

063 St Mary's Hospital Medical Center
 707 S Mills St
 Madison, WI 53715
 608-251-6100

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 7

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	81.6%	59.1%	1.38	56.2%	1.45	69.2%	1.18	75.2%	1.08
Obstetrics	70.3%	41.6%	1.69	43.2%	1.63	51.9%	1.35	68.0%	1.03
Pediatrics	54.1%	54.2%	1.00	50.0%	1.08	46.8%	1.00	50.2%	1.08
Total Hospital	75.6%	57.7%	1.31	56.1%	1.35	66.9%	1.13	73.1%	1.03
Average Census (Patients)									
Adult Medical-Surgical	104.4	31.3	3.34	30.5	3.42	113.3	0.92	96.3	1.08
Obstetrics	32.3	5.4	5.98	5.3	6.10	17.3	1.87	31.3	1.03
Pediatrics	6.5	2.2	2.95	1.8	3.60	5.0	1.30	6.0	1.08
Total Hospital	250.9	54.6	4.60	54.7	4.59	210.3	1.19	242.6	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	2.4	3.7	0.64	3.5	0.67	3.9	0.61	2.4	0.99
Obstetrics	1.3	2.4	0.54	1.9	0.68	2.4	0.54	1.4	0.93
Pediatrics	2.0	2.5	0.78	3.2	0.61	3.1	0.63	1.9	1.03
Total Hospital	4.0	4.3	0.94	4.2	0.96	4.7	0.86	4.2	0.96
Surgical Operations									
Inpatient	7,828	1,644	4.76	1,676	4.67	5,445	1.44	7,062	1.11
Outpatient	873	3,777	0.23	5,339	0.16	9,971	0.09	803	1.09
Inpatient as % of All Surgeries	90.0%	30.3%	2.97	23.9%	3.76	35.3%	2.55	89.8%	1.00
Outpatient Visits									
Non-Emergency Visits	58,362	84,436	0.69	127,197	0.46	233,626	0.25	60,660	0.96
Emergency Visits	33,231	15,777	2.11	15,798	2.10	38,661	0.86	30,622	1.09
Full-Time Equivalents (FTEs)									
Administrators	4.0	17.4	0.23	14.0	0.29	59.8	0.07	6.0	0.67
Nurses, Licensed	601.2	173.6	3.46	191.2	3.14	615.9	0.98	602.6	1.00
Ancillary Nursing Personnel	46.8	34.8	1.35	30.6	1.53	127.9	0.37	58.1	0.81
All Other Personnel	1,094.1	410.2	2.67	521.0	2.10	1,349.4	0.81	1,114.6	0.98
Total FTEs	1,746.2	636.0	2.75	757.3	2.31	2,153.0	0.81	1,781.2	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.3	17.1	0.08	11.8	0.11	17.3	0.07	2.0	0.65
Nurses, Licensed	194.9	170.3	1.14	161.3	1.21	178.0	1.10	199.1	0.98
Ancillary Nursing Personnel	15.2	34.1	0.45	25.8	0.59	37.0	0.41	19.2	0.79
All Other Personnel	354.7	402.4	0.88	440.0	0.81	390.0	0.91	368.3	0.96
Total FTEs	566.1	623.8	0.91	638.9	0.89	622.2	0.91	588.6	0.96

Total Hospital:

Beds Set Up & Staffed 332
 Discharges 22,648
 Inpatient Days 91,586

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 30
 Total Births 3,510
 Newborn Days 6,642

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	128	16,146	38,103	81.6%	104.4	2.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	12	1,207	2,368	54.1%	6.5	2.0
Obstetrics	1	46	9,080	11,795	70.3%	32.3	1.3
Psychiatric	1	22	603	5,367	66.8%	14.7	8.9
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	14	1,374	3,401	66.6%	9.3	2.5
Cardiac Intensive Unit	1	12	1,642	3,124	71.3%	8.6	1.9
Pediatric Intensive Care	1	6	341	678	31.0%	1.9	2.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	68	6,552	20,086	80.9%	55.0	3.1
Neonatal Intensive/Intermediate Care	1	24	457	7,980	91.1%	21.9	17.5
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Radiological Services Personnel	26	34	41.9
Physicians & Dentists	1	7	2.9	Respiratory Therapists	15	20	23.8
Medical & Dental Residents	0	0	0.0	Occupational Therapists	5	9	8.1
Registered Nurses	282	530	577.9	Occupational Therapy Assistants/Aides	0	3	0.8
Certified Nurse Midwives	0	0	0.0	Physical Therapists	7	8	9.3
Licensed Practical Nurses	11	21	22.7	Physical Therapy Assistants/Aides	5	12	9.3
Ancillary Nursing Personnel	23	50	46.8	Recreational Therapists	1	1	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	3	9	7.3
Nurse Practitioners	0	1	0.6	Psychologists	0	0	0.0
Medical Records Personnel	9	28	17.6	Social Workers	10	14	12.9
Pharmacy Personnel	19	29	34.5	All Other Health Professionals	185	199	280.6
Clinical Laboratory Personnel	33	22	44.6	All Other Personnel	420	338	564.8
Surgical Personnel	22	19	34.8	Total	1,081	1,354	1,746.2

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$218,589,165	46.2%	41.4%	1.12	38.4%	1.20	42.3%	1.09	46.2%	1.00
Medical Assistance	\$34,474,046	7.3%	10.2%	0.71	7.9%	0.92	9.3%	0.78	7.5%	0.97
Commercial	\$203,960,186	43.1%	41.7%	1.03	46.3%	0.93	41.1%	1.05	43.4%	0.99
All Other	\$16,373,704	3.5%	6.8%	0.51	7.5%	0.46	7.3%	0.47	2.9%	1.18
Deductions as % of Total Gross Patient Revenue										
Medicare	\$118,390,047	25.0%	25.3%	0.99	22.1%	1.13	26.1%	0.96	24.4%	1.03
Medical Assistance	\$22,887,956	4.8%	7.7%	0.63	5.9%	0.82	7.2%	0.67	4.2%	1.15
Commercial	\$29,392,886	6.2%	9.7%	0.64	12.2%	0.51	10.0%	0.62	4.5%	1.39
Charity Care	\$6,664,461	1.4%	1.5%	0.94	1.5%	0.94	1.8%	0.78	1.1%	1.25
All Other	\$2,406,392	0.5%	1.5%	0.34	2.0%	0.25	1.6%	0.32	0.3%	1.65
Total Deductions	\$179,741,742	38.0%	45.7%	0.83	43.7%	0.87	46.7%	0.81	34.5%	1.10
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.8%	4.4%	0.19	8.8%	0.10	3.1%	0.27	0.9%	0.94
Net Gains/Losses as % of Net Income		31.7%	12.3%	2.57	25.6%	1.24	13.1%	2.42	21.9%	1.45
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$123,599,212	46.9%	47.5%	0.99	49.5%	0.95	45.8%	1.02	47.6%	0.98
Supplies & Services	\$105,700,422	40.1%	40.2%	1.00	39.3%	1.02	42.1%	0.95	39.2%	1.02
Capital Component	\$25,367,472	9.6%	8.7%	1.11	8.0%	1.20	8.3%	1.16	11.1%	0.87
Bad Debt	\$8,793,302	3.3%	3.6%	0.93	3.1%	1.08	3.8%	0.88	2.0%	1.65
Fiscal Statistics										
Operating Margin (%)		11.0%	7.6%	1.45	6.6%	1.67	7.5%	1.47	11.2%	0.99
Total Hospital Net Income (%)		15.4%	8.6%	1.79	8.6%	1.79	8.5%	1.81	13.9%	1.11
Return on Equity (%)		11.8%	7.2%	1.64	7.6%	1.55	7.3%	1.62	10.8%	1.10
Current Ratio		1.3	2.8	0.46	2.2	0.59	2.9	0.45	1.1	1.15
Days in Net Patient Accounts Receivable		37.8	51.2	0.74	51.8	0.73	46.8	0.81	37.8	1.00
Average Payment Period		51.1	53.8	0.95	52.3	0.98	51.8	0.99	52.5	0.97
Equity Financing (%)		55.4%	58.5%	0.95	48.5%	1.14	61.3%	0.90	50.0%	1.11
Long-Term Debt to Equity Ratio		0.6	0.4	1.61	0.7	0.92	0.4	1.61	0.8	0.79
Times Interest Earned		7.9	6.9	1.14	7.0	1.12	8.4	0.94	5.9	1.34
Total Asset Turnover		0.7	0.8	0.91	0.9	0.81	0.8	0.91	0.8	0.97
Average Age of Plant (Years)		12.8	9.1	1.41	9.3	1.38	9.6	1.34	11.3	1.13
Increase (Decrease) Total Net Patient Revenue		7.7%	9.1%	0.85	11.1%	0.70	9.1%	0.85	7.2%	1.08
Outpatient Gross Revenue (% of Total GPR)		18.9%	46.6%	0.41	46.2%	0.41	39.4%	0.48	19.8%	0.95
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$10,433	\$9,724	1.07	\$10,202	1.02	\$11,591	0.90	\$10,160	1.03
Inpatient Net Revenue per Day		\$2,580	\$2,239	1.15	\$2,400	1.07	\$2,458	1.05	\$2,423	1.06
Outpatient Net Revenue per Visit		\$626	\$430	1.46	\$298	2.10	\$462	1.36	\$628	1.00

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$473,397,103	Cash & Cash Equivalents	\$10,915,332	Current Liabilities	\$35,359,915
Less Deductions	\$179,741,742	Net Patient Receivables	\$30,432,738	Long-Term Debt	\$144,564,865
Net Patient Revenue	\$293,655,361	Other Receivables	\$465,136	Other Liabilities	\$995,498
Plus Other Revenue	\$2,515,930			Subtotal	\$180,920,278
Total Revenue	\$296,171,291	Land, Buildings & Equipment (Net)	\$107,988,305	Unrestricted Fund Balance	\$224,869,036
Less Expenses	\$263,460,408	Other Assets	\$255,987,803	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$15,148,703			Total Liabilities & Fund Balance	\$405,789,314
Net Income	\$47,859,586	Total Assets	\$405,789,314		