

059 Grant Regional Health Center Inc
 507 S Monroe St
 Lancaster, WI 53813
 608-723-2143

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 3

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	58.0%	59.1%	0.98	56.2%	1.03	44.2%	1.31	39.8%	1.46
Obstetrics	26.2%	41.6%	0.63	43.2%	0.61	22.9%	1.14	25.8%	1.02
Pediatrics	10.1%	54.2%	0.19	50.0%	0.20	10.9%	0.19	15.6%	0.65
Total Hospital	35.5%	57.7%	0.62	56.1%	0.63	39.8%	0.89	29.0%	1.22
Average Census (Patients)									
Adult Medical-Surgical	4.1	31.3	0.13	30.5	0.13	7.7	0.53	4.4	0.93
Obstetrics	0.8	5.4	0.15	5.3	0.15	0.9	0.87	0.8	1.02
Pediatrics	0.1	2.2	0.05	1.8	0.06	0.1	1.01	0.2	0.65
Total Hospital	5.3	54.6	0.10	54.7	0.10	9.6	0.55	5.5	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	2.4	3.7	0.66	3.5	0.70	3.0	0.82	2.5	0.97
Obstetrics	2.2	2.4	0.93	1.9	1.17	2.3	0.97	2.4	0.94
Pediatrics	1.5	2.5	0.59	3.2	0.46	1.5	0.99	2.0	0.73
Total Hospital	2.5	4.3	0.58	4.2	0.59	3.1	0.80	2.5	1.00
Surgical Operations									
Inpatient	124	1,644	0.08	1,676	0.07	233	0.53	153	0.81
Outpatient	963	3,777	0.25	5,339	0.18	1,178	0.82	1,027	0.94
Inpatient as % of All Surgeries	11.4%	30.3%	0.38	23.9%	0.48	16.5%	0.69	13.0%	0.88
Outpatient Visits									
Non-Emergency Visits	23,224	84,436	0.28	127,197	0.18	24,992	0.93	22,377	1.04
Emergency Visits	4,965	15,777	0.31	15,798	0.31	6,438	0.77	4,468	1.11
Full-Time Equivalents (FTEs)									
Administrators	1.0	17.4	0.06	14.0	0.07	5.6	0.18	2.0	0.50
Nurses, Licensed	35.5	173.6	0.20	191.2	0.19	45.1	0.79	37.3	0.95
Ancillary Nursing Personnel	6.5	34.8	0.19	30.6	0.21	9.6	0.68	7.5	0.87
All Other Personnel	84.5	410.2	0.21	521.0	0.16	106.2	0.80	88.0	0.96
Total FTEs	127.5	636.0	0.20	757.3	0.17	166.6	0.77	134.8	0.95
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.6	17.1	0.27	11.8	0.39	19.9	0.23	9.8	0.47
Nurses, Licensed	163.8	170.3	0.96	161.3	1.02	159.7	1.03	183.1	0.89
Ancillary Nursing Personnel	30.0	34.1	0.88	25.8	1.16	33.8	0.89	36.7	0.82
All Other Personnel	389.6	402.4	0.97	440.0	0.89	375.8	1.04	432.0	0.90
Total FTEs	588.0	623.8	0.94	638.9	0.92	589.1	1.00	661.6	0.89

Total Hospital:
 Beds Set Up & Staffed 15
 Discharges 782
 Inpatient Days 1,943

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 10
 Discharges 34
 Inpatient Days 131

Newborn Nursery:
 Bassinets 3
 Total Births 129
 Newborn Days 248

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	7	606	1,482	58.0%	4.1	2.4
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	1	1	22	60	16.4%	0.2	2.7
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	1	25	37	10.1%	0.1	1.5
Obstetrics	1	3	129	287	26.2%	0.8	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	3	39	79	7.2%	0.2	2.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Radiological Services Personnel	3	2	4.4
Physicians & Dentists	1	0	1.0	Respiratory Therapists	0	1	0.8
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	18	21	32.9	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	3	0	3.0
Licensed Practical Nurses	1	0	1.0	Physical Therapy Assistants/Aides	4	3	5.4
Ancillary Nursing Personnel	4	5	6.5	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.6	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	1	1	1.7	Psychologists	0	0	0.0
Medical Records Personnel	6	2	7.5	Social Workers	0	1	0.9
Pharmacy Personnel	1	2	1.5	All Other Health Professionals	1	1	1.9
Clinical Laboratory Personnel	3	5	6.5	All Other Personnel	41	18	49.3
Surgical Personnel	0	1	0.9	Total	89	64	127.5

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$9,972,362	47.9%	41.4%	1.16	38.4%	1.25	41.9%	1.14	47.1%	1.02
Medical Assistance	\$1,505,091	7.2%	10.2%	0.71	7.9%	0.92	8.5%	0.85	7.1%	1.02
Commercial	\$8,177,387	39.3%	41.7%	0.94	46.3%	0.85	43.9%	0.90	39.9%	0.99
All Other	\$1,145,314	5.5%	6.8%	0.81	7.5%	0.73	5.7%	0.97	6.0%	0.93
Deductions as % of Total Gross Patient Revenue										
Medicare	\$4,365,281	21.0%	25.3%	0.83	22.1%	0.95	21.1%	0.99	19.9%	1.06
Medical Assistance	\$932,588	4.5%	7.7%	0.58	5.9%	0.76	5.3%	0.85	5.0%	0.89
Commercial	\$1,788,073	8.6%	9.7%	0.89	12.2%	0.70	8.5%	1.01	8.3%	1.03
Charity Care	\$69,433	0.3%	1.5%	0.22	1.5%	0.22	0.7%	0.48	0.3%	1.10
All Other	\$65,182	0.3%	1.5%	0.21	2.0%	0.16	0.6%	0.52	0.3%	1.07
Total Deductions	\$7,220,557	34.7%	45.7%	0.76	43.7%	0.79	36.2%	0.96	33.8%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.8%	4.4%	0.85	8.8%	0.43	3.9%	0.96	4.0%	0.95
Net Gains/Losses as % of Net Income		-8.7%	12.3%	N/A	25.6%	N/A	13.2%	N/A	40.5%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$7,025,309	51.9%	47.5%	1.09	49.5%	1.05	51.1%	1.01	52.6%	0.99
Supplies & Services	\$4,543,736	33.5%	40.2%	0.83	39.3%	0.85	35.6%	0.94	32.0%	1.05
Capital Component	\$1,712,506	12.6%	8.7%	1.45	8.0%	1.58	9.3%	1.36	13.4%	0.95
Bad Debt	\$265,640	2.0%	3.6%	0.54	3.1%	0.63	4.1%	0.48	2.0%	1.00
Fiscal Statistics										
Operating Margin (%)		4.0%	7.6%	0.52	6.6%	0.60	12.7%	0.31	6.4%	0.62
Total Hospital Net Income (%)		3.7%	8.6%	0.43	8.6%	0.43	14.4%	0.26	10.4%	0.35
Return on Equity (%)		2.5%	7.2%	0.35	7.6%	0.33	10.9%	0.23	7.3%	0.35
Current Ratio		2.3	2.8	0.83	2.2	1.05	4.0	0.58	2.1	1.09
Days in Net Patient Accounts Receivable		43.0	51.2	0.84	51.8	0.83	58.9	0.73	60.7	0.71
Average Payment Period		37.9	53.8	0.71	52.3	0.73	51.0	0.74	46.1	0.82
Equity Financing (%)		56.6%	58.5%	0.97	48.5%	1.17	57.9%	0.98	54.2%	1.05
Long-Term Debt to Equity Ratio		0.7	0.4	1.63	0.7	0.93	0.5	1.30	0.7	0.92
Times Interest Earned		1.9	6.9	0.28	7.0	0.28	8.9	0.22	3.6	0.53
Total Asset Turnover		0.7	0.8	0.86	0.9	0.76	0.7	0.98	0.7	1.02
Average Age of Plant (Years)		8.2	9.1	0.90	9.3	0.88	8.2	1.00	8.3	0.99
Increase (Decrease) Total Net Patient Revenue		2.5%	9.1%	0.27	11.1%	0.22	14.9%	0.17	1.4%	1.74
Outpatient Gross Revenue (% of Total GPR)		75.5%	46.6%	1.62	46.2%	1.63	66.0%	1.14	73.0%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$4,655	\$9,724	0.48	\$10,202	0.46	\$5,903	0.79	\$5,128	0.91
Inpatient Net Revenue per Day		\$1,831	\$2,239	0.82	\$2,400	0.76	\$1,702	1.08	\$1,993	0.92
Outpatient Net Revenue per Visit		\$347	\$430	0.81	\$298	1.16	\$434	0.80	\$330	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$20,800,154	Cash & Cash Equivalents	\$373,139	Current Liabilities	\$1,324,778
Less Deductions	\$7,220,557	Net Patient Receivables	\$1,598,572	Long-Term Debt	\$7,563,499
Net Patient Revenue	\$13,579,597	Other Receivables	\$199,622	Other Liabilities	\$0
Plus Other Revenue	\$529,408			Subtotal	\$8,888,277
Total Revenue	\$14,109,005	Land, Buildings & Equipment (Net)	\$8,663,127	Unrestricted Fund Balance	\$11,611,225
Less Expenses	\$13,547,191	Other Assets	\$9,665,042	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$44,990			Total Liabilities & Fund Balance	\$20,499,502
Net Income	\$516,824	Total Assets	\$20,499,502		