

183 Aurora St Luke's Medical Center
 2900 W Oklahoma Ave
 Milwaukee, WI 53215

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 7

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 2B		Volume Group 7		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	72.4%	59.1%	1.23	70.3%	1.03	69.2%	1.05	70.0%	1.04
Obstetrics	0.0%	41.6%	N/A	47.8%	N/A	51.9%	N/A	0.0%	N/A
Pediatrics	0.0%	54.2%	N/A	92.7%	N/A	46.8%	N/A	2.1%	0.00
Total Hospital	69.7%	57.7%	1.21	37.4%	1.86	66.9%	1.04	68.1%	1.02
Average Census (Patients)									
Adult Medical-Surgical	394.0	31.3	12.59	84.6	4.66	113.3	3.48	391.1	1.01
Obstetrics	0.0	5.4	N/A	20.6	N/A	17.3	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	17.6	N/A	5.0	N/A	0.2	0.00
Total Hospital	516.2	54.6	9.46	123.4	4.18	210.3	2.45	514.3	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	4.2	3.7	1.13	4.2	1.00	3.9	1.07	4.4	0.95
Obstetrics	0.0	2.4	N/A	2.9	N/A	2.4	N/A	0.0	N/A
Pediatrics	0.0	2.5	N/A	2.5	N/A	3.1	N/A	1.6	0.00
Total Hospital	4.9	4.3	1.15	5.0	0.99	4.7	1.05	5.1	0.96
Surgical Operations									
Inpatient	11,498	1,644	6.99	3,104	3.70	5,445	2.11	10,870	1.06
Outpatient	9,263	3,777	2.45	4,364	2.12	9,971	0.93	8,989	1.03
Inpatient as % of All Surgeries	55.4%	30.3%	1.83	41.6%	1.33	35.3%	1.57	54.7%	1.01
Outpatient Visits									
Non-Emergency Visits	407,637	84,436	4.83	132,317	3.08	233,626	1.74	406,580	1.00
Emergency Visits	85,710	15,777	5.43	26,748	3.20	38,661	2.22	78,813	1.09
Full-Time Equivalents (FTEs)									
Administrators	13.0	17.4	0.75	40.4	0.32	59.8	0.22	13.0	1.00
Nurses, Licensed	1,280.0	173.6	7.37	332.6	3.85	615.9	2.08	1,159.8	1.10
Ancillary Nursing Personnel	392.9	34.8	11.29	79.3	4.95	127.9	3.07	373.8	1.05
All Other Personnel	2,978.4	410.2	7.26	715.2	4.16	1,349.4	2.21	3,054.9	0.97
Total FTEs	4,664.3	636.0	7.33	1,167.5	4.00	2,153.0	2.17	4,601.5	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.8	17.1	0.11	18.9	0.10	17.3	0.11	1.8	1.00
Nurses, Licensed	178.9	170.3	1.05	155.9	1.15	178.0	1.01	161.7	1.11
Ancillary Nursing Personnel	54.9	34.1	1.61	37.2	1.48	37.0	1.48	52.1	1.05
All Other Personnel	416.3	402.4	1.03	335.2	1.24	390.0	1.07	425.9	0.98
Total FTEs	651.9	623.8	1.05	547.2	1.19	622.2	1.05	641.6	1.02

Total Hospital:
 Beds Set Up & Staffed 741
 Discharges 38,166
 Inpatient Days 188,431

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	544	34,360	143,824	72.4%	394.0	4.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	40	888	9,446	64.7%	25.9	10.6
Hospice	2	2	0	122	16.7%	0.3	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	1	29	1,147	5,314	50.2%	14.6	4.6
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	24	413	7,557	86.3%	20.7	18.3
Cardiac Intensive Unit	1	24	471	6,027	68.8%	16.5	12.8
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	1	74	776	14,779	54.7%	40.5	19.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	2	4	111	1,362	93.3%	3.7	12.3

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	13	0	13.0	Radiological Services Personnel	160	119	217.3
Physicians & Dentists	0	11	0.0	Respiratory Therapists	61	28	80.0
Medical & Dental Residents	65	0	65.0	Occupational Therapists	31	34	44.4
Registered Nurses	809	745	1,233.2	Occupational Therapy Assistants/Aides	4	5	6.8
Certified Nurse Midwives	0	0	0.0	Physical Therapists	38	39	51.2
Licensed Practical Nurses	24	24	37.2	Physical Therapy Assistants/Aides	9	7	12.5
Ancillary Nursing Personnel	255	275	392.9	Recreational Therapists	1	4	1.9
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	15	4	16.3
Nurse Practitioners	9	4	9.6	Psychologists	0	0	0.0
Medical Records Personnel	147	105	208.7	Social Workers	24	16	26.5
Pharmacy Personnel	123	65	153.5	All Other Health Professionals	558	346	677.2
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	1,016	552	1,292.7
Surgical Personnel	108	32	124.6	Total	3,470	2,415	4,664.3

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$997,491,546	53.9%	41.4%	1.30	39.4%	1.37	42.3%	1.27	55.6%	0.97
Medical Assistance	\$134,476,826	7.3%	10.2%	0.71	15.1%	0.48	9.3%	0.78	7.7%	0.94
Commercial	\$552,881,257	29.9%	41.7%	0.72	37.4%	0.80	41.1%	0.73	28.8%	1.04
All Other	\$165,705,817	9.0%	6.8%	1.32	8.1%	1.11	7.3%	1.23	7.8%	1.14
Deductions as % of Total Gross Patient Revenue										
Medicare	\$721,267,729	39.0%	25.3%	1.54	26.2%	1.49	26.1%	1.49	39.9%	0.98
Medical Assistance	\$127,686,192	6.9%	7.7%	0.90	11.7%	0.59	7.2%	0.96	7.0%	0.99
Commercial	\$113,633,844	6.1%	9.7%	0.63	10.0%	0.61	10.0%	0.61	6.3%	0.98
Charity Care	\$24,290,151	1.3%	1.5%	0.88	1.9%	0.69	1.8%	0.73	1.0%	1.36
All Other	\$41,092,316	2.2%	1.5%	1.48	2.1%	1.06	1.6%	1.39	1.4%	1.61
Total Deductions	\$1,027,970,232	55.5%	45.7%	1.22	51.9%	1.07	46.7%	1.19	55.5%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.1%	4.4%	0.71	4.0%	0.78	3.1%	1.01	3.8%	0.82
Net Gains/Losses as % of Net Income		-0.5%	12.3%	N/A	9.1%	N/A	13.1%	N/A	-0.5%	1.00
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$295,369,299	38.6%	47.5%	0.81	42.1%	0.92	45.8%	0.84	41.1%	0.94
Supplies & Services	\$372,431,350	48.7%	40.2%	1.21	45.8%	1.06	42.1%	1.16	46.9%	1.04
Capital Component	\$69,881,301	9.1%	8.7%	1.05	8.4%	1.09	8.3%	1.10	8.7%	1.06
Bad Debt	\$27,270,920	3.6%	3.6%	0.99	3.7%	0.96	3.8%	0.94	3.3%	1.07
Fiscal Statistics										
Operating Margin (%)		9.9%	7.6%	1.30	6.0%	1.65	7.5%	1.32	10.2%	0.97
Total Hospital Net Income (%)		9.9%	8.6%	1.15	6.5%	1.52	8.5%	1.16	10.2%	0.97
Return on Equity (%)		7.6%	7.2%	1.06	5.5%	1.38	7.3%	1.04	7.8%	0.98
Current Ratio		4.2	2.8	1.50	2.4	1.75	2.9	1.45	3.3	1.26
Days in Net Patient Accounts Receivable		41.7	51.2	0.81	43.4	0.96	46.8	0.89	35.3	1.18
Average Payment Period		53.9	53.8	1.00	62.7	0.86	51.8	1.04	59.2	0.91
Equity Financing (%)		63.1%	58.5%	1.08	58.4%	1.08	61.3%	1.03	60.1%	1.05
Long-Term Debt to Equity Ratio		0.4	0.4	0.89	0.4	0.89	0.4	0.89	0.4	0.86
Times Interest Earned		6.2	6.9	0.90	5.9	1.05	8.4	0.74	7.4	0.85
Total Asset Turnover		0.8	0.8	0.97	0.8	0.97	0.8	0.97	0.8	1.01
Average Age of Plant (Years)		10.4	9.1	1.14	9.0	1.15	9.6	1.08	11.1	0.93
Increase (Decrease) Total Net Patient Revenue		11.1%	9.1%	1.21	7.5%	1.47	9.1%	1.21	1.8%	6.04
Outpatient Gross Revenue (% of Total GPR)		28.0%	46.6%	0.60	37.1%	0.76	39.4%	0.71	28.3%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$15,224	\$9,724	1.57	\$12,721	1.20	\$11,591	1.31	\$14,176	1.07
Inpatient Net Revenue per Day		\$3,084	\$2,239	1.38	\$2,545	1.21	\$2,458	1.25	\$2,758	1.12
Outpatient Net Revenue per Visit		\$490	\$430	1.14	\$444	1.10	\$462	1.06	\$457	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,850,555,447	Cash & Cash Equivalents	\$350,386,799	Current Liabilities	\$106,818,864
Less Deductions	\$1,027,970,232	Net Patient Receivables	\$93,916,581	Long-Term Debt	\$246,246,747
Net Patient Revenue	\$822,585,215	Other Receivables	\$308,142	Other Liabilities	\$52,955,096
Plus Other Revenue	\$26,500,762			Subtotal	\$406,020,707
Total Revenue	\$849,085,977	Land, Buildings & Equipment (Net)	\$448,401,606	Unrestricted Fund Balance	\$693,521,835
Less Expenses	\$764,952,870	Other Assets	\$206,529,414	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$450,328			Total Liabilities & Fund Balance	\$1,099,542,542
Net Income	\$83,682,779	Total Assets	\$1,099,542,542		