

178 Holy Family Memorial Medical Center
 2300 Western Ave
 Manitowoc, WI 54220
 920-320-2011

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Manitowoc
 Analysis Area: Northeastern (4)
 Volume Group: 6

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 4		Volume Group 6		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	47.9%	59.1%	0.81	55.3%	0.87	59.5%	0.80	46.5%	1.03
Obstetrics	21.1%	41.6%	0.51	39.8%	0.53	42.0%	0.50	21.7%	0.97
Pediatrics	8.9%	54.2%	0.16	26.0%	0.34	85.7%	0.16	6.9%	1.30
Total Hospital	31.8%	57.7%	0.55	50.0%	0.64	56.1%	0.57	32.3%	0.98
Average Census (Patients)									
Adult Medical-Surgical	28.7	31.3	0.92	31.5	0.91	47.6	0.60	31.1	0.92
Obstetrics	3.2	5.4	0.59	4.8	0.66	8.4	0.38	3.3	0.97
Pediatrics	0.5	2.2	0.24	1.3	0.41	8.4	0.06	0.8	0.65
Total Hospital	45.5	54.6	0.83	53.9	0.84	93.0	0.49	50.5	0.90
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	3.7	0.93	3.7	0.93	3.7	0.93	3.7	0.93
Obstetrics	2.5	2.4	1.05	2.3	1.10	2.6	0.97	2.6	0.96
Pediatrics	2.1	2.5	0.83	2.4	0.86	2.4	0.86	2.4	0.85
Total Hospital	3.5	4.3	0.81	3.9	0.90	4.2	0.83	3.8	0.92
Surgical Operations									
Inpatient	1,070	1,644	0.65	1,696	0.63	3,329	0.32	1,159	0.92
Outpatient	2,678	3,777	0.71	5,570	0.48	7,486	0.36	2,705	0.99
Inpatient as % of All Surgeries	28.5%	30.3%	0.94	23.3%	1.23	30.8%	0.93	30.0%	0.95
Outpatient Visits									
Non-Emergency Visits	128,730	84,436	1.52	81,429	1.58	164,395	0.78	127,005	1.01
Emergency Visits	16,333	15,777	1.04	20,787	0.79	25,464	0.64	16,018	1.02
Full-Time Equivalents (FTEs)									
Administrators	7.7	17.4	0.44	9.7	0.79	29.5	0.26	9.8	0.78
Nurses, Licensed	198.5	173.6	1.14	215.3	0.92	311.5	0.64	192.7	1.03
Ancillary Nursing Personnel	31.1	34.8	0.89	36.6	0.85	55.1	0.56	26.2	1.19
All Other Personnel	744.7	410.2	1.82	510.6	1.46	765.1	0.97	682.6	1.09
Total FTEs	981.9	636.0	1.54	772.1	1.27	1,161.3	0.85	911.3	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.8	17.1	0.34	7.7	0.75	16.6	0.35	6.7	0.86
Nurses, Licensed	148.7	170.3	0.87	170.6	0.87	175.3	0.85	131.0	1.13
Ancillary Nursing Personnel	23.3	34.1	0.68	29.0	0.80	31.0	0.75	17.8	1.31
All Other Personnel	557.9	402.4	1.39	404.6	1.38	430.6	1.30	464.2	1.20
Total FTEs	735.6	623.8	1.18	611.8	1.20	653.6	1.13	619.7	1.19

Total Hospital:

Beds Set Up & Staffed 143
 Discharges 4,742
 Inpatient Days 16,615

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 26
 Total Births 418
 Newborn Days 918

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	60	3,061	10,484	47.9%	28.7	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	12	140	1,370	31.3%	3.8	9.8
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	6	94	195	8.9%	0.5	2.1
Obstetrics	1	15	459	1,157	21.1%	3.2	2.5
Psychiatric	1	20	363	1,325	18.2%	3.6	3.7
Alcoholism/chemical dependency	1	20	268	595	8.2%	1.6	2.2
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	10	356	1,488	40.8%	4.1	4.2
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	2	7.7	Radiological Services Personnel	27	31	44.1
Physicians & Dentists	30	29	49.0	Respiratory Therapists	4	8	9.8
Medical & Dental Residents	0	0	0.0	Occupational Therapists	4	11	10.2
Registered Nurses	52	179	160.9	Occupational Therapy Assistants/Aides	0	3	1.8
Certified Nurse Midwives	0	0	0.0	Physical Therapists	9	6	13.2
Licensed Practical Nurses	9	32	30.8	Physical Therapy Assistants/Aides	2	9	7.0
Ancillary Nursing Personnel	8	46	31.1	Recreational Therapists	0	1	0.4
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	3	3.4
Nurse Practitioners	5	2	6.8	Psychologists	1	0	1.0
Medical Records Personnel	10	35	31.7	Social Workers	1	3	2.7
Pharmacy Personnel	16	17	25.7	All Other Health Professionals	128	67	169.9
Clinical Laboratory Personnel	11	27	28.1	All Other Personnel	158	307	342.7
Surgical Personnel	0	7	4.1	Total	483	825	981.9

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$98,533,266	46.4%	41.4%	1.12	41.5%	1.12	37.1%	1.25	49.3%	0.94
Medical Assistance	\$17,346,323	8.2%	10.2%	0.80	7.6%	1.08	12.4%	0.66	7.3%	1.12
Commercial	\$82,889,590	39.1%	41.7%	0.94	43.6%	0.90	45.1%	0.87	39.4%	0.99
All Other	\$13,420,075	6.3%	6.8%	0.93	7.3%	0.87	5.4%	1.17	4.0%	1.58
Deductions as % of Total Gross Patient Revenue										
Medicare	\$69,168,896	32.6%	25.3%	1.29	25.9%	1.26	23.7%	1.38	33.6%	0.97
Medical Assistance	\$14,314,888	6.7%	7.7%	0.88	6.0%	1.12	9.1%	0.74	5.7%	1.18
Commercial	\$14,252,158	6.7%	9.7%	0.69	7.7%	0.87	11.0%	0.61	6.3%	1.07
Charity Care	\$2,896,869	1.4%	1.5%	0.91	1.6%	0.85	1.4%	0.98	1.3%	1.05
All Other	\$1,945,984	0.9%	1.5%	0.61	1.3%	0.71	1.1%	0.83	0.6%	1.57
Total Deductions	\$102,578,795	48.3%	45.7%	1.06	42.6%	1.13	46.4%	1.04	47.5%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.4%	4.4%	0.54	2.9%	0.82	7.4%	0.32	2.1%	1.15
Net Gains/Losses as % of Net Income		59.7%	12.3%	4.86	16.3%	3.67	12.2%	4.90	37.9%	1.58
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$67,729,400	61.7%	47.5%	1.30	52.5%	1.17	47.2%	1.31	63.0%	0.98
Supplies & Services	\$29,869,267	27.2%	40.2%	0.68	33.9%	0.80	41.3%	0.66	26.6%	1.02
Capital Component	\$8,360,013	7.6%	8.7%	0.88	10.2%	0.75	8.7%	0.88	7.5%	1.02
Bad Debt	\$3,843,646	3.5%	3.6%	0.97	3.5%	1.00	2.8%	1.25	2.9%	1.20
Fiscal Statistics										
Operating Margin (%)		2.2%	7.6%	0.29	6.4%	0.35	8.2%	0.27	6.0%	0.37
Total Hospital Net Income (%)		5.3%	8.6%	0.62	7.5%	0.71	9.2%	0.58	9.3%	0.57
Return on Equity (%)		4.1%	7.2%	0.57	6.0%	0.68	7.8%	0.52	7.2%	0.57
Current Ratio		1.7	2.8	0.62	2.6	0.67	2.3	0.76	3.4	0.51
Days in Net Patient Accounts Receivable		44.2	51.2	0.86	58.4	0.76	54.1	0.82	46.6	0.95
Average Payment Period		58.6	53.8	1.09	56.5	1.04	55.7	1.05	56.8	1.03
Equity Financing (%)		51.3%	58.5%	0.88	57.9%	0.89	55.2%	0.93	48.9%	1.05
Long-Term Debt to Equity Ratio		0.7	0.4	1.83	0.5	1.47	0.5	1.47	0.8	0.88
Times Interest Earned		4.3	6.9	0.62	4.5	0.95	6.5	0.66	7.1	0.61
Total Asset Turnover		0.7	0.8	0.92	0.8	0.92	0.8	0.92	0.7	0.99
Average Age of Plant (Years)		11.2	9.1	1.23	8.4	1.33	8.5	1.31	11.3	0.98
Increase (Decrease) Total Net Patient Revenue		2.6%	9.1%	0.28	9.1%	0.28	8.8%	0.29	7.4%	0.35
Outpatient Gross Revenue (% of Total GPR)		66.0%	46.6%	1.42	54.4%	1.21	47.8%	1.38	65.7%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$7,247	\$9,724	0.75	\$8,383	0.86	\$9,588	0.76	\$5,489	1.32
Inpatient Net Revenue per Day		\$2,068	\$2,239	0.92	\$2,142	0.97	\$2,298	0.90	\$1,449	1.43
Outpatient Net Revenue per Visit		\$519	\$430	1.21	\$530	0.98	\$409	1.27	\$560	0.93

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$212,189,254	Cash & Cash Equivalents	\$4,593,725	Current Liabilities	\$16,693,912
Less Deductions	\$102,578,795	Net Patient Receivables	\$13,265,646	Long-Term Debt	\$57,158,611
Net Patient Revenue	\$109,610,459	Other Receivables	\$2,555,687	Other Liabilities	\$141,962
Plus Other Revenue	\$2,683,847			Subtotal	\$73,994,485
Total Revenue	\$112,294,306	Land, Buildings & Equipment (Net)	\$76,623,593	Unrestricted Fund Balance	\$77,998,976
Less Expenses	\$109,802,326	Other Assets	\$54,954,810	Restricted Fund Balance	\$1,326,386
Non-Operating Gains/Losses	\$3,698,450			Total Liabilities & Fund Balance	\$151,993,461
Net Income	\$6,190,430	Total Assets	\$151,993,461		