

041 St Mary's Hospital Medical Center
 1726 Shawano Ave
 Green Bay, WI 54303
 920-498-4200

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Brown
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	61.4%	59.1%	1.04	55.3%	1.11	52.4%	1.17	58.7%	1.05
Obstetrics	34.1%	41.6%	0.82	39.8%	0.86	32.6%	1.05	38.5%	0.89
Pediatrics	30.1%	54.2%	0.56	26.0%	1.16	14.9%	0.56	38.5%	0.78
Total Hospital	54.7%	57.7%	0.95	50.0%	1.09	50.8%	1.08	54.6%	1.00
Average Census (Patients)									
Adult Medical-Surgical	39.9	31.3	1.27	31.5	1.27	24.2	1.65	38.1	1.05
Obstetrics	4.1	5.4	0.76	4.8	0.85	3.5	1.17	4.6	0.89
Pediatrics	2.4	2.2	1.10	1.3	1.85	0.3	8.04	3.1	0.78
Total Hospital	51.4	54.6	0.94	53.9	0.95	39.9	1.29	51.3	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	3.7	1.04	3.7	1.04	3.5	1.10	3.9	0.98
Obstetrics	2.3	2.4	0.94	2.3	0.98	2.3	0.98	2.3	0.98
Pediatrics	2.8	2.5	1.12	2.4	1.16	2.3	1.21	2.8	0.99
Total Hospital	3.4	4.3	0.80	3.9	0.88	3.7	0.92	3.4	0.99
Surgical Operations									
Inpatient	1,868	1,644	1.14	1,696	1.10	1,115	1.68	1,912	0.98
Outpatient	4,124	3,777	1.09	5,570	0.74	3,173	1.30	4,177	0.99
Inpatient as % of All Surgeries	31.2%	30.3%	1.03	23.3%	1.34	26.0%	1.20	31.4%	0.99
Outpatient Visits									
Non-Emergency Visits	53,416	84,436	0.63	81,429	0.66	72,860	0.73	55,520	0.96
Emergency Visits	34,641	15,777	2.20	20,787	1.67	18,144	1.91	34,463	1.01
Full-Time Equivalents (FTEs)									
Administrators	4.0	17.4	0.23	9.7	0.41	14.7	0.27	4.0	1.00
Nurses, Licensed	227.8	173.6	1.31	215.3	1.06	132.6	1.72	221.2	1.03
Ancillary Nursing Personnel	20.2	34.8	0.58	36.6	0.55	23.1	0.87	22.0	0.92
All Other Personnel	465.1	410.2	1.13	510.6	0.91	345.3	1.35	456.5	1.02
Total FTEs	717.1	636.0	1.13	772.1	0.93	516.3	1.39	703.7	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.9	17.1	0.23	7.7	0.50	15.1	0.26	3.8	1.01
Nurses, Licensed	220.9	170.3	1.30	170.6	1.29	136.6	1.62	212.9	1.04
Ancillary Nursing Personnel	19.6	34.1	0.57	29.0	0.68	23.8	0.82	21.2	0.93
All Other Personnel	451.0	402.4	1.12	404.6	1.11	355.6	1.27	439.4	1.03
Total FTEs	695.4	623.8	1.11	611.8	1.14	531.6	1.31	677.3	1.03

Total Hospital:
 Beds Set Up & Staffed 94
 Discharges 5,490
 Inpatient Days 18,770

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 12
 Total Births 519
 Newborn Days 1,158

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	65	3,787	14,559	61.4%	39.9	3.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	1	1	51	221	60.5%	0.6	4.3
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	8	315	880	30.1%	2.4	2.8
Obstetrics	1	12	661	1,494	34.1%	4.1	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	699	1,713	58.7%	4.7	2.5
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Radiological Services Personnel	19	41	44.1
Physicians & Dentists	0	0	0.0	Respiratory Therapists	6	12	9.1
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	3	1.3
Registered Nurses	35	245	211.1	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	2	9	7.4
Licensed Practical Nurses	3	29	16.7	Physical Therapy Assistants/Aides	0	8	4.5
Ancillary Nursing Personnel	4	37	20.2	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	7	5.5
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	27	11	34.2	Social Workers	1	8	2.4
Pharmacy Personnel	9	7	14.1	All Other Health Professionals	10	5	12.2
Clinical Laboratory Personnel	23	24	38.8	All Other Personnel	124	256	278.3
Surgical Personnel	1	16	13.4	Total	268	718	717.1

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$64,578,735	44.3%	41.4%	1.07	41.5%	1.07	42.6%	1.04	42.7%	1.04
Medical Assistance	\$9,830,619	6.7%	10.2%	0.66	7.6%	0.89	10.3%	0.66	6.3%	1.07
Commercial	\$64,160,007	44.0%	41.7%	1.06	43.6%	1.01	39.0%	1.13	46.7%	0.94
All Other	\$7,131,205	4.9%	6.8%	0.72	7.3%	0.67	8.1%	0.60	4.4%	1.12
Deductions as % of Total Gross Patient Revenue										
Medicare	\$38,669,493	26.5%	25.3%	1.05	25.9%	1.02	26.7%	0.99	24.1%	1.10
Medical Assistance	\$7,378,034	5.1%	7.7%	0.66	6.0%	0.84	8.0%	0.63	4.4%	1.16
Commercial	\$11,731,030	8.1%	9.7%	0.83	7.7%	1.05	7.7%	1.05	7.7%	1.05
Charity Care	\$2,450,930	1.7%	1.5%	1.12	1.6%	1.05	1.5%	1.12	1.4%	1.19
All Other	\$779,325	0.5%	1.5%	0.36	1.3%	0.41	2.0%	0.27	0.8%	0.65
Total Deductions	\$61,008,812	41.9%	45.7%	0.92	42.6%	0.98	46.0%	0.91	38.4%	1.09
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.4%	4.4%	0.76	2.9%	1.16	4.2%	0.80	4.9%	0.69
Net Gains/Losses as % of Net Income		-7.0%	12.3%	N/A	16.3%	N/A	13.3%	N/A	46.3%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$44,816,948	54.3%	47.5%	1.14	52.5%	1.04	50.5%	1.08	54.3%	1.00
Supplies & Services	\$28,190,225	34.2%	40.2%	0.85	33.9%	1.01	35.3%	0.97	34.2%	1.00
Capital Component	\$6,934,798	8.4%	8.7%	0.97	10.2%	0.82	9.9%	0.85	8.5%	0.99
Bad Debt	\$2,530,652	3.1%	3.6%	0.85	3.5%	0.88	4.2%	0.73	3.0%	1.01
Fiscal Statistics										
Operating Margin (%)		5.9%	7.6%	0.78	6.4%	0.92	6.1%	0.97	6.1%	0.97
Total Hospital Net Income (%)		5.5%	8.6%	0.64	7.5%	0.74	6.9%	0.80	10.8%	0.51
Return on Equity (%)		5.6%	7.2%	0.78	6.0%	0.94	5.5%	1.02	11.8%	0.48
Current Ratio		2.5	2.8	0.90	2.6	0.97	3.0	0.84	2.6	0.98
Days in Net Patient Accounts Receivable		61.9	51.2	1.21	58.4	1.06	54.4	1.14	55.6	1.11
Average Payment Period		37.8	53.8	0.70	56.5	0.67	51.2	0.74	37.8	1.00
Equity Financing (%)		74.7%	58.5%	1.28	57.9%	1.29	58.6%	1.27	75.4%	0.99
Long-Term Debt to Equity Ratio		0.2	0.4	0.42	0.5	0.34	0.4	0.42	0.2	0.88
Times Interest Earned		21.8	6.9	3.16	4.5	4.84	5.1	4.27	20.9	1.04
Total Asset Turnover		1.0	0.8	1.27	0.8	1.27	0.8	1.27	1.0	0.98
Average Age of Plant (Years)		11.7	9.1	1.28	8.4	1.39	8.9	1.31	11.9	0.98
Increase (Decrease) Total Net Patient Revenue		8.9%	9.1%	0.97	9.1%	0.97	7.0%	1.27	14.8%	0.60
Outpatient Gross Revenue (% of Total GPR)		50.3%	46.6%	1.08	54.4%	0.92	59.0%	0.85	50.6%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,330		\$9,724	0.75	\$8,383	0.87	\$6,453	1.14	\$6,835	1.07
Inpatient Net Revenue per Day	\$2,144		\$2,239	0.96	\$2,142	1.00	\$1,721	1.25	\$1,987	1.08
Outpatient Net Revenue per Visit	\$505		\$430	1.17	\$530	0.95	\$445	1.13	\$450	1.12

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$145,700,566	Cash & Cash Equivalents	\$1,967,730	Current Liabilities	\$8,088,753
Less Deductions	\$61,008,812	Net Patient Receivables	\$14,354,105	Long-Term Debt	\$10,904,906
Net Patient Revenue	\$84,691,754	Other Receivables	\$446,205	Other Liabilities	\$2,813,578
Plus Other Revenue	\$2,948,128			Subtotal	\$21,807,237
Total Revenue	\$87,639,882	Land, Buildings & Equipment (Net)	\$46,253,139	Unrestricted Fund Balance	\$64,257,580
Less Expenses	\$82,472,623	Other Assets	\$23,043,638	Restricted Fund Balance	\$6,856,660
Non-Operating Gains/Losses	-\$337,387			Total Liabilities & Fund Balance	\$86,064,817
Net Income	\$4,829,872	Total Assets	\$86,064,817		