

069 Saint Joseph's Hospital
 611 St Joseph Ave
 Marshfield, WI 54449
 715-387-1713

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Wood
 Analysis Area: North Central (6)
 Volume Group: 7

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 6		Volume Group 7		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	75.4%	59.1%	1.28	64.6%	1.17	69.2%	1.09	74.1%	1.02
Obstetrics	105.6%	41.6%	2.54	44.7%	2.36	51.9%	2.03	101.6%	1.04
Pediatrics	94.2%	54.2%	1.74	51.9%	1.82	46.8%	1.74	87.3%	1.08
Total Hospital	82.7%	57.7%	1.43	65.0%	1.27	66.9%	1.24	81.5%	1.01
Average Census (Patients)									
Adult Medical-Surgical	135.8	31.3	4.34	28.1	4.83	113.3	1.20	133.4	1.02
Obstetrics	11.6	5.4	2.15	3.9	2.98	17.3	0.67	11.2	1.04
Pediatrics	14.1	2.2	6.43	1.3	10.87	5.0	2.83	13.1	1.08
Total Hospital	263.8	54.6	4.83	50.5	5.22	210.3	1.25	260.0	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	3.7	0.97	3.6	0.99	3.9	0.92	3.9	0.93
Obstetrics	2.5	2.4	1.02	2.4	1.02	2.4	1.02	3.3	0.75
Pediatrics	3.0	2.5	1.21	2.9	1.04	3.1	0.98	3.1	0.99
Total Hospital	5.2	4.3	1.21	4.1	1.27	4.7	1.11	5.2	1.01
Surgical Operations									
Inpatient	7,343	1,644	4.47	1,607	4.57	5,445	1.35	7,346	1.00
Outpatient	1,336	3,777	0.35	1,953	0.68	9,971	0.13	1,449	0.92
Inpatient as % of All Surgeries	84.6%	30.3%	2.79	45.1%	1.88	35.3%	2.40	83.5%	1.01
Outpatient Visits									
Non-Emergency Visits	64,198	84,436	0.76	62,812	1.02	233,626	0.27	71,359	0.90
Emergency Visits	18,265	15,777	1.16	12,497	1.46	38,661	0.47	19,672	0.93
Full-Time Equivalents (FTEs)									
Administrators	52.0	17.4	2.99	14.3	3.64	59.8	0.87	54.0	0.96
Nurses, Licensed	669.6	173.6	3.86	153.2	4.37	615.9	1.09	647.6	1.03
Ancillary Nursing Personnel	147.8	34.8	4.25	38.8	3.81	127.9	1.16	144.8	1.02
All Other Personnel	1,146.7	410.2	2.80	383.1	2.99	1,349.4	0.85	1,164.0	0.99
Total FTEs	2,016.1	636.0	3.17	589.4	3.42	2,153.0	0.94	2,010.4	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	16.2	17.1	0.95	15.2	1.07	17.3	0.94	16.9	0.96
Nurses, Licensed	209.0	170.3	1.23	163.0	1.28	178.0	1.17	202.5	1.03
Ancillary Nursing Personnel	46.1	34.1	1.35	41.3	1.12	37.0	1.25	45.3	1.02
All Other Personnel	358.0	402.4	0.89	407.5	0.88	390.0	0.92	364.0	0.98
Total FTEs	629.4	623.8	1.01	627.0	1.00	622.2	1.01	628.6	1.00

Total Hospital:
 Beds Set Up & Staffed 319
 Discharges 18,448
 Inpatient Days 96,289

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 18
 Total Births 1,212
 Newborn Days 2,248

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	180	13,856	49,560	75.4%	135.8	3.6
Orthopedic	1	29	2,824	9,648	91.1%	26.4	3.4
Rehabilitation & Physical Medicine	1	12	346	3,735	85.3%	10.2	10.8
Hospice	1	5	417	1,779	97.5%	4.9	4.3
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	15	1,703	5,160	94.2%	14.1	3.0
Obstetrics	1	11	1,729	4,240	105.6%	11.6	2.5
Psychiatric	1	7	337	2,476	96.9%	6.8	7.3
Alcoholism/chemical dependency	1	7	493	3,363	131.6%	9.2	6.8
ICU/CCU							
Medical-Surgical Intensive Care	1	21	1,663	5,264	68.7%	14.4	3.2
Cardiac Intensive Unit	1	9	1,373	3,323	101.2%	9.1	2.4
Pediatric Intensive Care	1	5	396	1,453	79.6%	4.0	3.7
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	18	419	6,842	104.1%	18.7	16.3
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	52	0	52.0	Radiological Services Personnel	58	11	61.9
Physicians & Dentists	0	0	0.0	Respiratory Therapists	29	19	42.9
Medical & Dental Residents	0	0	0.0	Occupational Therapists	8	6	11.1
Registered Nurses	579	148	652.9	Occupational Therapy Assistants/Aides	2	3	4.4
Certified Nurse Midwives	0	0	0.0	Physical Therapists	10	7	13.6
Licensed Practical Nurses	9	8	14.6	Physical Therapy Assistants/Aides	9	8	11.6
Ancillary Nursing Personnel	125	52	147.8	Recreational Therapists	1	2	2.3
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	8	0	8.0
Nurse Practitioners	2	0	2.0	Psychologists	0	0	0.0
Medical Records Personnel	8	2	8.9	Social Workers	10	2	11.3
Pharmacy Personnel	65	5	67.9	All Other Health Professionals	102	52	128.0
Clinical Laboratory Personnel	11	6	13.3	All Other Personnel	628	210	728.2
Surgical Personnel	31	5	33.2	Total	1,747	546	2,016.1

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$231,614,510	50.1%	41.4%	1.21	48.5%	1.03	42.3%	1.18	49.4%	1.01
Medical Assistance	\$48,974,493	10.6%	10.2%	1.04	9.4%	1.13	9.3%	1.14	10.5%	1.01
Commercial	\$161,278,986	34.9%	41.7%	0.84	37.0%	0.94	41.1%	0.85	36.5%	0.95
All Other	\$20,868,253	4.5%	6.8%	0.66	5.1%	0.88	7.3%	0.62	3.6%	1.25
Deductions as % of Total Gross Patient Revenue										
Medicare	\$124,782,530	27.0%	25.3%	1.07	27.2%	0.99	26.1%	1.03	26.3%	1.03
Medical Assistance	\$34,054,136	7.4%	7.7%	0.96	6.6%	1.12	7.2%	1.02	6.8%	1.08
Commercial	\$15,109,763	3.3%	9.7%	0.34	3.9%	0.84	10.0%	0.33	2.8%	1.18
Charity Care	\$8,200,135	1.8%	1.5%	1.18	1.7%	1.04	1.8%	0.98	2.1%	0.86
All Other	\$2,534,446	0.5%	1.5%	0.37	0.8%	0.68	1.6%	0.34	0.1%	3.85
Total Deductions	\$184,681,010	39.9%	45.7%	0.87	40.2%	0.99	46.7%	0.85	38.1%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.5%	4.4%	0.34	3.1%	0.48	3.1%	0.48	1.5%	0.98
Net Gains/Losses as % of Net Income		-56.6%	12.3%	N/A	N/A	31.44	13.1%	N/A	-28.8%	1.96
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$117,769,167	46.0%	47.5%	0.97	49.3%	0.93	45.8%	1.00	47.2%	0.97
Supplies & Services	\$114,522,289	44.7%	40.2%	1.11	39.0%	1.15	42.1%	1.06	43.3%	1.03
Capital Component	\$19,613,372	7.7%	8.7%	0.88	9.0%	0.85	8.3%	0.92	8.1%	0.94
Bad Debt	\$4,228,351	1.7%	3.6%	0.46	2.7%	0.61	3.8%	0.43	1.3%	1.27
Fiscal Statistics										
Operating Margin (%)		9.2%	7.6%	1.22	7.6%	1.22	7.5%	1.23	9.9%	0.93
Total Hospital Net Income (%)		6.1%	8.6%	0.71	7.5%	0.81	8.5%	0.72	7.9%	0.78
Return on Equity (%)		8.8%	7.2%	1.22	6.6%	1.34	7.3%	1.21	11.9%	0.74
Current Ratio		2.5	2.8	0.88	2.3	1.07	2.9	0.85	2.3	1.06
Days in Net Patient Accounts Receivable		48.3	51.2	0.94	57.8	0.84	46.8	1.03	47.0	1.03
Average Payment Period		51.0	53.8	0.95	56.3	0.91	51.8	0.98	49.0	1.04
Equity Financing (%)		78.0%	58.5%	1.33	61.3%	1.27	61.3%	1.27	76.4%	1.02
Long-Term Debt to Equity Ratio		0.1	0.4	0.13	0.4	0.13	0.4	0.13	0.1	0.67
Times Interest Earned		20.4	6.9	2.96	6.1	3.35	8.4	2.43	21.2	0.96
Total Asset Turnover		1.5	0.8	1.86	0.9	1.66	0.8	1.86	1.5	0.97
Average Age of Plant (Years)		13.9	9.1	1.53	10.1	1.37	9.6	1.45	13.5	1.03
Increase (Decrease) Total Net Patient Revenue		3.5%	9.1%	0.38	7.2%	0.48	9.1%	0.38	5.2%	0.67
Outpatient Gross Revenue (% of Total GPR)		17.9%	46.6%	0.38	43.8%	0.41	39.4%	0.45	18.7%	0.96
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,375		\$9,724	1.27	\$8,975	1.38	\$11,591	1.07	\$11,932	1.04
Inpatient Net Revenue per Day	\$2,371		\$2,239	1.06	\$2,172	1.09	\$2,458	0.96	\$2,310	1.03
Outpatient Net Revenue per Visit	\$604		\$430	1.40	\$446	1.35	\$462	1.31	\$537	1.12

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$462,736,240	Cash & Cash Equivalents	\$31,776,666	Current Liabilities	\$33,914,590
Less Deductions	\$184,681,010	Net Patient Receivables	\$36,786,375	Long-Term Debt	\$7,773,073
Net Patient Revenue	\$278,055,230	Other Receivables	\$4,927,889	Other Liabilities	\$0
Plus Other Revenue	\$4,184,667			Subtotal	\$41,687,663
Total Revenue	\$282,239,897	Land, Buildings & Equipment (Net)	\$85,918,929	Unrestricted Fund Balance	\$147,537,337
Less Expenses	\$256,133,179	Other Assets	\$29,815,141	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$9,434,068			Total Liabilities & Fund Balance	\$189,225,000
Net Income	\$16,672,651	Total Assets	\$189,225,000		