

**300 Select Specialty Hospital - Milwaukee - St Luke's**  
 2900 W Oklahoma Ave  
 Milwaukee, WI 53215  
 414-649-6991

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Long-Term Acute Care  
 Control: Corporation

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group: 1

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 2B		Volume Group 1		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	0.0%	59.1%	N/A	70.3%	N/A	19.5%	N/A	0.0%	N/A
Obstetrics	0.0%	41.6%	N/A	47.8%	N/A	6.3%	N/A	0.0%	N/A
Pediatrics	0.0%	54.2%	N/A	92.7%	N/A	18.8%	N/A	0.0%	N/A
Total Hospital	76.8%	57.7%	1.33	37.4%	2.05	38.4%	2.00	72.8%	1.05
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	0.0	31.3	N/A	84.6	N/A	2.7	N/A	0.0	N/A
Obstetrics	0.0	5.4	N/A	20.6	N/A	0.1	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	17.6	N/A	0.8	N/A	0.0	N/A
Total Hospital	22.3	54.6	0.41	123.4	0.18	9.9	2.25	21.1	1.05
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	0.0	3.7	N/A	4.2	N/A	3.4	N/A	0.0	N/A
Obstetrics	0.0	2.4	N/A	2.9	N/A	1.9	N/A	0.0	N/A
Pediatrics	0.0	2.5	N/A	2.5	N/A	1.7	N/A	0.0	N/A
Total Hospital	27.0	4.3	6.28	5.0	5.40	8.3	3.25	25.4	1.06
<b>Surgical Operations</b>									
Inpatient	0	1,644	N/A	3,104	N/A	44	N/A	0	N/A
Outpatient	0	3,777	N/A	4,364	N/A	110	N/A	0	N/A
Inpatient as % of All Surgeries	0.0%	30.3%	N/A	41.6%	N/A	28.7%	N/A	0.0%	N/A
<b>Outpatient Visits</b>									
Non-Emergency Visits	0	84,436	N/A	132,317	N/A	8,425	N/A	0	N/A
Emergency Visits	0	15,777	N/A	26,748	N/A	1,935	N/A	0	N/A
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	1.0	17.4	0.06	40.4	0.02	1.9	0.53	3.1	0.32
Nurses, Licensed	25.7	173.6	0.15	332.6	0.08	23.9	1.07	22.3	1.15
Ancillary Nursing Personnel	19.4	34.8	0.56	79.3	0.24	8.5	2.28	12.4	1.56
All Other Personnel	24.1	410.2	0.06	715.2	0.03	47.5	0.51	19.8	1.22
Total FTEs	70.1	636.0	0.11	1,167.5	0.06	81.9	0.86	57.6	1.22
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	4.5	17.1	0.26	18.9	0.24	13.1	0.34	14.7	0.31
Nurses, Licensed	115.6	170.3	0.68	155.9	0.74	164.3	0.70	105.8	1.09
Ancillary Nursing Personnel	87.2	34.1	2.56	37.2	2.34	58.6	1.49	58.7	1.49
All Other Personnel	108.3	402.4	0.27	335.2	0.32	326.3	0.33	93.7	1.16
Total FTEs	315.6	623.8	0.51	547.2	0.58	562.3	0.56	272.8	1.16

**Total Hospital:**  
 Beds Set Up & Staffed 29  
 Discharges 301  
 Inpatient Days 8,128

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	0	0	0	0.0%	0.0	0.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	29	301	8,128	76.8%	22.3	27.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Radiological Services Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Respiratory Therapists	5	0	5.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	1	2.0
Registered Nurses	12	3	16.0	Occupational Therapy Assistants/Aides	0	1	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	1	0	1.0
Licensed Practical Nurses	9	1	9.7	Physical Therapy Assistants/Aides	1	1	1.0
Ancillary Nursing Personnel	11	9	19.4	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	1	1.4
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	1	0	1.0	Social Workers	1	0	1.0
Pharmacy Personnel	2	1	2.7	All Other Health Professionals	6	0	6.0
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	2	3	2.9
Surgical Personnel	0	0	0.0	<b>Total</b>	<b>55</b>	<b>21</b>	<b>70.1</b>

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$18,448,841	82.3%	41.4%	1.99	39.4%	2.09	56.4%	1.46	78.3%	1.05
Medical Assistance	\$0	0.0%	10.2%	N/A	15.1%	N/A	11.3%	N/A	0.0%	N/A
Commercial	\$3,954,995	17.7%	41.7%	0.42	37.4%	0.47	26.1%	0.68	21.7%	0.81
All Other	\$0	0.0%	6.8%	N/A	8.1%	N/A	6.2%	N/A	0.0%	N/A
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$8,677,285	38.7%	25.3%	1.53	26.2%	1.48	25.3%	1.53	39.2%	0.99
Medical Assistance	\$0	0.0%	7.7%	N/A	11.7%	N/A	6.4%	N/A	0.0%	N/A
Commercial	\$1,538,278	6.9%	9.7%	0.71	10.0%	0.69	5.5%	1.25	4.9%	1.40
Charity Care	\$0	0.0%	1.5%	N/A	1.9%	N/A	0.5%	N/A	0.0%	N/A
All Other	\$0	0.0%	1.5%	N/A	2.1%	N/A	0.5%	N/A	0.0%	N/A
Total Deductions	\$10,215,563	45.6%	45.7%	1.00	51.9%	0.88	38.2%	1.19	44.1%	1.04
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	0.0%	4.4%	0.00		4.0%	0.00	3.2%	0.00	0.0%	4.49
Net Gains/Losses as % of Net Income	25.3%	12.3%	2.06		9.1%	2.79	2.0%	12.67	-39.9%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$4,156,539	33.4%	47.5%	0.70	42.1%	0.79	50.6%	0.66	42.1%	0.79
Supplies & Services	\$7,677,557	61.8%	40.2%	1.54	45.8%	1.35	39.5%	1.56	46.7%	1.32
Capital Component	\$694,270	5.6%	8.7%	0.64	8.4%	0.67	8.3%	0.67	7.6%	0.74
Bad Debt	-\$99,940	-0.8%	3.6%	N/A	3.7%	N/A	1.6%	N/A	3.7%	N/A
<b>Fiscal Statistics</b>										
Operating Margin (%)	-2.0%	7.6%	N/A		6.0%	N/A	4.5%	N/A	16.0%	N/A
Total Hospital Net Income (%)	-2.6%	8.6%	N/A		6.5%	N/A	4.6%	N/A	12.0%	N/A
Return on Equity (%)	0.0%	7.2%	N/A		5.5%	N/A	7.1%	N/A	60.0%	0.00
Current Ratio	1.3	2.8	0.46		2.4	0.53	2.0	0.64	1.9	0.68
Days in Net Patient Accounts Receivable	26.5	51.2	0.52		43.4	0.61	69.6	0.38	36.2	0.73
Average Payment Period	22.8	53.8	0.42		62.7	0.36	60.6	0.38	25.8	0.89
Equity Financing (%)	5.0%	58.5%	0.08		58.4%	0.08	55.9%	0.09	19.2%	0.26
Long-Term Debt to Equity Ratio	0.1	0.4	0.20		0.4	0.20	0.4	0.20	0.0	2.39
Times Interest Earned	-30.6	6.9	N/A		5.9	N/A	3.4	N/A	55.6	N/A
Total Asset Turnover	7.2	0.8	9.03		0.8	9.03	1.5	4.82	5.3	1.38
Average Age of Plant (Years)	3.1	9.1	0.34		9.0	0.34	10.7	0.29	2.1	1.46
Increase (Decrease) Total Net Patient Revenue	54.2%	9.1%	5.95		7.5%	7.22	10.3%	5.26	43.9%	1.23
Outpatient Gross Revenue (% of Total GPR)	0.0%	46.6%	N/A		37.1%	N/A	32.1%	N/A	0.0%	N/A
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$40,493	\$9,724	4.16		\$12,721	3.18	\$14,623	2.77	\$37,423	1.08
Inpatient Net Revenue per Day	\$1,500	\$2,239	0.67		\$2,545	0.59	\$1,624	0.92	\$1,472	1.02
Outpatient Net Revenue per Visit	\$0	\$430	N/A		\$444	N/A	\$339	N/A	\$0	N/A

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$22,403,836	Cash & Cash Equivalents	\$2,000	Current Liabilities	\$762,743
Less Deductions	\$10,215,563	Net Patient Receivables	\$885,131	Long-Term Debt	\$6,689
Net Patient Revenue	\$12,188,273	Other Receivables	\$0	Other Liabilities	\$833,538
Plus Other Revenue	\$1,352			Subtotal	\$1,602,970
Total Revenue	\$12,189,626	Land, Buildings & Equipment (Net)	\$712,951	Unrestricted Fund Balance	\$83,639
Less Expenses	\$12,428,426	Other Assets	\$86,527	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$81,070			Total Liabilities & Fund Balance	\$1,686,609
Net Income	-\$319,870	Total Assets	\$1,686,609		