

**089 Columbia St Mary's Inc. - Milwaukee Campus**  
 2323 N Lake Dr  
 Milwaukee, WI 53201  
 414-291-1000

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group: 7

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 2B		Volume Group 7		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	73.0%	59.1%	1.24	70.3%	1.04	69.2%	1.06	71.0%	1.03
Obstetrics	41.5%	41.6%	1.00	47.8%	0.87	51.9%	0.80	49.4%	0.84
Pediatrics	33.0%	54.2%	0.61	92.7%	0.36	46.8%	0.61	35.7%	0.93
Total Hospital	64.4%	57.7%	1.12	37.4%	1.72	66.9%	0.96	64.5%	1.00
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	35.1	31.3	1.12	84.6	0.41	113.3	0.31	34.1	1.03
Obstetrics	24.1	5.4	4.46	20.6	1.17	17.3	1.39	25.7	0.94
Pediatrics	5.0	2.2	2.25	17.6	0.28	5.0	0.99	5.3	0.93
Total Hospital	137.2	54.6	2.51	123.4	1.11	210.3	0.65	152.8	0.90
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.3	3.7	1.15	4.2	1.02	3.9	1.09	4.3	1.00
Obstetrics	2.9	2.4	1.19	2.9	0.99	2.4	1.19	2.9	0.98
Pediatrics	3.5	2.5	1.41	2.5	1.41	3.1	1.14	4.2	0.84
Total Hospital	4.7	4.3	1.10	5.0	0.95	4.7	1.01	5.1	0.93
<b>Surgical Operations</b>									
Inpatient	2,579	1,644	1.57	3,104	0.83	5,445	0.47	2,760	0.93
Outpatient	3,994	3,777	1.06	4,364	0.92	9,971	0.40	4,584	0.87
Inpatient as % of All Surgeries	39.2%	30.3%	1.29	41.6%	0.94	35.3%	1.11	37.6%	1.04
<b>Outpatient Visits</b>									
Non-Emergency Visits	350,290	84,436	4.15	132,317	2.65	233,626	1.50	362,869	0.97
Emergency Visits	34,220	15,777	2.17	26,748	1.28	38,661	0.89	32,373	1.06
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	99.5	17.4	5.72	40.4	2.46	59.8	1.66	99.8	1.00
Nurses, Licensed	377.6	173.6	2.18	332.6	1.14	615.9	0.61	368.7	1.02
Ancillary Nursing Personnel	65.6	34.8	1.89	79.3	0.83	127.9	0.51	51.8	1.27
All Other Personnel	1,480.0	410.2	3.61	715.2	2.07	1,349.4	1.10	1,470.9	1.01
Total FTEs	2,022.7	636.0	3.18	1,167.5	1.73	2,153.0	0.94	1,991.2	1.02
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	36.7	17.1	2.15	18.9	1.94	17.3	2.12	32.7	1.12
Nurses, Licensed	139.2	170.3	0.82	155.9	0.89	178.0	0.78	120.8	1.15
Ancillary Nursing Personnel	24.2	34.1	0.71	37.2	0.65	37.0	0.65	17.0	1.43
All Other Personnel	545.7	402.4	1.36	335.2	1.63	390.0	1.40	481.9	1.13
Total FTEs	745.8	623.8	1.20	547.2	1.36	622.2	1.20	652.3	1.14

**Total Hospital:**  
 Beds Set Up & Staffed 213  
 Discharges 10,561  
 Inpatient Days 50,070

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 30  
 Total Births 2,904  
 Newborn Days 5,732

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	48	2,999	12,796	73.0%	35.1	4.3
Orthopedic	1	16	960	3,943	67.5%	10.8	4.1
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	15	512	1,807	33.0%	5.0	3.5
<b>Obstetrics</b>	1	58	3,067	8,787	41.5%	24.1	2.9
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	1	12	218	2,972	67.9%	8.1	13.6
Mixed Intensive Care	1	26	503	7,267	76.6%	19.9	14.4
Step-Down (Special Care)	1	28	2,205	8,950	87.6%	24.5	4.1
Neonatal Intensive/Intermediate Care	1	10	97	3,548	97.2%	9.7	36.6
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	99	1	99.5	Radiological Services Personnel	52	22	68.9
Physicians & Dentists	68	7	69.7	Respiratory Therapists	11	21	28.2
Medical & Dental Residents	0	4	0.0	Occupational Therapists	8	10	9.5
Registered Nurses	266	176	359.1	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	2	0	2.0	Physical Therapists	15	21	19.1
Licensed Practical Nurses	8	11	12.1	Physical Therapy Assistants/Aides	2	2	3.1
Ancillary Nursing Personnel	37	51	65.6	Recreational Therapists	2	4	3.0
Physician Assistants	1	1	1.8	Dietitians & Nutritionists	3	5	4.8
Nurse Practitioners	1	8	4.5	Psychologists	0	0	0.0
Medical Records Personnel	35	46	62.5	Social Workers	11	4	14.0
Pharmacy Personnel	23	23	27.1	All Other Health Professionals	290	300	484.9
Clinical Laboratory Personnel	11	29	25.9	All Other Personnel	516	194	638.5
Surgical Personnel	17	10	19.3	<b>Total</b>	<b>1,478</b>	<b>950</b>	<b>2,022.7</b>

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$129,896,120	30.7%	41.4%	0.74	39.4%	0.78	42.3%	0.73	29.0%	1.06
Medical Assistance	\$69,568,591	16.5%	10.2%	1.61	15.1%	1.09	9.3%	1.77	15.9%	1.03
Commercial	\$192,719,788	45.6%	41.7%	1.09	37.4%	1.22	41.1%	1.11	50.1%	0.91
All Other	\$30,408,731	7.2%	6.8%	1.06	8.1%	0.89	7.3%	0.99	4.9%	1.46
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$78,852,550	18.7%	25.3%	0.74	26.2%	0.71	26.1%	0.71	17.1%	1.09
Medical Assistance	\$52,141,830	12.3%	7.7%	1.60	11.7%	1.05	7.2%	1.71	11.7%	1.06
Commercial	\$55,749,758	13.2%	9.7%	1.36	10.0%	1.32	10.0%	1.32	13.9%	0.95
Charity Care	\$15,532,140	3.7%	1.5%	2.45	1.9%	1.93	1.8%	2.04	1.8%	2.01
All Other	\$3,761,366	0.9%	1.5%	0.59	2.1%	0.42	1.6%	0.56	1.6%	0.56
Total Deductions	\$206,037,644	48.8%	45.7%	1.07	51.9%	0.94	46.7%	1.04	46.1%	1.06
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.5%	4.4%	0.78	4.0%	0.86	3.1%	1.11	4.3%	0.80
Net Gains/Losses as % of Net Income		32.9%	12.3%	2.68	9.1%	3.62	13.1%	2.51	34.2%	0.96
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$130,648,621	59.7%	47.5%	1.26	42.1%	1.42	45.8%	1.30	59.4%	1.01
Supplies & Services	\$58,693,177	26.8%	40.2%	0.67	45.8%	0.59	42.1%	0.64	28.2%	0.95
Capital Component	\$18,683,263	8.5%	8.7%	0.98	8.4%	1.02	8.3%	1.03	7.6%	1.12
Bad Debt	\$10,754,827	4.9%	3.6%	1.37	3.7%	1.33	3.8%	1.29	4.8%	1.03
<b>Fiscal Statistics</b>										
Operating Margin (%)		2.5%	7.6%	0.32	6.0%	0.41	7.5%	0.33	1.9%	1.32
Total Hospital Net Income (%)		3.6%	8.6%	0.42	6.5%	0.56	8.5%	0.43	2.8%	1.29
Return on Equity (%)		4.3%	7.2%	0.60	5.5%	0.79	7.3%	0.59	3.6%	1.20
Current Ratio		3.2	2.8	1.13	2.4	1.32	2.9	1.10	3.0	1.05
Days in Net Patient Accounts Receivable		50.3	51.2	0.98	43.4	1.16	46.8	1.08	57.4	0.88
Average Payment Period		42.9	53.8	0.80	62.7	0.68	51.8	0.83	39.1	1.10
Equity Financing (%)		58.9%	58.5%	1.01	58.4%	1.01	61.3%	0.96	58.6%	1.01
Long-Term Debt to Equity Ratio		0.5	0.4	1.27	0.4	1.27	0.4	1.27	0.3	1.68
Times Interest Earned		6.3	6.9	0.91	5.9	1.07	8.4	0.75	6.2	1.01
Total Asset Turnover		1.2	0.8	1.48	0.8	1.48	0.8	1.48	1.3	0.93
Average Age of Plant (Years)		11.4	9.1	1.25	9.0	1.26	9.6	1.18	12.2	0.93
Increase (Decrease) Total Net Patient Revenue		1.5%	9.1%	0.17	7.5%	0.20	9.1%	0.17	6.5%	0.23
Outpatient Gross Revenue (% of Total GPR)		49.6%	46.6%	1.06	37.1%	1.34	39.4%	1.26	49.9%	0.99
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$9,596	\$9,724	0.99	\$12,721	0.75	\$11,591	0.83	\$9,615	1.00
Inpatient Net Revenue per Day		\$2,024	\$2,239	0.90	\$2,545	0.80	\$2,458	0.82	\$1,878	1.08
Outpatient Net Revenue per Visit		\$300	\$430	0.70	\$444	0.67	\$462	0.65	\$274	1.09

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$422,593,230	Cash & Cash Equivalents	\$12,433,931	Current Liabilities	\$24,384,718
Less Deductions	\$206,037,644	Net Patient Receivables	\$29,871,763	Long-Term Debt	\$56,611,080
Net Patient Revenue	\$216,555,586	Other Receivables	\$1,636,515	Other Liabilities	-\$3,014,957
Plus Other Revenue	\$7,746,997			Subtotal	\$77,980,841
Total Revenue	\$224,302,583	Land, Buildings & Equipment (Net)	\$70,341,835	Unrestricted Fund Balance	\$111,824,916
Less Expenses	\$218,779,888	Other Assets	\$75,521,713	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$2,709,347			Total Liabilities & Fund Balance	\$189,805,757
Net Income	\$8,232,042	Total Assets	\$189,805,757		