

**064 University of WI Hospital & Clinics Authority**  
 600 Highland Ave  
 Madison, WI 53792  
 608-263-6400

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Dane  
 Analysis Area: Southern (1)  
 Volume Group: 7

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	76.2%	59.1%	1.29	56.2%	1.36	69.2%	1.10	79.0%	0.96
Obstetrics	0.0%	41.6%	N/A	43.2%	N/A	51.9%	N/A	0.0%	N/A
Pediatrics	66.1%	54.2%	1.22	50.0%	1.32	46.8%	1.22	65.2%	1.01
Total Hospital	73.2%	57.7%	1.27	56.1%	1.31	66.9%	1.09	75.7%	0.97
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	207.2	31.3	6.62	30.5	6.79	113.3	1.83	214.0	0.97
Obstetrics	0.0	5.4	N/A	5.3	N/A	17.3	N/A	0.0	N/A
Pediatrics	27.8	2.2	12.62	1.8	15.42	5.0	5.55	27.4	1.01
Total Hospital	341.3	54.6	6.25	54.7	6.24	210.3	1.62	352.2	0.97
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.9	3.7	1.32	3.5	1.39	3.9	1.25	5.5	0.89
Obstetrics	0.0	2.4	N/A	1.9	N/A	2.4	N/A	0.0	N/A
Pediatrics	3.9	2.5	1.58	3.2	1.23	3.1	1.27	4.2	0.93
Total Hospital	5.5	4.3	1.29	4.2	1.32	4.7	1.18	6.3	0.88
<b>Surgical Operations</b>									
Inpatient	14,734	1,644	8.96	1,676	8.79	5,445	2.71	13,986	1.05
Outpatient	74,451	3,777	19.71	5,339	13.94	9,971	7.47	69,664	1.07
Inpatient as % of All Surgeries	16.5%	30.3%	0.55	23.9%	0.69	35.3%	0.47	16.7%	0.99
<b>Outpatient Visits</b>									
Non-Emergency Visits	696,226	84,436	8.25	127,197	5.47	233,626	2.98	657,218	1.06
Emergency Visits	33,735	15,777	2.14	15,798	2.14	38,661	0.87	33,543	1.01
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	90.5	17.4	5.20	14.0	6.47	59.8	1.51	84.1	1.08
Nurses, Licensed	1,336.9	173.6	7.70	191.2	6.99	615.9	2.17	1,170.6	1.14
Ancillary Nursing Personnel	218.7	34.8	6.28	30.6	7.15	127.9	1.71	191.5	1.14
All Other Personnel	3,960.2	410.2	9.65	521.0	7.60	1,349.4	2.93	3,895.7	1.02
Total FTEs	5,606.3	636.0	8.81	757.3	7.40	2,153.0	2.60	5,341.9	1.05
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	15.0	17.1	0.88	11.8	1.27	17.3	0.87	13.6	1.11
Nurses, Licensed	221.9	170.3	1.30	161.3	1.38	178.0	1.25	189.1	1.17
Ancillary Nursing Personnel	36.3	34.1	1.06	25.8	1.41	37.0	0.98	30.9	1.17
All Other Personnel	657.3	402.4	1.63	440.0	1.49	390.0	1.69	629.4	1.04
Total FTEs	930.5	623.8	1.49	638.9	1.46	622.2	1.50	863.0	1.08

**Total Hospital:**  
 Beds Set Up & Staffed 466  
 Discharges 22,521  
 Inpatient Days 124,565

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	272	15,520	75,620	76.2%	207.2	4.9
Orthopedic	1	27	1,739	7,054	71.6%	19.3	4.1
Rehabilitation & Physical Medicine	1	21	406	6,076	79.3%	16.6	15.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	42	2,571	10,134	66.1%	27.8	3.9
<b>Obstetrics</b>	4	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	1	20	879	5,207	71.3%	14.3	5.9
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	32	362	9,456	81.0%	25.9	26.1
Cardiac Intensive Unit	1	7	116	1,589	62.2%	4.4	13.7
Pediatric Intensive Care	1	18	182	3,074	46.8%	8.4	16.9
Burn Care	1	7	209	1,858	72.7%	5.1	8.9
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	1	10	251	3,112	85.3%	8.5	12.4
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	1	10	286	1,385	37.9%	3.8	4.8

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
 4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	90	1	90.5	Radiological Services Personnel	161	47	189.3
Physicians & Dentists	0	0	0.0	Respiratory Therapists	52	40	78.5
Medical & Dental Residents	480	0	480.0	Occupational Therapists	10	22	20.5
Registered Nurses	876	615	1,283.9	Occupational Therapy Assistants/Aides	4	6	7.6
Certified Nurse Midwives	2	6	5.7	Physical Therapists	43	28	56.9
Licensed Practical Nurses	20	17	32.2	Physical Therapy Assistants/Aides	4	1	4.5
Ancillary Nursing Personnel	132	187	218.7	Recreational Therapists	10	43	24.4
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	17	36	36.9
Nurse Practitioners	9	9	15.1	Psychologists	7	2	8.6
Medical Records Personnel	113	20	126.3	Social Workers	25	7	28.7
Pharmacy Personnel	182	54	213.4	All Other Health Professionals	457	195	575.7
Clinical Laboratory Personnel	273	96	335.6	All Other Personnel	1,446	557	1,713.4
Surgical Personnel	50	8	56.8	<b>Total</b>	<b>4,466</b>	<b>1,997</b>	<b>5,606.3</b>

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$367,153,052	30.8%	41.4%	0.74	38.4%	0.80	42.3%	0.73	31.6%	0.97
Medical Assistance	\$79,781,280	6.7%	10.2%	0.66	7.9%	0.85	9.3%	0.72	6.5%	1.02
Commercial	\$617,993,578	51.8%	41.7%	1.24	46.3%	1.12	41.1%	1.26	51.6%	1.00
All Other	\$127,153,077	10.7%	6.8%	1.57	7.5%	1.42	7.3%	1.46	10.3%	1.04
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$196,084,845	16.4%	25.3%	0.65	22.1%	0.74	26.1%	0.63	16.6%	0.99
Medical Assistance	\$59,751,863	5.0%	7.7%	0.65	5.9%	0.85	7.2%	0.70	4.5%	1.11
Commercial	\$192,524,254	16.2%	9.7%	1.66	12.2%	1.32	10.0%	1.62	15.0%	1.08
Charity Care	\$17,487,181	1.5%	1.5%	0.98	1.5%	0.98	1.8%	0.81	1.4%	1.04
All Other	\$44,159,879	3.7%	1.5%	2.47	2.0%	1.85	1.6%	2.32	3.3%	1.12
Total Deductions	\$510,008,023	42.8%	45.7%	0.94	43.7%	0.98	46.7%	0.92	40.8%	1.05
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		1.7%	4.4%	0.40	8.8%	0.20	3.1%	0.56	1.9%	0.94
Net Gains/Losses as % of Net Income		21.6%	12.3%	1.76	25.6%	0.84	13.1%	1.65	28.9%	0.75
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$349,213,776	53.1%	47.5%	1.12	49.5%	1.07	45.8%	1.16	54.0%	0.98
Supplies & Services	\$245,241,815	37.3%	40.2%	0.93	39.3%	0.95	42.1%	0.88	37.0%	1.01
Capital Component	\$45,863,430	7.0%	8.7%	0.80	8.0%	0.87	8.3%	0.84	6.9%	1.00
Bad Debt	\$17,924,717	2.7%	3.6%	0.76	3.1%	0.88	3.8%	0.72	2.1%	1.28
<b>Fiscal Statistics</b>										
Operating Margin (%)		5.2%	7.6%	0.68	6.6%	0.78	7.5%	0.69	5.4%	0.95
Total Hospital Net Income (%)		6.5%	8.6%	0.76	8.6%	0.76	8.5%	0.77	7.5%	0.87
Return on Equity (%)		6.4%	7.2%	0.89	7.6%	0.84	7.3%	0.88	7.9%	0.81
Current Ratio		1.7	2.8	0.62	2.2	0.78	2.9	0.59	2.0	0.86
Days in Net Patient Accounts Receivable		46.8	51.2	0.91	51.8	0.90	46.8	1.00	51.5	0.91
Average Payment Period		43.8	53.8	0.81	52.3	0.84	51.8	0.85	40.6	1.08
Equity Financing (%)		43.1%	58.5%	0.74	48.5%	0.89	61.3%	0.70	43.1%	1.00
Long-Term Debt to Equity Ratio		0.8	0.4	2.06	0.7	1.18	0.4	2.06	0.8	1.08
Times Interest Earned		7.6	6.9	1.10	7.0	1.09	8.4	0.91	9.1	0.84
Total Asset Turnover		1.0	0.8	1.21	0.9	1.08	0.8	1.21	1.0	0.93
Average Age of Plant (Years)		8.0	9.1	0.88	9.3	0.86	9.6	0.83	8.2	0.97
Increase (Decrease) Total Net Patient Revenue		14.6%	9.1%	1.60	11.1%	1.31	9.1%	1.60	10.7%	1.36
Outpatient Gross Revenue (% of Total GPR)		43.5%	46.6%	0.93	46.2%	0.94	39.4%	1.10	43.1%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$17,484		\$9,724	1.80	\$10,202	1.71	\$11,591	1.51	\$16,892	1.04
Inpatient Net Revenue per Day	\$3,161		\$2,239	1.41	\$2,400	1.32	\$2,458	1.29	\$2,701	1.17
Outpatient Net Revenue per Visit	\$395		\$430	0.92	\$298	1.33	\$462	0.85	\$376	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,192,080,986	Cash & Cash Equivalents	\$23,821,720	Current Liabilities	\$75,686,008
Less Deductions	\$510,008,023	Net Patient Receivables	\$87,383,984	Long-Term Debt	\$253,687,577
Net Patient Revenue	\$682,072,963	Other Receivables	\$10,965,957	Other Liabilities	\$77,283,329
Plus Other Revenue	\$12,075,278			Subtotal	\$406,656,914
Total Revenue	\$694,148,242	Land, Buildings & Equipment (Net)	\$275,426,148	Unrestricted Fund Balance	\$307,591,814
Less Expenses	\$658,243,738	Other Assets	\$316,650,919	Restricted Fund Balance	\$18,324,773
Non-Operating Gains/Losses	\$9,905,975			Total Liabilities & Fund Balance	\$714,248,728
Net Income	\$45,810,478	Total Assets	\$714,248,728		