

086 Wheaton Franciscan Healthcare-St Joseph's Hospital
 5000 W Chambers St
 Milwaukee, WI 53210
 414-447-2000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 7

| Selected Utilization Statistics | FY 2005 | All GMS Hospitals | | Analysis Area 2B | | Volume Group 7 | | FY 2005 vs. 2004 | |
|---|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2004 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 51.1% | 59.1% | 0.86 | 70.3% | 0.73 | 69.2% | 0.74 | 111.5% | 0.46 |
| Obstetrics | 64.2% | 41.6% | 1.54 | 47.8% | 1.34 | 51.9% | 1.24 | 52.3% | 1.23 |
| Pediatrics | 13.4% | 54.2% | 0.25 | 92.7% | 0.14 | 46.8% | 0.25 | 15.5% | 0.86 |
| Total Hospital | 60.0% | 57.7% | 1.04 | 37.4% | 1.60 | 66.9% | 0.90 | 76.1% | 0.79 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 99.7 | 31.3 | 3.18 | 84.6 | 1.18 | 113.3 | 0.88 | 166.2 | 0.60 |
| Obstetrics | 45.6 | 5.4 | 8.44 | 20.6 | 2.21 | 17.3 | 2.63 | 39.7 | 1.15 |
| Pediatrics | 0.5 | 2.2 | 0.24 | 17.6 | 0.03 | 5.0 | 0.11 | 0.6 | 0.86 |
| Total Hospital | 229.6 | 54.6 | 4.21 | 123.4 | 1.86 | 210.3 | 1.09 | 271.1 | 0.85 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.9 | 3.7 | 1.06 | 4.2 | 0.94 | 3.9 | 1.01 | 6.4 | 0.61 |
| Obstetrics | 3.3 | 2.4 | 1.37 | 2.9 | 1.13 | 2.4 | 1.37 | 3.2 | 1.02 |
| Pediatrics | 0.0 | 2.5 | N/A | 2.5 | N/A | 3.1 | N/A | 2.3 | 0.00 |
| Total Hospital | 5.1 | 4.3 | 1.20 | 5.0 | 1.03 | 4.7 | 1.09 | 6.2 | 0.83 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 3,356 | 1,644 | 2.04 | 3,104 | 1.08 | 5,445 | 0.62 | 3,356 | 1.00 |
| Outpatient | 7,263 | 3,777 | 1.92 | 4,364 | 1.66 | 9,971 | 0.73 | 5,531 | 1.31 |
| Inpatient as % of All Surgeries | 31.6% | 30.3% | 1.04 | 41.6% | 0.76 | 35.3% | 0.90 | 37.8% | 0.84 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 119,665 | 84,436 | 1.42 | 132,317 | 0.90 | 233,626 | 0.51 | 199,426 | 0.60 |
| Emergency Visits | 59,093 | 15,777 | 3.75 | 26,748 | 2.21 | 38,661 | 1.53 | 55,665 | 1.06 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 104.6 | 17.4 | 6.01 | 40.4 | 2.59 | 59.8 | 1.75 | 110.6 | 0.95 |
| Nurses, Licensed | 555.6 | 173.6 | 3.20 | 332.6 | 1.67 | 615.9 | 0.90 | 560.0 | 0.99 |
| Ancillary Nursing Personnel | 156.6 | 34.8 | 4.50 | 79.3 | 1.97 | 127.9 | 1.22 | 119.4 | 1.31 |
| All Other Personnel | 943.8 | 410.2 | 2.30 | 715.2 | 1.32 | 1,349.4 | 0.70 | 1,044.7 | 0.90 |
| Total FTEs | 1,760.6 | 636.0 | 2.77 | 1,167.5 | 1.51 | 2,153.0 | 0.82 | 1,834.7 | 0.96 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 27.0 | 17.1 | 1.58 | 18.9 | 1.43 | 17.3 | 1.56 | 25.1 | 1.08 |
| Nurses, Licensed | 143.4 | 170.3 | 0.84 | 155.9 | 0.92 | 178.0 | 0.81 | 126.9 | 1.13 |
| Ancillary Nursing Personnel | 40.4 | 34.1 | 1.19 | 37.2 | 1.09 | 37.0 | 1.09 | 27.0 | 1.49 |
| All Other Personnel | 243.6 | 402.4 | 0.61 | 335.2 | 0.73 | 390.0 | 0.62 | 236.6 | 1.03 |
| Total FTEs | 454.4 | 623.8 | 0.73 | 547.2 | 0.83 | 622.2 | 0.73 | 415.6 | 1.09 |

Total Hospital:
 Beds Set Up & Staffed 383
 Discharges 16,303
 Inpatient Days 83,822

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 44
 Total Births 4,506
 Newborn Days 9,156

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 06/30/2005 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|----------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 195 | 9,261 | 36,377 | 51.1% | 99.7 | 3.9 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 1 | 39 | 805 | 9,974 | 70.1% | 27.3 | 12.4 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 4 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 1 | 4 | 0 | 195 | 13.4% | 0.5 | 0.0 |
| Obstetrics | 1 | 71 | 5,065 | 16,633 | 64.2% | 45.6 | 3.3 |
| Psychiatric | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 1 | 24 | 0 | 5,302 | 60.5% | 14.5 | 0.0 |
| Step-Down (Special Care) | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 1 | 54 | 615 | 13,497 | 68.5% | 37.0 | 21.9 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|----------------|
| Administrators/Assistant Administrators | 100 | 8 | 104.6 | Radiological Services Personnel | 63 | 79 | 100.5 |
| Physicians & Dentists | 0 | 0 | 0.0 | Respiratory Therapists | 12 | 14 | 16.5 |
| Medical & Dental Residents | 25 | 0 | 25.0 | Occupational Therapists | 11 | 22 | 19.0 |
| Registered Nurses | 312 | 430 | 549.3 | Occupational Therapy Assistants/Aides | 3 | 5 | 5.5 |
| Certified Nurse Midwives | 1 | 0 | 1.0 | Physical Therapists | 18 | 19 | 25.7 |
| Licensed Practical Nurses | 2 | 4 | 4.3 | Physical Therapy Assistants/Aides | 18 | 13 | 24.2 |
| Ancillary Nursing Personnel | 70 | 154 | 156.6 | Recreational Therapists | 5 | 3 | 6.3 |
| Physician Assistants | 0 | 0 | 0.0 | Dietitians & Nutritionists | 5 | 5 | 7.7 |
| Nurse Practitioners | 1 | 0 | 1.0 | Psychologists | 2 | 0 | 2.0 |
| Medical Records Personnel | 43 | 16 | 49.1 | Social Workers | 2 | 3 | 3.6 |
| Pharmacy Personnel | 25 | 35 | 46.4 | All Other Health Professionals | 132 | 100 | 163.9 |
| Clinical Laboratory Personnel | 0 | 0 | 0.0 | All Other Personnel | 333 | 204 | 423.8 |
| Surgical Personnel | 19 | 10 | 24.6 | Total | 1,202 | 1,124 | 1,760.6 |

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| Selected Financial Statistics | FY 2005 | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2005 vs. 2004 | | |
|--|---------------|-------------------|---------|---------------|----------|--------------|----------|------------------|---------|------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2004 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$224,822,717 | 35.5% | 41.4% | 0.86 | 39.4% | 0.90 | 42.3% | 0.84 | 38.7% | 0.92 |
| Medical Assistance | \$132,489,807 | 20.9% | 10.2% | 2.05 | 15.1% | 1.39 | 9.3% | 2.25 | 18.4% | 1.14 |
| Commercial | \$240,597,546 | 38.0% | 41.7% | 0.91 | 37.4% | 1.02 | 41.1% | 0.92 | 38.8% | 0.98 |
| All Other | \$35,000,397 | 5.5% | 6.8% | 0.81 | 8.1% | 0.68 | 7.3% | 0.76 | 4.1% | 1.36 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$146,614,058 | 23.2% | 25.3% | 0.92 | 26.2% | 0.88 | 26.1% | 0.89 | 25.9% | 0.90 |
| Medical Assistance | \$102,078,152 | 16.1% | 7.7% | 2.09 | 11.7% | 1.38 | 7.2% | 2.24 | 14.0% | 1.15 |
| Commercial | \$87,452,982 | 13.8% | 9.7% | 1.42 | 10.0% | 1.38 | 10.0% | 1.38 | 14.5% | 0.95 |
| Charity Care | \$13,967,259 | 2.2% | 1.5% | 1.47 | 1.9% | 1.16 | 1.8% | 1.23 | 1.4% | 1.54 |
| All Other | \$12,292,461 | 1.9% | 1.5% | 1.29 | 2.1% | 0.92 | 1.6% | 1.21 | 1.5% | 1.27 |
| Total Deductions | \$362,404,913 | 57.3% | 45.7% | 1.25 | 51.9% | 1.10 | 46.7% | 1.23 | 57.4% | 1.00 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 3.4% | 4.4% | 0.77 | 4.0% | 0.84 | 3.1% | 1.09 | 3.6% | 0.95 |
| Net Gains/Losses as % of Net Income | | -1.0% | 12.3% | N/A | 9.1% | N/A | 13.1% | N/A | -3.7% | 0.28 |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$120,212,006 | 43.4% | 47.5% | 0.91 | 42.1% | 1.03 | 45.8% | 0.95 | 46.6% | 0.93 |
| Supplies & Services | \$124,555,471 | 45.0% | 40.2% | 1.12 | 45.8% | 0.98 | 42.1% | 1.07 | 42.0% | 1.07 |
| Capital Component | \$20,409,744 | 7.4% | 8.7% | 0.85 | 8.4% | 0.88 | 8.3% | 0.89 | 7.1% | 1.04 |
| Bad Debt | \$11,678,432 | 4.2% | 3.6% | 1.17 | 3.7% | 1.14 | 3.8% | 1.11 | 4.4% | 0.97 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | 1.1% | 7.6% | 0.14 | 6.0% | 0.18 | 7.5% | 0.15 | 1.6% | 0.70 |
| Total Hospital Net Income (%) | | 1.1% | 8.6% | 0.13 | 6.5% | 0.17 | 8.5% | 0.13 | 1.5% | 0.72 |
| Return on Equity (%) | | 1.2% | 7.2% | 0.16 | 5.5% | 0.21 | 7.3% | 0.16 | 1.6% | 0.73 |
| Current Ratio | | 2.1 | 2.8 | 0.76 | 2.4 | 0.89 | 2.9 | 0.74 | 1.7 | 1.24 |
| Days in Net Patient Accounts Receivable | | 49.3 | 51.2 | 0.96 | 43.4 | 1.14 | 46.8 | 1.05 | 53.3 | 0.93 |
| Average Payment Period | | 26.6 | 53.8 | 0.49 | 62.7 | 0.42 | 51.8 | 0.51 | 36.3 | 0.73 |
| Equity Financing (%) | | 89.9% | 58.5% | 1.54 | 58.4% | 1.54 | 61.3% | 1.47 | 90.3% | 1.00 |
| Long-Term Debt to Equity Ratio | | 0.0 | 0.4 | N/A | 0.4 | N/A | 0.4 | N/A | 0.0 | N/A |
| Times Interest Earned | | 77.3 | 6.9 | 11.20 | 5.9 | 13.10 | 8.4 | 9.20 | 0.0 | N/A |
| Total Asset Turnover | | 1.1 | 0.8 | 1.34 | 0.8 | 1.34 | 0.8 | 1.34 | 1.1 | 1.02 |
| Average Age of Plant (Years) | | 8.9 | 9.1 | 0.98 | 9.0 | 0.99 | 9.6 | 0.93 | 9.3 | 0.96 |
| Increase (Decrease) Total Net Patient Revenue | | 5.0% | 9.1% | 0.55 | 7.5% | 0.67 | 9.1% | 0.55 | 5.1% | 0.99 |
| Outpatient Gross Revenue (% of Total GPR) | | 40.9% | 46.6% | 0.88 | 37.1% | 1.10 | 39.4% | 1.04 | 38.6% | 1.06 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | | \$9,815 | \$9,724 | 1.01 | \$12,721 | 0.77 | \$11,591 | 0.85 | \$9,719 | 1.01 |
| Inpatient Net Revenue per Day | | \$1,909 | \$2,239 | 0.85 | \$2,545 | 0.75 | \$2,458 | 0.78 | \$1,569 | 1.22 |
| Outpatient Net Revenue per Visit | | \$618 | \$430 | 1.44 | \$444 | 1.39 | \$462 | 1.34 | \$399 | 1.55 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|---------------|
| Gross Patient Revenue (GPR) | \$632,910,467 | Cash & Cash Equivalents | \$127,485 | Current Liabilities | \$18,831,350 |
| Less Deductions | \$362,404,913 | Net Patient Receivables | \$36,532,391 | Long-Term Debt | \$0 |
| Net Patient Revenue | \$270,505,554 | Other Receivables | \$287,134 | Other Liabilities | \$7,697,818 |
| Plus Other Revenue | \$9,435,005 | | | Subtotal | \$26,529,168 |
| Total Revenue | \$279,940,559 | Land, Buildings & Equipment (Net) | \$177,248,765 | Unrestricted Fund Balance | \$235,198,139 |
| Less Expenses | \$276,855,653 | Other Assets | \$47,531,532 | Restricted Fund Balance | \$0 |
| Non-Operating Gains/Losses | -\$31,355 | | | Total Liabilities & Fund Balance | \$261,727,307 |
| Net Income | \$3,053,551 | Total Assets | \$261,727,307 | | |