

034 St Agnes Hospital
 430 E Division St
 Fond du Lac, WI 54935
 920-929-2300

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Fond du Lac
 Analysis Area: Lake Winnebago (3)
 Volume Group: 7

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 3		Volume Group 7		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	52.0%	59.1%	0.88	47.5%	1.09	69.2%	0.75	48.4%	1.07
Obstetrics	25.3%	41.6%	0.61	37.1%	0.68	51.9%	0.49	43.0%	0.59
Pediatrics	0.0%	54.2%	N/A	22.7%	N/A	46.8%	N/A	19.5%	0.00
Total Hospital	42.5%	57.7%	0.74	46.8%	0.91	66.9%	0.64	43.9%	0.97
Average Census (Patients)									
Adult Medical-Surgical	46.8	31.3	1.49	23.2	2.02	113.3	0.41	44.6	1.05
Obstetrics	8.1	5.4	1.50	5.2	1.55	17.3	0.47	8.6	0.94
Pediatrics	0.0	2.2	N/A	0.4	N/A	5.0	N/A	0.4	0.00
Total Hospital	76.0	54.6	1.39	39.8	1.91	210.3	0.36	77.2	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	3.7	1.03	3.4	1.13	3.9	0.98	4.0	0.96
Obstetrics	2.3	2.4	0.97	2.4	0.97	2.4	0.97	2.3	1.00
Pediatrics	0.0	2.5	N/A	2.0	N/A	3.1	N/A	2.0	0.00
Total Hospital	3.9	4.3	0.92	3.9	1.01	4.7	0.84	4.1	0.97
Surgical Operations									
Inpatient	1,797	1,644	1.09	1,281	1.40	5,445	0.33	1,663	1.08
Outpatient	9,116	3,777	2.41	4,797	1.90	9,971	0.91	8,006	1.14
Inpatient as % of All Surgeries	16.5%	30.3%	0.54	21.1%	0.78	35.3%	0.47	17.2%	0.96
Outpatient Visits									
Non-Emergency Visits	152,702	84,436	1.81	52,804	2.89	233,626	0.65	158,215	0.97
Emergency Visits	16,894	15,777	1.07	13,426	1.26	38,661	0.44	15,613	1.08
Full-Time Equivalents (FTEs)									
Administrators	80.3	17.4	4.61	21.1	3.81	59.8	1.34	36.8	2.18
Nurses, Licensed	346.0	173.6	1.99	135.6	2.55	615.9	0.56	245.1	1.41
Ancillary Nursing Personnel	50.7	34.8	1.46	21.0	2.41	127.9	0.40	46.1	1.10
All Other Personnel	685.0	410.2	1.67	287.3	2.38	1,349.4	0.51	527.4	1.30
Total FTEs	1,161.9	636.0	1.83	465.0	2.50	2,153.0	0.54	855.4	1.36
FTEs per 100 Patient Census (Adjusted)									
Administrators	32.2	17.1	1.88	15.3	2.10	17.3	1.86	14.7	2.18
Nurses, Licensed	138.6	170.3	0.81	98.4	1.41	178.0	0.78	98.1	1.41
Ancillary Nursing Personnel	20.3	34.1	0.59	15.2	1.33	37.0	0.55	18.5	1.10
All Other Personnel	274.3	402.4	0.68	208.5	1.32	390.0	0.70	211.1	1.30
Total FTEs	465.3	623.8	0.75	337.4	1.38	622.2	0.75	342.3	1.36

Total Hospital:

Beds Set Up & Staffed 179
 Discharges 7,030
 Inpatient Days 27,756

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 0
 Total Births 911
 Newborn Days 2,141

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	90	4,463	17,074	52.0%	46.8	3.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	12	135	1,455	33.2%	4.0	10.8
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	32	1,262	2,950	25.3%	8.1	2.3
Psychiatric	1	16	686	3,766	64.5%	10.3	5.5
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	325	2,024	69.3%	5.5	6.2
Step-Down (Special Care)	1	4	157	477	32.7%	1.3	3.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	1	17	391	4,283	69.0%	11.7	11.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	74	11	80.3	Radiological Services Personnel	26	22	39.8
Physicians & Dentists	21	2	22.3	Respiratory Therapists	7	5	10.4
Medical & Dental Residents	0	0	0.0	Occupational Therapists	8	4	10.2
Registered Nurses	147	196	268.8	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	18	7	22.8
Licensed Practical Nurses	48	41	75.3	Physical Therapy Assistants/Aides	3	2	4.4
Ancillary Nursing Personnel	22	52	50.7	Recreational Therapists	6	3	6.9
Physician Assistants	3	2	4.1	Dietitians & Nutritionists	2	2	2.8
Nurse Practitioners	1	1	1.8	Psychologists	9	1	9.5
Medical Records Personnel	11	15	21.7	Social Workers	6	6	9.7
Pharmacy Personnel	20	9	24.3	All Other Health Professionals	17	4	19.1
Clinical Laboratory Personnel	1	1	1.6	All Other Personnel	311	254	455.2
Surgical Personnel	19	2	20.1	Total	780	642	1,161.9

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$130,306,122	38.4%	41.4%	0.93	41.9%	0.92	42.3%	0.91	38.5%	1.00
Medical Assistance	\$24,040,063	7.1%	10.2%	0.69	6.8%	1.04	9.3%	0.76	8.5%	0.83
Commercial	\$167,095,426	49.3%	41.7%	1.18	46.5%	1.06	41.1%	1.20	48.7%	1.01
All Other	\$17,698,954	5.2%	6.8%	0.77	4.8%	1.09	7.3%	0.71	4.2%	1.23
Deductions as % of Total Gross Patient Revenue										
Medicare	\$84,413,815	24.9%	25.3%	0.98	23.9%	1.04	26.1%	0.95	22.9%	1.09
Medical Assistance	\$18,065,680	5.3%	7.7%	0.69	4.8%	1.11	7.2%	0.74	5.2%	1.03
Commercial	\$39,590,790	11.7%	9.7%	1.20	11.3%	1.03	10.0%	1.17	11.7%	1.00
Charity Care	\$7,354,429	2.2%	1.5%	1.45	1.3%	1.67	1.8%	1.20	1.7%	1.24
All Other	\$0	0.0%	1.5%	N/A	0.5%	N/A	1.6%	N/A	0.0%	0.00
Total Deductions	\$149,424,714	44.1%	45.7%	0.96	41.7%	1.06	46.7%	0.94	41.6%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.2%	4.4%	0.50	2.7%	0.82	3.1%	0.72	2.4%	0.92
Net Gains/Losses as % of Net Income		48.1%	12.3%	3.91	31.4%	1.53	13.1%	3.67	117.3%	0.41
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$77,191,286	40.8%	47.5%	0.86	48.9%	0.83	45.8%	0.89	41.3%	0.99
Supplies & Services	\$92,405,463	48.8%	40.2%	1.21	36.8%	1.33	42.1%	1.16	49.3%	0.99
Capital Component	\$15,630,620	8.3%	8.7%	0.95	11.0%	0.75	8.3%	0.99	7.5%	1.11
Bad Debt	\$4,135,690	2.2%	3.6%	0.61	3.2%	0.68	3.8%	0.57	2.0%	1.10
Fiscal Statistics										
Operating Margin (%)		2.4%	7.6%	0.32	4.8%	0.50	7.5%	0.32	-0.2%	N/A
Total Hospital Net Income (%)		4.5%	8.6%	0.53	6.9%	0.65	8.5%	0.53	1.1%	4.04
Return on Equity (%)		4.0%	7.2%	0.56	5.5%	0.73	7.3%	0.55	1.0%	4.19
Current Ratio		2.3	2.8	0.81	3.4	0.67	2.9	0.78	2.1	1.09
Days in Net Patient Accounts Receivable		57.8	51.2	1.13	51.4	1.12	46.8	1.23	60.1	0.96
Average Payment Period		49.5	53.8	0.92	43.6	1.13	51.8	0.96	57.9	0.86
Equity Financing (%)		49.2%	58.5%	0.84	52.2%	0.94	61.3%	0.80	47.7%	1.03
Long-Term Debt to Equity Ratio		0.8	0.4	2.03	0.6	1.35	0.4	2.03	0.8	0.98
Times Interest Earned		3.8	6.9	0.56	3.9	0.98	8.4	0.46	1.8	2.16
Total Asset Turnover		0.9	0.8	1.09	0.8	1.09	0.8	1.09	0.8	1.03
Average Age of Plant (Years)		6.2	9.1	0.68	7.8	0.79	9.6	0.65	8.8	0.70
Increase (Decrease) Total Net Patient Revenue		14.1%	9.1%	1.55	7.4%	1.91	9.1%	1.55	18.7%	0.76
Outpatient Gross Revenue (% of Total GPR)		69.6%	46.6%	1.49	57.9%	1.20	39.4%	1.77	69.1%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,342		\$9,724	0.76	\$7,753	0.95	\$11,591	0.63	\$6,583	1.12
Inpatient Net Revenue per Day	\$1,701		\$2,239	0.76	\$1,911	0.89	\$2,458	0.69	\$1,624	1.05
Outpatient Net Revenue per Visit	\$797		\$430	1.85	\$595	1.34	\$462	1.73	\$693	1.15

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$339,140,565	Cash & Cash Equivalents	\$9,579,109	Current Liabilities	\$24,448,497
Less Deductions	\$149,424,714	Net Patient Receivables	\$30,026,984	Long-Term Debt	\$88,363,383
Net Patient Revenue	\$189,715,851	Other Receivables	\$10,218,086	Other Liabilities	\$0
Plus Other Revenue	\$4,300,416			Subtotal	\$112,811,880
Total Revenue	\$194,016,267	Land, Buildings & Equipment (Net)	\$118,687,911	Unrestricted Fund Balance	\$109,075,159
Less Expenses	\$189,363,059	Other Assets	\$53,374,949	Restricted Fund Balance	\$4,447,360
Non-Operating Gains/Losses	\$4,303,991			Total Liabilities & Fund Balance	\$221,887,039
Net Income	\$8,957,199	Total Assets	\$221,887,039		