

030 Sacred Heart Hospital
 900 W Clairemont Ave
 Eau Claire, WI 54701
 715-839-4121

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Eau Claire
 Analysis Area: West Central (5A)
 Volume Group: 6

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 5A		Volume Group 6		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Occupancy Rate (%)										
Adult Medical-Surgical	65.8%	59.1%	1.11	51.0%	1.29	59.5%	1.11	69.9%	0.94	
Obstetrics	35.2%	41.6%	0.85	33.1%	1.06	42.0%	0.84	34.2%	1.03	
Pediatrics	0.0%	54.2%	N/A	12.4%	N/A	85.7%	N/A	0.0%	N/A	
Total Hospital	59.3%	57.7%	1.03	48.8%	1.21	56.1%	1.06	61.5%	0.96	
Average Census (Patients)										
Adult Medical-Surgical	75.0	31.3	2.40	14.4	5.21	47.6	1.58	69.9	1.07	
Obstetrics	8.8	5.4	1.63	2.2	4.00	8.4	1.05	8.2	1.07	
Pediatrics	0.0	2.2	N/A	0.1	N/A	8.4	N/A	0.0	N/A	
Total Hospital	125.1	54.6	2.29	21.9	5.71	93.0	1.34	119.2	1.05	
Average Length of Stay (Days)										
Adult Medical-Surgical	4.3	3.7	1.15	3.4	1.25	3.7	1.15	4.5	0.95	
Obstetrics	2.3	2.4	0.96	2.4	0.96	2.6	0.89	2.3	1.02	
Pediatrics	0.0	2.5	N/A	1.7	N/A	2.4	N/A	0.0	N/A	
Total Hospital	4.8	4.3	1.11	3.7	1.29	4.2	1.14	4.9	0.97	
Surgical Operations										
Inpatient	2,814	1,644	1.71	640	4.40	3,329	0.85	2,368	1.19	
Outpatient	1,305	3,777	0.35	1,593	0.82	7,486	0.17	1,765	0.74	
Inpatient as % of All Surgeries	68.3%	30.3%	2.25	28.7%	2.38	30.8%	2.22	57.3%	1.19	
Outpatient Visits										
Non-Emergency Visits	103,222	84,436	1.22	36,848	2.80	164,395	0.63	98,299	1.05	
Emergency Visits	24,630	15,777	1.56	7,069	3.48	25,464	0.97	23,339	1.06	
Full-Time Equivalents (FTEs)										
Administrators	5.0	17.4	0.29	8.4	0.60	29.5	0.17	5.0	1.00	
Nurses, Licensed	275.2	173.6	1.58	78.4	3.51	311.5	0.88	261.8	1.05	
Ancillary Nursing Personnel	37.6	34.8	1.08	15.1	2.49	55.1	0.68	29.3	1.28	
All Other Personnel	745.3	410.2	1.82	186.0	4.01	765.1	0.97	670.9	1.11	
Total FTEs	1,063.0	636.0	1.67	288.0	3.69	1,161.3	0.92	967.0	1.10	
FTEs per 100 Patient Census (Adjusted)										
Administrators	2.5	17.1	0.14	17.0	0.15	16.6	0.15	2.5	1.00	
Nurses, Licensed	136.4	170.3	0.80	158.1	0.86	175.3	0.78	129.9	1.05	
Ancillary Nursing Personnel	18.6	34.1	0.55	30.5	0.61	31.0	0.60	14.6	1.28	
All Other Personnel	369.5	402.4	0.92	375.3	0.98	430.6	0.86	332.9	1.11	
Total FTEs	526.9	623.8	0.84	580.9	0.91	653.6	0.81	479.8	1.10	

Total Hospital:
 Beds Set Up & Staffed 211
 Discharges 9,561
 Inpatient Days 45,655

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 15
 Total Births 1,180
 Newborn Days 2,217

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	114	6,421	27,388	65.8%	75.0	4.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	24	468	5,751	65.7%	15.8	12.3
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	25	1,391	3,211	35.2%	8.8	2.3
Psychiatric	1	29	1,099	5,405	51.1%	14.8	4.9
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	14	182	3,900	76.3%	10.7	21.4
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	5	133	722	39.6%	2.0	5.4
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Radiological Services Personnel	35	33	50.8
Physicians & Dentists	2	0	2.0	Respiratory Therapists	9	10	13.6
Medical & Dental Residents	0	0	0.0	Occupational Therapists	6	12	11.6
Registered Nurses	130	228	248.4	Occupational Therapy Assistants/Aides	3	5	4.5
Certified Nurse Midwives	0	0	0.0	Physical Therapists	7	11	12.8
Licensed Practical Nurses	16	20	26.8	Physical Therapy Assistants/Aides	7	6	8.1
Ancillary Nursing Personnel	20	34	37.6	Recreational Therapists	1	0	1.0
Physician Assistants	0	1	0.8	Dietitians & Nutritionists	4	4	5.1
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	13	1	13.4	Social Workers	6	4	8.7
Pharmacy Personnel	14	16	18.5	All Other Health Professionals	104	75	133.7
Clinical Laboratory Personnel	24	16	32.9	All Other Personnel	341	117	410.8
Surgical Personnel	16	5	17.1	Total	763	598	1,063.0

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$122,228,610	47.7%	41.4%	1.15	43.7%	1.09	37.1%	1.29	45.1%	1.06
Medical Assistance	\$31,587,700	12.3%	10.2%	1.21	9.0%	1.37	12.4%	0.99	11.0%	1.12
Commercial	\$89,852,378	35.1%	41.7%	0.84	41.8%	0.84	45.1%	0.78	35.9%	0.98
All Other	\$12,452,396	4.9%	6.8%	0.71	5.4%	0.90	5.4%	0.90	8.0%	0.60
Deductions as % of Total Gross Patient Revenue										
Medicare	\$76,492,676	29.9%	25.3%	1.18	23.9%	1.25	23.7%	1.26	27.2%	1.10
Medical Assistance	\$25,643,765	10.0%	7.7%	1.30	6.4%	1.56	9.1%	1.10	9.1%	1.10
Commercial	\$16,185,392	6.3%	9.7%	0.65	7.6%	0.83	11.0%	0.57	7.3%	0.86
Charity Care	\$3,284,192	1.3%	1.5%	0.85	1.2%	1.07	1.4%	0.92	1.3%	0.96
All Other	\$1,525,712	0.6%	1.5%	0.40	0.8%	0.74	1.1%	0.54	0.7%	0.91
Total Deductions	\$123,131,737	48.1%	45.7%	1.05	39.8%	1.21	46.4%	1.04	45.7%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.8%	4.4%	0.63	3.1%	0.90	7.4%	0.38	2.9%	0.94
Net Gains/Losses as % of Net Income		39.3%	12.3%	3.19	7.5%	5.24	12.2%	3.22	55.8%	0.70
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$64,227,594	51.2%	47.5%	1.08	51.3%	1.00	47.2%	1.08	52.6%	0.97
Supplies & Services	\$47,439,049	37.8%	40.2%	0.94	37.8%	1.00	41.3%	0.91	37.8%	1.00
Capital Component	\$9,581,926	7.6%	8.7%	0.88	7.6%	1.00	8.7%	0.88	6.4%	1.18
Bad Debt	\$4,293,061	3.4%	3.6%	0.95	3.3%	1.04	2.8%	1.22	3.2%	1.08
Fiscal Statistics										
Operating Margin (%)		8.2%	7.6%	1.08	10.9%	0.75	8.2%	1.00	6.6%	1.25
Total Hospital Net Income (%)		12.9%	8.6%	1.50	11.7%	1.10	9.2%	1.40	13.7%	0.94
Return on Equity (%)		8.4%	7.2%	1.16	10.8%	0.78	7.8%	1.07	8.6%	0.97
Current Ratio		2.4	2.8	0.86	2.6	0.93	2.3	1.05	1.7	1.40
Days in Net Patient Accounts Receivable		58.9	51.2	1.15	56.8	1.04	54.1	1.09	60.8	0.97
Average Payment Period		42.0	53.8	0.78	49.1	0.86	55.7	0.75	55.2	0.76
Equity Financing (%)		77.4%	58.5%	1.32	69.5%	1.11	55.2%	1.40	74.3%	1.04
Long-Term Debt to Equity Ratio		0.2	0.4	0.51	0.3	0.68	0.5	0.41	0.2	0.86
Times Interest Earned		28.1	6.9	4.07	12.3	2.28	6.5	4.32	37.5	0.75
Total Asset Turnover		0.6	0.8	0.77	0.9	0.69	0.8	0.77	0.6	1.07
Average Age of Plant (Years)		6.4	9.1	0.70	8.2	0.78	8.5	0.75	7.2	0.89
Increase (Decrease) Total Net Patient Revenue		15.8%	9.1%	1.74	13.9%	1.14	8.8%	1.80	14.2%	1.12
Outpatient Gross Revenue (% of Total GPR)		38.2%	46.6%	0.82	56.0%	0.68	47.8%	0.80	40.8%	0.93
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$8,528	\$9,724	0.88	\$6,837	1.25	\$9,588	0.89	\$7,655	1.11
Inpatient Net Revenue per Day		\$1,786	\$2,239	0.80	\$1,738	1.03	\$2,298	0.78	\$1,554	1.15
Outpatient Net Revenue per Visit		\$402	\$430	0.94	\$490	0.82	\$409	0.98	\$386	1.04

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$256,121,081	Cash & Cash Equivalents	\$5,488,986	Current Liabilities	\$13,495,180
Less Deductions	\$123,131,737	Net Patient Receivables	\$21,474,289	Long-Term Debt	\$35,136,529
Net Patient Revenue	\$132,989,344	Other Receivables	\$306,232	Other Liabilities	\$1,342,657
Plus Other Revenue	\$3,798,659			Subtotal	\$49,974,366
Total Revenue	\$136,788,006	Land, Buildings & Equipment (Net)	\$74,643,785	Unrestricted Fund Balance	\$171,276,193
Less Expenses	\$125,541,630	Other Assets	\$119,337,267	Restricted Fund Balance	\$7,856,692
Non-Operating Gains/Losses	\$7,279,257			Total Liabilities & Fund Balance	\$221,250,559
Net Income	\$18,525,633	Total Assets	\$221,250,559		