

043 Aurora Medical Center of Washington County Inc
 1032 E Sumner St
 Hartford, WI 53027
 262-673-2300

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Washington
 Analysis Area: Southeastern (2A)
 Volume Group: 4

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 2A		Volume Group 4		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	50.4%	59.1%	0.85	67.0%	0.75	56.3%	0.90	47.8%	1.05
Obstetrics	36.6%	41.6%	0.88	41.3%	0.89	34.4%	1.06	35.7%	1.03
Pediatrics	0.0%	54.2%	N/A	18.4%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	53.3%	57.7%	0.92	63.6%	0.84	51.2%	1.04	53.0%	1.01
Average Census (Patients)									
Adult Medical-Surgical	15.6	31.3	0.50	48.2	0.32	13.1	1.19	14.4	1.09
Obstetrics	2.2	5.4	0.41	6.8	0.32	1.6	1.37	2.1	1.03
Pediatrics	0.0	2.2	N/A	0.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	29.3	54.6	0.54	82.2	0.36	18.1	1.62	28.6	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	3.7	0.83	3.7	0.83	3.2	0.97	3.0	1.02
Obstetrics	2.2	2.4	0.91	2.5	0.88	2.2	1.00	2.1	1.04
Pediatrics	0.0	2.5	N/A	1.8	N/A	2.4	N/A	0.0	N/A
Total Hospital	4.5	4.3	1.04	4.3	1.04	3.4	1.32	4.5	0.99
Surgical Operations									
Inpatient	533	1,644	0.32	2,036	0.26	526	1.01	374	1.43
Outpatient	3,725	3,777	0.99	4,144	0.90	1,989	1.87	3,662	1.02
Inpatient as % of All Surgeries	12.5%	30.3%	0.41	32.9%	0.38	20.9%	0.60	9.3%	1.35
Outpatient Visits									
Non-Emergency Visits	52,443	84,436	0.62	128,980	0.41	48,393	1.08	50,225	1.04
Emergency Visits	8,215	15,777	0.52	22,463	0.37	10,360	0.79	7,897	1.04
Full-Time Equivalents (FTEs)									
Administrators	2.0	17.4	0.11	25.4	0.08	7.6	0.26	1.0	2.00
Nurses, Licensed	93.4	173.6	0.54	220.8	0.42	69.2	1.35	88.6	1.05
Ancillary Nursing Personnel	22.2	34.8	0.64	46.2	0.48	15.5	1.43	25.5	0.87
All Other Personnel	225.6	410.2	0.55	537.1	0.42	193.4	1.17	227.9	0.99
Total FTEs	343.1	636.0	0.54	829.5	0.41	285.7	1.20	343.1	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	2.9	17.1	0.17	13.8	0.21	15.6	0.19	1.5	1.98
Nurses, Licensed	135.8	170.3	0.80	120.1	1.13	141.7	0.96	129.9	1.05
Ancillary Nursing Personnel	32.2	34.1	0.95	25.1	1.28	31.8	1.01	37.4	0.86
All Other Personnel	327.9	402.4	0.81	292.2	1.12	396.4	0.83	334.0	0.98
Total FTEs	498.9	623.8	0.80	451.3	1.11	585.4	0.85	502.8	0.99

Total Hospital:
 Beds Set Up & Staffed 55
 Discharges 2,389
 Inpatient Days 10,691

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 5
 Discharges 110
 Inpatient Days 636

Newborn Nursery:
 Bassinets 6
 Total Births 334
 Newborn Days 660

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	31	1,847	5,705	50.4%	15.6	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	6	365	801	36.6%	2.2	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	177	947	43.2%	2.6	5.4
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	1	12	3	3,238	73.9%	8.9	1,079.3
Other inpatient	2	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Radiological Services Personnel	10	14	16.3
Physicians & Dentists	0	0	0.0	Respiratory Therapists	4	3	5.2
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	7	3.4
Registered Nurses	48	64	84.9	Occupational Therapy Assistants/Aides	0	1	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	13	11	17.9
Licensed Practical Nurses	3	6	5.5	Physical Therapy Assistants/Aides	0	3	1.3
Ancillary Nursing Personnel	9	23	22.2	Recreational Therapists	1	1	1.5
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	3	0	3.0	Psychologists	0	0	0.0
Medical Records Personnel	21	10	27.6	Social Workers	0	3	1.8
Pharmacy Personnel	6	1	6.0	All Other Health Professionals	36	45	55.6
Clinical Laboratory Personnel	8	2	8.6	All Other Personnel	52	32	72.3
Surgical Personnel	8	0	8.0	Total	225	226	343.1

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$35,222,872	38.5%	41.4%	0.93	42.6%	0.90	44.1%	0.87	38.7%	0.99
Medical Assistance	\$9,588,596	10.5%	10.2%	1.03	6.9%	1.52	8.7%	1.20	11.1%	0.94
Commercial	\$38,303,292	41.8%	41.7%	1.00	46.1%	0.91	40.7%	1.03	41.2%	1.01
All Other	\$8,467,362	9.2%	6.8%	1.36	4.3%	2.15	6.5%	1.42	9.0%	1.03
Deductions as % of Total Gross Patient Revenue										
Medicare	\$24,515,181	26.8%	25.3%	1.06	27.5%	0.97	25.9%	1.03	26.6%	1.01
Medical Assistance	\$7,586,551	8.3%	7.7%	1.08	5.4%	1.53	6.2%	1.34	8.9%	0.93
Commercial	\$7,928,140	8.7%	9.7%	0.89	11.7%	0.74	7.2%	1.20	7.6%	1.13
Charity Care	\$799,505	0.9%	1.5%	0.58	1.2%	0.73	1.1%	0.79	0.9%	0.96
All Other	\$1,220,036	1.3%	1.5%	0.89	0.5%	2.66	1.2%	1.11	0.7%	1.92
Total Deductions	\$42,049,413	45.9%	45.7%	1.00	46.2%	0.99	41.6%	1.10	44.8%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.5%	4.4%	1.03	2.7%	1.68	2.8%	1.62	5.0%	0.90
Net Gains/Losses as % of Net Income		0.0%	12.3%	N/A	5.1%	N/A	8.6%	N/A	-0.4%	0.03
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$21,049,077	47.2%	47.5%	0.99	46.6%	1.01	52.1%	0.91	48.0%	0.98
Supplies & Services	\$19,484,144	43.7%	40.2%	1.09	39.2%	1.11	34.7%	1.26	43.1%	1.01
Capital Component	\$2,751,571	6.2%	8.7%	0.71	9.4%	0.66	8.9%	0.69	5.7%	1.08
Bad Debt	\$1,334,437	3.0%	3.6%	0.83	4.7%	0.64	4.4%	0.68	3.1%	0.97
Fiscal Statistics										
Operating Margin (%)		14.0%	7.6%	1.84	12.0%	1.17	7.6%	1.84	15.4%	0.91
Total Hospital Net Income (%)		14.0%	8.6%	1.63	12.6%	1.11	8.3%	1.69	15.3%	0.91
Return on Equity (%)		10.9%	7.2%	1.51	9.7%	1.12	6.4%	1.70	12.2%	0.89
Current Ratio		5.4	2.8	1.91	4.0	1.34	3.0	1.78	4.6	1.16
Days in Net Patient Accounts Receivable		41.1	51.2	0.80	49.1	0.84	53.7	0.77	38.8	1.06
Average Payment Period		80.9	53.8	1.50	43.8	1.85	59.8	1.35	94.5	0.86
Equity Financing (%)		75.4%	58.5%	1.29	66.6%	1.13	59.0%	1.28	72.3%	1.04
Long-Term Debt to Equity Ratio		0.1	0.4	0.28	0.3	0.38	0.5	0.23	0.1	0.81
Times Interest Earned		20.2	6.9	2.92	11.0	1.83	5.5	3.67	19.4	1.04
Total Asset Turnover		0.8	0.8	0.97	0.8	0.97	0.8	0.97	0.8	0.97
Average Age of Plant (Years)		13.1	9.1	1.44	9.4	1.39	9.0	1.45	14.9	0.88
Increase (Decrease) Total Net Patient Revenue		9.2%	9.1%	1.01	9.0%	1.02	10.0%	0.92	6.8%	1.35
Outpatient Gross Revenue (% of Total GPR)		57.5%	46.6%	1.23	53.0%	1.09	63.1%	0.91	58.1%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$7,979	\$9,724	0.82	\$8,298	0.96	\$6,384	1.25	\$7,420	1.08
Inpatient Net Revenue per Day		\$1,754	\$2,239	0.78	\$1,910	0.92	\$1,825	0.96	\$1,611	1.09
Outpatient Net Revenue per Visit		\$486	\$430	1.13	\$447	1.09	\$393	1.24	\$469	1.04

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$91,582,122	Cash & Cash Equivalents	\$44,083,425	Current Liabilities	\$9,462,289
Less Deductions	\$42,049,413	Net Patient Receivables	\$5,583,437	Long-Term Debt	\$5,674,531
Net Patient Revenue	\$49,532,709	Other Receivables	\$27,986	Other Liabilities	\$1,334,410
Plus Other Revenue	\$2,352,222			Subtotal	\$16,471,230
Total Revenue	\$51,884,931	Land, Buildings & Equipment (Net)	\$14,357,048	Unrestricted Fund Balance	\$50,424,727
Less Expenses	\$44,619,229	Other Assets	\$2,844,061	Restricted Fund Balance	\$29,423
Non-Operating Gains/Losses	-\$730			Total Liabilities & Fund Balance	\$66,895,957
Net Income	\$7,264,972	Total Assets	\$66,895,957		