

**035 Fort HealthCare**  
 611 Sherman Ave E  
 Fort Atkinson, WI 53538  
 920-568-5000

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Jefferson  
 Analysis Area: Southern (1)  
 Volume Group: 5

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	57.4%	59.1%	0.97	56.2%	1.02	52.4%	1.09	56.8%	1.01
Obstetrics	22.9%	41.6%	0.55	43.2%	0.53	32.6%	0.70	21.6%	1.06
Pediatrics	5.1%	54.2%	0.09	50.0%	0.10	14.9%	0.09	10.5%	0.49
Total Hospital	68.8%	57.7%	1.19	56.1%	1.23	50.8%	1.36	70.7%	0.97
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	20.6	31.3	0.66	30.5	0.68	24.2	0.85	20.5	1.01
Obstetrics	3.7	5.4	0.68	5.3	0.69	3.5	1.05	3.5	1.06
Pediatrics	0.2	2.2	0.09	1.8	0.11	0.3	0.68	0.4	0.49
Total Hospital	49.6	54.6	0.91	54.7	0.91	39.9	1.24	50.9	0.97
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.3	3.7	0.90	3.5	0.95	3.5	0.95	3.6	0.93
Obstetrics	2.7	2.4	1.12	1.9	1.41	2.3	1.17	2.8	0.97
Pediatrics	1.8	2.5	0.71	3.2	0.56	2.3	0.78	2.2	0.80
Total Hospital	4.9	4.3	1.13	4.2	1.16	3.7	1.32	5.1	0.96
<b>Surgical Operations</b>									
Inpatient	608	1,644	0.37	1,676	0.36	1,115	0.55	1,078	0.56
Outpatient	3,691	3,777	0.98	5,339	0.69	3,173	1.16	3,085	1.20
Inpatient as % of All Surgeries	14.1%	30.3%	0.47	23.9%	0.59	26.0%	0.54	25.9%	0.55
<b>Outpatient Visits</b>									
Non-Emergency Visits	139,573	84,436	1.65	127,197	1.10	72,860	1.92	139,777	1.00
Emergency Visits	20,483	15,777	1.30	15,798	1.30	18,144	1.13	19,520	1.05
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	4.0	17.4	0.23	14.0	0.29	14.7	0.27	4.0	1.00
Nurses, Licensed	154.2	173.6	0.89	191.2	0.81	132.6	1.16	159.9	0.96
Ancillary Nursing Personnel	26.3	34.8	0.75	30.6	0.86	23.1	1.14	25.1	1.05
All Other Personnel	384.6	410.2	0.94	521.0	0.74	345.3	1.11	363.1	1.06
Total FTEs	582.5	636.0	0.92	757.3	0.77	516.3	1.13	552.1	1.06
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	2.5	17.1	0.15	11.8	0.21	15.1	0.17	2.8	0.90
Nurses, Licensed	97.0	170.3	0.57	161.3	0.60	136.6	0.71	112.2	0.86
Ancillary Nursing Personnel	16.5	34.1	0.48	25.8	0.64	23.8	0.69	17.6	0.94
All Other Personnel	242.1	402.4	0.60	440.0	0.55	355.6	0.68	254.8	0.95
Total FTEs	366.7	623.8	0.59	638.9	0.57	531.6	0.69	387.4	0.95

**Total Hospital:**

Beds Set Up & Staffed 72  
 Discharges 3,716  
 Inpatient Days 18,093

**Contract with:**

Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**

Bassinets 10  
 Total Births 513  
 Newborn Days 1,123

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	36	2,276	7,537	57.4%	20.6	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	4	42	75	5.1%	0.2	1.8
<b>Obstetrics</b>	1	16	498	1,337	22.9%	3.7	2.7
<b>Psychiatric</b>	4	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	194	1,211	41.5%	3.3	6.2
Step-Down (Special Care)	1	8	405	1,201	41.1%	3.3	3.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Radiological Services Personnel	13	18	21.7
Physicians & Dentists	1	1	1.7	Respiratory Therapists	3	7	5.1
Medical & Dental Residents	0	0	0.0	Occupational Therapists	3	15	9.6
Registered Nurses	47	142	121.5	Occupational Therapy Assistants/Aides	2	3	2.8
Certified Nurse Midwives	0	0	0.0	Physical Therapists	11	4	12.9
Licensed Practical Nurses	17	25	30.2	Physical Therapy Assistants/Aides	7	3	8.1
Ancillary Nursing Personnel	11	35	26.3	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	6	2.6
Nurse Practitioners	2	1	2.5	Psychologists	0	4	1.5
Medical Records Personnel	15	4	17.6	Social Workers	3	5	5.5
Pharmacy Personnel	5	7	7.9	All Other Health Professionals	39	31	51.6
Clinical Laboratory Personnel	11	7	14.0	All Other Personnel	140	174	216.0
Surgical Personnel	6	1	6.0	<b>Total</b>	<b>340</b>	<b>493</b>	<b>582.5</b>

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$47,773,838	35.8%	41.4%	0.87	38.4%	0.93	42.6%	0.84	42.3%	0.85
Medical Assistance	\$6,368,348	4.8%	10.2%	0.47	7.9%	0.60	10.3%	0.46	5.5%	0.86
Commercial	\$45,031,786	33.8%	41.7%	0.81	46.3%	0.73	39.0%	0.87	36.6%	0.92
All Other	\$34,138,813	25.6%	6.8%	3.77	7.5%	3.41	8.1%	3.16	15.5%	1.65
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$28,901,635	21.7%	25.3%	0.86	22.1%	0.98	26.7%	0.81	24.6%	0.88
Medical Assistance	\$4,377,916	3.3%	7.7%	0.43	5.9%	0.56	8.0%	0.41	3.8%	0.86
Commercial	\$7,636,187	5.7%	9.7%	0.59	12.2%	0.47	7.7%	0.74	5.3%	1.08
Charity Care	\$1,200,952	0.9%	1.5%	0.60	1.5%	0.60	1.5%	0.60	0.3%	3.01
All Other	\$13,507,987	10.1%	1.5%	6.76	2.0%	5.07	2.0%	5.07	6.0%	1.69
Total Deductions	\$55,624,678	41.7%	45.7%	0.91	43.7%	0.95	46.0%	0.91	40.1%	1.04
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.4%	4.4%	0.77	8.8%	0.38	4.2%	0.80	6.4%	0.53
Net Gains/Losses as % of Net Income		29.3%	12.3%	2.38	25.6%	1.14	13.3%	2.20	24.0%	1.22
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$37,402,812	50.7%	47.5%	1.07	49.5%	1.02	50.5%	1.00	52.5%	0.96
Supplies & Services	\$27,946,026	37.9%	40.2%	0.94	39.3%	0.96	35.3%	1.07	35.3%	1.07
Capital Component	\$6,023,473	8.2%	8.7%	0.94	8.0%	1.02	9.9%	0.82	8.5%	0.96
Bad Debt	\$2,453,850	3.3%	3.6%	0.92	3.1%	1.07	4.2%	0.79	3.6%	0.92
<b>Fiscal Statistics</b>										
Operating Margin (%)		8.2%	7.6%	1.08	6.6%	1.24	6.1%	1.34	7.2%	1.13
Total Hospital Net Income (%)		11.2%	8.6%	1.30	8.6%	1.30	6.9%	1.62	9.3%	1.20
Return on Equity (%)		7.6%	7.2%	1.06	7.6%	1.00	5.5%	1.39	5.9%	1.29
Current Ratio		2.2	2.8	0.78	2.2	1.00	3.0	0.73	2.5	0.88
Days in Net Patient Accounts Receivable		54.4	51.2	1.06	51.8	1.05	54.4	1.00	69.8	0.78
Average Payment Period		55.1	53.8	1.02	52.3	1.05	51.2	1.08	47.7	1.16
Equity Financing (%)		49.3%	58.5%	0.84	48.5%	1.02	58.6%	0.84	46.1%	1.07
Long-Term Debt to Equity Ratio		0.9	0.4	2.13	0.7	1.22	0.4	2.13	1.0	0.84
Times Interest Earned		16.3	6.9	2.36	7.0	2.33	5.1	3.19	17.5	0.93
Total Asset Turnover		0.7	0.8	0.83	0.9	0.73	0.8	0.83	0.6	1.06
Average Age of Plant (Years)		12.5	9.1	1.37	9.3	1.34	8.9	1.40	11.5	1.09
Increase (Decrease) Total Net Patient Revenue		21.3%	9.1%	2.34	11.1%	1.92	7.0%	3.04	24.6%	0.86
Outpatient Gross Revenue (% of Total GPR)		68.9%	46.6%	1.48	46.2%	1.49	59.0%	1.17	64.3%	1.07
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$6,185		\$9,724	0.64	\$10,202	0.61	\$6,453	0.96	\$6,497	0.95
Inpatient Net Revenue per Day	\$1,270		\$2,239	0.57	\$2,400	0.53	\$1,721	0.74	\$1,279	0.99
Outpatient Net Revenue per Visit	\$342		\$430	0.79	\$298	1.15	\$445	0.77	\$252	1.35

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$133,312,785	Cash & Cash Equivalents	\$9,466,473	Current Liabilities	\$10,548,435
Less Deductions	\$55,624,678	Net Patient Receivables	\$11,579,290	Long-Term Debt	\$51,231,623
Net Patient Revenue	\$77,688,107	Other Receivables	\$73,801	Other Liabilities	\$0
Plus Other Revenue	\$2,708,977			Subtotal	\$61,780,058
Total Revenue	\$80,397,084	Land, Buildings & Equipment (Net)	\$57,393,878	Unrestricted Fund Balance	\$60,013,206
Less Expenses	\$73,826,161	Other Assets	\$43,279,822	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$2,722,735			Total Liabilities & Fund Balance	\$121,793,264
Net Income	\$9,293,658	Total Assets	\$121,793,264		