

074 Good Samaritan Health Center
 601 S Center Ave
 Merrill, WI 54452
 715-536-5511

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Religious Organization

County: Lincoln
 Analysis Area: North Central (6)
 Volume Group: 4

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	125.7%	59.1%	2.13	64.6%	1.95	56.3%	2.23	139.3%	0.90
Obstetrics	49.6%	41.6%	1.19	44.7%	1.11	34.4%	1.44	20.5%	2.41
Pediatrics	0.0%	54.2%	N/A	51.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	101.7%	57.7%	1.76	65.0%	1.56	51.2%	1.99	59.0%	1.72
Average Census (Patients)									
Adult Medical-Surgical	11.3	31.3	0.36	28.1	0.40	13.1	0.86	8.4	1.35
Obstetrics	1.0	5.4	0.18	3.9	0.25	1.6	0.62	1.0	0.97
Pediatrics	0.2	2.2	0.08	1.3	0.14	0.0	16.69	0.0	N/A
Total Hospital	14.2	54.6	0.26	50.5	0.28	18.1	0.79	10.6	1.34
Average Length of Stay (Days)									
Adult Medical-Surgical	3.7	3.7	0.99	3.6	1.02	3.2	1.15	3.3	1.12
Obstetrics	2.9	2.4	1.23	2.4	1.23	2.2	1.34	2.7	1.09
Pediatrics	2.4	2.5	0.96	2.9	0.83	2.4	1.00	0.0	N/A
Total Hospital	3.5	4.3	0.81	4.1	0.85	3.4	1.03	3.2	1.09
Surgical Operations									
Inpatient	996	1,644	0.61	1,607	0.62	526	1.89	1,071	0.93
Outpatient	1,863	3,777	0.49	1,953	0.95	1,989	0.94	1,898	0.98
Inpatient as % of All Surgeries	34.8%	30.3%	1.15	45.1%	0.77	20.9%	1.67	36.1%	0.97
Outpatient Visits									
Non-Emergency Visits	34,167	84,436	0.40	62,812	0.54	48,393	0.71	34,377	0.99
Emergency Visits	6,091	15,777	0.39	12,497	0.49	10,360	0.59	6,082	1.00
Full-Time Equivalents (FTEs)									
Administrators	4.0	17.4	0.23	14.3	0.28	7.6	0.53	5.0	0.80
Nurses, Licensed	35.9	173.6	0.21	153.2	0.23	69.2	0.52	41.3	0.87
Ancillary Nursing Personnel	10.4	34.8	0.30	38.8	0.27	15.5	0.67	10.9	0.96
All Other Personnel	130.1	410.2	0.32	383.1	0.34	193.4	0.67	118.1	1.10
Total FTEs	180.4	636.0	0.28	589.4	0.31	285.7	0.63	175.3	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.3	17.1	0.55	15.2	0.61	15.6	0.60	17.5	0.53
Nurses, Licensed	83.8	170.3	0.49	163.0	0.51	141.7	0.59	144.8	0.58
Ancillary Nursing Personnel	24.4	34.1	0.71	41.3	0.59	31.8	0.77	38.2	0.64
All Other Personnel	304.1	402.4	0.76	407.5	0.75	396.4	0.77	414.0	0.73
Total FTEs	421.6	623.8	0.68	627.0	0.67	585.4	0.72	614.5	0.69

Total Hospital:
 Beds Set Up & Staffed 14
 Discharges 1,491
 Inpatient Days 5,198

Contract with:
 Health Maintenance Organization (HMO) No
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 3
 Discharges 120
 Inpatient Days 889

Newborn Nursery:
 Bassinets 5
 Total Births 121
 Newborn Days 311

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	9	1,123	4,129	125.7%	11.3	3.7
Orthopedic	2	3	79	307	28.0%	0.8	3.9
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
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Pediatric, acute	2	0	28	67	0.0%	0.2	2.4
Obstetrics	1	2	123	362	49.6%	1.0	2.9
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
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ICU/CCU							
Medical-Surgical Intensive Care	1	0	143	396	0.0%	1.1	2.8
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
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Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number			Occupation	Number		
	Full-Time	Part-Time	FTE		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	4	0	4.0	Radiological Services Personnel	9	0	9.0
Physicians & Dentists	0	0	0.0	Respiratory Therapists	3	1	3.2
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	2	2.9
Registered Nurses	20	25	34.1	Occupational Therapy Assistants/Aides	0	3	0.9
Certified Nurse Midwives	0	0	0.0	Physical Therapists	3	0	3.0
Licensed Practical Nurses	0	1	0.8	Physical Therapy Assistants/Aides	3	1	3.9
Ancillary Nursing Personnel	4	16	10.4	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.5	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	7	1	7.7	Social Workers	0	0	0.0
Pharmacy Personnel	5	2	5.6	All Other Health Professionals	14	5	15.6
Clinical Laboratory Personnel	8	1	8.6	All Other Personnel	48	30	65.2
Surgical Personnel	3	1	3.6				
				Total	134	91	180.4

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$12,010,694	42.4%	41.4%	1.03	48.5%	0.88	44.1%	0.96	42.9%	0.99
Medical Assistance	\$2,261,751	8.0%	10.2%	0.78	9.4%	0.85	8.7%	0.92	7.9%	1.01
Commercial	\$12,357,800	43.7%	41.7%	1.05	37.0%	1.18	40.7%	1.07	43.5%	1.00
All Other	\$1,664,107	5.9%	6.8%	0.86	5.1%	1.15	6.5%	0.90	5.7%	1.03
Deductions as % of Total Gross Patient Revenue										
Medicare	\$5,474,096	19.3%	25.3%	0.76	27.2%	0.71	25.9%	0.75	19.3%	1.00
Medical Assistance	\$1,068,207	3.8%	7.7%	0.49	6.6%	0.57	6.2%	0.61	5.5%	0.69
Commercial	\$1,364,215	4.8%	9.7%	0.50	3.9%	1.24	7.2%	0.67	4.1%	1.18
Charity Care	\$597,835	2.1%	1.5%	1.41	1.7%	1.24	1.1%	1.92	1.2%	1.77
All Other	\$0	0.0%	1.5%	N/A	0.8%	N/A	1.2%	N/A	0.0%	N/A
Total Deductions	\$8,504,353	30.1%	45.7%	0.66	40.2%	0.75	41.6%	0.72	30.1%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.6%	4.4%	0.82	3.1%	1.17	2.8%	1.29	3.4%	1.07
Net Gains/Losses as % of Net Income		-45.9%	12.3%	N/A	N/A	25.52	8.6%	N/A	-2783.2%	0.02
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,568,737	48.8%	47.5%	1.03	49.3%	0.99	52.1%	0.94	51.8%	0.94
Supplies & Services	\$8,472,512	39.1%	40.2%	0.97	39.0%	1.00	34.7%	1.13	35.4%	1.10
Capital Component	\$1,167,202	5.4%	8.7%	0.62	9.0%	0.60	8.9%	0.61	6.6%	0.81
Bad Debt	\$1,442,743	6.7%	3.6%	1.85	2.7%	2.47	4.4%	1.51	6.1%	1.09
Fiscal Statistics										
Operating Margin (%)		-5.4%	7.6%	N/A	7.6%	N/A	7.6%	N/A	-2.5%	2.16
Total Hospital Net Income (%)		-3.7%	8.6%	N/A	7.5%	N/A	8.3%	N/A	-0.1%	42.93
Return on Equity (%)		0.0%	7.2%	N/A	6.6%	N/A	6.4%	N/A	-0.1%	0.00
Current Ratio		3.9	2.8	1.41	2.3	1.72	3.0	1.32	2.0	2.01
Days in Net Patient Accounts Receivable		39.7	51.2	0.78	57.8	0.69	53.7	0.74	49.1	0.81
Average Payment Period		57.6	53.8	1.07	56.3	1.02	59.8	0.96	41.3	1.39
Equity Financing (%)		86.1%	58.5%	1.47	61.3%	1.40	59.0%	1.46	91.1%	0.95
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.4	N/A	0.5	N/A	0.0	N/A
Times Interest Earned		0.0	6.9	N/A	6.1	N/A	5.5	N/A	-512.1	0.00
Total Asset Turnover		0.9	0.8	1.10	0.9	0.98	0.8	1.10	0.8	1.07
Average Age of Plant (Years)		14.1	9.1	1.55	10.1	1.39	9.0	1.57	14.0	1.01
Increase (Decrease) Total Net Patient Revenue		9.3%	9.1%	1.02	7.2%	1.29	10.0%	0.93	0.3%	29.08
Outpatient Gross Revenue (% of Total GPR)		66.8%	46.6%	1.43	43.8%	1.53	63.1%	1.06	62.8%	1.06
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$4,587	\$9,724	0.47	\$8,975	0.51	\$6,384	0.72	\$5,402	0.85
Inpatient Net Revenue per Day		\$1,207	\$2,239	0.54	\$2,172	0.56	\$1,825	0.66	\$1,405	0.86
Outpatient Net Revenue per Visit		\$305	\$430	0.71	\$446	0.68	\$393	0.78	\$267	1.14

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$28,294,352	Cash & Cash Equivalents	\$9,811,632	Current Liabilities	\$3,236,781
Less Deductions	\$8,504,353	Net Patient Receivables	\$2,154,949	Long-Term Debt	\$0
Net Patient Revenue	\$19,789,999	Other Receivables	\$22,585	Other Liabilities	\$0
Plus Other Revenue	\$742,211			Subtotal	\$3,236,781
Total Revenue	\$20,532,209	Land, Buildings & Equipment (Net)	\$7,322,127		
Less Expenses	\$21,651,195	Other Assets	\$3,995,939	Unrestricted Fund Balance	\$20,070,451
Non-Operating Gains/Losses	\$352,205			Restricted Fund Balance	\$0
Net Income	-\$766,781	Total Assets	\$23,307,232	Total Liabilities & Fund Balance	\$23,307,232