

189 Aurora Medical Center - Kenosha
 10400 75th St
 Kenosha, WI 53142
 262-948-5600

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Kenosha
 Analysis Area: Southeastern (2A)
 Volume Group: 5

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 2A		Volume Group 5		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	69.8%	59.1%	1.18	67.0%	1.04	52.4%	1.33	82.0%	0.85
Obstetrics	52.7%	41.6%	1.27	41.3%	1.28	32.6%	1.62	53.9%	0.98
Pediatrics	0.0%	54.2%	N/A	18.4%	N/A	14.9%	N/A	0.0%	N/A
Total Hospital	67.0%	57.7%	1.16	63.6%	1.05	50.8%	1.32	77.4%	0.87
Average Census (Patients)									
Adult Medical-Surgical	33.5	31.3	1.07	48.2	0.70	24.2	1.38	39.4	0.85
Obstetrics	6.8	5.4	1.27	6.8	1.01	3.5	1.96	7.0	0.98
Pediatrics	0.0	2.2	N/A	0.8	N/A	0.3	N/A	0.0	N/A
Total Hospital	48.9	54.6	0.90	82.2	0.59	39.9	1.23	56.5	0.87
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	3.7	0.92	3.7	0.92	3.5	0.97	3.9	0.88
Obstetrics	2.1	2.4	0.89	2.5	0.86	2.3	0.93	2.2	0.98
Pediatrics	0.0	2.5	N/A	1.8	N/A	2.3	N/A	0.0	N/A
Total Hospital	4.3	4.3	0.99	4.3	0.99	3.7	1.15	3.8	1.14
Surgical Operations									
Inpatient	1,425	1,644	0.87	2,036	0.70	1,115	1.28	1,368	1.04
Outpatient	3,808	3,777	1.01	4,144	0.92	3,173	1.20	3,569	1.07
Inpatient as % of All Surgeries	27.2%	30.3%	0.90	32.9%	0.83	26.0%	1.05	27.7%	0.98
Outpatient Visits									
Non-Emergency Visits	67,746	84,436	0.80	128,980	0.53	72,860	0.93	62,983	1.08
Emergency Visits	22,055	15,777	1.40	22,463	0.98	18,144	1.22	21,464	1.03
Full-Time Equivalents (FTEs)									
Administrators	1.0	17.4	0.06	25.4	0.04	14.7	0.07	1.0	1.00
Nurses, Licensed	149.0	173.6	0.86	220.8	0.67	132.6	1.12	145.6	1.02
Ancillary Nursing Personnel	19.1	34.8	0.55	46.2	0.41	23.1	0.83	24.4	0.78
All Other Personnel	399.2	410.2	0.97	537.1	0.74	345.3	1.16	389.1	1.03
Total FTEs	568.3	636.0	0.89	829.5	0.69	516.3	1.10	560.0	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.8	17.1	0.05	13.8	0.06	15.1	0.06	0.8	1.11
Nurses, Licensed	126.3	170.3	0.74	120.1	1.05	136.6	0.92	110.7	1.14
Ancillary Nursing Personnel	16.2	34.1	0.47	25.1	0.65	23.8	0.68	18.5	0.87
All Other Personnel	338.4	402.4	0.84	292.2	1.16	355.6	0.95	295.9	1.14
Total FTEs	481.8	623.8	0.77	451.3	1.07	531.6	0.91	425.8	1.13

Total Hospital:
 Beds Set Up & Staffed 73
 Discharges 4,187
 Inpatient Days 17,848

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 13
 Total Births 1,167
 Newborn Days 2,071

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	48	3,590	12,228	69.8%	33.5	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	13	1,167	2,500	52.7%	6.8	2.1
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	597	3,120	71.2%	8.5	5.2
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Radiological Services Personnel	24	26	36.8
Physicians & Dentists	0	0	0.0	Respiratory Therapists	7	4	8.6
Medical & Dental Residents	0	0	0.0	Occupational Therapists	3	2	4.6
Registered Nurses	116	72	143.1	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	11	2	12.6
Licensed Practical Nurses	5	6	5.9	Physical Therapy Assistants/Aides	3	1	3.7
Ancillary Nursing Personnel	10	25	19.1	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	41	21	52.0	Social Workers	1	1	1.3
Pharmacy Personnel	7	7	9.4	All Other Health Professionals	80	56	94.2
Clinical Laboratory Personnel	11	10	14.6	All Other Personnel	99	85	139.6
Surgical Personnel	16	9	19.9	Total	437	327	568.3

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$66,598,989	34.2%	41.4%	0.83	42.6%	0.80	42.6%	0.80	31.6%	1.08
Medical Assistance	\$33,197,322	17.1%	10.2%	1.67	6.9%	2.47	10.3%	1.66	18.4%	0.93
Commercial	\$73,262,967	37.7%	41.7%	0.90	46.1%	0.82	39.0%	0.97	39.4%	0.96
All Other	\$21,437,338	11.0%	6.8%	1.62	4.3%	2.56	8.1%	1.36	10.6%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$46,674,497	24.0%	25.3%	0.95	27.5%	0.87	26.7%	0.90	23.1%	1.04
Medical Assistance	\$28,182,575	14.5%	7.7%	1.88	5.4%	2.68	8.0%	1.81	15.0%	0.96
Commercial	\$13,820,630	7.1%	9.7%	0.73	11.7%	0.61	7.7%	0.92	7.3%	0.98
Charity Care	\$2,998,711	1.5%	1.5%	1.03	1.2%	1.28	1.5%	1.03	0.7%	2.11
All Other	\$3,628,562	1.9%	1.5%	1.24	0.5%	3.73	2.0%	0.93	0.7%	2.63
Total Deductions	\$95,304,975	49.0%	45.7%	1.07	46.2%	1.06	46.0%	1.07	46.9%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.8%	4.4%	0.42	2.7%	0.68	4.2%	0.44	0.4%	4.26
Net Gains/Losses as % of Net Income		0.0%	12.3%	N/A	5.1%	N/A	13.3%	N/A	0.0%	0.00
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$34,083,758	42.6%	47.5%	0.90	46.6%	0.92	50.5%	0.84	41.4%	1.03
Supplies & Services	\$31,343,665	39.2%	40.2%	0.98	39.2%	1.00	35.3%	1.11	38.2%	1.03
Capital Component	\$9,504,099	11.9%	8.7%	1.37	9.4%	1.27	9.9%	1.20	12.9%	0.92
Bad Debt	\$4,990,500	6.2%	3.6%	1.73	4.7%	1.33	4.2%	1.49	7.5%	0.83
Fiscal Statistics										
Operating Margin (%)		20.9%	7.6%	2.75	12.0%	1.74	6.1%	3.43	21.8%	0.96
Total Hospital Net Income (%)		20.9%	8.6%	2.43	12.6%	1.66	6.9%	3.03	21.8%	0.96
Return on Equity (%)		14.5%	7.2%	2.01	9.7%	1.49	5.5%	2.63	17.3%	0.84
Current Ratio		9.0	2.8	3.23	4.0	2.26	3.0	3.01	4.7	1.92
Days in Net Patient Accounts Receivable		55.8	51.2	1.09	49.1	1.14	54.4	1.03	65.6	0.85
Average Payment Period		40.8	53.8	0.76	43.8	0.93	51.2	0.80	56.0	0.73
Equity Financing (%)		63.5%	58.5%	1.08	66.6%	0.95	58.6%	1.08	56.4%	1.13
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.3	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		7.5	6.9	1.09	11.0	0.68	5.1	1.47	8.4	0.89
Total Asset Turnover		0.7	0.8	0.86	0.8	0.86	0.8	0.86	0.8	0.87
Average Age of Plant (Years)		8.6	9.1	0.94	9.4	0.91	8.9	0.96	6.6	1.31
Increase (Decrease) Total Net Patient Revenue		3.3%	9.1%	0.36	9.0%	0.37	7.0%	0.47	19.1%	0.17
Outpatient Gross Revenue (% of Total GPR)		58.7%	46.6%	1.26	53.0%	1.11	59.0%	0.99	57.0%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$9,409	\$9,724	0.97	\$8,298	1.13	\$6,453	1.46	\$6,965	1.35
Inpatient Net Revenue per Day		\$2,207	\$2,239	0.99	\$1,910	1.16	\$1,721	1.28	\$1,857	1.19
Outpatient Net Revenue per Visit		\$666	\$430	1.55	\$447	1.49	\$445	1.50	\$682	0.98

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$194,496,616	Cash & Cash Equivalents	\$61,174,969	Current Liabilities	\$8,461,809
Less Deductions	\$95,304,975	Net Patient Receivables	\$15,174,766	Long-Term Debt	\$0
Net Patient Revenue	\$99,191,641	Other Receivables	\$13,099	Other Liabilities	\$44,919,894
Plus Other Revenue	\$1,857,238			Subtotal	\$53,381,703
Total Revenue	\$101,048,880	Land, Buildings & Equipment (Net)	\$59,177,637	Unrestricted Fund Balance	\$92,679,449
Less Expenses	\$79,922,022	Other Assets	\$10,520,681	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$146,061,152	Total Liabilities & Fund Balance	\$146,061,152
Net Income	\$21,126,858				