

057 Franciscan Skemp Healthcare - La Crosse
 700 West Ave S
 La Crosse, WI 54601
 608-785-0940

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: La Crosse
 Analysis Area: Southwestern (5B)
 Volume Group: 6

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 5B		Volume Group 6		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	44.5%	59.1%	0.75	47.0%	0.95	59.5%	0.75	51.0%	0.87
Obstetrics	43.4%	41.6%	1.04	37.2%	1.17	42.0%	1.03	42.0%	1.03
Pediatrics	27.3%	54.2%	0.50	33.0%	0.83	85.7%	0.50	25.4%	1.08
Total Hospital	46.1%	57.7%	0.80	46.4%	0.99	56.1%	0.82	38.1%	1.21
Average Census (Patients)									
Adult Medical-Surgical	41.4	31.3	1.32	13.9	2.98	47.6	0.87	39.8	1.04
Obstetrics	6.9	5.4	1.29	2.7	2.57	8.4	0.83	6.7	1.03
Pediatrics	2.2	2.2	0.99	0.9	2.43	8.4	0.26	2.0	1.08
Total Hospital	80.6	54.6	1.48	25.8	3.13	93.0	0.87	77.0	1.05
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	3.7	0.91	3.1	1.09	3.7	0.91	3.2	1.07
Obstetrics	3.0	2.4	1.23	2.5	1.18	2.6	1.14	3.0	1.00
Pediatrics	2.6	2.5	1.04	3.3	0.79	2.4	1.08	2.3	1.13
Total Hospital	3.9	4.3	0.91	3.6	1.08	4.2	0.93	3.8	1.02
Surgical Operations									
Inpatient	2,156	1,644	1.31	832	2.59	3,329	0.65	2,033	1.06
Outpatient	4,427	3,777	1.17	1,600	2.77	7,486	0.59	4,157	1.06
Inpatient as % of All Surgeries	32.8%	30.3%	1.08	34.2%	0.96	30.8%	1.06	32.8%	1.00
Outpatient Visits									
Non-Emergency Visits	55,484	84,436	0.66	38,341	1.45	164,395	0.34	52,551	1.06
Emergency Visits	13,245	15,777	0.84	7,727	1.71	25,464	0.52	13,010	1.02
Full-Time Equivalents (FTEs)									
Administrators	38.4	17.4	2.21	12.2	3.14	29.5	1.30	53.1	0.72
Nurses, Licensed	247.1	173.6	1.42	114.5	2.16	311.5	0.79	442.9	0.56
Ancillary Nursing Personnel	62.1	34.8	1.79	23.6	2.63	55.1	1.13	101.6	0.61
All Other Personnel	918.4	410.2	2.24	227.3	4.04	765.1	1.20	1,448.6	0.63
Total FTEs	1,266.0	636.0	1.99	377.6	3.35	1,161.3	1.09	2,046.2	0.62
FTEs per 100 Patient Census (Adjusted)									
Administrators	23.8	17.1	1.39	24.8	0.96	16.6	1.43	35.8	0.66
Nurses, Licensed	153.0	170.3	0.90	232.2	0.66	175.3	0.87	298.6	0.51
Ancillary Nursing Personnel	38.5	34.1	1.13	47.8	0.80	31.0	1.24	68.5	0.56
All Other Personnel	568.7	402.4	1.41	460.8	1.23	430.6	1.32	976.7	0.58
Total FTEs	784.0	623.8	1.26	765.5	1.02	653.6	1.20	1,379.6	0.57

Total Hospital:
 Beds Set Up & Staffed 175
 Discharges 7,543
 Inpatient Days 29,429

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 20
 Total Births 756
 Newborn Days 1,513

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	93	4,472	15,109	44.5%	41.4	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	52	561	0.0%	1.5	10.8
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	8	307	798	27.3%	2.2	2.6
Obstetrics	1	16	858	2,536	43.4%	6.9	3.0
Psychiatric	1	27	1,066	5,568	56.5%	15.3	5.2
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	16	418	2,822	48.3%	7.7	6.8
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	15	119	1,255	22.9%	3.4	10.5
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	38	1	38.4	Radiological Services Personnel	42	20	56.8
Physicians & Dentists	9	5	13.7	Respiratory Therapists	4	17	15.6
Medical & Dental Residents	17	0	17.0	Occupational Therapists	5	5	7.0
Registered Nurses	102	194	236.1	Occupational Therapy Assistants/Aides	1	5	5.1
Certified Nurse Midwives	0	0	0.0	Physical Therapists	9	3	11.3
Licensed Practical Nurses	4	6	7.0	Physical Therapy Assistants/Aides	6	8	10.8
Ancillary Nursing Personnel	23	70	62.1	Recreational Therapists	2	3	4.7
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	4	4	6.1
Nurse Practitioners	4	0	4.0	Psychologists	2	1	2.3
Medical Records Personnel	33	11	40.1	Social Workers	11	7	14.7
Pharmacy Personnel	20	5	22.4	All Other Health Professionals	23	15	31.9
Clinical Laboratory Personnel	31	40	58.6	All Other Personnel	473	194	576.3
Surgical Personnel	16	10	23.8	Total	879	624	1,266.0

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$96,460,930	41.1%	41.4%	0.99	46.0%	0.89	37.1%	1.11	41.0%	1.00
Medical Assistance	\$20,631,367	8.8%	10.2%	0.86	8.4%	1.05	12.4%	0.71	9.7%	0.91
Commercial	\$101,539,782	43.2%	41.7%	1.04	37.4%	1.16	45.1%	0.96	42.5%	1.02
All Other	\$16,238,570	6.9%	6.8%	1.02	8.2%	0.84	5.4%	1.28	6.9%	1.00
Deductions as % of Total Gross Patient Revenue										
Medicare	\$60,829,613	25.9%	25.3%	1.02	25.9%	1.00	23.7%	1.09	24.9%	1.04
Medical Assistance	\$16,904,113	7.2%	7.7%	0.93	5.8%	1.24	9.1%	0.79	7.6%	0.94
Commercial	\$15,647,694	6.7%	9.7%	0.69	6.0%	1.11	11.0%	0.61	7.1%	0.93
Charity Care	\$2,715,583	1.2%	1.5%	0.77	0.9%	1.28	1.4%	0.83	0.8%	1.41
All Other	\$6,689,237	2.8%	1.5%	1.90	2.5%	1.14	1.1%	2.59	2.9%	0.98
Total Deductions	\$102,786,240	43.8%	45.7%	0.96	41.0%	1.07	46.4%	0.94	43.4%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.3%	4.4%	0.53	4.0%	0.58	7.4%	0.31	2.5%	0.91
Net Gains/Losses as % of Net Income		0.0%	12.3%	N/A	4.1%	N/A	12.2%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$70,943,663	58.4%	47.5%	1.23	49.8%	1.17	47.2%	1.24	57.3%	1.02
Supplies & Services	\$36,470,620	30.0%	40.2%	0.75	40.2%	0.75	41.3%	0.73	31.0%	0.97
Capital Component	\$9,603,338	7.9%	8.7%	0.91	5.8%	1.36	8.7%	0.91	7.2%	1.10
Bad Debt	\$4,506,228	3.7%	3.6%	1.03	4.2%	0.88	2.8%	1.32	4.5%	0.83
Fiscal Statistics										
Operating Margin (%)		10.1%	7.6%	1.33	10.9%	0.93	8.2%	1.24	11.2%	0.90
Total Hospital Net Income (%)		10.1%	8.6%	1.18	11.3%	0.90	9.2%	1.10	11.2%	0.90
Return on Equity (%)		9.2%	7.2%	1.27	10.0%	0.92	7.8%	1.17	9.8%	0.93
Current Ratio		1.2	2.8	0.43	6.1	0.20	2.3	0.53	0.9	1.29
Days in Net Patient Accounts Receivable		118.9	51.2	2.32	64.1	1.86	54.1	2.20	120.7	0.99
Average Payment Period		108.3	53.8	2.01	45.4	2.39	55.7	1.95	125.3	0.86
Equity Financing (%)		62.3%	58.5%	1.06	69.7%	0.89	55.2%	1.13	58.9%	1.06
Long-Term Debt to Equity Ratio		0.2	0.4	0.52	0.1	2.10	0.5	0.42	0.2	0.85
Times Interest Earned		11.7	6.9	1.70	23.9	0.49	6.5	1.80	13.7	0.86
Total Asset Turnover		0.9	0.8	1.13	0.9	1.00	0.8	1.13	0.9	1.04
Average Age of Plant (Years)		14.0	9.1	1.53	12.5	1.12	8.5	1.64	16.8	0.83
Increase (Decrease) Total Net Patient Revenue		12.3%	9.1%	1.36	11.2%	1.10	8.8%	1.40	17.5%	0.71
Outpatient Gross Revenue (% of Total GPR)		50.2%	46.6%	1.08	47.7%	1.05	47.8%	1.05	48.1%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$8,255	\$9,724	0.85	\$9,722	0.85	\$9,588	0.86	\$7,692	1.07
Inpatient Net Revenue per Day		\$2,116	\$2,239	0.95	\$2,523	0.84	\$2,298	0.92	\$2,017	1.05
Outpatient Net Revenue per Visit		\$1,016	\$430	2.36	\$512	1.98	\$409	2.48	\$926	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$234,870,649	Cash & Cash Equivalents	\$67,347	Current Liabilities	\$34,196,284
Less Deductions	\$102,786,240	Net Patient Receivables	\$43,037,979	Long-Term Debt	\$19,539,168
Net Patient Revenue	\$132,084,409	Other Receivables	\$658,999	Other Liabilities	\$2,681,795
Plus Other Revenue	\$3,141,201			Subtotal	\$56,417,247
Total Revenue	\$135,225,610	Land, Buildings & Equipment (Net)	\$82,375,474	Unrestricted Fund Balance	\$93,168,847
Less Expenses	\$121,523,849	Other Assets	\$23,446,295	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$149,586,094	Total Liabilities & Fund Balance	\$149,586,094
Net Income	\$13,701,761				