

305 United Hospital System Inc
 6308 8th Ave
 Kenosha, WI 53143
 262-656-3011

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Kenosha
 Analysis Area: Southeastern (2A)
 Volume Group: 7

Selected Utilization Statistics	FY 2005	All GMS Hospitals		Analysis Area 2A		Volume Group 7		FY 2005 vs. 2004	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	68.4%	59.1%	1.16	67.0%	1.02	69.2%	0.99	61.0%	1.12
Obstetrics	34.2%	41.6%	0.82	41.3%	0.83	51.9%	0.66	30.9%	1.10
Pediatrics	0.0%	54.2%	N/A	18.4%	N/A	46.8%	N/A	0.0%	N/A
Total Hospital	58.6%	57.7%	1.02	63.6%	0.92	66.9%	0.88	53.7%	1.09
Average Census (Patients)									
Adult Medical-Surgical	73.8	31.3	2.36	48.2	1.53	113.3	0.65	64.7	1.14
Obstetrics	6.5	5.4	1.20	6.8	0.96	17.3	0.38	5.9	1.10
Pediatrics	0.0	2.2	N/A	0.8	N/A	5.0	N/A	0.0	N/A
Total Hospital	110.7	54.6	2.03	82.2	1.35	210.3	0.53	99.9	1.11
Average Length of Stay (Days)									
Adult Medical-Surgical	4.6	3.7	1.25	3.7	1.25	3.9	1.19	4.7	0.98
Obstetrics	2.5	2.4	1.04	2.5	1.00	2.4	1.04	2.4	1.04
Pediatrics	0.0	2.5	N/A	1.8	N/A	3.1	N/A	0.0	N/A
Total Hospital	4.5	4.3	1.04	4.3	1.04	4.7	0.96	4.5	0.99
Surgical Operations									
Inpatient	2,643	1,644	1.61	2,036	1.30	5,445	0.49	2,517	1.05
Outpatient	4,860	3,777	1.29	4,144	1.17	9,971	0.49	4,459	1.09
Inpatient as % of All Surgeries	35.2%	30.3%	1.16	32.9%	1.07	35.3%	1.00	36.1%	0.98
Outpatient Visits									
Non-Emergency Visits	275,647	84,436	3.26	128,980	2.14	233,626	1.18	273,086	1.01
Emergency Visits	44,112	15,777	2.80	22,463	1.96	38,661	1.14	42,191	1.05
Full-Time Equivalents (FTEs)									
Administrators	47.9	17.4	2.75	25.4	1.88	59.8	0.80	46.9	1.02
Nurses, Licensed	371.5	173.6	2.14	220.8	1.68	615.9	0.60	338.4	1.10
Ancillary Nursing Personnel	77.9	34.8	2.24	46.2	1.69	127.9	0.61	45.4	1.71
All Other Personnel	950.2	410.2	2.32	537.1	1.77	1,349.4	0.70	922.5	1.03
Total FTEs	1,447.4	636.0	2.28	829.5	1.74	2,153.0	0.67	1,353.3	1.07
FTEs per 100 Patient Census (Adjusted)									
Administrators	18.7	17.1	1.10	13.8	1.36	17.3	1.08	19.8	0.94
Nurses, Licensed	145.5	170.3	0.85	120.1	1.21	178.0	0.82	143.2	1.02
Ancillary Nursing Personnel	30.5	34.1	0.89	25.1	1.22	37.0	0.82	19.2	1.59
All Other Personnel	372.1	402.4	0.92	292.2	1.27	390.0	0.95	390.4	0.95
Total FTEs	566.8	623.8	0.91	451.3	1.26	622.2	0.91	572.6	0.99

Total Hospital:
 Beds Set Up & Staffed 189
 Discharges 9,000
 Inpatient Days 40,417

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 24
 Total Births 688
 Newborn Days 1,594

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2005	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	108	5,815	26,955	68.4%	73.8	4.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	1	19	951	2,371	34.2%	6.5	2.5
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	33	509	4,718	39.2%	12.9	9.3
Step-Down (Special Care)	1	29	1,725	6,373	60.2%	17.5	3.7
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	43	10	47.9	Radiological Services Personnel	34	33	58.8
Physicians & Dentists	33	1	33.8	Respiratory Therapists	16	11	20.3
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	3	3.8
Registered Nurses	149	250	342.3	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	6	3	7.5
Licensed Practical Nurses	11	21	28.2	Physical Therapy Assistants/Aides	5	9	9.7
Ancillary Nursing Personnel	29	81	77.9	Recreational Therapists	0	0	0.0
Physician Assistants	3	1	3.6	Dietitians & Nutritionists	3	3	5.3
Nurse Practitioners	0	2	1.1	Psychologists	0	0	0.0
Medical Records Personnel	52	25	67.0	Social Workers	6	1	6.3
Pharmacy Personnel	16	13	25.9	All Other Health Professionals	89	98	149.6
Clinical Laboratory Personnel	48	22	60.0	All Other Personnel	366	159	468.9
Surgical Personnel	23	6	30.0	Total	934	752	1,447.4

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Selected Financial Statistics	FY 2005	All GMS Hospitals		Analysis Area		Volume Group		FY 2005 vs. 2004		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2004	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$185,759,220	46.3%	41.4%	1.12	42.6%	1.09	42.3%	1.09	47.8%	0.97
Medical Assistance	\$24,394,322	6.1%	10.2%	0.60	6.9%	0.88	9.3%	0.65	5.8%	1.04
Commercial	\$171,189,377	42.7%	41.7%	1.02	46.1%	0.93	41.1%	1.04	41.4%	1.03
All Other	\$19,777,322	4.9%	6.8%	0.73	4.3%	1.15	7.3%	0.68	5.0%	0.99
Deductions as % of Total Gross Patient Revenue										
Medicare	\$126,222,805	31.5%	25.3%	1.24	27.5%	1.14	26.1%	1.21	31.4%	1.00
Medical Assistance	\$22,389,756	5.6%	7.7%	0.72	5.4%	1.03	7.2%	0.78	5.0%	1.11
Commercial	\$51,033,751	12.7%	9.7%	1.31	11.7%	1.09	10.0%	1.27	12.4%	1.02
Charity Care	\$7,606,541	1.9%	1.5%	1.26	1.2%	1.58	1.8%	1.05	2.0%	0.96
All Other	\$1,341,340	0.3%	1.5%	0.22	0.5%	0.67	1.6%	0.21	0.4%	0.82
Total Deductions	\$208,594,193	52.0%	45.7%	1.14	46.2%	1.13	46.7%	1.11	51.3%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.8%	4.4%	0.63	2.7%	1.03	3.1%	0.90	2.6%	1.07
Net Gains/Losses as % of Net Income		5.7%	12.3%	0.47	5.1%	1.13	13.1%	0.44	9.4%	0.61
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$89,155,231	54.2%	47.5%	1.14	46.6%	1.16	45.8%	1.18	56.2%	0.96
Supplies & Services	\$50,198,632	30.5%	40.2%	0.76	39.2%	0.78	42.1%	0.72	28.9%	1.05
Capital Component	\$17,185,284	10.4%	8.7%	1.20	9.4%	1.11	8.3%	1.26	11.4%	0.92
Bad Debt	\$7,995,991	4.9%	3.6%	1.35	4.7%	1.03	3.8%	1.28	3.5%	1.39
Fiscal Statistics										
Operating Margin (%)		16.9%	7.6%	2.23	12.0%	1.41	7.5%	2.26	4.7%	3.59
Total Hospital Net Income (%)		17.8%	8.6%	2.07	12.6%	1.41	8.5%	2.09	5.2%	3.43
Return on Equity (%)		19.4%	7.2%	2.69	9.7%	2.00	7.3%	2.66	5.4%	3.61
Current Ratio		4.4	2.8	1.57	4.0	1.10	2.9	1.51	4.0	1.09
Days in Net Patient Accounts Receivable		47.8	51.2	0.93	49.1	0.97	46.8	1.02	51.0	0.94
Average Payment Period		50.7	53.8	0.94	43.8	1.16	51.8	0.98	44.1	1.15
Equity Financing (%)		63.4%	58.5%	1.08	66.6%	0.95	61.3%	1.03	64.0%	0.99
Long-Term Debt to Equity Ratio		0.3	0.4	0.66	0.3	0.88	0.4	0.66	0.3	0.87
Times Interest Earned		20.6	6.9	2.98	11.0	1.87	8.4	2.45	5.6	3.64
Total Asset Turnover		1.1	0.8	1.35	0.8	1.35	0.8	1.35	1.0	1.05
Average Age of Plant (Years)		12.4	9.1	1.36	9.4	1.32	9.6	1.29	11.0	1.13
Increase (Decrease) Total Net Patient Revenue		19.1%	9.1%	2.10	9.0%	2.13	9.1%	2.10	12.5%	1.53
Outpatient Gross Revenue (% of Total GPR)		56.8%	46.6%	1.22	53.0%	1.07	39.4%	1.44	57.7%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$8,430	\$9,724	0.87	\$8,298	1.02	\$11,591	0.73	\$7,416	1.14
Inpatient Net Revenue per Day		\$1,877	\$2,239	0.84	\$1,910	0.98	\$2,458	0.76	\$1,634	1.15
Outpatient Net Revenue per Visit		\$365	\$430	0.85	\$447	0.82	\$462	0.79	\$323	1.13

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$401,120,241	Cash & Cash Equivalents	\$36,453,942	Current Liabilities	\$21,852,766
Less Deductions	\$208,594,193	Net Patient Receivables	\$25,221,412	Long-Term Debt	\$30,529,125
Net Patient Revenue	\$192,526,048	Other Receivables	\$246,161	Other Liabilities	\$14,673,900
Plus Other Revenue	\$5,507,541			Subtotal	\$67,055,791
Total Revenue	\$198,033,589	Land, Buildings & Equipment (Net)	\$65,387,687	Unrestricted Fund Balance	\$116,265,982
Less Expenses	\$164,535,138	Other Assets	\$56,012,571	Restricted Fund Balance	\$1,927,863
Non-Operating Gains/Losses	\$2,040,347			Total Liabilities & Fund Balance	\$183,321,773
Net Income	\$35,538,798	Total Assets	\$183,321,773		