

**075 Children's Hospital of Wisconsin**  
 9000 W Wisconsin Ave  
 Milwaukee, WI 53201  
 414-266-2000

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group: 6

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	0.0%	59.1%	N/A	70.3%	N/A	59.5%	N/A	0.0%	N/A
Obstetrics	0.0%	41.6%	N/A	47.8%	N/A	42.0%	N/A	0.0%	N/A
Pediatrics	101.8%	54.2%	1.88	92.7%	1.10	85.7%	1.88	97.8%	1.04
Total Hospital	83.3%	57.7%	1.44	37.4%	2.23	56.1%	1.48	77.9%	1.07
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	0.0	31.3	N/A	84.6	N/A	47.6	N/A	0.0	N/A
Obstetrics	0.0	5.4	N/A	20.6	N/A	8.4	N/A	0.0	N/A
Pediatrics	135.4	2.2	61.53	17.6	7.69	8.4	16.11	130.1	1.04
Total Hospital	184.9	54.6	3.39	123.4	1.50	93.0	1.99	172.8	1.07
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	0.0	3.7	N/A	4.2	N/A	3.7	N/A	0.0	N/A
Obstetrics	0.0	2.4	N/A	2.9	N/A	2.6	N/A	0.0	N/A
Pediatrics	2.4	2.5	0.97	2.5	0.97	2.4	1.01	2.2	1.13
Total Hospital	5.2	4.3	1.21	5.0	1.04	4.2	1.24	5.2	1.00
<b>Surgical Operations</b>									
Inpatient	5,331	1,644	3.24	3,104	1.72	3,329	1.60	5,005	1.07
Outpatient	8,306	3,777	2.20	4,364	1.90	7,486	1.11	8,092	1.03
Inpatient as % of All Surgeries	39.1%	30.3%	1.29	41.6%	0.94	30.8%	1.27	38.2%	1.02
<b>Outpatient Visits</b>									
Non-Emergency Visits	245,409	84,436	2.91	132,317	1.85	164,395	1.49	234,483	1.05
Emergency Visits	51,518	15,777	3.27	26,748	1.93	25,464	2.02	43,783	1.18
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	86.4	17.4	4.97	40.4	2.14	29.5	2.93	124.3	0.70
Nurses, Licensed	745.2	173.6	4.29	332.6	2.24	311.5	2.39	850.2	0.88
Ancillary Nursing Personnel	94.5	34.8	2.72	79.3	1.19	55.1	1.72	87.3	1.08
All Other Personnel	1,134.6	410.2	2.77	715.2	1.59	765.1	1.48	1,142.2	0.99
Total FTEs	2,060.8	636.0	3.24	1,167.5	1.77	1,161.3	1.77	2,204.0	0.93
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	32.6	17.1	1.91	18.9	1.72	16.6	1.96	49.6	0.66
Nurses, Licensed	281.1	170.3	1.65	155.9	1.80	175.3	1.60	339.3	0.83
Ancillary Nursing Personnel	35.7	34.1	1.05	37.2	0.96	31.0	1.15	34.8	1.02
All Other Personnel	427.9	402.4	1.06	335.2	1.28	430.6	0.99	455.8	0.94
Total FTEs	777.2	623.8	1.25	547.2	1.42	653.6	1.19	879.5	0.88

**Total Hospital:**  
 Beds Set Up & Staffed 222  
 Discharges 13,000  
 Inpatient Days 67,495

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	133	20,315	49,405	101.8%	135.4	2.4
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	1	24	1,657	7,349	83.9%	20.1	4.4
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	41	655	11,273	75.3%	30.9	17.2
Other Intensive Care	1	24	1,282	8,122	92.7%	22.3	6.3
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	86	1	86.4	Radiological Services Personnel	49	61	82.0
Physicians & Dentists	3	4	4.2	Respiratory Therapists	39	11	46.1
Medical & Dental Residents	9	0	9.0	Occupational Therapists	0	0	0.0
Registered Nurses	405	527	726.4	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	0	0.0
Licensed Practical Nurses	4	3	5.8	Physical Therapy Assistants/Aides	0	0	0.0
Ancillary Nursing Personnel	40	97	94.5	Recreational Therapists	0	0	0.0
Physician Assistants	12	0	12.0	Dietitians & Nutritionists	13	9	17.9
Nurse Practitioners	11	3	13.0	Psychologists	8	0	8.0
Medical Records Personnel	39	19	47.9	Social Workers	17	20	22.8
Pharmacy Personnel	37	37	53.7	All Other Health Professionals	99	94	139.5
Clinical Laboratory Personnel	45	19	56.5	All Other Personnel	482	230	608.1
Surgical Personnel	25	3	27.0	<b>Total</b>	<b>1,423</b>	<b>1,138</b>	<b>2,060.8</b>

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$4,754,833	0.9%	41.4%	0.02	39.4%	0.02	37.1%	0.02	0.7%	1.26
Medical Assistance	\$219,692,014	39.5%	10.2%	3.88	15.1%	2.62	12.4%	3.19	37.8%	1.05
Commercial	\$312,039,976	56.2%	41.7%	1.35	37.4%	1.50	45.1%	1.25	57.8%	0.97
All Other	\$19,215,052	3.5%	6.8%	0.51	8.1%	0.43	5.4%	0.64	3.8%	0.91
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$6,190,815	1.1%	25.3%	0.04	26.2%	0.04	23.7%	0.05	0.8%	1.41
Medical Assistance	\$148,604,168	26.7%	7.7%	3.47	11.7%	2.29	9.1%	2.94	26.0%	1.03
Commercial	\$57,330,487	10.3%	9.7%	1.06	10.0%	1.03	11.0%	0.94	10.8%	0.96
Charity Care	\$1,850,294	0.3%	1.5%	0.22	1.9%	0.18	1.4%	0.24	0.3%	1.18
All Other	\$5,148,398	0.9%	1.5%	0.62	2.1%	0.44	1.1%	0.84	1.1%	0.84
Total Deductions	\$219,124,162	39.4%	45.7%	0.86	51.9%	0.76	46.4%	0.85	38.9%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		6.8%	4.4%	1.54	4.0%	1.69	7.4%	0.91	8.7%	0.78
Net Gains/Losses as % of Net Income		11.1%	12.3%	0.90	9.1%	1.22	12.2%	0.91	9.9%	1.12
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$139,869,332	44.5%	47.5%	0.94	42.1%	1.06	47.2%	0.94	45.3%	0.98
Supplies & Services	\$142,828,243	45.5%	40.2%	1.13	45.8%	0.99	41.3%	1.10	45.0%	1.01
Capital Component	\$29,572,098	9.4%	8.7%	1.08	8.4%	1.12	8.7%	1.08	9.1%	1.04
Bad Debt	\$1,980,584	0.6%	3.6%	0.18	3.7%	0.17	2.8%	0.23	0.7%	0.91
<b>Fiscal Statistics</b>										
Operating Margin (%)		13.0%	7.6%	1.70	6.0%	2.16	8.2%	1.58	8.4%	1.54
Total Hospital Net Income (%)		14.3%	8.6%	1.67	6.5%	2.21	9.2%	1.56	9.3%	1.55
Return on Equity (%)		7.0%	7.2%	0.97	5.5%	1.28	7.8%	0.90	4.3%	1.62
Current Ratio		2.3	2.8	0.82	2.4	0.95	2.3	1.00	2.2	1.06
Days in Net Patient Accounts Receivable		43.8	51.2	0.86	43.4	1.01	54.1	0.81	48.6	0.90
Average Payment Period		75.4	53.8	1.40	62.7	1.20	55.7	1.35	73.6	1.02
Equity Financing (%)		65.0%	58.5%	1.11	58.4%	1.11	55.2%	1.18	62.7%	1.04
Long-Term Debt to Equity Ratio		0.4	0.4	0.97	0.4	0.97	0.5	0.78	0.4	0.87
Times Interest Earned		9.4	6.9	1.37	5.9	1.60	6.5	1.45	6.7	1.40
Total Asset Turnover		0.5	0.8	0.60	0.8	0.60	0.8	0.60	0.5	1.04
Average Age of Plant (Years)		6.6	9.1	0.72	9.0	0.73	8.5	0.78	6.8	0.96
Increase (Decrease) Total Net Patient Revenue		14.7%	9.1%	1.62	7.5%	1.96	8.8%	1.67	6.3%	2.33
Outpatient Gross Revenue (% of Total GPR)		30.4%	46.6%	0.65	37.1%	0.82	47.8%	0.64	31.0%	0.98
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$17,907		\$9,724	1.84	\$12,721	1.41	\$9,588	1.87	\$16,455	1.09
Inpatient Net Revenue per Day	\$3,449		\$2,239	1.54	\$2,545	1.36	\$2,298	1.50	\$3,174	1.09
Outpatient Net Revenue per Visit	\$350		\$430	0.81	\$444	0.79	\$409	0.85	\$333	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$555,701,876	Cash & Cash Equivalents	\$65,541,937	Current Liabilities	\$60,820,848
Less Deductions	\$219,124,162	Net Patient Receivables	\$40,398,290	Long-Term Debt	\$189,242,609
Net Patient Revenue	\$336,577,714	Other Receivables	\$1,825,592	Other Liabilities	\$12,415,533
Plus Other Revenue	\$24,439,857			Subtotal	\$262,478,990
Total Revenue	\$361,017,571	Land, Buildings & Equipment (Net)	\$235,620,517	Unrestricted Fund Balance	\$486,881,140
Less Expenses	\$314,250,257	Other Assets	\$405,973,794	Restricted Fund Balance	\$97,715,256
Non-Operating Gains/Losses	\$5,826,143			Total Liabilities & Fund Balance	\$749,360,130
Net Income	\$52,593,457	Total Assets	\$749,360,130		