

038 Burnett Medical Center Inc
 257 W Saint George Ave
 Grantsburg, WI 54840
 715-463-5353

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Burnett
 Analysis Area: Western Lake Superior (7)
 Volume Group: 2

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 7		Volume Group 2		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	19.6%	59.1%	0.33	34.3%	0.57	27.5%	0.71	19.5%	1.00
Obstetrics	8.6%	41.6%	0.21	17.1%	0.50	17.2%	0.50	13.5%	0.64
Pediatrics	0.0%	54.2%	N/A	2.6%	N/A	2.9%	N/A	0.0%	N/A
Total Hospital	18.3%	57.7%	0.32	32.1%	0.57	29.3%	0.62	18.9%	0.97
Average Census (Patients)									
Adult Medical-Surgical	2.9	31.3	0.09	9.6	0.31	5.1	0.58	2.9	1.00
Obstetrics	0.2	5.4	0.03	0.7	0.25	0.9	0.19	0.3	0.64
Pediatrics	0.0	2.2	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.1	54.6	0.06	11.0	0.28	6.7	0.46	3.2	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.7	0.74	3.3	0.84	3.1	0.89	2.7	1.03
Obstetrics	1.9	2.4	0.77	2.3	0.81	2.4	0.77	2.1	0.90
Pediatrics	0.0	2.5	N/A	2.2	N/A	1.8	N/A	0.0	N/A
Total Hospital	2.7	4.3	0.62	3.3	0.81	2.9	0.92	2.6	1.02
Surgical Operations									
Inpatient	70	1,644	0.04	188	0.37	176	0.40	49	1.43
Outpatient	639	3,777	0.17	849	0.75	1,003	0.64	538	1.19
Inpatient as % of All Surgeries	9.9%	30.3%	0.33	18.2%	0.54	14.9%	0.66	8.3%	1.18
Outpatient Visits									
Non-Emergency Visits	28,319	84,436	0.34	21,209	1.34	23,680	1.20	27,439	1.03
Emergency Visits	3,757	15,777	0.24	7,039	0.53	4,508	0.83	3,691	1.02
Full-Time Equivalents (FTEs)									
Administrators	2.0	17.4	0.11	3.5	0.57	3.3	0.61	2.0	1.00
Nurses, Licensed	21.9	173.6	0.13	44.2	0.50	27.9	0.79	20.9	1.05
Ancillary Nursing Personnel	0.6	34.8	0.02	8.0	0.08	8.0	0.08	0.6	1.04
All Other Personnel	60.6	410.2	0.15	102.5	0.59	73.6	0.82	57.6	1.05
Total FTEs	85.2	636.0	0.13	158.3	0.54	112.7	0.76	81.1	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.3	17.1	0.60	12.2	0.84	20.4	0.50	11.1	0.93
Nurses, Licensed	112.9	170.3	0.66	152.4	0.74	175.5	0.64	115.3	0.98
Ancillary Nursing Personnel	3.2	34.1	0.09	27.7	0.12	50.0	0.06	3.3	0.97
All Other Personnel	312.1	402.4	0.78	353.7	0.88	462.1	0.68	318.8	0.98
Total FTEs	438.5	623.8	0.70	546.0	0.80	708.0	0.62	448.5	0.98

Total Hospital:
 Beds Set Up & Staffed 17
 Discharges 424
 Inpatient Days 1,136

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 1
 Discharges 41
 Inpatient Days 316

Newborn Nursery:
 Bassinets 2
 Total Births 43
 Newborn Days 84

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	390	1,075	19.6%	2.9	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	2	34	63	8.6%	0.2	1.9
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Radiological Services Personnel	3	0	3.0
Physicians & Dentists	1	1	1.5	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	9	14	16.9	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	3	1	3.2
Licensed Practical Nurses	2	5	5.0	Physical Therapy Assistants/Aides	2	0	2.0
Ancillary Nursing Personnel	0	1	0.6	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	4	1	4.6	Social Workers	0	1	0.8
Pharmacy Personnel	2	1	2.5	All Other Health Professionals	0	0	0.0
Clinical Laboratory Personnel	4	0	4.0	All Other Personnel	29	24	37.4
Surgical Personnel	0	2	0.6	Total	62	51	85.2

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$7,413,906	42.6%	41.4%	1.03	44.7%	0.95	48.0%	0.89	42.9%	0.99
Medical Assistance	\$2,243,224	12.9%	10.2%	1.26	15.9%	0.81	8.5%	1.52	12.5%	1.04
Commercial	\$6,286,388	36.1%	41.7%	0.87	30.7%	1.18	38.0%	0.95	33.2%	1.09
All Other	\$1,462,805	8.4%	6.8%	1.24	8.7%	0.97	5.5%	1.53	11.4%	0.74
Deductions as % of Total Gross Patient Revenue										
Medicare	\$3,050,553	17.5%	25.3%	0.69	21.1%	0.83	24.1%	0.73	20.6%	0.85
Medical Assistance	\$1,227,608	7.1%	7.7%	0.92	9.4%	0.75	5.2%	1.36	7.7%	0.91
Commercial	\$1,158,831	6.7%	9.7%	0.69	2.6%	2.56	9.2%	0.72	6.0%	1.10
Charity Care	\$340,634	2.0%	1.5%	1.30	1.3%	1.51	0.8%	2.45	1.8%	1.11
All Other	\$180,243	1.0%	1.5%	0.69	1.3%	0.80	1.3%	0.80	0.8%	1.31
Total Deductions	\$5,957,869	34.2%	45.7%	0.75	35.6%	0.96	40.7%	0.84	37.0%	0.93
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.9%	4.4%	0.21	1.8%	0.50	1.9%	0.48	1.0%	0.90
Net Gains/Losses as % of Net Income		4.3%	12.3%	0.35	6.4%	0.68	1.3%	3.34	1.0%	4.36
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$5,268,955	51.3%	47.5%	1.08	55.8%	0.92	47.9%	1.07	51.3%	1.00
Supplies & Services	\$3,864,118	37.6%	40.2%	0.94	31.6%	1.19	38.5%	0.98	37.1%	1.01
Capital Component	\$584,595	5.7%	8.7%	0.65	7.5%	0.76	10.1%	0.56	7.7%	0.74
Bad Debt	\$558,449	5.4%	3.6%	1.51	5.1%	1.07	3.5%	1.55	3.9%	1.40
Fiscal Statistics										
Operating Margin (%)		11.1%	7.6%	1.45	6.9%	1.60	6.5%	1.70	9.9%	1.12
Total Hospital Net Income (%)		11.5%	8.6%	1.34	7.3%	1.58	6.6%	1.74	10.0%	1.15
Return on Equity (%)		12.8%	7.2%	1.77	9.0%	1.42	7.4%	1.72	10.9%	1.17
Current Ratio		4.4	2.8	1.58	2.3	1.92	1.7	2.60	3.5	1.28
Days in Net Patient Accounts Receivable		62.8	51.2	1.23	54.8	1.15	59.3	1.06	77.2	0.81
Average Payment Period		47.8	53.8	0.89	59.6	0.80	71.1	0.67	53.6	0.89
Equity Financing (%)		72.8%	58.5%	1.25	45.3%	1.61	34.8%	2.09	68.6%	1.06
Long-Term Debt to Equity Ratio		0.2	0.4	0.49	0.6	0.33	1.2	0.16	0.3	0.77
Times Interest Earned		19.1	6.9	2.77	7.8	2.45	4.2	4.55	11.2	1.70
Total Asset Turnover		1.1	0.8	1.38	1.2	0.92	1.1	1.00	1.1	1.01
Average Age of Plant (Years)		12.5	9.1	1.37	9.4	1.33	8.2	1.52	8.9	1.40
Increase (Decrease) Total Net Patient Revenue		8.6%	9.1%	0.95	13.4%	0.64	16.8%	0.51	28.4%	0.30
Outpatient Gross Revenue (% of Total GPR)		84.0%	46.6%	1.80	62.0%	1.36	57.9%	1.45	82.2%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$4,819	\$9,724	0.50	\$5,588	0.86	\$7,032	0.69	\$4,632	1.04
Inpatient Net Revenue per Day		\$1,587	\$2,239	0.71	\$1,490	1.07	\$2,030	0.78	\$1,434	1.11
Outpatient Net Revenue per Visit		\$287	\$430	0.67	\$394	0.73	\$338	0.85	\$264	1.09

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$17,406,323	Cash & Cash Equivalents	\$2,645,848	Current Liabilities	\$1,286,728
Less Deductions	\$5,957,869	Net Patient Receivables	\$1,969,745	Long-Term Debt	\$1,498,917
Net Patient Revenue	\$11,448,454	Other Receivables	\$530,586	Other Liabilities	\$56,248
Plus Other Revenue	\$104,997			Subtotal	\$2,841,893
Total Revenue	\$11,553,451	Land, Buildings & Equipment (Net)	\$4,664,563	Unrestricted Fund Balance	\$7,622,666
Less Expenses	\$10,276,117	Other Assets	\$653,817	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$58,055			Total Liabilities & Fund Balance	\$10,464,559
Net Income	\$1,335,389	Total Assets	\$10,464,559		