

039 Bellin Memorial Hospital
 744 S Webster Ave
 Green Bay, WI 54305
 920-433-3500

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Brown
 Analysis Area: Northeastern (4)
 Volume Group: 6

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 4		Volume Group 6		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	53.6%	59.1%	0.91	55.3%	0.97	59.5%	0.90	50.5%	1.06
Obstetrics	40.1%	41.6%	0.96	39.8%	1.01	42.0%	0.95	39.2%	1.02
Pediatrics	15.8%	54.2%	0.29	26.0%	0.61	85.7%	0.29	20.8%	0.76
Total Hospital	46.0%	57.7%	0.80	50.0%	0.92	56.1%	0.82	44.6%	1.03
Average Census (Patients)									
Adult Medical-Surgical	48.2	31.3	1.54	31.5	1.53	47.6	1.01	42.4	1.14
Obstetrics	10.0	5.4	1.86	4.8	2.09	8.4	1.19	9.8	1.02
Pediatrics	1.9	2.2	0.86	1.3	1.46	8.4	0.23	2.7	0.70
Total Hospital	83.8	54.6	1.53	53.9	1.55	93.0	0.90	77.2	1.09
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.7	0.89	3.7	0.89	3.7	0.89	3.0	1.09
Obstetrics	2.7	2.4	1.11	2.3	1.16	2.6	1.03	2.8	0.95
Pediatrics	2.1	2.5	0.85	2.4	0.88	2.4	0.88	2.3	0.93
Total Hospital	4.0	4.3	0.93	3.9	1.03	4.2	0.95	3.8	1.04
Surgical Operations									
Inpatient	3,737	1,644	2.27	1,696	2.20	3,329	1.12	3,613	1.03
Outpatient	11,446	3,777	3.03	5,570	2.05	7,486	1.53	11,023	1.04
Inpatient as % of All Surgeries	24.6%	30.3%	0.81	23.3%	1.06	30.8%	0.80	24.7%	1.00
Outpatient Visits									
Non-Emergency Visits	280,685	84,436	3.32	81,429	3.45	164,395	1.71	271,912	1.03
Emergency Visits	31,568	15,777	2.00	20,787	1.52	25,464	1.24	27,689	1.14
Full-Time Equivalents (FTEs)									
Administrators	9.0	17.4	0.52	9.7	0.93	29.5	0.31	9.0	1.00
Nurses, Licensed	488.0	173.6	2.81	215.3	2.27	311.5	1.57	483.8	1.01
Ancillary Nursing Personnel	54.0	34.8	1.55	36.6	1.48	55.1	0.98	41.3	1.31
All Other Personnel	1,232.6	410.2	3.00	510.6	2.41	765.1	1.61	1,203.2	1.02
Total FTEs	1,783.5	636.0	2.80	772.1	2.31	1,161.3	1.54	1,737.3	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.6	17.1	0.27	7.7	0.60	16.6	0.28	4.9	0.94
Nurses, Licensed	250.4	170.3	1.47	170.6	1.47	175.3	1.43	263.0	0.95
Ancillary Nursing Personnel	27.7	34.1	0.81	29.0	0.96	31.0	0.89	22.5	1.23
All Other Personnel	632.6	402.4	1.57	404.6	1.56	430.6	1.47	654.2	0.97
Total FTEs	915.4	623.8	1.47	611.8	1.50	653.6	1.40	944.6	0.97

Total Hospital:
 Beds Set Up & Staffed 182
 Discharges 7,646
 Inpatient Days 30,573

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 24
 Total Births 1,253
 Newborn Days 2,848

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	90	5,369	17,596	53.6%	48.2	3.3
Orthopedic	1	25	1,285	4,173	45.7%	11.4	3.2
Rehabilitation & Physical Medicine	1	4	0	1	0.1%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	12	327	692	15.8%	1.9	2.1
Obstetrics	1	25	1,371	3,658	40.1%	10.0	2.7
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	26	2,230	4,444	46.8%	12.2	2.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	0	9.0	Radiological Services Personnel	31	20	39.0
Physicians & Dentists	58	9	64.1	Respiratory Therapists	5	8	10.5
Medical & Dental Residents	0	0	0.0	Occupational Therapists	9	5	11.0
Registered Nurses	234	327	430.1	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	24	12	29.9
Licensed Practical Nurses	24	41	50.9	Physical Therapy Assistants/Aides	9	9	15.7
Ancillary Nursing Personnel	27	56	54.0	Recreational Therapists	0	0	0.0
Physician Assistants	7	4	9.0	Dietitians & Nutritionists	6	5	9.3
Nurse Practitioners	6	2	7.0	Psychologists	0	0	0.0
Medical Records Personnel	17	6	19.1	Social Workers	0	1	0.5
Pharmacy Personnel	25	9	31.6	All Other Health Professionals	196	137	274.8
Clinical Laboratory Personnel	31	23	46.2	All Other Personnel	462	304	621.9
Surgical Personnel	36	22	50.2	Total	1,216	1,000	1,783.5

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$122,773,093	34.9%	41.4%	0.84	41.5%	0.84	37.1%	0.94	32.6%	1.07
Medical Assistance	\$23,384,664	6.6%	10.2%	0.65	7.6%	0.87	12.4%	0.54	6.3%	1.05
Commercial	\$175,240,682	49.8%	41.7%	1.19	43.6%	1.14	45.1%	1.10	52.0%	0.96
All Other	\$30,392,256	8.6%	6.8%	1.27	7.3%	1.18	5.4%	1.60	9.0%	0.96
Deductions as % of Total Gross Patient Revenue										
Medicare	\$71,843,247	20.4%	25.3%	0.81	25.9%	0.79	23.7%	0.86	18.9%	1.08
Medical Assistance	\$17,257,348	4.9%	7.7%	0.64	6.0%	0.82	9.1%	0.54	4.7%	1.05
Commercial	\$35,407,173	10.1%	9.7%	1.04	7.7%	1.31	11.0%	0.91	10.4%	0.97
Charity Care	\$4,554,675	1.3%	1.5%	0.86	1.6%	0.81	1.4%	0.92	0.8%	1.61
All Other	\$5,517,960	1.6%	1.5%	1.05	1.3%	1.21	1.1%	1.43	1.5%	1.01
Total Deductions	\$134,580,403	38.3%	45.7%	0.84	42.6%	0.90	46.4%	0.82	36.3%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.1%	4.4%	0.72	2.9%	1.08	7.4%	0.43	2.1%	1.49
Net Gains/Losses as % of Net Income		0.4%	12.3%	0.03	16.3%	0.02	12.2%	0.03	-6.7%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$116,953,362	54.9%	47.5%	1.16	52.5%	1.05	47.2%	1.16	54.1%	1.01
Supplies & Services	\$73,015,754	34.3%	40.2%	0.85	33.9%	1.01	41.3%	0.83	34.0%	1.01
Capital Component	\$18,873,717	8.9%	8.7%	1.02	10.2%	0.87	8.7%	1.02	9.6%	0.93
Bad Debt	\$4,207,622	2.0%	3.6%	0.55	3.5%	0.56	2.8%	0.71	2.3%	0.86
Fiscal Statistics										
Operating Margin (%)		5.0%	7.6%	0.66	6.4%	0.78	8.2%	0.61	5.5%	0.91
Total Hospital Net Income (%)		5.0%	8.6%	0.58	7.5%	0.67	9.2%	0.55	5.2%	0.97
Return on Equity (%)		5.1%	7.2%	0.71	6.0%	0.85	7.8%	0.66	5.2%	1.00
Current Ratio		2.6	2.8	0.94	2.6	1.01	2.3	1.14	2.8	0.93
Days in Net Patient Accounts Receivable		53.9	51.2	1.05	58.4	0.92	54.1	1.00	59.2	0.91
Average Payment Period		43.2	53.8	0.80	56.5	0.76	55.7	0.77	42.5	1.02
Equity Financing (%)		55.3%	58.5%	0.95	57.9%	0.96	55.2%	1.00	53.0%	1.04
Long-Term Debt to Equity Ratio		0.5	0.4	1.32	0.5	1.06	0.5	1.06	0.6	0.87
Times Interest Earned		4.5	6.9	0.66	4.5	1.01	6.5	0.70	4.6	0.99
Total Asset Turnover		1.0	0.8	1.28	0.8	1.28	0.8	1.28	1.0	1.03
Average Age of Plant (Years)		9.5	9.1	1.05	8.4	1.14	8.5	1.12	9.3	1.03
Increase (Decrease) Total Net Patient Revenue		8.0%	9.1%	0.88	9.1%	0.88	8.8%	0.91	15.3%	0.52
Outpatient Gross Revenue (% of Total GPR)		57.1%	46.6%	1.23	54.4%	1.05	47.8%	1.20	58.0%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,301		\$9,724	1.16	\$8,383	1.35	\$9,588	1.18	\$10,839	1.04
Inpatient Net Revenue per Day	\$2,826		\$2,239	1.26	\$2,142	1.32	\$2,298	1.23	\$2,820	1.00
Outpatient Net Revenue per Visit	\$419		\$430	0.97	\$530	0.79	\$409	1.02	\$406	1.03

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$351,790,695	Cash & Cash Equivalents	\$24,244,204	Current Liabilities	\$24,007,795
Less Deductions	\$134,580,403	Net Patient Receivables	\$32,087,129	Long-Term Debt	\$64,364,143
Net Patient Revenue	\$217,210,292	Other Receivables	\$457,873	Other Liabilities	\$9,690,207
Plus Other Revenue	\$7,056,344			Subtotal	\$98,062,145
Total Revenue	\$224,266,636	Land, Buildings & Equipment (Net)	\$102,733,467	Unrestricted Fund Balance	\$121,469,361
Less Expenses	\$213,050,455	Other Assets	\$60,008,833	Restricted Fund Balance	\$1,015,648
Non-Operating Gains/Losses	\$40,247			Total Liabilities & Fund Balance	\$219,531,506
Net Income	\$11,256,428	Total Assets	\$219,531,506		