plus Other Revenue	\$1,896,886			Subtotal	\$25,072,680
Total Revenue	\$136,698,613	Land, Buildings & Equipment (Net)	\$55,702,562	Unrestricted Fund Balance	\$142,502,467
Less Expenses	\$109,293,131	Other Assets	\$95,336,729	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,389			Total Liabilities & Fund Balance	\$167,575,147
Net Income	\$27,406,871	Total Assets	\$167,575,147		