

015 Luther Midelfort Chippewa Valley
 1501 Thompson St
 Bloomer, WI 54724
 715-568-2000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Chippewa
 Analysis Area: West Central (5A)
 Volume Group: 1

Selected Utilization Statistics	FY 2006	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2006 vs. 2005	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	22.3%	59.2%	0.38	49.6%	0.45	16.9%	1.32	10.5%	2.13
Obstetrics	0.0%	41.5%	N/A	31.8%	N/A	5.4%	N/A	0.0%	N/A
Pediatrics	0.0%	52.2%	N/A	16.4%	N/A	21.3%	N/A	0.0%	N/A
Total Hospital	22.3%	57.2%	0.39	47.6%	0.47	39.1%	0.57	10.6%	2.11
Average Census (Patients)									
Adult Medical-Surgical	2.2	31.4	0.07	10.9	0.20	1.9	1.17	2.6	0.85
Obstetrics	0.0	5.3	N/A	1.7	N/A	0.2	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	0.1	N/A	1.0	N/A	0.0	N/A
Total Hospital	2.2	53.6	0.04	21.5	0.10	9.5	0.23	2.6	0.84
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.6	0.78	3.4	0.82	3.0	0.93	2.8	1.00
Obstetrics	0.0	2.4	N/A	2.4	N/A	1.8	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	1.7	N/A	1.4	N/A	0.0	N/A
Total Hospital	2.8	4.3	0.65	3.8	0.74	9.0	0.31	2.8	0.98
Surgical Operations									
Inpatient	15	1,903	0.01	599	0.03	14	1.07	461	0.03
Outpatient	426	4,240	0.10	1,651	0.26	118	3.61	32	13.31
Inpatient as % of All Surgeries	3.4%	31.0%	0.11	26.6%	0.13	10.5%	0.32	93.5%	0.04
Outpatient Visits									
Non-Emergency Visits	23,245	89,386	0.26	39,733	0.59	8,715	2.67	13,099	1.77
Emergency Visits	1,728	15,537	0.11	6,788	0.25	1,418	1.22	1,628	1.06
Full-Time Equivalents (FTEs)									
Administrators	2.0	17.1	0.12	10.6	0.19	2.4	0.83	3.0	0.67
Nurses, Licensed	31.6	180.9	0.17	83.9	0.38	23.8	1.33	20.1	1.57
Ancillary Nursing Personnel	9.7	35.0	0.28	17.6	0.55	8.8	1.11	9.1	1.07
All Other Personnel	68.9	419.6	0.16	215.9	0.32	42.1	1.64	54.1	1.27
Total FTEs	112.3	652.6	0.17	328.1	0.34	77.1	1.46	86.2	1.30
FTEs per 100 Patient Census (Adjusted)									
Administrators	25.6	16.6	1.54	21.5	1.19	17.1	1.50	40.9	0.62
Nurses, Licensed	404.4	175.7	2.30	169.8	2.38	170.5	2.37	274.6	1.47
Ancillary Nursing Personnel	124.4	34.0	3.66	35.6	3.49	63.2	1.97	123.5	1.01
All Other Personnel	881.1	407.4	2.16	436.8	2.02	301.2	2.93	737.6	1.19
Total FTEs	1,435.5	633.7	2.27	663.8	2.16	552.0	2.60	1,176.7	1.22

Total Hospital:

Beds Set Up & Staffed 10
 Discharges 291
 Inpatient Days 814

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed 7
 Discharges 168
 Inpatient Days 2,462

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2006	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	10	291	814	22.3%	2.2	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	2	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Radiological Services Personnel	4	2	5.6
Physicians & Dentists	0	0	0.0	Respiratory Therapists	1	1	1.2
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	0	1.0
Registered Nurses	21	13	28.6	Occupational Therapy Assistants/Aides	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	1	2	1.9
Licensed Practical Nurses	1	0	1.0	Physical Therapy Assistants/Aides	1	2	1.9
Ancillary Nursing Personnel	9	2	9.7	Recreational Therapists	0	0	0.0
Physician Assistants	4	0	4.0	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	2	0	2.0	Psychologists	1	0	1.0
Medical Records Personnel	2	0	2.0	Social Workers	0	0	0.0
Pharmacy Personnel	0	0	0.0	All Other Health Professionals	4	18	14.4
Clinical Laboratory Personnel	7	3	8.2	All Other Personnel	8	46	24.2
Surgical Personnel	2	0	2.0	Total	72	90	112.3

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Selected Financial Statistics	FY 2006	All GMS Hospitals		Analysis Area		Volume Group		FY 2006 vs. 2005		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2005	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$7,231,865	47.2%	41.4%	1.14	44.6%	1.06	56.2%	0.84	59.3%	0.79
Medical Assistance	\$397,965	2.6%	10.3%	0.25	8.7%	0.30	9.5%	0.27	2.6%	1.01
Commercial	\$2,915,373	19.0%	41.8%	0.45	40.5%	0.47	29.0%	0.66	29.5%	0.65
All Other	\$4,792,384	31.2%	6.5%	4.81	6.1%	5.12	5.3%	5.90	8.6%	3.62
Deductions as % of Total Gross Patient Revenue										
Medicare	-\$224,567	-1.5%	25.6%	N/A	25.0%	N/A	24.9%	N/A	4.3%	N/A
Medical Assistance	\$360,599	2.4%	7.7%	0.31	6.3%	0.37	5.5%	0.43	1.8%	1.34
Commercial	\$205,842	1.3%	10.6%	0.13	6.5%	0.21	7.6%	0.18	0.9%	1.46
Charity Care	\$99,206	0.6%	1.6%	0.40	1.4%	0.46	0.4%	1.62	0.4%	1.49
All Other	\$333,505	2.2%	1.4%	1.55	1.5%	1.45	0.1%	21.74	2.2%	0.99
Total Deductions	\$774,584	5.1%	47.0%	0.11	40.6%	0.12	38.5%	0.13	9.6%	0.53
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.3%	4.5%	0.51	3.6%	0.63	3.1%	0.73	3.1%	0.72
Net Gains/Losses as % of Net Income		7.2%	20.7%	0.35	18.4%	0.39	N/A	N/A	12.1%	0.59
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$7,386,789	56.5%	47.5%	1.19	51.6%	1.10	50.2%	1.13	58.3%	0.97
Supplies & Services	\$4,842,204	37.0%	40.1%	0.92	37.5%	0.99	40.0%	0.93	34.2%	1.08
Capital Component	\$542,005	4.1%	9.0%	0.46	7.3%	0.57	7.6%	0.55	4.6%	0.91
Bad Debt	\$300,645	2.3%	3.5%	0.66	3.6%	0.64	2.2%	1.05	2.9%	0.79
Fiscal Statistics										
Operating Margin (%)		12.3%	5.9%	2.08	9.5%	1.29	6.1%	2.01	13.9%	0.88
Total Hospital Net Income (%)		13.1%	7.3%	1.80	11.4%	1.15	5.6%	2.34	15.5%	0.84
Return on Equity (%)		23.0%	6.1%	3.78	10.1%	2.28	8.6%	2.68	20.1%	1.15
Current Ratio		1.1	3.0	0.37	3.2	0.35	1.6	0.69	0.7	1.64
Days in Net Patient Accounts Receivable		59.9	51.6	1.16	56.6	1.06	65.4	0.92	61.0	0.98
Average Payment Period		62.8	51.3	1.22	46.1	1.36	62.9	1.00	114.6	0.55
Equity Financing (%)		124.5%	60.2%	2.07	68.2%	1.83	44.0%	2.83	114.8%	1.08
Long-Term Debt to Equity Ratio		0.0	0.4	0.04	0.3	0.06	0.8	0.02	0.0	0.74
Times Interest Earned		138.5	6.1	22.70	14.3	9.68	4.8	28.85	214.4	0.65
Total Asset Turnover		1.7	0.8	2.18	0.9	1.93	1.6	1.09	1.3	1.37
Average Age of Plant (Years)		17.0	8.6	1.98	7.9	2.15	10.4	1.63	19.1	0.89
Increase (Decrease) Total Net Patient Revenue		35.2%	6.2%	5.68	11.9%	2.96	6.6%	5.33	21.1%	1.67
Outpatient Gross Revenue (% of Total GPR)		71.5%	48.0%	1.49	56.5%	1.27	32.1%	2.23	63.9%	1.12
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$13,079	\$10,323	1.27	\$8,061	1.62	\$15,322	0.85	\$9,581	1.37
Inpatient Net Revenue per Day		\$1,706	\$2,382	0.72	\$2,035	0.84	\$1,591	1.07	\$1,344	1.27
Outpatient Net Revenue per Visit		\$323	\$450	0.72	\$507	0.64	\$370	0.87	\$378	0.85

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$15,337,587	Cash & Cash Equivalents	-\$249,402	Current Liabilities	\$2,187,313
Less Deductions	\$774,584	Net Patient Receivables	\$2,391,179	Long-Term Debt	\$189,765
Net Patient Revenue	\$14,563,003	Other Receivables	\$135,064	Other Liabilities	\$0
Plus Other Revenue	\$339,217			Subtotal	\$2,377,078
Total Revenue	\$14,902,220	Land, Buildings & Equipment (Net)	\$1,693,168	Unrestricted Fund Balance	\$10,656,090
Less Expenses	\$13,071,643	Other Assets	\$4,589,858	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$141,229			Total Liabilities & Fund Balance	\$13,033,168
Net Income	\$1,971,806	Total Assets	\$8,559,867		