

010 Beaver Dam Community Hospitals Inc
 707 S University Ave
 Beaver Dam, WI 53916
 920-887-7181

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Dodge
 Analysis Area: Southern (1)
 Volume Group: 5

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	17.3%	59.2%	0.29	58.1%	0.30	51.2%	0.34	18.8%	0.92
Obstetrics	22.0%	41.5%	0.53	43.1%	0.51	32.7%	0.67	24.8%	0.89
Pediatrics	0.0%	52.2%	N/A	48.9%	N/A	14.9%	N/A	0.0%	N/A
Total Hospital	19.4%	57.2%	0.34	57.8%	0.34	48.6%	0.40	21.3%	0.91
Average Census (Patients)									
Adult Medical-Surgical	11.9	31.4	0.38	31.9	0.37	21.4	0.56	12.9	0.92
Obstetrics	2.6	5.3	0.50	5.0	0.53	3.1	0.85	3.0	0.89
Pediatrics	0.0	2.2	N/A	1.8	N/A	0.3	N/A	0.0	N/A
Total Hospital	18.0	53.6	0.34	55.2	0.33	34.1	0.53	19.8	0.91
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.6	0.78	3.5	0.80	3.4	0.83	2.9	0.98
Obstetrics	2.3	2.4	0.96	1.9	1.21	2.3	1.00	2.4	0.95
Pediatrics	0.0	2.2	N/A	3.1	N/A	2.4	N/A	0.0	N/A
Total Hospital	2.8	4.3	0.66	4.3	0.66	3.6	0.78	2.8	1.00
Surgical Operations									
Inpatient	704	1,903	0.37	1,703	0.41	940	0.75	759	0.93
Outpatient	2,990	4,240	0.71	5,219	0.57	2,892	1.03	2,775	1.08
Inpatient as % of All Surgeries	19.1%	31.0%	0.61	24.6%	0.77	24.5%	0.78	21.5%	0.89
Outpatient Visits									
Non-Emergency Visits	64,698	89,386	0.72	124,955	0.52	64,006	1.01	64,975	1.00
Emergency Visits	13,326	15,537	0.86	15,019	0.89	17,244	0.77	13,055	1.02
Full-Time Equivalents (FTEs)									
Administrators	31.3	17.1	1.83	15.6	2.01	16.7	1.87	36.1	0.87
Nurses, Licensed	101.4	180.9	0.56	193.9	0.52	119.4	0.85	104.9	0.97
Ancillary Nursing Personnel	1.1	35.0	0.03	33.7	0.03	19.3	0.06	3.3	0.32
All Other Personnel	376.3	419.6	0.90	519.4	0.72	318.9	1.18	314.5	1.20
Total FTEs	510.1	652.6	0.78	762.7	0.67	474.3	1.08	458.8	1.11
FTEs per 100 Patient Census (Adjusted)									
Administrators	53.2	16.6	3.20	12.7	4.19	19.2	2.77	62.5	0.85
Nurses, Licensed	172.3	175.7	0.98	157.8	1.09	137.3	1.26	181.6	0.95
Ancillary Nursing Personnel	1.8	34.0	0.05	27.4	0.07	22.1	0.08	5.8	0.32
All Other Personnel	639.5	407.4	1.57	422.8	1.51	366.6	1.74	544.4	1.17
Total FTEs	866.8	633.7	1.37	620.7	1.40	545.2	1.59	794.3	1.09

Total Hospital:

Beds Set Up & Staffed 93
 Discharges 2,334
 Inpatient Days 6,581

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed 8
 Discharges 14
 Inpatient Days 70

Newborn Nursery:

Bassinets 8
 Total Births 376
 Newborn Days 726

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	69	1,543	4,347	17.3%	11.9	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	419	962	22.0%	2.6	2.3
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	57	296	13.5%	0.8	5.2
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	1	6	334	975	44.5%	2.7	2.9
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
 4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	31	1	31.3	Radiological Services Personnel	13	6	15.3
Physicians & Dentists	0	1	0.6	Respiratory Therapists	3	1	3.3
Medical & Dental Residents	0	0	0.0	Occupational Therapists	4	1	4.8
Registered Nurses	56	69	92.0	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	4	2	5.4
Licensed Practical Nurses	6	8	9.4	Physical Therapy Assistants/Aides	1	4	3.2
Ancillary Nursing Personnel	0	4	1.1	Recreational Therapists	0	0	0.0
Physician Assistants	3	3	4.1	Dietitians & Nutritionists	3	1	3.6
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	8	7	10.5	Social Workers	0	3	2.0
Pharmacy Personnel	9	6	11.4	All Other Health Professionals	13	18	21.0
Clinical Laboratory Personnel	19	9	23.5	All Other Personnel	188	143	260.0
Surgical Personnel	7	1	7.9				
				Total	368	288	510.1

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$40,406,734	40.7%	41.4%	0.98	38.5%	1.06	43.6%	0.93	40.8%	1.00
Medical Assistance	\$8,128,691	8.2%	10.3%	0.79	8.2%	1.00	10.8%	0.76	7.8%	1.05
Commercial	\$47,880,663	48.2%	41.8%	1.15	46.1%	1.05	38.3%	1.26	48.6%	0.99
All Other	\$2,943,553	3.0%	6.5%	0.46	7.2%	0.41	7.3%	0.41	2.8%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$27,336,042	27.5%	25.6%	1.07	22.5%	1.22	27.3%	1.01	26.7%	1.03
Medical Assistance	\$6,469,100	6.5%	7.7%	0.85	6.2%	1.05	8.5%	0.77	7.0%	0.92
Commercial	\$13,542,121	13.6%	10.6%	1.29	12.5%	1.09	7.8%	1.75	12.1%	1.12
Charity Care	\$406,494	0.4%	1.6%	0.26	1.8%	0.23	1.8%	0.23	0.3%	1.50
All Other	\$420,658	0.4%	1.4%	0.30	1.9%	0.22	1.3%	0.33	0.3%	1.43
Total Deductions	\$48,174,415	48.5%	47.0%	1.03	45.0%	1.08	46.7%	1.04	46.4%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		9.1%	4.5%	2.03	8.5%	1.07	3.7%	2.47	9.4%	0.97
Net Gains/Losses as % of Net Income		76.1%	20.7%	3.67	26.0%	2.93	N/A	N/A	28.8%	2.65
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$25,196,977	45.5%	47.5%	0.96	49.7%	0.91	49.0%	0.93	49.7%	0.91
Supplies & Services	\$18,374,871	33.2%	40.1%	0.83	39.5%	0.84	33.6%	0.99	32.8%	1.01
Capital Component	\$9,219,581	16.6%	9.0%	1.85	8.0%	2.08	13.3%	1.25	13.0%	1.28
Bad Debt	\$2,627,378	4.7%	3.5%	1.35	2.8%	1.69	4.1%	1.16	4.5%	1.05
Fiscal Statistics										
Operating Margin (%)		1.6%	5.9%	0.27	7.0%	0.23	-3.0%	N/A	5.6%	0.28
Total Hospital Net Income (%)		6.4%	7.3%	0.87	9.2%	0.69	-1.2%	N/A	7.7%	0.82
Return on Equity (%)		3.1%	6.1%	0.50	7.8%	0.39	-1.0%	N/A	3.6%	0.86
Current Ratio		1.1	3.0	0.36	2.5	0.43	3.4	0.32	0.7	1.51
Days in Net Patient Accounts Receivable		50.6	51.6	0.98	46.9	1.08	60.0	0.84	50.6	1.00
Average Payment Period		101.4	51.3	1.98	50.3	2.02	48.2	2.10	127.5	0.79
Equity Financing (%)		34.4%	60.2%	0.57	51.0%	0.67	56.7%	0.61	27.7%	1.24
Long-Term Debt to Equity Ratio		1.6	0.4	3.96	0.7	2.26	0.4	3.96	2.1	0.76
Times Interest Earned		2.9	6.1	0.48	7.5	0.39	0.2	14.69	8.9	0.33
Total Asset Turnover		0.5	0.8	0.57	0.8	0.57	0.8	0.57	0.5	1.01
Average Age of Plant (Years)		6.2	8.6	0.72	9.4	0.66	5.4	1.14	6.4	0.97
Increase (Decrease) Total Net Patient Revenue		8.3%	6.2%	1.33	9.2%	0.90	8.4%	0.98	8.0%	1.04
Outpatient Gross Revenue (% of Total GPR)		69.4%	48.0%	1.45	47.1%	1.47	60.9%	1.14	65.7%	1.06
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,145		\$10,323	0.60	\$11,083	0.55	\$6,745	0.91	\$5,494	1.12
Inpatient Net Revenue per Day	\$2,169		\$2,382	0.91	\$2,562	0.85	\$1,843	1.18	\$1,945	1.12
Outpatient Net Revenue per Visit	\$471		\$450	1.05	\$335	1.41	\$483	0.98	\$423	1.11

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$99,359,642	Cash & Cash Equivalents	\$1,593,005	Current Liabilities	\$13,572,922
Less Deductions	\$48,174,415	Net Patient Receivables	\$7,089,345	Long-Term Debt	\$67,261,546
Net Patient Revenue	\$51,185,227	Other Receivables	\$794,515	Other Liabilities	\$101,829
Plus Other Revenue	\$5,137,558			Subtotal	\$80,936,297
Total Revenue	\$56,322,784	Land, Buildings & Equipment (Net)	\$74,777,731		
Less Expenses	\$55,418,807	Other Assets	\$39,136,353	Unrestricted Fund Balance	\$42,454,652
Non-Operating Gains/Losses	\$2,873,350			Restricted Fund Balance	\$1,395,202
Net Income	\$3,777,327	Total Assets	\$123,390,949	Total Liabilities & Fund Balance	\$123,390,949