

**110 St Mary's Hospital - Ozaukee**  
 13111 N Port Washington Rd  
 Mequon, WI 53097  
 262-243-7300

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Ozaukee  
 Analysis Area: Southeastern (2A)  
 Volume Group: 6

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	60.3%	59.1%	1.02	67.0%	0.90	59.5%	1.01	68.1%	0.88
Obstetrics	37.8%	41.6%	0.91	41.3%	0.91	42.0%	0.90	40.3%	0.94
Pediatrics	0.0%	54.2%	N/A	18.4%	N/A	85.7%	N/A	0.0%	N/A
Total Hospital	56.8%	57.7%	0.98	63.6%	0.89	56.1%	1.01	63.1%	0.90
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	49.4	31.3	1.58	48.2	1.03	47.6	1.04	49.0	1.01
Obstetrics	5.3	5.4	0.98	6.8	0.78	8.4	0.63	5.6	0.94
Pediatrics	0.0	2.2	N/A	0.8	N/A	8.4	N/A	0.0	N/A
Total Hospital	66.4	54.6	1.22	82.2	0.81	93.0	0.71	66.9	0.99
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.8	3.7	1.03	3.7	1.03	3.7	1.03	4.0	0.95
Obstetrics	2.5	2.4	1.04	2.5	1.00	2.6	0.96	2.4	1.02
Pediatrics	0.0	2.5	N/A	1.8	N/A	2.4	N/A	0.0	N/A
Total Hospital	3.9	4.3	0.90	4.3	0.90	4.2	0.92	4.0	0.97
<b>Surgical Operations</b>									
Inpatient	1,830	1,644	1.11	2,036	0.90	3,329	0.55	1,766	1.04
Outpatient	4,707	3,777	1.25	4,144	1.14	7,486	0.63	4,735	0.99
Inpatient as % of All Surgeries	28.0%	30.3%	0.92	32.9%	0.85	30.8%	0.91	27.2%	1.03
<b>Outpatient Visits</b>									
Non-Emergency Visits	219,498	84,436	2.60	128,980	1.70	164,395	1.34	206,439	1.06
Emergency Visits	22,088	15,777	1.40	22,463	0.98	25,464	0.87	17,880	1.24
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	27.7	17.4	1.59	25.4	1.09	29.5	0.94	28.7	0.97
Nurses, Licensed	178.4	173.6	1.03	220.8	0.81	311.5	0.57	169.3	1.05
Ancillary Nursing Personnel	67.6	34.8	1.94	46.2	1.46	55.1	1.23	32.7	2.06
All Other Personnel	628.3	410.2	1.53	537.1	1.17	765.1	0.82	611.8	1.03
Total FTEs	901.9	636.0	1.42	829.5	1.09	1,161.3	0.78	842.4	1.07
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	15.3	17.1	0.89	13.8	1.11	16.6	0.92	15.8	0.96
Nurses, Licensed	98.6	170.3	0.58	120.1	0.82	175.3	0.56	93.6	1.05
Ancillary Nursing Personnel	37.3	34.1	1.10	25.1	1.49	31.0	1.20	18.1	2.06
All Other Personnel	347.3	402.4	0.86	292.2	1.19	430.6	0.81	338.4	1.03
Total FTEs	498.6	623.8	0.80	451.3	1.10	653.6	0.76	466.0	1.07

**Total Hospital:**  
 Beds Set Up & Staffed 117  
 Discharges 6,253  
 Inpatient Days 24,244

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 14  
 Total Births 758  
 Newborn Days 1,738

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	82	4,741	18,034	60.3%	49.4	3.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	14	775	1,931	37.8%	5.3	2.5
<b>Psychiatric</b>	1	10	535	2,315	63.4%	6.3	4.3
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	11	202	1,964	48.9%	5.4	9.7
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
 4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	25	4	27.7	Radiological Services Personnel	31	44	56.5
Physicians & Dentists	31	0	31.0	Respiratory Therapists	9	5	13.4
Medical & Dental Residents	0	0	0.0	Occupational Therapists	5	14	10.6
Registered Nurses	86	146	169.6	Occupational Therapy Assistants/Aides	1	4	3.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	11	8	14.4
Licensed Practical Nurses	3	3	4.9	Physical Therapy Assistants/Aides	3	10	10.5
Ancillary Nursing Personnel	34	55	67.6	Recreational Therapists	1	2	2.2
Physician Assistants	1	1	1.5	Dietitians & Nutritionists	2	2	3.7
Nurse Practitioners	3	2	4.0	Psychologists	3	6	6.5
Medical Records Personnel	11	6	15.7	Social Workers	2	1	2.5
Pharmacy Personnel	8	7	13.6	All Other Health Professionals	101	143	205.1
Clinical Laboratory Personnel	10	20	19.0	All Other Personnel	137	109	195.7
Surgical Personnel	17	10	23.6	<b>Total</b>	<b>535</b>	<b>602</b>	<b>901.9</b>

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$110,167,153	42.1%	41.4%	1.02	42.6%	0.99	37.1%	1.14	41.2%	1.02
Medical Assistance	\$8,846,802	3.4%	10.2%	0.33	6.9%	0.49	12.4%	0.27	3.1%	1.10
Commercial	\$134,633,192	51.5%	41.7%	1.24	46.1%	1.12	45.1%	1.14	53.7%	0.96
All Other	\$7,769,920	3.0%	6.8%	0.44	4.3%	0.69	5.4%	0.55	2.1%	1.43
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$77,232,767	29.5%	25.3%	1.17	27.5%	1.07	23.7%	1.25	27.9%	1.06
Medical Assistance	\$6,231,282	2.4%	7.7%	0.31	5.4%	0.44	9.1%	0.26	2.0%	1.20
Commercial	\$36,553,337	14.0%	9.7%	1.44	11.7%	1.20	11.0%	1.27	13.5%	1.04
Charity Care	\$2,735,289	1.0%	1.5%	0.70	1.2%	0.87	1.4%	0.75	1.0%	1.02
All Other	\$729,482	0.3%	1.5%	0.19	0.5%	0.56	1.1%	0.25	0.3%	0.90
Total Deductions	\$123,482,157	47.2%	45.7%	1.03	46.2%	1.02	46.4%	1.02	44.7%	1.06
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		1.0%	4.4%	0.22	2.7%	0.36	7.4%	0.13	1.1%	0.87
Net Gains/Losses as % of Net Income		11.0%	12.3%	0.89	5.1%	2.15	12.2%	0.90	6.3%	1.74
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$55,637,065	48.2%	47.5%	1.02	46.6%	1.04	47.2%	1.02	49.8%	0.97
Supplies & Services	\$46,107,734	40.0%	40.2%	0.99	39.2%	1.02	41.3%	0.97	37.5%	1.07
Capital Component	\$10,589,359	9.2%	8.7%	1.06	9.4%	0.98	8.7%	1.06	9.3%	0.98
Bad Debt	\$2,992,246	2.6%	3.6%	0.72	4.7%	0.55	2.8%	0.93	3.4%	0.77
<b>Fiscal Statistics</b>										
Operating Margin (%)		17.2%	7.6%	2.26	12.0%	1.43	8.2%	2.10	17.0%	1.01
Total Hospital Net Income (%)		18.9%	8.6%	2.20	12.6%	1.50	9.2%	2.06	17.9%	1.05
Return on Equity (%)		13.7%	7.2%	1.91	9.7%	1.42	7.8%	1.76	13.7%	1.00
Current Ratio		6.5	2.8	2.32	4.0	1.63	2.3	2.83	8.0	0.81
Days in Net Patient Accounts Receivable		50.0	51.2	0.98	49.1	1.02	54.1	0.92	50.1	1.00
Average Payment Period		24.7	53.8	0.46	43.8	0.56	55.7	0.44	27.6	0.90
Equity Financing (%)		65.5%	58.5%	1.12	66.6%	0.98	55.2%	1.19	60.2%	1.09
Long-Term Debt to Equity Ratio		0.4	0.4	1.02	0.3	1.36	0.5	0.81	0.5	0.78
Times Interest Earned		15.2	6.9	2.20	11.0	1.38	6.5	2.34	12.2	1.25
Total Asset Turnover		0.7	0.8	0.89	0.8	0.89	0.8	0.89	0.8	0.94
Average Age of Plant (Years)		6.7	9.1	0.74	9.4	0.72	8.5	0.79	6.7	1.01
Increase (Decrease) Total Net Patient Revenue		9.8%	9.1%	1.08	9.0%	1.09	8.8%	1.11	14.6%	0.67
Outpatient Gross Revenue (% of Total GPR)		63.4%	46.6%	1.36	53.0%	1.20	47.8%	1.33	63.0%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$7,092	\$9,724	0.73	\$8,298	0.85	\$9,588	0.74	\$7,143	0.99
Inpatient Net Revenue per Day		\$1,829	\$2,239	0.82	\$1,910	0.96	\$2,298	0.80	\$1,780	1.03
Outpatient Net Revenue per Visit		\$387	\$430	0.90	\$447	0.87	\$409	0.95	\$366	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$261,417,067	Cash & Cash Equivalents	\$10,419,617	Current Liabilities	\$7,346,435
Less Deductions	\$123,482,157	Net Patient Receivables	\$18,878,731	Long-Term Debt	\$52,244,708
Net Patient Revenue	\$137,934,910	Other Receivables	\$112,526	Other Liabilities	\$8,020,783
Plus Other Revenue	\$1,338,459			Subtotal	\$67,611,926
Total Revenue	\$139,273,369	Land, Buildings & Equipment (Net)	\$75,187,935	Unrestricted Fund Balance	\$128,259,371
Less Expenses	\$115,326,404	Other Assets	\$91,272,488	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$2,946,691			Total Liabilities & Fund Balance	\$195,871,297
Net Income	\$26,893,656	Total Assets	\$195,871,297		