

194 Children's Hospital of Wisconsin - Fox Valley
 130 2nd St
 Neenah, WI 54956
 920-969-7900

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Winnebago
 Analysis Area: Lake Winnebago (3)
 Volume Group: 1

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	0.0%	59.1%	N/A	47.5%	N/A	19.5%	N/A	0.0%	N/A
Obstetrics	0.0%	41.6%	N/A	37.1%	N/A	6.3%	N/A	0.0%	N/A
Pediatrics	26.5%	54.2%	0.49	22.7%	1.17	18.8%	0.49	24.8%	1.07
Total Hospital	46.1%	57.7%	0.80	46.8%	0.99	38.4%	1.20	45.9%	1.01
Average Census (Patients)									
Adult Medical-Surgical	0.0	31.3	N/A	23.2	N/A	2.7	N/A	0.0	N/A
Obstetrics	0.0	5.4	N/A	5.2	N/A	0.1	N/A	0.0	N/A
Pediatrics	4.2	2.2	1.93	0.4	10.62	0.8	5.31	4.0	1.07
Total Hospital	17.5	54.6	0.32	39.8	0.44	9.9	1.77	17.4	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	0.0	3.7	N/A	3.4	N/A	3.4	N/A	0.0	N/A
Obstetrics	0.0	2.4	N/A	2.4	N/A	1.9	N/A	0.0	N/A
Pediatrics	1.9	2.5	0.77	2.0	0.96	1.7	1.13	2.4	0.80
Total Hospital	6.1	4.3	1.41	3.9	1.55	8.3	0.73	7.4	0.82
Surgical Operations									
Inpatient	0	1,644	N/A	1,281	N/A	44	N/A	0	N/A
Outpatient	0	3,777	N/A	4,797	N/A	110	N/A	0	N/A
Inpatient as % of All Surgeries	0.0%	30.3%	N/A	21.1%	N/A	28.7%	N/A	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	3,610	84,436	0.04	52,804	0.07	8,425	0.43	2,830	1.28
Emergency Visits	0	15,777	N/A	13,426	N/A	1,935	N/A	0	N/A
Full-Time Equivalents (FTEs)									
Administrators	4.0	17.4	0.23	21.1	0.19	1.9	2.11	6.0	0.67
Nurses, Licensed	48.3	173.6	0.28	135.6	0.36	23.9	2.02	58.9	0.82
Ancillary Nursing Personnel	5.2	34.8	0.15	21.0	0.25	8.5	0.61	4.9	1.06
All Other Personnel	12.9	410.2	0.03	287.3	0.04	47.5	0.27	13.8	0.94
Total FTEs	70.4	636.0	0.11	465.0	0.15	81.9	0.86	83.6	0.84
FTEs per 100 Patient Census (Adjusted)									
Administrators	20.5	17.1	1.20	15.3	1.34	13.1	1.57	31.5	0.65
Nurses, Licensed	247.6	170.3	1.45	98.4	2.52	164.3	1.51	309.3	0.80
Ancillary Nursing Personnel	26.7	34.1	0.78	15.2	1.75	58.6	0.45	25.8	1.03
All Other Personnel	66.3	402.4	0.16	208.5	0.32	326.3	0.20	72.5	0.91
Total FTEs	361.0	623.8	0.58	337.4	1.07	562.3	0.64	439.1	0.82

Total Hospital:
 Beds Set Up & Staffed 38
 Discharges 1,056
 Inpatient Days 6,401

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	4	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	16	807	1,550	26.5%	4.2	1.9
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	22	266	4,944	61.6%	13.5	18.6
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
 4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Radiological Services Personnel	0	0	0.0
Physicians & Dentists	4	3	5.5	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	21	53	47.3	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapy Assistants/Aides	0	0	0.0
Ancillary Nursing Personnel	3	5	5.2	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	0	2	1.0	Social Workers	0	2	1.0
Pharmacy Personnel	0	0	0.0	All Other Health Professionals	1	1	1.5
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	2	3	4.0
Surgical Personnel	0	0	0.0	Total	36	69	70.4

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$0	0.0%	41.4%	N/A	41.9%	N/A	56.4%	N/A	0.0%	N/A
Medical Assistance	\$2,224,883	14.3%	10.2%	1.40	6.8%	2.10	11.3%	1.27	18.2%	0.79
Commercial	\$10,951,880	70.4%	41.7%	1.69	46.5%	1.51	26.1%	2.70	69.0%	1.02
All Other	\$2,376,034	15.3%	6.8%	2.25	4.8%	3.18	6.2%	2.46	12.8%	1.20
Deductions as % of Total Gross Patient Revenue										
Medicare	\$64	0.0%	25.3%	0.00	23.9%	0.00	25.3%	0.00	0.0%	0.47
Medical Assistance	\$1,783,183	11.5%	7.7%	1.49	4.8%	2.39	6.4%	1.79	13.1%	0.88
Commercial	\$199,962	1.3%	9.7%	0.13	11.3%	0.11	5.5%	0.23	3.8%	0.34
Charity Care	\$0	0.0%	1.5%	N/A	1.3%	N/A	0.5%	N/A	0.0%	0.00
All Other	\$13,418	0.1%	1.5%	0.06	0.5%	0.17	0.5%	0.17	0.6%	0.15
Total Deductions	\$1,996,627	12.8%	45.7%	0.28	41.7%	0.31	38.2%	0.34	17.5%	0.73
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.2%	4.4%	0.95	2.7%	1.54	3.2%	1.30	4.2%	1.00
Net Gains/Losses as % of Net Income		0.0%	12.3%	0.00	31.4%	0.00	2.0%	0.01	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$6,548,392	49.2%	47.5%	1.04	48.9%	1.01	50.6%	0.97	47.1%	1.04
Supplies & Services	\$5,752,630	43.2%	40.2%	1.07	36.8%	1.17	39.5%	1.09	44.6%	0.97
Capital Component	\$894,100	6.7%	8.7%	0.77	11.0%	0.61	8.3%	0.81	7.3%	0.92
Bad Debt	\$118,267	0.9%	3.6%	0.25	3.2%	0.28	1.6%	0.56	1.0%	0.85
Fiscal Statistics										
Operating Margin (%)		5.9%	7.6%	0.77	4.8%	1.23	4.5%	1.31	6.4%	0.92
Total Hospital Net Income (%)		5.9%	8.6%	0.68	6.9%	0.85	4.6%	1.28	6.4%	0.92
Return on Equity (%)		22.4%	7.2%	3.11	5.5%	4.07	7.1%	3.16	30.2%	0.74
Current Ratio		1.1	2.8	0.40	3.4	0.33	2.0	0.55	0.7	1.54
Days in Net Patient Accounts Receivable		89.4	51.2	1.75	51.4	1.74	69.6	1.28	28.0	3.19
Average Payment Period		57.5	53.8	1.07	43.6	1.32	60.6	0.95	58.5	0.98
Equity Financing (%)		44.6%	58.5%	0.76	52.2%	0.85	55.9%	0.80	30.3%	1.47
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.6	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		0.0	6.9	N/A	3.9	N/A	3.4	N/A	0.0	N/A
Total Asset Turnover		3.8	0.8	4.76	0.8	4.76	1.5	2.54	4.7	0.80
Average Age of Plant (Years)		3.1	9.1	0.34	7.8	0.40	10.7	0.29	2.4	1.31
Increase (Decrease) Total Net Patient Revenue		9.7%	9.1%	1.06	7.4%	1.31	10.3%	0.94	30.0%	0.32
Outpatient Gross Revenue (% of Total GPR)		10.4%	46.6%	0.22	57.9%	0.18	32.1%	0.32	8.5%	1.22
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$11,832	\$9,724	1.22	\$7,753	1.53	\$14,623	0.81	\$13,191	0.90
Inpatient Net Revenue per Day		\$1,952	\$2,239	0.87	\$1,911	1.02	\$1,624	1.20	\$1,782	1.10
Outpatient Net Revenue per Visit		\$294	\$430	0.68	\$595	0.49	\$339	0.87	\$350	0.84

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$15,552,797	Cash & Cash Equivalents	\$7,398	Current Liabilities	\$2,058,248
Less Deductions	\$1,996,627	Net Patient Receivables	\$3,320,147	Long-Term Debt	\$0
Net Patient Revenue	\$13,556,170	Other Receivables	\$47,674	Other Liabilities	\$0
Plus Other Revenue	\$589,662			Subtotal	\$2,058,248
Total Revenue	\$14,145,832	Land, Buildings & Equipment (Net)	\$1,437,966	Unrestricted Fund Balance	\$1,656,520
Less Expenses	\$13,313,389	Other Assets	-\$1,098,417	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$102			Total Liabilities & Fund Balance	\$3,714,768
Net Income	\$832,545	Total Assets	\$3,714,768		