

**198 Oakleaf Surgical Hospital**  
 3801 W Oakwood Mall Dr  
 Eau Claire, WI 54701  
 715-831-8130

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Partnership

County: Eau Claire  
 Analysis Area: West Central (5A)  
 Volume Group: 2

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	29.4%	59.1%	0.50	51.0%	0.58	27.5%	1.07	25.2%	1.16
Obstetrics	0.0%	41.6%	N/A	33.1%	N/A	17.2%	N/A	0.0%	N/A
Pediatrics	0.0%	54.2%	N/A	12.4%	N/A	2.9%	N/A	0.0%	N/A
Total Hospital	29.4%	57.7%	0.51	48.8%	0.60	29.3%	1.00	25.2%	1.16
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	3.8	31.3	0.12	14.4	0.27	5.1	0.75	3.3	1.16
Obstetrics	0.0	5.4	N/A	2.2	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	0.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.8	54.6	0.07	21.9	0.17	6.7	0.57	3.3	1.16
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.6	3.7	0.71	3.4	0.77	3.1	0.84	2.8	0.93
Obstetrics	0.0	2.4	N/A	2.4	N/A	2.4	N/A	0.0	N/A
Pediatrics	0.0	2.5	N/A	1.7	N/A	1.8	N/A	0.0	N/A
Total Hospital	2.6	4.3	0.61	3.7	0.71	2.9	0.90	2.8	0.93
<b>Surgical Operations</b>									
Inpatient	532	1,644	0.32	640	0.83	176	3.02	429	1.24
Outpatient	7,364	3,777	1.95	1,593	4.62	1,003	7.34	7,146	1.03
Inpatient as % of All Surgeries	6.7%	30.3%	0.22	28.7%	0.23	14.9%	0.45	5.7%	1.19
<b>Outpatient Visits</b>									
Non-Emergency Visits	7,364	84,436	0.09	36,848	0.20	23,680	0.31	7,146	1.03
Emergency Visits	0	15,777	N/A	7,069	N/A	4,508	N/A	0	N/A
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	2.0	17.4	0.11	8.4	0.24	3.3	0.61	2.0	1.00
Nurses, Licensed	38.5	173.6	0.22	78.4	0.49	27.9	1.38	37.0	1.04
Ancillary Nursing Personnel	0.0	34.8	N/A	15.1	N/A	8.0	N/A	0.0	N/A
All Other Personnel	41.6	410.2	0.10	186.0	0.22	73.6	0.56	38.2	1.09
Total FTEs	82.1	636.0	0.13	288.0	0.28	112.7	0.73	77.2	1.06
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	10.1	17.1	0.59	17.0	0.59	20.4	0.50	9.5	1.06
Nurses, Licensed	194.4	170.3	1.14	158.1	1.23	175.5	1.11	176.0	1.10
Ancillary Nursing Personnel	0.0	34.1	N/A	30.5	N/A	50.0	N/A	0.0	N/A
All Other Personnel	210.1	402.4	0.52	375.3	0.56	462.1	0.45	181.6	1.16
Total FTEs	414.7	623.8	0.66	580.9	0.71	708.0	0.59	367.1	1.13

**Total Hospital:**  
 Beds Set Up & Staffed 13  
 Discharges 532  
 Inpatient Days 1,393

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	13	532	1,393	29.4%	3.8	2.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	4	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	4	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	4	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	4	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	4	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Radiological Services Personnel	1	2	1.9
Physicians & Dentists	0	0	0.0	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	12	41	38.5	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapy Assistants/Aides	0	0	0.0
Ancillary Nursing Personnel	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	2	0	2.0	Social Workers	0	0	0.0
Pharmacy Personnel	0	4	2.5	All Other Health Professionals	1	1	1.7
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	17	9	22.1
Surgical Personnel	9	3	11.5	<b>Total</b>	<b>44</b>	<b>60</b>	<b>82.1</b>

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$11,901,662	27.0%	41.4%	0.65	43.7%	0.62	48.0%	0.56	28.8%	0.94
Medical Assistance	\$3,817,189	8.7%	10.2%	0.85	9.0%	0.96	8.5%	1.02	10.6%	0.82
Commercial	\$26,979,583	61.3%	41.7%	1.47	41.8%	1.47	38.0%	1.61	56.6%	1.08
All Other	\$1,311,148	3.0%	6.8%	0.44	5.4%	0.55	5.5%	0.54	4.0%	0.75
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$8,739,060	19.9%	25.3%	0.78	23.9%	0.83	24.1%	0.82	21.2%	0.94
Medical Assistance	\$2,727,720	6.2%	7.7%	0.80	6.4%	0.97	5.2%	1.19	6.0%	1.04
Commercial	\$5,631,817	12.8%	9.7%	1.32	7.6%	1.68	9.2%	1.39	10.2%	1.25
Charity Care	\$0	0.0%	1.5%	N/A	1.2%	N/A	0.8%	N/A	0.0%	N/A
All Other	\$653,043	1.5%	1.5%	0.99	0.8%	1.85	1.3%	1.14	2.0%	0.73
Total Deductions	\$17,751,640	40.3%	45.7%	0.88	39.8%	1.01	40.7%	0.99	39.5%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.1%	4.4%	0.02	3.1%	0.02	1.9%	0.04	0.7%	0.10
Net Gains/Losses as % of Net Income		-6.5%	12.3%	N/A	7.5%	N/A	1.3%	N/A	-2.4%	2.65
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$6,670,047	41.3%	47.5%	0.87	51.3%	0.80	47.9%	0.86	40.2%	1.03
Supplies & Services	\$8,228,488	50.9%	40.2%	1.27	37.8%	1.35	38.5%	1.32	44.6%	1.14
Capital Component	\$1,257,042	7.8%	8.7%	0.89	7.6%	1.02	10.1%	0.77	15.2%	0.51
Bad Debt	\$0	0.0%	3.6%	N/A	3.3%	N/A	3.5%	N/A	0.0%	N/A
<b>Fiscal Statistics</b>										
Operating Margin (%)		38.5%	7.6%	5.07	10.9%	3.53	6.5%	5.93	38.1%	1.01
Total Hospital Net Income (%)		37.0%	8.6%	4.31	11.7%	3.17	6.6%	5.61	37.5%	0.99
Return on Equity (%)		103.8%	7.2%	14.41	10.8%	9.61	7.4%	14.02	90.1%	1.15
Current Ratio		4.5	2.8	1.59	2.6	1.71	1.7	2.62	6.2	0.72
Days in Net Patient Accounts Receivable		49.8	51.2	0.97	56.8	0.88	59.3	0.84	54.0	0.92
Average Payment Period		34.9	53.8	0.65	49.1	0.71	71.1	0.49	34.3	1.02
Equity Financing (%)		83.6%	58.5%	1.43	69.5%	1.20	34.8%	2.40	87.5%	0.96
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.3	N/A	1.2	N/A	0.0	N/A
Times Interest Earned		1,693.3	6.9	245.40	12.3	137.66	4.2	403.16	22.2	76.12
Total Asset Turnover		2.9	0.8	3.59	0.9	3.19	1.1	2.61	2.4	1.18
Average Age of Plant (Years)		1.3	9.1	0.14	8.2	0.16	8.2	0.16	0.1	13.78
Increase (Decrease) Total Net Patient Revenue		19.7%	9.1%	2.17	13.9%	1.42	16.8%	1.18	23.6%	0.84
Outpatient Gross Revenue (% of Total GPR)		80.8%	46.6%	1.73	56.0%	1.44	57.9%	1.39	84.4%	0.96
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$9,167	\$9,724	0.94	\$6,837	1.34	\$7,032	1.30	\$7,644	1.20
Inpatient Net Revenue per Day		\$3,501	\$2,239	1.56	\$1,738	2.01	\$2,030	1.72	\$2,718	1.29
Outpatient Net Revenue per Visit		\$2,903	\$430	6.75	\$490	5.93	\$338	8.59	\$2,612	1.11

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$44,009,582	Cash & Cash Equivalents	\$2,548,630	Current Liabilities	\$1,500,268
Less Deductions	\$17,751,640	Net Patient Receivables	\$3,585,480	Long-Term Debt	\$0
Net Patient Revenue	\$26,257,942	Other Receivables	-\$151,267	Other Liabilities	\$0
Plus Other Revenue	\$18,176			Subtotal	\$1,500,268
Total Revenue	\$26,276,118	Land, Buildings & Equipment (Net)	\$2,471,962	Unrestricted Fund Balance	\$7,661,284
Less Expenses	\$16,155,577	Other Assets	\$706,747	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$613,333			Total Liabilities & Fund Balance	\$9,161,552
Net Income	\$9,507,208	Total Assets	\$9,161,552		