

168 Aurora Sinai Medical Center Inc
 945 N 12th St
 Milwaukee, WI 53233
 414-219-2000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 6

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	71.6%	59.1%	1.21	70.3%	1.02	59.5%	1.20	84.6%	0.85
Obstetrics	44.6%	41.6%	1.07	47.8%	0.93	42.0%	1.06	47.7%	0.94
Pediatrics	0.0%	54.2%	N/A	92.7%	N/A	85.7%	N/A	0.0%	N/A
Total Hospital	59.3%	57.7%	1.03	37.4%	1.59	56.1%	1.06	64.8%	0.92
Average Census (Patients)									
Adult Medical-Surgical	33.7	31.3	1.08	84.6	0.40	47.6	0.71	39.8	0.85
Obstetrics	20.5	5.4	3.80	20.6	1.00	8.4	2.44	21.9	0.94
Pediatrics	0.0	2.2	N/A	17.6	N/A	8.4	N/A	0.0	N/A
Total Hospital	115.6	54.6	2.12	123.4	0.94	93.0	1.24	126.3	0.92
Average Length of Stay (Days)									
Adult Medical-Surgical	3.9	3.7	1.05	4.2	0.93	3.7	1.05	3.7	1.06
Obstetrics	2.5	2.4	1.04	2.9	0.86	2.6	0.96	2.5	1.00
Pediatrics	0.0	2.5	N/A	2.5	N/A	2.4	N/A	0.0	N/A
Total Hospital	4.2	4.3	0.98	5.0	0.84	4.2	1.00	4.1	1.02
Surgical Operations									
Inpatient	9,490	1,644	5.77	3,104	3.06	3,329	2.85	1,757	5.40
Outpatient	10,571	3,777	2.80	4,364	2.42	7,486	1.41	5,483	1.93
Inpatient as % of All Surgeries	47.3%	30.3%	1.56	41.6%	1.14	30.8%	1.54	24.3%	1.95
Outpatient Visits									
Non-Emergency Visits	149,000	84,436	1.76	132,317	1.13	164,395	0.91	159,788	0.93
Emergency Visits	42,315	15,777	2.68	26,748	1.58	25,464	1.66	45,231	0.94
Full-Time Equivalents (FTEs)									
Administrators	2.0	17.4	0.11	40.4	0.05	29.5	0.07	2.0	1.00
Nurses, Licensed	337.8	173.6	1.95	332.6	1.02	311.5	1.08	319.3	1.06
Ancillary Nursing Personnel	66.9	34.8	1.92	79.3	0.84	55.1	1.21	63.8	1.05
All Other Personnel	855.1	410.2	2.08	715.2	1.20	765.1	1.12	914.2	0.94
Total FTEs	1,261.8	636.0	1.98	1,167.5	1.08	1,161.3	1.09	1,299.3	0.97
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.0	17.1	0.06	18.9	0.05	16.6	0.06	1.0	1.06
Nurses, Licensed	175.2	170.3	1.03	155.9	1.12	175.3	1.00	156.8	1.12
Ancillary Nursing Personnel	34.7	34.1	1.02	37.2	0.93	31.0	1.12	31.3	1.11
All Other Personnel	443.3	402.4	1.10	335.2	1.32	430.6	1.03	448.9	0.99
Total FTEs	654.2	623.8	1.05	547.2	1.20	653.6	1.00	638.0	1.03

Total Hospital:
 Beds Set Up & Staffed 195
 Discharges 10,024
 Inpatient Days 42,199

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 38
 Total Births 2,559
 Newborn Days 4,612

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	47	3,151	12,291	71.6%	33.7	3.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	20	554	4,380	60.0%	12.0	7.9
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	46	3,010	7,486	44.6%	20.5	2.5
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	36	2,713	8,160	62.1%	22.4	3.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	30	291	6,160	56.3%	16.9	21.2
Other Intensive Care	2	16	305	3,722	63.7%	10.2	12.2
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Radiological Services Personnel	44	28	53.5
Physicians & Dentists	0	4	0.7	Respiratory Therapists	21	7	25.6
Medical & Dental Residents	76	0	76.0	Occupational Therapists	6	12	11.9
Registered Nurses	189	243	324.5	Occupational Therapy Assistants/Aides	2	2	2.6
Certified Nurse Midwives	0	0	0.0	Physical Therapists	25	20	31.0
Licensed Practical Nurses	3	3	4.3	Physical Therapy Assistants/Aides	1	3	1.2
Ancillary Nursing Personnel	42	44	66.9	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	7	6	7.6
Nurse Practitioners	9	5	9.1	Psychologists	0	0	0.0
Medical Records Personnel	28	10	32.6	Social Workers	6	8	7.7
Pharmacy Personnel	42	15	45.4	All Other Health Professionals	143	53	159.1
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	344	65	374.2
Surgical Personnel	25	6	25.1	Total	1,016	534	1,261.8

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$126,876,492	31.9%	41.4%	0.77	39.4%	0.81	37.1%	0.86	32.7%	0.98
Medical Assistance	\$135,313,119	34.0%	10.2%	3.33	15.1%	2.25	12.4%	2.74	34.8%	0.98
Commercial	\$78,730,736	19.8%	41.7%	0.47	37.4%	0.53	45.1%	0.44	19.1%	1.03
All Other	\$57,116,502	14.3%	6.8%	2.11	8.1%	1.77	5.4%	2.66	13.4%	1.07
Deductions as % of Total Gross Patient Revenue										
Medicare	\$75,012,852	18.8%	25.3%	0.74	26.2%	0.72	23.7%	0.80	18.0%	1.05
Medical Assistance	\$102,709,487	25.8%	7.7%	3.35	11.7%	2.21	9.1%	2.84	28.0%	0.92
Commercial	\$17,577,686	4.4%	9.7%	0.46	10.0%	0.44	11.0%	0.40	6.1%	0.72
Charity Care	\$13,178,339	3.3%	1.5%	2.21	1.9%	1.74	1.4%	2.36	1.8%	1.88
All Other	\$13,899,996	3.5%	1.5%	2.33	2.1%	1.66	1.1%	3.17	2.9%	1.20
Total Deductions	\$222,378,360	55.9%	45.7%	1.22	51.9%	1.08	46.4%	1.20	56.8%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.2%	4.4%	0.96	4.0%	1.05	7.4%	0.57	4.7%	0.90
Net Gains/Losses as % of Net Income		0.3%	12.3%	0.03	9.1%	0.03	12.2%	0.03	-4.1%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$83,184,687	43.5%	47.5%	0.92	42.1%	1.03	47.2%	0.92	43.6%	1.00
Supplies & Services	\$86,466,595	45.2%	40.2%	1.12	45.8%	0.99	41.3%	1.09	44.0%	1.03
Capital Component	\$17,383,863	9.1%	8.7%	1.04	8.4%	1.08	8.7%	1.04	8.8%	1.03
Bad Debt	\$4,310,000	2.3%	3.6%	0.63	3.7%	0.61	2.8%	0.80	3.6%	0.63
Fiscal Statistics										
Operating Margin (%)		-4.3%	7.6%	N/A	6.0%	N/A	8.2%	N/A	-8.3%	0.53
Total Hospital Net Income (%)		-4.4%	8.6%	N/A	6.5%	N/A	9.2%	N/A	-7.9%	0.55
Return on Equity (%)		0.0%	7.2%	N/A	5.5%	N/A	7.8%	N/A	-16.8%	0.00
Current Ratio		-1.0	2.8	N/A	2.4	N/A	2.3	N/A	-0.9	1.10
Days in Net Patient Accounts Receivable		12.6	51.2	0.25	43.4	0.29	54.1	0.23	3.6	3.50
Average Payment Period		84.4	53.8	1.57	62.7	1.35	55.7	1.51	78.1	1.08
Equity Financing (%)		-83.5%	58.5%	N/A	58.4%	N/A	55.2%	N/A	-71.6%	1.17
Long-Term Debt to Equity Ratio		-1.3	0.4	N/A	0.4	N/A	0.5	N/A	-1.5	0.89
Times Interest Earned		-0.4	6.9	N/A	5.9	N/A	6.5	N/A	-1.5	0.27
Total Asset Turnover		2.3	0.8	2.93	0.8	2.93	0.8	2.93	2.1	1.11
Average Age of Plant (Years)		13.3	9.1	1.46	9.0	1.48	8.5	1.57	12.6	1.06
Increase (Decrease) Total Net Patient Revenue		3.5%	9.1%	0.38	7.5%	0.47	8.8%	0.40	-10.7%	N/A
Outpatient Gross Revenue (% of Total GPR)		40.2%	46.6%	0.86	37.1%	1.08	47.8%	0.84	38.0%	1.06
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,638		\$9,724	1.09	\$12,721	0.84	\$9,588	1.11	\$9,723	1.09
Inpatient Net Revenue per Day	\$2,527		\$2,239	1.13	\$2,545	0.99	\$2,298	1.10	\$2,359	1.07
Outpatient Net Revenue per Visit	\$361		\$430	0.84	\$444	0.81	\$409	0.88	\$296	1.22

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$398,036,849	Cash & Cash Equivalents	-\$52,124,926	Current Liabilities	\$42,073,534
Less Deductions	\$222,378,360	Net Patient Receivables	\$6,056,371	Long-Term Debt	\$85,209,416
Net Patient Revenue	\$175,658,489	Other Receivables	\$332,621	Other Liabilities	\$16,446,070
Plus Other Revenue	\$7,711,459			Subtotal	\$143,729,020
Total Revenue	\$183,369,948	Land, Buildings & Equipment (Net)	\$94,129,187	Unrestricted Fund Balance	-\$65,401,666
Less Expenses	\$191,345,145	Other Assets	\$29,934,101	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$24,763			Total Liabilities & Fund Balance	\$78,327,354
Net Income	-\$7,999,960	Total Assets	\$78,327,354		